

Alternative Payments vs Flexpoint



Alternative Payments offers deeper functionality, transparent pricing, and a platform purpose-built for MSPs.

We stand out through hands-on onboarding, a seamless customer experience, and a partner-first mindset focused on helping our clients grow both revenue and cash flow.

Alternative Payments

Capterra	5.0
G2	4.7
channel program	4.8

FlexPoint

Capterra	—
G2	—
channel program	4.2

Why Alternative Payments?



Security & Compliance

Comprehensive security framework, including SOC 2 Type II certification, PCI compliance, and a deeply embedded compliance culture



Deeper Functionality

A single platform integrating software, merchant processing, payment gateway, financing, collections, and advanced quoting & telecom integrations



Pace of Innovation

In-house team shipping weekly feature enhancements and empowering partners to shape the roadmap

How We Compare

	Alternative Payments	FlexPoint
Automated Refunds		—
Collections Assist		—
SOC 2 Type II Compliance		—
Quoting Tool & Datagate Integrations		—
Streamlined Credit Card Fee Reconciliation		—
Chargeback and Dispute Reconciliation		—
Full In-House Engineering Team		—
Ongoing, Dedicated Customer Support		—
ACH Transaction Fees	—	
BNPL Minimum (\$10K)	—	