```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
df = pd.read csv('Customer Churn.csv')
df
                           SeniorCitizen Partner Dependents tenure \
      customerID gender
0
      7590 - VHVEG
                  Female
                                        0
                                              Yes
                                                           No
                                                                    1
1
      5575 - GNVDE
                     Male
                                        0
                                                                   34
                                               No
                                                           No
2
      3668-0PYBK
                                                                    2
                     Male
                                        0
                                               No
                                                           No
3
                     Male
                                        0
                                                                   45
      7795 - CF0CW
                                               No
                                                           No
4
                                        0
                                                                    2
      9237-HQITU Female
                                               No
                                                           No
                                              . . .
                                                          . . .
7038
      6840-RESVB
                     Male
                                        0
                                                                   24
                                              Yes
                                                          Yes
7039
      2234-XADUH Female
                                        0
                                              Yes
                                                          Yes
                                                                   72
7040 4801-JZAZL Female
                                        0
                                                                   11
                                              Yes
                                                          Yes
7041 8361-LTMKD
                                        1
                                                                    4
                     Male
                                              Yes
                                                           No
7042 3186-AJIEK
                     Male
                                        0
                                                           No
                                                                   66
                                               No
     PhoneService
                       MultipleLines InternetService
OnlineSecurity ...
                    /
               No No phone service
                                                  DSL
No
              Yes
                                                  DSL
1
                                  No
Yes
2
              Yes
                                  No
                                                  DSL
Yes
3
               No
                    No phone service
                                                  DSL
Yes
                                          Fiber optic
4
              Yes
                                  No
No
7038
              Yes
                                                  DSL
                                  Yes
Yes
7039
              Yes
                                 Yes
                                          Fiber optic
No ...
7040
               No
                    No phone service
                                                  DSL
Yes
    . . .
7041
              Yes
                                  Yes
                                          Fiber optic
No ...
7042
              Yes
                                  No
                                          Fiber optic
Yes ...
     DeviceProtection TechSupport StreamingTV StreamingMovies
Contract \
                                                                  Month-
                    No
                                No
                                             No
                                                              No
0
to-month
1
                   Yes
                                No
                                             No
                                                              No
```

One year	No	No	No	No Month
2 to-month	No	No	No	No Month-
3	Yes	Yes	No	No
One year				
4	No	No	No	No Month-
to-month				
7020	V	V	V	V
7038	Yes	Yes	Yes	Yes
One year 7039	Yes	No	Yes	Yes
One year	163	NO	163	163
7040	No	No	No	No Month-
to-month				
7041	No	No	No	No Month-
to-month				
7042	Yes	Yes	Yes	Yes
Two year				
Danarlas	cDillina	Day	man+Ma+bad Man	+hlvCharges
Paperles TotalCharges		Pay	mentMethod Mon	thrycharges
0	Yes	Flectr	onic check	29.85
29.85	103	Ltccti	onite eneck	23.03
1	No	Ma	iled check	56.95
1889.5				
2	Yes	Ma	iled check	53.85
108.15				
3	No	Bank transfer (	automatic)	42.30
1840.75	Voc	Electr	onic chock	70. 70
4 151.65	Yes	Etecti	onic check	70.70
				•••
7038	Yes	Ma	iled check	84.80
1990.5				
7039	Yes	Credit card (	automatic)	103.20
7362.9				
7040	Yes	Electr	onic check	29.60
346.45	V	34 -	the description	74.40
7041	Yes	Ма	iled check	74.40
306.6 7042	Yes	Bank transfer (	automatic)	105.65
6844.5	163	Dalik Clalister (	au comacic,	103.03
0044.5				
Churn				
0 No				
1 No				
2 Yes				

