# Introduction to Data Mining

Instructor: Alex Thomo

http://webhome.cs.uvic.ca/~thomo

# Data Deluge





- 2012
  - every day 2.5 quintillion bytes of data (1 followed by 18 zeros) were created,
- 90% of the world's data created in the last two years alone.
  - More data produced each day than was seen by everyone since the beginning of the earth.

# Largest databases

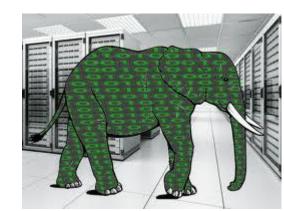
- Largest database: World Data Centre for Climate
   Max Planck Institute and German Climate Computing Centre
  - 220 terabytes of data on climate research and climatic trends
  - 110 terabytes worth of climate simulation data
  - 6 petabytes worth of additional information stored on tapes

### AT&T

- 323 terabytes of information
- 1.9 trillion phone call records

### Google

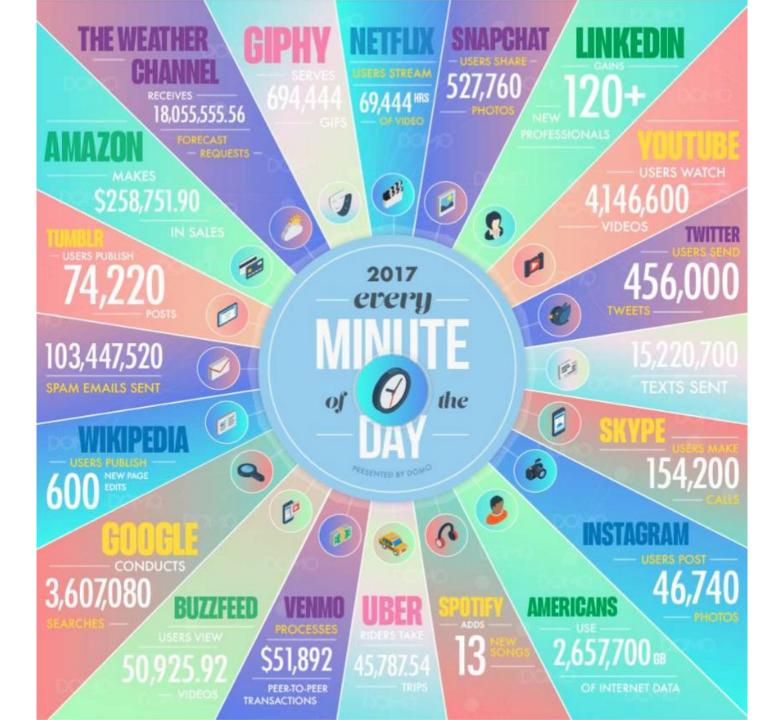
- 91 million searches per day
- 33 trillion database entries a year



# Social Media Data

- 144.8 billion emails a day.
- 340 million tweets on Twitter a day.
- 2.5 billion content items shared per day on Facebook.
- 72 hours of new video to YouTube a minute.
- 3125 new photos uploads to Flickr a minute.
- 350 new blog posts on WordPress a minute.



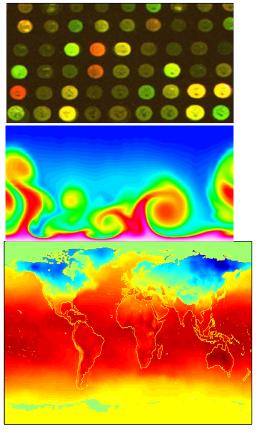


# Scientific Data

- Data collected and stored at enormous speeds (GB/hour). E.g.
  - remote sensors on a satellite
  - telescopes scanning the skies
  - scientific simulations
     generating terabytes of data

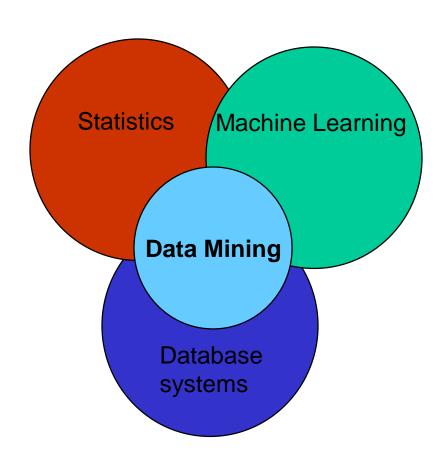






# Origins of Data Mining

 Draws ideas from: machine learning/AI, statistics, and database systems



# **Data Mining Tasks**

Data mining tasks are generally divided into two major categories:

- Predictive tasks [Use some attributes to predict unknown or future values of other attributes.]
  - Classification
  - Regression
- Descriptive tasks [Find human-interpretable patterns that describe the data.]
  - Association Discovery
  - Clustering

# Predictive Data Mining or Supervised *machine learning*

- Given a collection of records (training set)
  - Each record contains a set of attributes, one of the attributes is the class.
- Find ("learn") a model for the class attribute as a function of the values of the other attributes.
- Goal: Assign a class to previously unseen records as accurately as possible.

# Classification: Fraud Detection

**Goal**: Predict fraudulent cases in credit card transactions.

### Approach:

- Collect data about past transactions
  - when does a customer buy,
  - what does he buy,
  - where does he buy, etc.
- Label some past transactions as fraud or fair transactions.
- Learn a model for the class of the transactions.
- Use this model to detect fraud by observing credit card transactions on an account.



# Classification: Direct Marketing

**Goal**: Reduce cost of mailing by *targeting* a set of consumers likely to buy a new product.

### Approach:

- Use the data for a similar product introduced before.
  - We know which customers decided to buy and which decided otherwise.
- Collect various demographic, lifestyle, and other related information about customers.
- Learn a **classifier model**. Use the model to predict whether a customer is likely to adopt the product.
- Send mail only to those predicted as likely.





# Finding Associations

### The Market-Basket Model

- A large set of *items*, e.g., things sold in a supermarket.
- A large set of baskets, e.g., the things one customer buys on one day.

### **Fundamental problem**

Learn sets of items that are often bought together.

### Example of an application...

 If a large number of baskets contain both hot dogs and mustard, we can use this information in several ways.
 How?

# On-Line Purchases



- Amazon.com: several million different items for sale, and several tens of millions of customers.
- Basket = Customer,
- Item = Book, DVD, etc.
  - Motivation: Learn what items are bought together.
- Basket = Book, DVD, etc.
- Item = Customer
  - Motivation: Find out similar customers.
- Result: Use for recommender systems.

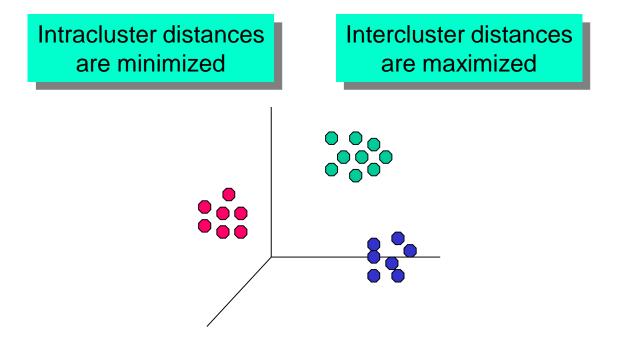
# Words and Documents

- Baskets = sentences;
- Items = words in those sentences.
  - Words that appear together frequently suggest linked concepts.
- Baskets = sentences,
- Items = documents containing those sentences.
  - Items that appear together too often could represent plagiarism.

# Clustering

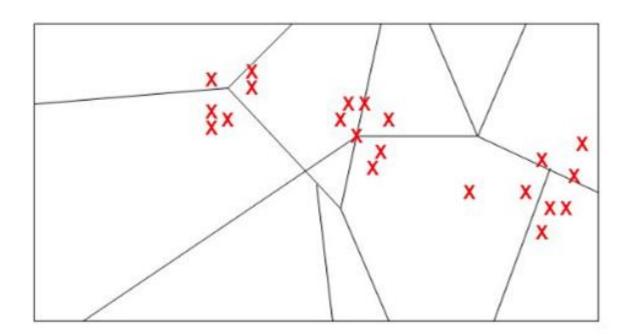
- Given a set of data points, find clusters such that
  - Data points in one cluster are more similar to one another.
  - Data points in separate clusters are less similar to one another.

**区** E.g. Euclidean Distance Based Clustering in 3-D space.



### Example: a cholera outbreak in London

Many years ago, during a cholera outbreak in London, a physician plotted the location of cases on a map. Properly visualized, the data indicated that cases clustered around certain intersections, where there were polluted wells, not only exposing the cause of cholera, but indicating what to do about the problem.



