

University of Tampa's Lowth Entrepreneurship Center Brews Up Success with "Coffee is for Closers"

Tampa, FL (February 10, 2024) - Aspiring Spartan entrepreneurs seeking to seal the deal are welcomed to the University of Tampa's Lowth Entrepreneurship Center's "Coffee is for Closers", a weekly gathering designed to enhance students' sales success.

Every Thursday morning from 9:00 AM to 10:00 AM, the Lowth Entrepreneurship Center, located on the 8th floor of the ICB building, invites students into a collaborative hub to share strategies, brainstorm solutions, and network with business builders in the community. This free and open event offers a unique opportunity to:

- **Sharpen your skills:** Exchange proven sales strategies, brainstorm solutions to tough challenges, and discover industry secrets from peers and experts.
- **Build your network:** Connect with fellow Spartans across diverse industries, fostering valuable relationships and potential partnerships.
- **Gain insights:** Learn about the latest sales tools, software, and techniques to optimize your sales skills and boost closing rates.

Reflections from last week's meeting:

"Do one thing a day that brings you closer to your goal, whether that be applying to a job, talking to your local barista, or making a phone call that you have been putting off", shared by one of the sales mentors at last week's meeting.

"Coffee is for Closers was a great networking opportunity for me. I got to talk with other business students about some of their strategies in sales classes and job interviews", shares a Senior Spartan.

Make "Coffee is for Closers" a weekly morning ritual! Don't miss this chance to network, learn, and grow alongside the brightest sales minds at the University of Tampa. Cheers!

Lowth Entrepreneurship About Statement/Boilerplate

Ignite your entrepreneurial spark at the John P. Lowth Entrepreneurship Center at the University of Tampa. We empower aspiring entrepreneurs with resources, mentorship, and a vibrant community to launch impactful ventures and transform ideas into reality. Join us and become the next generation of bold innovators pushing the boundaries of business.

Mission Statement

The Lowth Entrepreneurship Center has a mission of empowering all University of Tampa students and aspiring entrepreneurs to transform innovative ideas into impactful businesses through immersive learning, mentorship, and connection to a vibrant entrepreneurial ecosystem.