4 Yes 7038 No					
7039 No 7040 No 7041 Yes 7042 No					
[7043 rows x	21 colum	ns]			
df.head() #F	irst five	rows			
customerI PhoneService		SeniorCitizer	Partner	Dependents	tenure
0 7590-VHVE	-	6	Yes	No	1
1 5575-GNVD	E Male	6	No	No	34
2 3668-QPYBI Yes	K Male	6	No	No	2
3 7795-CF0CI	W Male	6	No	No	45
4 9237-HQIT Yes	U Female	e	No	No	2
	leLines I	nternetService	OnlineSe	curity	
DeviceProtec <sup>*</sup>	tion \			· · · · · · · · · · · · · · · · · · ·	
u No bhohe '	SERVICE	DSI		No	
O No phone :		DSL		No	
No 1 Yes	No	DSL		Yes	
No 1 Yes 2 No	No No	DSL DSL		Yes	
No 1 Yes 2	No No	DSL		Yes	
No 1 Yes 2 No 3 No phone	No No	DSL DSL		Yes	
No 1 Yes 2 No 3 No phone : Yes 4	No No service No	DSL DSL DSL Fiber optic	ovies	Yes Yes	t
No 1 Yes 2 No 3 No phone Yes 4 No TechSuppor PaperlessBil	No No service No t Streami	DSL DSL DSL Fiber optic		Yes Yes No Contrac	
No 1 Yes 2 No 3 No phone Yes 4 No	No No service No t Streami	DSL DSL DSL Fiber optic		Yes Yes Yes	
No 1 Yes 2 No 3 No phone Yes 4 No TechSuppor PaperlessBil 0 No Yes 1 No	No No service No t Streamiling \	DSL DSL DSL Fiber optic		Yes Yes No Contrac	h
No 1 Yes 2 No 3 No phone Yes 4 No TechSuppor PaperlessBil 0 No Yes 1 No No 2 No	No No service No t Streamiling \ o	DSL DSL DSL Fiber optic ngTV StreamingM	No Mo	Yes Yes Yes No Contrac	h ır
No 1 Yes 2 No 3 No phone Yes 4 No TechSuppor PaperlessBil 0 No Yes 1 No	No No service No t Streamiling \ o o	DSL DSL Tiber optic  ngTV StreamingM No No	No Mo	Yes Yes Yes No Contractonth-to-mont	h ir ih

Yes				
0 1 2 3 Bank tran	PaymentMeth Electronic che Mailed che Mailed che nsfer (automati Electronic che	ck ck c)	29.85 56.95 53.85 42.30 1	harges Churn 29.85 No 1889.5 No 108.15 Yes 840.75 No 151.65 Yes
[5 rows x 2]	l columns]			
df.tail() #	Last five rows			
custor 7038 6840-1 7039 2234-2 7040 4801-3 7041 8361-1 7042 3186-7	RESVB Male XADUH Female JZAZL Female LTMKD Male		n Partner Dep 0 Yes 0 Yes 0 Yes 1 Yes 0 No	endents tenure \ Yes 24 Yes 72 Yes 11 No 4 No 66
PhoneSe		ipleLines In	ternetService	
OnlineSecur: 7038 Yes	ity \ Yes	Yes	DSL	
7039 No	Yes	Yes	Fiber optic	
7040	No No phon	e service	DSL	
Yes 7041	Yes	Yes	Fiber optic	
No 7042 Yes	Yes	No	Fiber optic	
Devicel	Protection Tech	Support Stre	amingTV Strea	mingMovies
Contract \ 7038	Yes	Yes	Yes	Yes
One year 7039	Yes	No	Yes	Yes
One year				
7040 to-month	No	No	No	No Month-
7041 to-month	No	No	No	No Month-
7042 Two year	Yes	Yes	Yes	Yes
•	essBilling	Pay	mentMethod Mo	nthlyCharges
TotalCharges 7038 1990.5	s \ Yes	Ма	iled check	84.80

```
7039
                  Yes
                          Credit card (automatic)
                                                           103.20
7362.9
7040
                  Yes
                                 Electronic check
                                                            29.60
346.45
7041
                  Yes
                                     Mailed check
                                                            74.40
306.6
                        Bank transfer (automatic)
7042
                  Yes
                                                           105.65
6844.5
     Churn
7038
        No
7039
        No
7040
        No
7041
       Yes
7042
        No
[5 rows x 21 columns]
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
                        Non-Null Count
#
     Column
                                        Dtype
- - -
     -----
 0
                        7043 non-null
                                        object
     customerID
1
     gender
                        7043 non-null
                                        object
     SeniorCitizen
 2
                        7043 non-null
                                        int64
 3
     Partner
                        7043 non-null
                                        object
 4
     Dependents
                        7043 non-null
                                        object
 5
                        7043 non-null
     tenure
                                        int64
 6
     PhoneService
                        7043 non-null
                                        object
 7
     MultipleLines
                        7043 non-null
                                        object
 8
     InternetService
                        7043 non-null
                                        object
 9
     OnlineSecurity
                        7043 non-null
                                        object
 10
    OnlineBackup
                        7043 non-null
                                        object
 11
     DeviceProtection
                       7043 non-null
                                        object
 12
    TechSupport
                        7043 non-null
                                        object
     StreamingTV
                        7043 non-null
 13
                                        object
 14 StreamingMovies
                        7043 non-null
                                        object
 15
    Contract
                        7043 non-null
                                        object
 16 PaperlessBilling
                        7043 non-null
                                        object
                                        object
     PaymentMethod
                        7043 non-null
 17
 18
    MonthlyCharges
                        7043 non-null
                                        float64
    TotalCharges
                        7043 non-null
 19
                                        object
20
     Churn
                        7043 non-null
                                        object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
```

```
df["TotalCharges"] = df["TotalCharges"].replace(" ","0")
df["TotalCharges"] = df["TotalCharges"].astype("float")
```

