#### Técnicas de Toma de Decisiones

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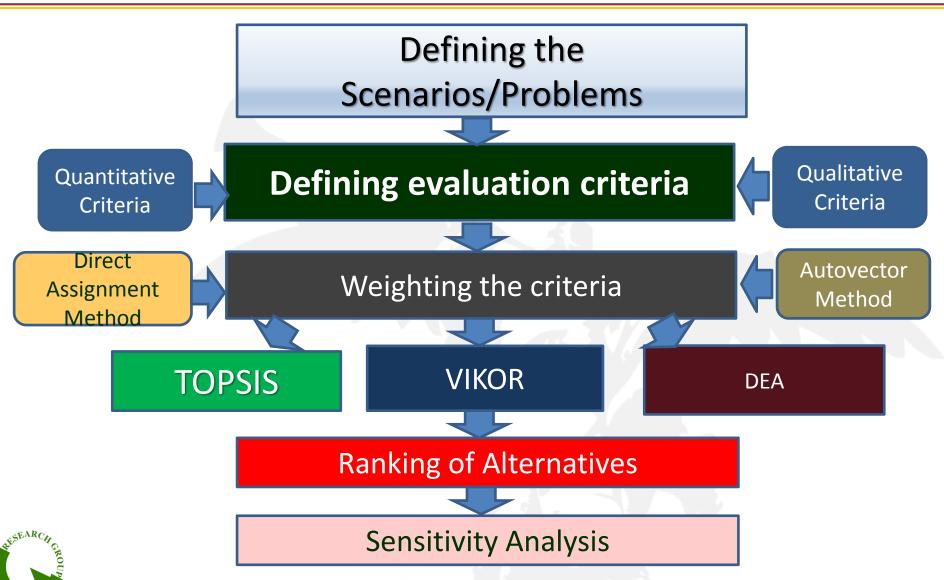
Multi Criteria Decision Making (MCDM o MADM)







## MCDM. The Process







- Theoretical base for MCDM
  - Based on MAUT-Multi-attribute Utility Theory, propios de la American School (AHP, ANP,...)
  - Based on Outranking methods (Superación o Sobreclasificación)
     European School. ELECTRE, PROMETHEE, VIKOR, TOPSIS,...
    - This concept was proposed by Roy (1968).
    - The basic idea is an alernative i supera a la alternativa j si para la mayor parte de los criterios Ai es al menos igual de buena que Aj (condición de concordancia), mientras que no hay ningún criterio para el cual sea notoriamente inferior (condición de discordancia).







- TOPSIS (MCDM)
  - SAW
  - WP
  - TOPSIS
- VIKOR





### MCDM Defining Evaluation Criteria

- Design of Experiment (DoE) helps researchers to determine which subset of parameters has the largest influence on the performance of business process
  - Tools: Table Anova-Minitab for two-factor interaction







#### **Decision Matrix**

Criteria	Cost	Usability	Perform.	Design	
Norm. w	.3333	.2667	.2	.2	
$a_1$	300	3	3	3	
$a_2$	250	3	2	3	
$a_3$	250	2	3	3	
$a_4$	200	2	3	2	
$a_5$	200	2	2	3	
$a_6$	200	1	3	3	
$a_7$	100	1	2	2	





- Simple Additive Weighting Weighted Average –
   Weighted Sum (Yoon & Hwang, 1995; Vincke, 1992...)
- A global (total) score in the SAW is obtained by adding contributions from each attribute.
- A common numerical scaling system such as normalization (instead of single dimensional value functions) is required to permit addition among attribute values.
- Value (global score) of an alternative can be expressed
   as: V(a<sub>i</sub>) = V<sub>i</sub> = ∑ w<sub>i</sub> r<sub>ii</sub>





#### **Decision Matrix and Global Scores**

Criteria	Cost	Usability	Perform.	Design	<b>X</b> 7
Norm. w	0.3333	0.2667	0.2	0.2	$\mathbf{V}_{\mathrm{i}}$
$a_1$	0.3333	1	1	1	.7778
$a_2$	0.4	1	0.6667	1	.7334
$a_3$	0.4	0.6667	1	1	.7111
$a_4$	0.5	0.6667	1	0.6667	.6778
$a_5$	0.5	0.6667	0.6667	1	.6778
$a_6$	0.5	0.3333	1	1	.6555
$a_7$	1	0.3333	0.6667	0.6667	.6889





