

VAIBHAV KUMAR

DATA SCIENTIST

Summary

Data Scientist with 2+ years of experience using ML algorithms. Extensive knowledge of statistics and Python. Proficient in Sklearn, **TensorFlow**, Numpy, Pandas, and Matplotlib. Experience in **fine-tuning large language models** and **transformers** for NLP tasks.

Experience

- 2022 - Present Growth Natives Ltd.**
Data Scientist, Mohali
- Architected and implemented a **generative AI** system customized for precise **question answering** within **table-based** scenarios. Furthermore, executed **fine-tuning** of the foundational **transformer-based large language model**.
 - Developed a machine learning algorithm to determine the **propensity score** for lead-to-customer conversion. Used propensity score to inform business decisions and **improve conversion rates**.
 - Developed and implemented a **Markov Chain Attribution Model** and **Shapley attribution Model** to analyze the customer journey and identify the most effective touchpoints for conversion.
 - Developed and implemented a machine learning algorithm for **budget optimization with carry-over effect and diminishing effect**.
 - Developed and deployed a resume parser to extract information from resumes using **generative AI** and fetch photos from resumes using a **face detection** algorithm.

Research Paper Work

STOCK MARKET PREDICTION

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Design the algorithm using deep learning, Natural language Processing, and Statistics to predict the stock price. We consider the hidden factors involved in the stock market to improve accuracy.

Contact

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Skills

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|------------------|-------|
| Python | ◆◆◆◆◆ |
| Machine Learning | ◆◆◆◆◆ |
| Deep Learning | ◆◆◆◆◆ |
| MySQL | ◆◆◆◆ |
| Excel | ◆◆◆◆◆ |
| Tableau | ◆◆◆◆◆ |
| Data Analytics | ◆◆◆◆◆ |
| Git | ◆◆◆◆ |
| Fast API | ◆◆◆◆◆ |
| JavaScript | ◆◆◆◆◆ |
| Linux | ◆◆◆◆◆ |

Certifications

- 🏆 **Transformers for Natural Language Processing.**
- 🏆 **TensorFlow Developer Professional Certificate**
- 🏆 **Artificial Intelligence A-Z™**
- 🏆 **Machine Learning A-Z™**
- 🏆 **Feature Selection for Machine Learning**
- 🏆 **Feature Engineering for Machine Learning**
- 🏆 **Google Data Analytics Professional Certificate**

Education

🎓 **B.Tech in Computer Science with Data Science specialization**
Lovely Professional University.