### Changes TotalCharges data type as float.

```
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#
     Column
                        Non-Null Count
                                        Dtype
- - -
 0
                                        object
     customerID
                        7043 non-null
     gender
 1
                        7043 non-null
                                        object
 2
     SeniorCitizen
                        7043 non-null
                                        int64
 3
     Partner
                        7043 non-null
                                        object
 4
                        7043 non-null
     Dependents
                                        object
 5
                        7043 non-null
                                        int64
     tenure
 6
     PhoneService
                        7043 non-null
                                        object
 7
     MultipleLines
                        7043 non-null
                                        object
 8
     InternetService
                        7043 non-null
                                        object
 9
     OnlineSecurity
                        7043 non-null
                                        object
                        7043 non-null
 10 OnlineBackup
                                        object
 11
    DeviceProtection
                       7043 non-null
                                        object
 12 TechSupport
                        7043 non-null
                                        object
 13
                        7043 non-null
    StreamingTV
                                        object
 14 StreamingMovies
                        7043 non-null
                                        object
                        7043 non-null
 15 Contract
                                        object
 16 PaperlessBilling
                        7043 non-null
                                        object
 17 PaymentMethod
                        7043 non-null
                                        obiect
 18
   MonthlyCharges
                        7043 non-null
                                        float64
19
    TotalCharges
                        7043 non-null
                                        float64
20
     Churn
                        7043 non-null
                                        object
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
df.isnull().sum()
customerID
                    0
gender
                    0
SeniorCitizen
                    0
Partner
                    0
                    0
Dependents
tenure
                    0
                    0
PhoneService
MultipleLines
                    0
InternetService
                    0
                    0
OnlineSecurity
```

```
0
OnlineBackup
DeviceProtection
                     0
TechSupport
                     0
StreamingTV
                     0
                     0
StreamingMovies
Contract
                     0
PaperlessBilling
                     0
PaymentMethod
                     0
MonthlyCharges
                     0
                     0
TotalCharges
Churn
dtype: int64
df.describe()
       SeniorCitizen
                            tenure
                                    MonthlyCharges
                                                     TotalCharges
                      7043.000000
                                        7043.000000
count
         7043.000000
                                                      7043.000000
mean
            0.162147
                         32.371149
                                          64.761692
                                                      2279.734304
                         24.559481
                                                      2266.794470
std
            0.368612
                                          30.090047
                                          18.250000
            0.000000
                          0.000000
                                                          0.000000
min
25%
            0.000000
                          9.000000
                                          35.500000
                                                       398.550000
            0.000000
                         29.000000
                                          70.350000
                                                      1394.550000
50%
                         55.000000
                                          89.850000
                                                      3786.600000
75%
            0.000000
            1.000000
                         72.000000
                                         118.750000
                                                      8684.800000
max
df.duplicated().sum()
0
df["customerID"].duplicated().sum()
0
```