- Weighted Product (Yoon & Hwang, 1995)
- Normalization is not necessary!
- When WP is used weights become exponents associated with each attribute value;
  - a positive power for benefit attributes
  - a negative power for cost attributes
- Because of the exponent property, this method requires that all ratings be greater than 1. When an attribute has fractional ratings, all ratings in that attribute are multiplied by 10<sup>m</sup> to meet this requirement

$$V_{i} = \prod_{j} (x_{ij})^{w_{j}}$$

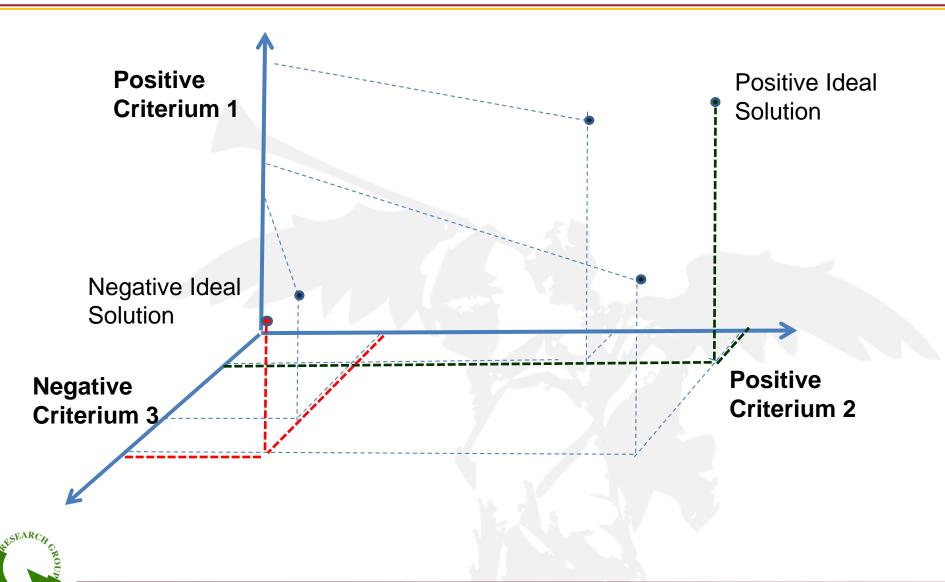


#### **Decision Matrix and Global Scores**

Criteria	Cost	Usability	Perform.	Design	N/
Norm. w	.3333	.2667	.2	.2	$\mathbf{V}_{\mathbf{i}}$
$a_1$	300	3	3	3	.3108
$a_2$	250	3	2	3	.3045
$a_3$	250	2	3	3	.2964
$a_4$	200	2	3	2	.2944
$a_5$	200	2	2	3	.2944
$a_6$	200	1	3	3	.2654
RCH <sub>Cy</sub> A 7	100	1	2	2	.2843



## **TOPSIS.** Basic Concepts





- Technique for Order Preference by Similarity to Ideal Solution (Yoon & Hwang, 1995; Hwang & Lin, 1987)
- Concept: Chosen alternative should have the shortest distance from the positive ideal solution and the longest distance from the negative ideal solution
- Steps:
  - 1. Calculate normalized ratings
  - 2. Calculate weighted normalized ratings
  - 3. Identify positive-ideal and negative-ideal solutions
  - 4. Calculate separation measures
  - 5. Calculate similarities to positive-ideal solution
  - 6. Rank preference order





#### 1. Calculate normalized ratings

- Vector normalization (Euclidean) is used
- Do not take the inverse rating for cost attributes!

