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• Management and Leadership:

→ Leadership is a credentials or experience how much we have, which builds our confidence. and

"Leadership and Learning are indispensable to each other."

Topics to be learnt under this session.

① What is a leader?

② What Leadership style am I?

③ Leadership and Context?

④ Learning to Lead.

⑤ Leading teams.

⑥ Practical Leaders tools.

⑦ Giving feedback.

Leadership tells us how to give and receive feedback, helps in enhancing our leadership qualities, helps build a team, solve a problems builds confidence.

→ What is a leader?

The person who leads or commands a group, organization, or country and he protect group. This does not depends on Age, back ground, Experience, confidence or job title. not about Authority, not about Passion,

Someone with the ability to inspire or motivate others to achieve a goal. is called goal.

Someone (That's you) with the ability to inspire or motivate. There is a objective to a lead.



→ Leader vs Manager.

"The key to successful leadership is influence not authority."

Manager who do the things, see to that the work has been done, he budget and finance to be come on, He has the authority.

Leader - Tells you why and how to do it.

Manager - What to do, accountable but leader creates confidence so you have and self confidence.

Manager depends on authority to lead. but leader leads independent of role title or authority.

Manager focused on right now.

Leader focused on what's right.

- Become an Everyday Leader.

By giving confidential speech, deals with listening - listen to understand, not to respond. sharing the opinion, Failure: Celebrate the values.

Learn: seek to understand and grow.

Laugh: smile, laugh that breaks the eyes.

Having fun and laughing with your team has many benefits.

He talks about the different context.

- Leadership styles -

"Leaders come in many forms, with many styles and diverse qualities. Some find strength in eloquence, some



in judgement some in courage.

Kurt Lewin - 1930s introduced leadership styles. He introduced 3 types of leaders.

(i) Autocratic leader - Marthe Stewart.

(ii) Democratic leader.

(iii) Laissez - Faire leader.

(iv) Charismatic - Former president Obama.

This leader can readily transform attitudes and beliefs of others.

Transformation : Inspires for change.

- Transactional leader - "Carrot and stick" Approach.

- Supportive leader - Hands on when needed

- Importance Context

Here modern leaders model 3 key pillars career, family & community.

Definition: The circumstance that forms the setting for an event, statement and in terms of which it can be fully understood.

- Leader in Career, Family and Community:

Career: Job, start own career, Entrepreneur, convince people, building ambition.

1) modern leader is not defined or confined by their career.

Context is a key term understanding and direction it's essential for leaders.



- Family: Context community - increasingly more important, leading is important, passion about sustainability. Community includes like sports etc.

- Leader's Triangle: we are equally strong in triangle. All the type of leaders are important.

→ Learning to lead:

Here in 70.20.10 we use learning mechanism etc.

→ Tools for leading mechanisms:

→ Being in relationship with others, inspire others, exchange information in exchange.

→ Tools to Inspire Teams.

→ Giving feedback by SB1 tool.

→ People process and Tools.

→ Tools for Reducing Meetings.

→ POT as Tool.

→ Focus on the Big Rocks.

PAC principle: Focus on the big Rocks first try to solve the big problems.