## converted 0 and 1 values of senior citizen to yes/no to make it easier to understand

```
def conv(value):
    if value == 1:
        return "Yes"
    else:
        return "No"

df['SeniorCitizen'] = df['SeniorCitizen'].apply(conv)

df.head(50)

    customerID gender SeniorCitizen Partner Dependents tenure
PhoneService \
```

0 No	7590-VHVEG	Female	No	Yes	No	1
1	5575-GNVDE	Male	No	No	No	34
Yes 2	3668-QPYBK	Male	No	No	No	2
Yes 3	7795-CF0CW	Male	No	No	No	45
No 4	9237-HQITU	Female	No	No	No	2
Yes 5	9305-CDSKC	Female	No	No	No	8
Yes 6	1452-KI0VK	Male	No	No	Yes	22
Yes 7	6713-0K0MC	Female	No	No	No	10
No						
8 Yes	7892-P00KP	Female	No	Yes	No	28
9 Yes	6388-TABGU	Male	No	No	Yes	62
10	9763-GRSKD	Male	No	Yes	Yes	13
Yes 11	7469-LKBCI	Male	No	No	No	16
Yes 12	8091-TTVAX	Male	No	Yes	No	58
Yes 13	0280-XJGEX	Male	No	No	No	49
Yes 14	5129-JLPIS	Male	No	No	No	25
Yes 15	3655-SNQYZ	Female	No	Yes	Yes	69
	8191-XWSZG	Female	No	No	No	52
Yes 17	9959-W0FKT	Male	No	No	Yes	71
Yes 18	4190-MFLUW	Female	No	Yes	Yes	10
Yes 19	4183-MYFRB	Female	No	No	No	21
Yes 20	8779-QRDMV	Male	Yes	No	No	1
No 21	1680 - VDCWW	Male	No	Yes	No	12
Yes 22	1066-JKSGK	Male	No	No	No	1
Yes						
23 Yes	3638-WEABW	Female	No	Yes	No	58
24	6322-HRPFA	Male	No	Yes	Yes	49

Yes 25	6865-JZNK0	Female	No	No	No	30
Yes 26	6467 - CHFZW	Male	No	Yes	Yes	47
Yes 27 No	8665-UTDHZ	Male	No	Yes	Yes	1
28 Yes	5248-YGIJN	Male	No	Yes	No	72
29 Yes	8773-HHU0Z	Female	No	No	Yes	17
30 Yes	3841-NFECX	Female	Yes	Yes	No	71
31 Yes	4929-XIHVW	Male	Yes	Yes	No	2
32 Yes	6827-IEAUQ	Female	No	Yes	Yes	27
33 Yes	7310-EGVHZ	Male	No	No	No	1
34 Yes		Male	Yes	No	No	1
35 Yes		Female	No	Yes	Yes	72
36 Yes		Male	No	No	No	5
37 Yes		Female	No	No 	No 	46
38 Yes	5380-WJK0V	Male	No	No	No	34
39 Yes		Female	No	No	No	11
40 Yes		Male	No	Yes	Yes	10
41 Yes	9489-DEDVP	Female	No	Yes	Yes	70
42 Yes		Female	No	Yes	Yes	17
43 Yes 44	4671-VJLCL 4080-IIARD	Female Female	No No	No Yes	No No	63 13
Yes 45		Female	No	No	No	49
Yes 46		Male	No	No	No	2
Yes 47		Female	No	No	No	2
Yes 48		Male	No	No	No	52
Yes		110 00	110	110	110	32

49 Yes	2954-PIBK	O Femal	.e No	Yes	Yes	69
0 1 2 3 4 5 6 7 8 9 10 11 12 13	Multip No phone No phone	service No No service No Yes Yes service Yes No No No Yes Yes	InternetService DSL DSL DSL DSL Fiber optic Fiber optic Fiber optic DSL Fiber optic DSL Fiber optic DSL Fiber optic DSL Fiber optic	Online No internet	No No	
14 15 16 17 18 19 20 21 22	No phone	No No	Fiber optic Fiber optic No Fiber optic DSL Fiber optic DSL No	No internet No internet	Yes No No No service service	
23 24 25 26 27 28 29 30 31	No phone	Yes No Yes No	DSL DSL Fiber optic DSL DSL DSL Fiber optic		No Yes Yes No No Yes No Yes	
32 33 34 35 36 37 38 39 40 41 42 43		No No Yes No Yes Yes No Yes	DSL No DSL Fiber optic Fiber optic Fiber optic Fiber optic DSL DSL No	No internet	No Yes No No No No No Yes	