#### 2. Calculate weighted normalized ratings

$$- v_{ij} = w_j * r_{ij}$$

#### 3. Identify positive-ideal and negative-ideal solutions

$$a^* = \{v_1^*, v_2^*, \dots, v_j^*, \dots, v_n^*\} = \left\{ \left( \max_i v_{ij} \middle| j \in J_1 \right), \left( \min_i v_{ij} \middle| j \in J_2 \right) \middle| i = 1, \dots, m \right\}$$

$$a^{-} = \{v_{1}^{-}, v_{2}^{-}, \dots, v_{j}^{-}, \dots, v_{n}^{-}\} = \left\{ \left( \min_{i} v_{ij} \middle| j \in J_{1} \right), \left( \max_{i} v_{ij} \middle| j \in J_{2} \right) \middle| i = 1, \dots, m \right\}$$

where  $J_1$  is a **set of benefit attributes** and  $J_2$  is a **set of cost** attributes





#### 4. Calculate separation measures

 Euclidean distance (separation) of each alternative from the ideal solutions are measured:

$$S_i^* = \sqrt{\sum_j (v_{ij} - v_j^*)^2}$$
  $S_i^- = \sqrt{\sum_j (v_{ij} - v_j^-)^2}$ 

#### 5. Calculate similarities to positive-ideal solution

$$C_i^* = S_i^- / (S_i^* + S_i^-)$$

#### 6. Rank preference order

- Rank the alternatives according to similarities in descending order.
- Recommend the alternative with the maximum similarity





#### Normalized (Vector) Decision Matrix

	Cost	Usability	Perf.	Design
Norm. w	0.3333	0.2667	0.2	0.2
$a_1$	0.5108	0.5303	0.433	0.4121
$a_2$	0.4256	0.5303	0.2887	0.4121
$a_3$	0.4256	0.3536	0.433	0.4121
$a_4$	0.3405	0.3536	0.433	0.2747
$a_5$	0.3405	0.3536	0.2887	0.4121
$a_6$	0.3405	0.1768	0.433	0.4121
$a_7$	0.1703	0.1768	0.2887	0.2747





# Weighted Normalized Ratings & Positive-Negative Ideal

	Cost	Usability	Perf.	Design
$a_1$	0.1703	0.1414	0.0866	0.0824
$a_2$	0.1419	0.1414	0.0577	0.0824
$a_3$	0.1419	0.0943	0.0866	0.0824
$a_4$	0.1135	0.0943	0.0866	0.0549
$a_5$	0.1135	0.0943	0.0577	0.0824
$a_6$	0.1135	0.0471	0.0866	0.0824
$a_7$	0.0568	0.0471	0.0577	0.0549
a*	.0568	.1414	.0866	.0824
a-	.1703	.0471	.0577	.0549





# **Separation Measures & Similarities to Positive Ideal Solution**

	$S^*$	$S^-$	$C^*$	Rank
$a_1$	0,1135	0,1024	0,4742	5
$a_2$	0,0899	0,1022	0,5321	1
$a_3$	0,0973	0,0679	0,4111	6
$a_4$	0,0787	0,0792	0,5016	3
$a_5$	0,0792	0,0787	0,4984	4
$a_6$	0,11	0,0693	0,3866	7
$a_7$	0,1024	0,1135	0,5258	2





- If an alternative is removed or added, the total process for TOPSIS should be redone, which is laborious and timeconsuming
- TOPSIS is not able to handle the stochastic alternatives (Hellinger TOPSIS uses the Hellinger distance)
- Two reference points are often insufficient, especially for nonlinear problems. As a consequence of this situation, the final result ranking is prone to errors, including the rank reversals phenomenon.
  - To avoid this phenomenon: The characteristic objects method (COMET). This method takes into account the existence of a correlation between components of an MCDM function. Additionally, comparisons between COs are easier than comparisons between alternatives







- TOPSIS (MCDM)
  - SAW
  - WP
  - TOPSIS
- VIKOR







- The VIKOR method of compromise ranking determines a compromise solution, providing
  - A maximum "group utility" for the "majority" and
  - A minimum of an individual regret for the "opponent".
- Online Tools for TOPSIS and VIKOR
  - TOPSIS https://rdrr.io/cran/MCDM/man/TOPSISLinear.html
  - VIKOR https://rdrr.io/cran/MCDM/man/VIKOR.html

