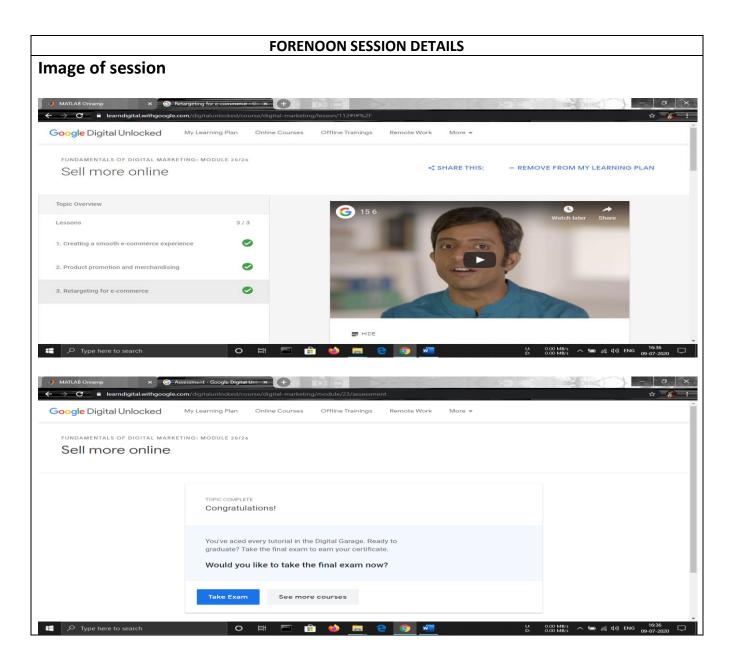
# **DAILY ASSESSMENT REPORT**

Date:	09/07/2020	Name:	Abhishek M Shastry K
Course:	Google Digital Unlocked: Fundamentals of digital marketing	USN:	4AL17EC002
Topic:	Sell more online     Creating a smooth e-commerce experience     Product promotion and merchandising     Retargeting for e-commerce	Semester & Section:	6 <sup>th</sup> 'A'
Github Repository:	AbhishekShastry-Courses		



#### Report

#### **Creating a smooth e-commerce experience**

- You might add video of a craftsman in action, or a gallery of photos from various angles to help customers get a closer look at a particular piece of furniture. Make sure those photos are professional quality, and load quickly.
- You can also write up great descriptions and provide all kinds of details and measurements whatever helps customers feel confident that they're ready to buy. The last thing we're going to look at is how you can optimize the e-commerce experience by using customer accounts.
- You might notice in your analytics data that customers shop on your site, and put products in the cart, but then leave before completing their purchase. Encouraging customers to create an account can streamline the process so this happens less frequently in the future.
- As a customer completes an online purchase, you can allow them to store their shipping and billing information and payment preferences in an account on your site. This will also make future purchases that much easier. If you're ready to get super advanced, you can also use a customer's past purchases, recent searches, or recently viewed products to recommend specific items that might interest them. If they just purchased a dining room table, for example, you might recommend the best sets of chairs to go with that design and wood finish.

#### **Product promotion and merchandising**

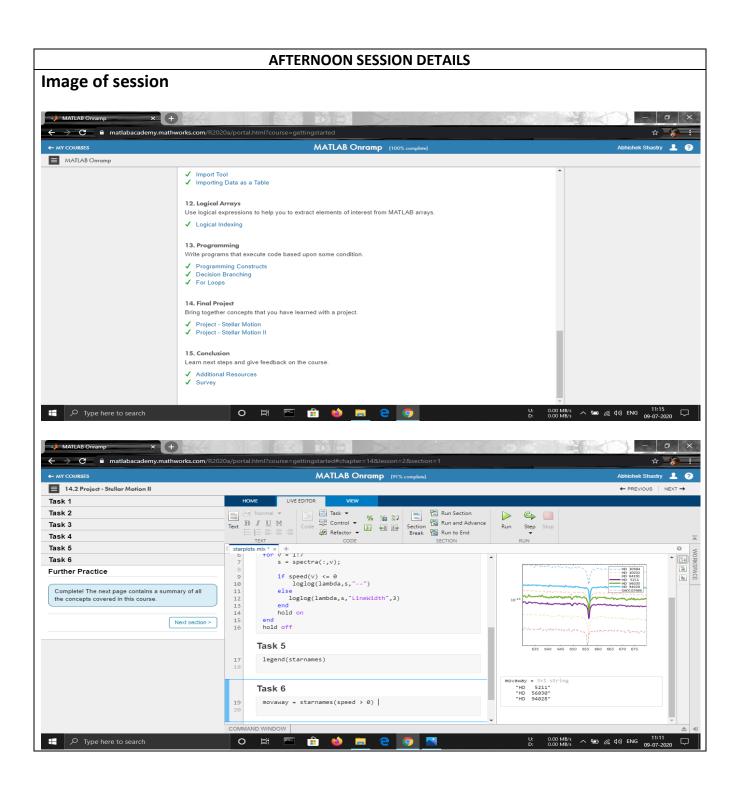
• Using part of your homepage to showcase products, or even running online advertising campaigns with dedicated landing pages, can be a great way to merchandise online. And that's just the beginning. Imagine if you walked into an offline furniture store and the front door display magically transformed based on your interests. And as you browsed, all the promotions you encountered were customized to what you had previously looked at. That's exactly what online shops can do! As visitors browse the pages of your site, you're collecting data about what interests them. Now, you can use this data to predict what they are likely to be interested in next. Think of the last time you were shopping online. You might have been shown "recommended products" after viewing certain items, or putting them in your cart. For instance, if you were on a custom furniture website, and you were looking at kitchen tables, you might have seen a promotion for chairs, or window shutters to match the room.