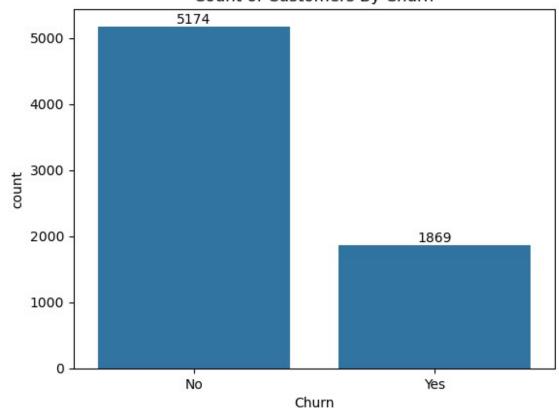
45 46 47 48 49		Yes No No Yes Yes	Fiber optic DSL Fiber optic DSL DSL		No No No Yes Yes	
0 1 2 3 4	DevicePro	tection No Yes No Yes No	Tecl	nSupport No No No Yes No	Stre	eamingTV \ No No No No No No No No
5 6 7 8 9		Yes No No Yes No		No No No Yes No No		Yes Yes No Yes No No
11 12 13 14 15	No internet	service Yes Yes Yes Yes	No internet	service No No Yes Yes	No internet	service Yes Yes Yes Yes
16 17 18 19 20	No internet	service Yes Yes Yes Yes	No internet	service No Yes No No	No internet	service Yes No No No
21	No internet No internet	service	No internet No internet	service	No internet No internet	service
28 29 30 31 32 33	No internet	Yes No Yes Yes Yes service	No internet	Yes No Yes No Yes service	No internet	Yes Yes No Yes No service
34 35 36 37 38 39 40 41		No No Yes Yes Yes No No		No Yes No No No No No		No Yes No No Yes Yes No Yes

42 43 44 45 46 47 48 49	No	internet	service Yes No No No No No Yes	No internet se	rvice Yes Yes No No No Yes	No i	nternet	service Yes Yes No No Yes Yes	
0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 22 23 24 25 26 27 28 29 30 31 31 33 33 34 34 35 36 36 36 36 36 36 36 36 36 36 36 36 36	No No No	internet internet internet internet	ngMovies No No No No No No No Yes No No service Yes Yes Yes Yes Service Yes No Yes No No Yes No	Contract Month-to-month     One year Month-to-month     One year Month-to-month Month-to-month Month-to-month     One year Month-to-month     Two year     One year Month-to-month     Two year     One year Month-to-month     Two year     One year Month-to-month Month-to-month Month-to-month Month-to-month     Two year Month-to-month Month-to-month Month-to-month Month-to-month Month-to-month Month-to-month Month-to-month Month-to-month Month-to-month Two year Month-to-month		lessB	illing Yes No Yes No Yes No Yes No No Yes No No No Yes Yes No No Yes Yes Yes Yes No	No \	
37 38			No Yes	Month-to-month Month-to-month			Yes Yes		

39 40 41 42 43 44 45 46 47 48 49	No No internet service No No Mon Yes Mon No Mon	oth-to-month One year Two year One year Two year Two year oth-to-month oth-to-month oth-to-month Two year Two year	Yes No Yes No Yes Yes Yes No Yes Yes Yes Yes Yes	
0 1 2 3 4 5 6 7 8 9 10 11 2 13 14 15 16 17 18 19 20 22 22 24 25 6 27 8 9 31 32 33 4 35	PaymentMetho Electronic chec Mailed chec Bank transfer (automatic Electronic chec Electronic chec Credit card (automatic Mailed chec Electronic chec Electronic chec Electronic chec Credit card (automatic Credit card (automatic Electronic chec Credit card (automatic Credit card (automatic Electronic chec Credit card (automatic Electronic chec Credit card (automatic Credit card (automatic Credit card (automatic Credit card (automatic Electronic chec Electronic	56.95         53.85         42.30         56.70         70.70         56.10         89.10         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         56.15         57.20         58.20         58.20         59.90         58.20         59.90         59.60         59.35         58.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35         59.35	TotalCharges	Churn No No No Yes No Yes No Yes No Yes No Yes No No Yes No

