

ALYSSA HARPER PRO ADVICE - COMPLETE RESOURCE PACK

All Scripts, Templates & Frameworks from 10-Day Series

DAY 1: SALARY NEGOTIATION FRAMEWORK

The 7-Word Question That Gets \$15K More

THE SCRIPT: "What metric would justify \$[AMOUNT] more?"

How to Use: 1. **Timing:** When boss says "no raise" or gives a lower number 2. **Tone:** Curious, not confrontational 3. **Follow-up:** Listen, take notes, create roadmap

Example Conversation:

Boss: "Sorry, we can only offer \$75K this year" **You:** "I appreciate that. What metric would justify \$90K?" **Boss:** "Well... if you could increase team output by 20% and onboard the new system..." **You:** [Takes notes] "Great. Let's put together a 90-day plan for those exact goals."

Why This Works: - Shifts from emotion to data - Makes them give YOU the roadmap - Creates accountability - Shows you're solution-focused

Variations for Different Scenarios: - For promotion: "What would excellent performance look like for this level?" - For remote work: "What deliverables would justify full-time remote?" - For equity: "What milestones would warrant additional equity?"

DAY 2: LINKEDIN DM TEMPLATES (20 Openers)

The 11-Word Formula: "Saw your post on [X]—here's how I [3x'd it]"

Template Set:

1. **For Thought Leaders:** "Saw your post on AI tools—here's how I 3x'd engagement with them"
2. **For Hiring Managers:** "Saw your post about hiring—here's how I filled roles 40% faster"