# Clustering: Application 1

Market Segmentation:

 Goal: divide market into distinct subsets of customers. Target each subset with a distinct marketing campaign.

### – Approach:

- Collect different attributes of customers based on their geographical and lifestyle related information.
- Find clusters of similar customers.

# Clustering: Application 2

- Document Clustering:
  - Goal: Find groups of documents that are similar to each other based on important words appearing in them.
  - Approach:
    - Identify frequently occurring words in each document.
    - Form a similarity measure based on the word frequencies. Use it to cluster.

# **Outline**

- Topics:
  - Predictive data mining
  - Data Analytics
  - Visualization
  - Association Analysis
  - Clustering
  - Web mining
  - Recommender Systems

# Tools

- Weka
- Python ecosystem
  - Numpy
  - Matplotlib
  - Seaborn
  - Pandas
  - Scikit-learn
- Languages
  - Java
  - Python

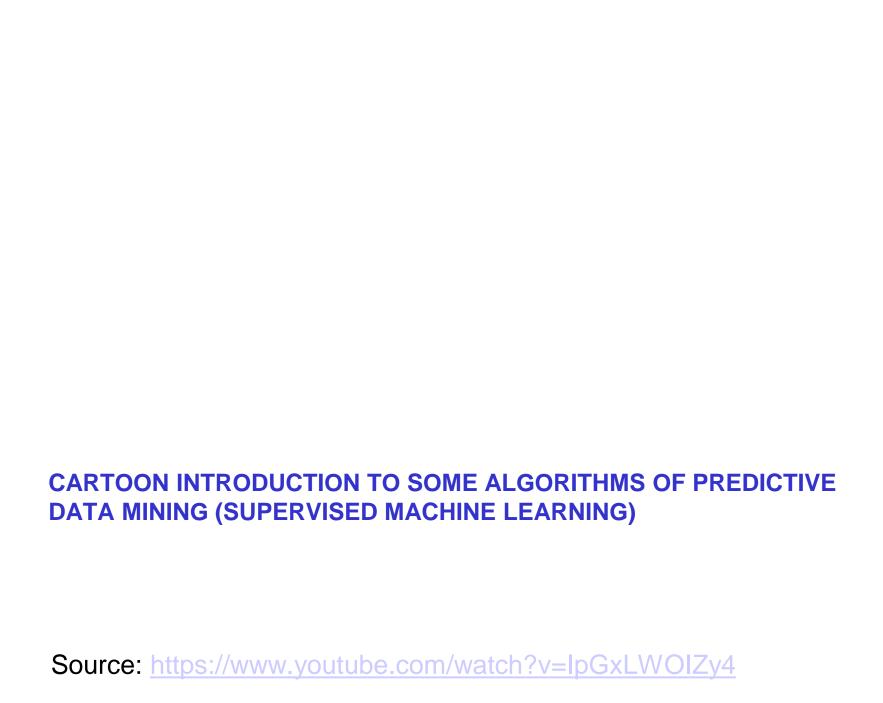








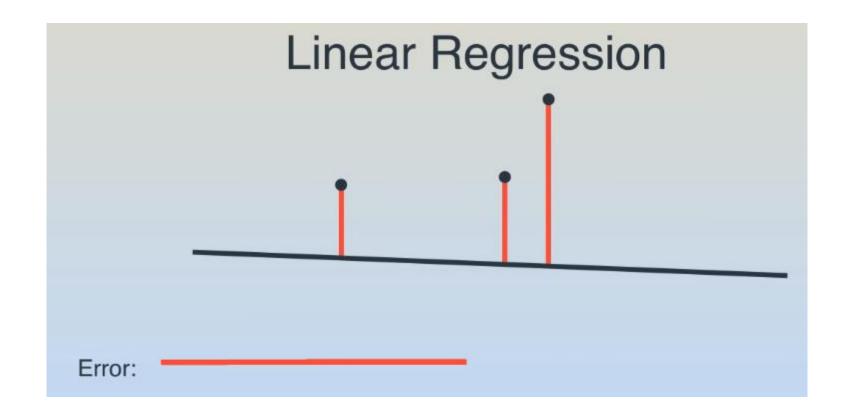


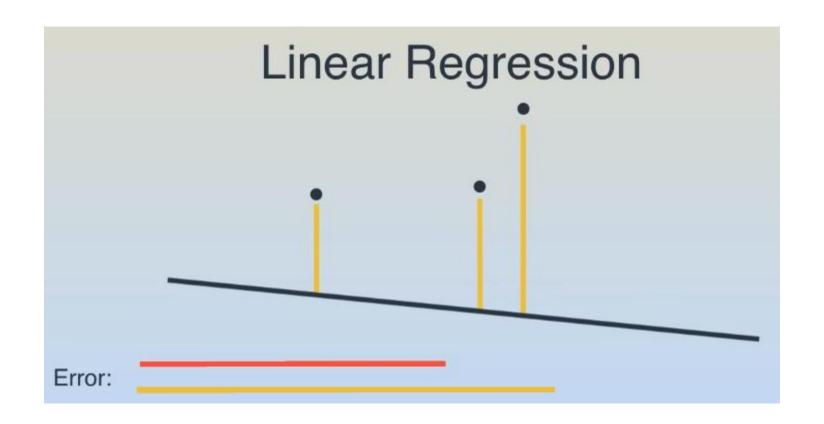


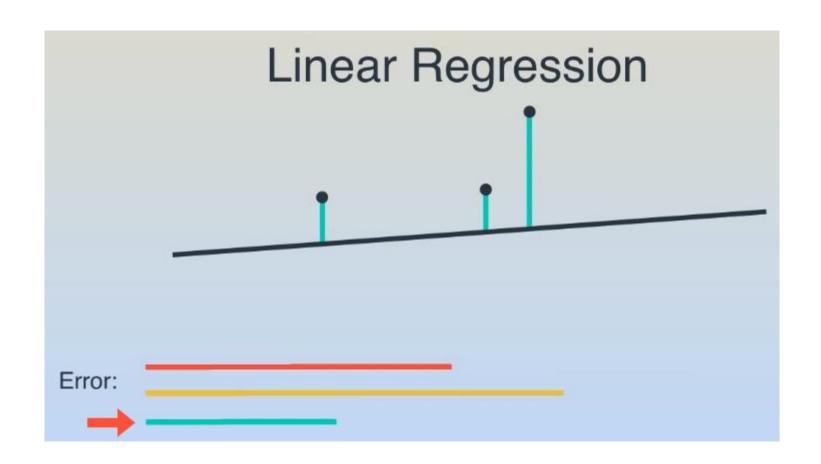
# What's Machine Learning

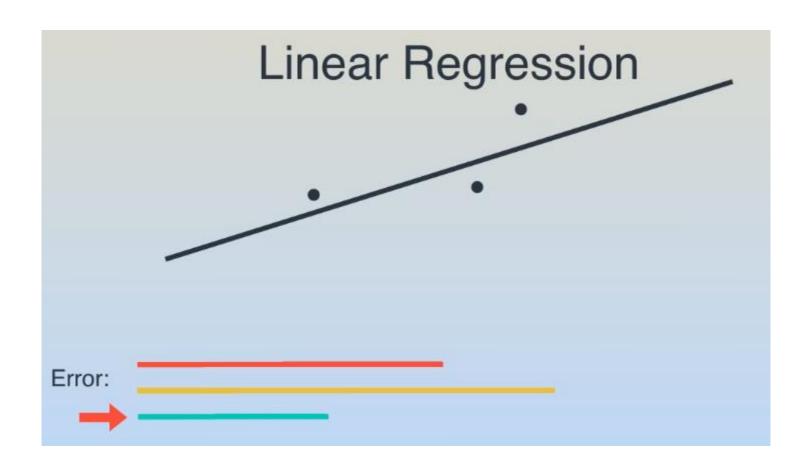




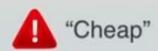








# Detecting Spam e-mails



Spam	Non-spam

# Detecting Spam e-mails



# Detecting Spam e-mails

1 "Cheap"

Spam

AAAA

AAAA

Non-spam

Quiz: If an e-mail contains the word

) 40%

"cheap", what is the probability of it being

60%

....

4

O 80%

AAAA

A

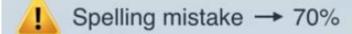
A

Δ

spam?

# **Naive Bayes Algorithm**







!\ etc...