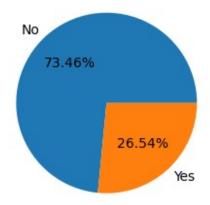
36	Electronic check	69.70	316.90	Yes
37	Credit card (automatic)	74.80	3548.30	No
38	Electronic check	106.35	3549.25	Yes
39	Bank transfer (automatic)	97.85	1105.40	Yes
40	Mailed check	49.55	475.70	No
41	Credit card (automatic)	69.20	4872.35	No
42	Mailed check	20.75	418.25	No
43	Credit card (automatic)	79.85	4861.45	No
44	Electronic check	76.20	981.45	No
45	Electronic check	84.50	3906.70	No
46	Mailed check	49.25	97.00	No
47	Electronic check	80.65		
48	Credit card (automatic)			
49	Credit card (automatic)	64.15	4254.10	No
	24 1 1			
[50	rows x 21 columns]			
av -	sns.countplot(x = "Churn", da	uta - df)		
	par_label(ax.containers[0])	ica – ui <i>)</i>		
	title("Count of Customers By C	hurn")		
	show()	,		
P	3110W ( )			





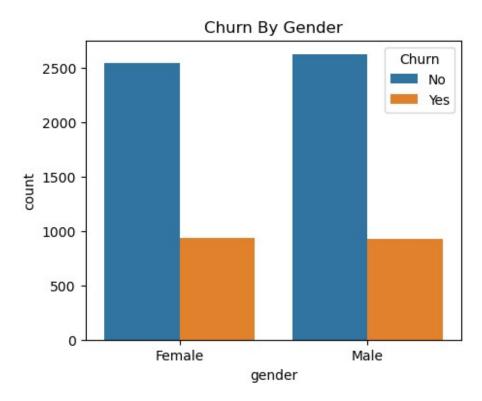
```
plt.figure(figsize = (3,4))
gb = df.groupby("Churn").agg({'Churn':"count"})
plt.pie(gb['Churn'], labels = gb.index, autopct = "%1.2f%%")
plt.title("Percentage of Churned Customeres", fontsize = 10)
plt.show()
```

#### Percentage of Churned Customeres

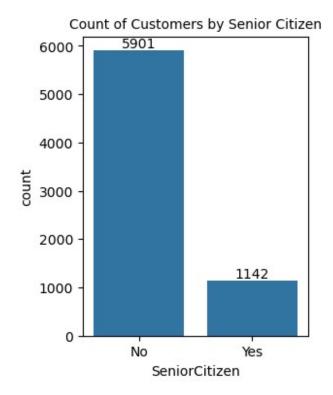


# from the given pie chart we can conclude that 26.54% of our customers have not using our services

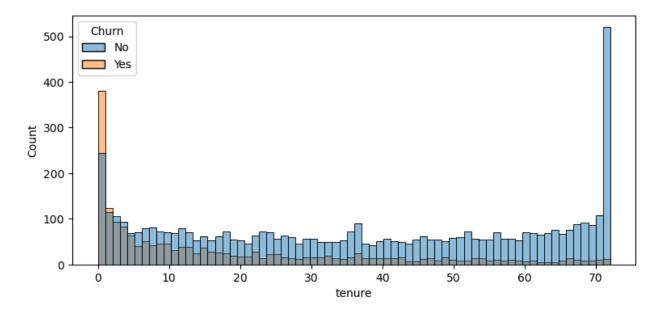
```
plt.figure(figsize = (5,4))
sns.countplot(x = "gender", data = df, hue = "Churn")
plt.title("Churn By Gender")
plt.show()
```



```
plt.figure(figsize = (3,4))
ax = sns.countplot(x = "SeniorCitizen", data = df)
ax.bar_label(ax.containers[0])
plt.title("Count of Customers by Senior Citizen", fontsize = 10)
plt.show()
```



```
plt.figure(figsize = (9,4))
sns.histplot(x = "tenure", data = df, bins = 70, hue = "Churn")
plt.show()
```



