## Says

Dedicated

contact

space

What have we heard them say?
What can we imagine them saying?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

What are the

new versions

available for

billing

process?



**Thinks** 

Sophisticated features

Control
access to
sensitive data
like did
document

Easy payment process

How to classify the medical services?

How will you make timely payment for insurance?

HEALTH HUB MEDICAL CILINIC

C.Keerthika
G.Padhampriya
M.Manisha
S.Muthumari

We can create custom health care solutions minimal coding

Our data is fully encrypted and backed

More secure and accessible

We are excited to use zoho book medical

I was expecting something different able to trust.

Stress free tax season easy to minimize and easy to access sophisticated features



## Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



