

SELECTED FINANCIAL DATA, QUARTERLY STOCK PRICE INFORMATION, ISSUER PURCHASES OF EQUITY SECURITIES, DIVIDENDS, AND STOCK PERFORMANCE

FINANCIAL HIGHLIGHTS

(In millions, except per share data)

Year Ended June 30,	2016	2015	2014 ^(d)	2013	2012
Revenue	\$ 85,320 ^(a)	\$ 93,580	\$ 86,833	\$ 77,849	\$ 73,723
Gross margin	\$ 52,540 ^(a)	\$ 60,542	\$ 59,755	\$ 57,464	\$ 56,193
Operating income	\$ 20,182 ^{(a)(b)}	\$ 18,161 ^(c)	\$ 27,759	\$ 26,764 ^(e)	\$ 21,763 ^(f)
Net income	\$ 16,798 ^{(a)(b)}	\$ 12,193 ^(c)	\$ 22,074	\$ 21,863 ^(e)	\$ 16,978 ^(f)
Diluted earnings per share	\$ 2.10 ^{(a)(b)}	\$ 1.48 ^(c)	\$ 2.63	\$ 2.58 ^(e)	\$ 2.00 ^(f)
Cash dividends declared per share	\$ 1.44	\$ 1.24	\$ 1.12	\$ 0.92	\$ 0.80
Cash, cash equivalents, and short-term investments	\$ 113,240	\$ 96,526	\$ 85,709	\$ 77,022	\$ 63,040
Total assets	\$ 193,694	\$ 174,472 ^(g)	\$ 170,675 ^(g)	\$ 140,962 ^(g)	\$ 119,388 ^(g)
Long-term obligations	\$ 62,340	\$ 44,742 ^(g)	\$ 35,391 ^(g)	\$ 24,601 ^(g)	\$ 20,337 ^(g)
Stockholders' equity	\$ 71,977	\$ 80,083	\$ 89,784	\$ 78,944	\$ 66,363

- (a) Reflects the impact of the net revenue deferral from Windows 10 of \$6.6 billion, which decreased operating income, net income, and diluted earnings per share ("EPS") by \$6.6 billion, \$4.6 billion, and \$0.58, respectively.
- (b) Includes \$630 million of asset impairment charges related to our phone business, and \$480 million of restructuring charges associated with our phone business restructuring plans, which together decreased operating income, net income, and diluted EPS by \$1.1 billion, \$895 million, and \$0.11, respectively.
- (c) Includes \$7.5 billion of goodwill and asset impairment charges related to our phone business, and \$2.5 billion of integration and restructuring expenses, primarily associated with our phone business restructuring plans, which together decreased operating income, net income, and diluted EPS by \$10.0 billion, \$9.5 billion, and \$1.15, respectively.
- (d) On April 25, 2014, we acquired substantially all of NDS. NDS has been included in our consolidated results of operations starting on the acquisition date.
- (e) Includes a charge related to a fine imposed by the European Commission in March 2013 which decreased operating income and net income by \$733 million (€561 million) and diluted EPS by \$0.09. Also includes a charge for Surface RT inventory adjustments recorded in the fourth quarter of fiscal year 2013, which decreased operating income, net income, and diluted EPS by \$900 million, \$596 million, and \$0.07, respectively.
- (f) Includes a goodwill impairment charge related to our previous Online Services Division business segment (related to More Personal Computing under our current segment structure) which decreased operating income and net income by \$6.2 billion and diluted EPS by \$0.73.
- (g) Reflects the impact of the adoption of the new accounting standard in fiscal year 2016 related to balance sheet classification of deferred taxes. See Note 1 – Accounting Policies of the Notes to Financial Statements for further discussion.

QUARTERLY STOCK PRICE INFORMATION

Our common stock is traded on the NASDAQ Stock Market under the symbol MSFT. On July 25, 2016, there were 106,534 registered holders of record of our common stock. The high and low common stock sales prices per share were as follows:

Quarter Ended	September 30	December 31	March 31	June 30	Fiscal Year
Fiscal Year 2016					
High	\$ 48.41	\$ 56.85	\$ 55.64	\$ 56.77	\$ 56.85
Low	\$ 39.72	\$ 43.75	\$ 48.19	\$ 48.04	\$ 39.72
Fiscal Year 2015					
High	\$ 47.57	\$ 50.05	\$ 47.91	\$ 49.54	\$ 50.05
Low	\$ 41.05	\$ 42.10	\$ 40.23	\$ 40.12	\$ 40.12