### Conclusion:

If the e-mail contains the word "cheap", The probability of it being spam is 80%

Gender	Age	App
F	15	<b>.</b>
F	25	<u>Q</u>
М	32	<u> 8</u>
F	40	0
М	12	<b>.</b>
М	14	<b>.</b>

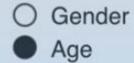
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- O Gender
- O Age

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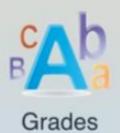


Gender	Age	App
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# Acceptance at a University





Student 1
Test: 9/10

Grades: 8/10

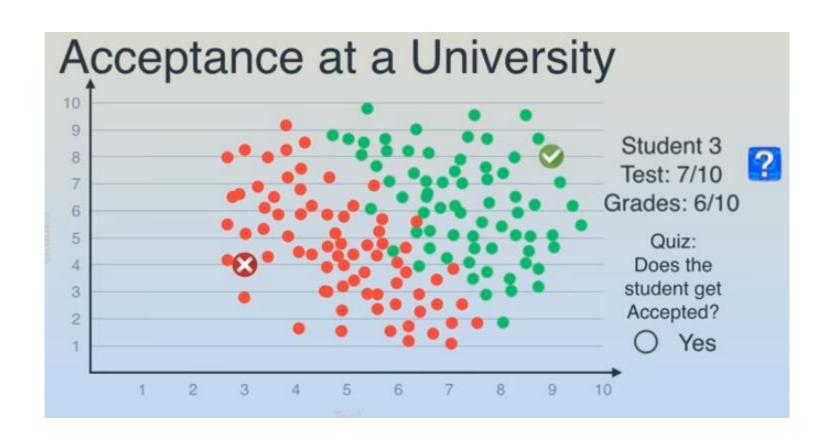
Student 2 Test: 3/10

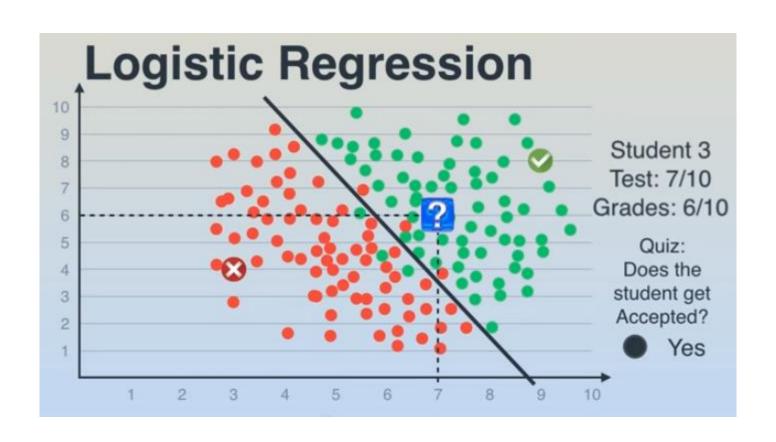
Grades: 4/10

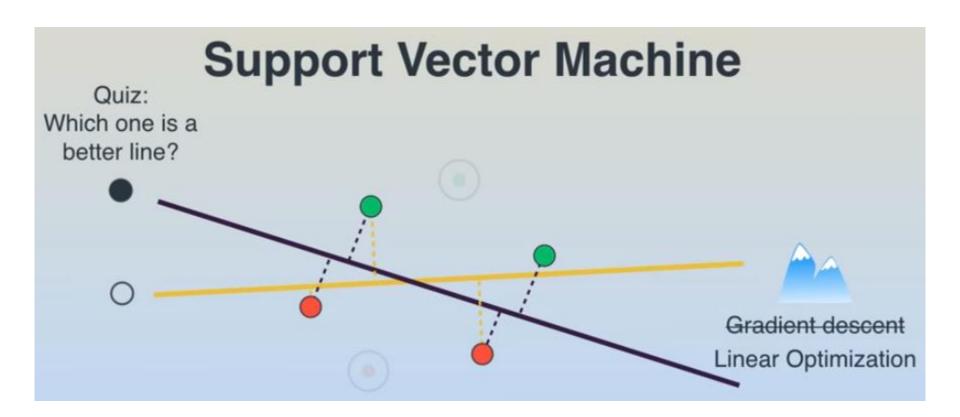
Student 3

Test: 7/10 🙎

Grades: 6/10







# When a line is not enough...