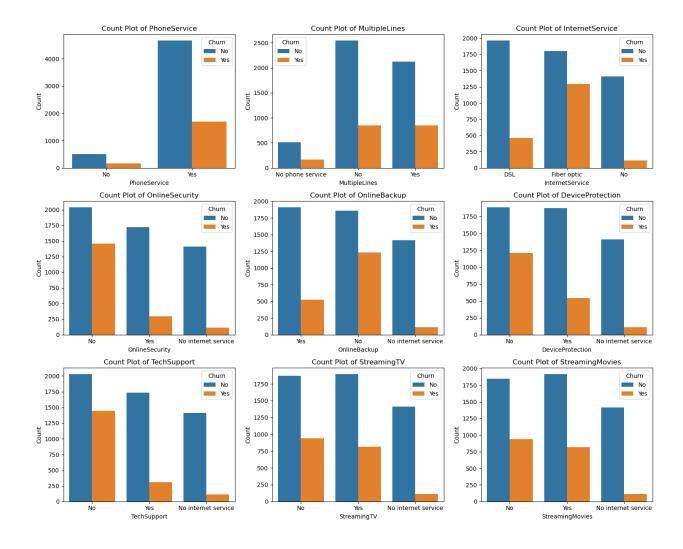
people who have used our services for a long time have stayed and people who have used our sevices

### 1 or 2 months have churned

```
plt.figure(figsize = (4,4))
ax = sns.countplot(x = "Contract", data = df, hue = "Churn")
ax.bar_label(ax.containers[0])
plt.title("Count of Customers by Contract")
plt.show()
```

### Count of Customers by Contract 2220 Churn No 2000 Yes 1647 1500 1307 count 1000 500 Month-to-month One year Two year Contract

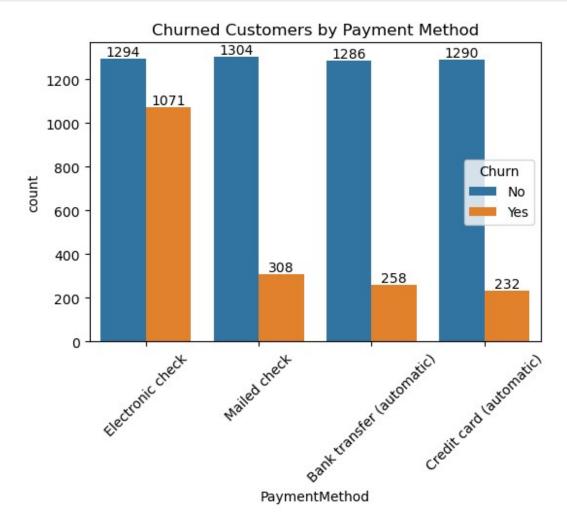
```
# Create subplots
fig, axes = plt.subplots(n_rows, n_cols, figsize=(15, n_rows * 4)) #
Adjust figsize as needed
# Flatten the axes array for easy iteration (handles both 1D and 2D
arrays)
axes = axes.flatten()
# Iterate over columns and plot count plots
for i, col in enumerate(columns):
    sns.countplot(x=col, data=df, ax=axes[i], hue = df["Churn"])
    axes[i].set_title(f'Count Plot of {col}')
    axes[i].set_xlabel(col)
    axes[i].set ylabel('Count')
# Remove empty subplots
for j in range(i + 1, len(axes)):
    fig.delaxes(axes[j])
plt.tight_layout()
plt.show()
```



The majority of customers who do not churn tend to have services like PhoneService, InternetService (particularly DSL), and OnlineSecurity enabled. For services like OnlineBackup, TechSupport, and StreamingTV, churn rates are noticeably higher when these services are not used or are unavailable.

```
plt.figure(figsize = (6,4))
ax = sns.countplot(x = "PaymentMethod", data = df, hue = "Churn")
ax.bar_label(ax.containers[0])
ax.bar_label(ax.containers[1])
```

```
plt.title("Churned Customers by Payment Method")
plt.xticks(rotation = 45)
plt.show()
```



customer is likely to churn when he/she is using electronic check as a payment method.