• Many shopping cart providers, such as Magento, Volusion, Prestashop and Shopify, offer these product recommendation engines. Next up in product promotion and merchandising is finding ways to showcase products that your visitors may not have otherwise been looking for. This can be a really effective way to cross-sell. How does this work? Well let's imagine an office manager is looking for a new executive desk for the big boss. Something grand and ornate. But he might not have been thinking about matching bookcases, or custom doors. Now is the perfect time to remind him. Promoting related products can help increase sales. The world of e-commerce offers you plenty of great ways to make sure your customers see and interact with relevant products on your site. You can create a virtual display as they enter your site. Or use data to suggest what they might buy next.

#### **Retargeting for e-commerce**

- That online shopping behavior is great information for you as an advertiser. Now, you can use this information to take ACTION. This is where product retargeting solutions come into play.
- There are a number of product retargeting options out there. All of them will allow you to collect information, and then target audiences with customized ads based on that information.
- So, let's say the shopper leaves your furniture shop and clicks over to a news website. They're reading an article and off to the right of the page what do they see? Yup, your digital ad with an image of the kitchen table they were just looking at! You may even include a 20 percent discount here too. That incentive just might be enough to persuade them to make the purchase after all. That's basically product retargeting. There are many services available, like Google Ads and Criteo. The services share some basic functions, so let's talk a bit more about that.
- It starts with that bit of code we mentioned that tracks shoppers' interactions. This information is then sent to your product retargeting service.
- As an advertiser, you can go to your product retargeting service and set up rules and parameters. So, when a person browsing your site meets those parameters, the service will then start targeting them with advertisements over one or more of the Internet advertising networks.

Date:	09/07/2020	Name:	Abhishek M Shastry K
Course:	MATLAB Onramp	USN:	4AL17EC002
Topic:	1] Programming 2] Final Project	Semester & Section:	6 <sup>th</sup> 'A'
	3] Conclusion		
Github	AbhishekShastry-Courses		
Repository:			



## Report

### **MATLAB Onramp**

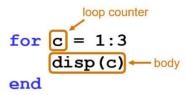
• The body of an if block is only executed if the condition is true.

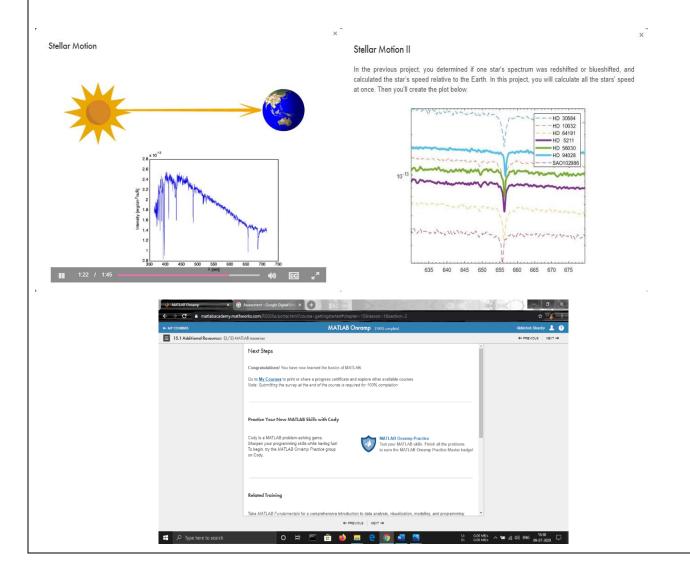
$$x = rand$$

if  $x > 0.5$ 
 $y = 3$ 

end

• When this code is run, the loop body will be executed three times, as the loop counter (c) progresses through the values 1:3 (1, 2, and 3).





## **CERTIFICATE – MATLAB Onramp**



# **Course Completion Certificate**

Abhishek Shastry

has successfully completed 100% of the self-paced training course

MATLAB Onramp

DIRECTOR, TRAINING SERVICES

09 July 2020