

# **CIRRICULUM VITEA**

**Ama Danso**

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Thornton Heath**

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## **PROFILE**

I am a friendly, outgoing and enthusiastic individual, who believes in hard work. I am an extremely effective team member with true commitment to team values. I am also a very reliable and confident individual who is quick to learn and apply new skills-always willing to learn and contribute. I have good organisational and time management skill, which gives me the ability to plan and prioritise tasks to meet busy schedules and strict deadlines.

## **KEY ACHIEVEMENTS**

2018 : Enrolled into an online course to become a full stack web developer, as I wanted a career change.

2016: I was named the Best Sales person in Europe at Bose UK

2009- 2010 I was the Best Sales Person at CHURCH SHOES UK.

## **EXPERIENCE**

**Oct 2016 – Present: Acting Assistant Store Manager (Full Time)**

**BOSE**

**Regent Street, London**

[www.bose.co.uk](http://www.bose.co.uk)

- Managing the Regent Street store in Mark House's absence to increase sales growth during the busy period
- Booking in Deliveries
- Implementing new rules along the standard procedures to facilitate efficient working environment, as per company policy.

**SEPT 2010 – Present: Lead Demonstration Specialist (Full Time)**

**BOSE**

**Regent Street, London**

[www.bose.co.uk](http://www.bose.co.uk)

- Training and Developing new and current members of staff to create extraordinary and lasting experiences for our customers
- Demonstrating and advising customers in the purchase of high-end audio/Visual equipments.
- Assisting in the coordination of customer purchase repair; booking, collections, delivery
- Daily Opening and Closing procedures including cleaning and store maintenance.
- Assisting in the receiving of new stock deliveries into the store.
- Accurate cash handling and end of day reconciliation
- Implementing new rules along the standard procedures to facilitate efficient working environment, as per company policy.

**SEPT 2007 - SEPT. 2010: Supervisor (Full Time)**

**Church's English Shoes**

**Regent Street, London**

[www.church's shoes.com](http://www.church's shoes.com)

- Assisting with the training of new staff
- Opening and closing of the store; cashing up.
- Assisting in the Visual Merchandising of the store

**MARCH2007- SEPT 2007: Supervisor (Full Time)**

**Uniqlo**

**Oxford Street, London**

[www.uniqlo.co.uk](http://www.uniqlo.co.uk)

- Assisting with the Visual merchandising of the store
- Accurate cash handling & Customer Service
- Assisting with Training new staff
- Organizing staff schedules, including lunch and tea breaks

**DEC'2006 - JAN'2007 Sales Advisor (Christmas temp)**

**Ted Baker**

**Oxford Street, London**

[www.ted baker.com](http://www.ted baker.com)

- Assisting customers with general enquiries
- Taking orders over the phone
- Stock replenishing and visual merchandising.

**MARCH 2006-DEC'2006    Supervisor (Full Time)**

**Espirt**

**Oxford Street, London**

- Organising staff schedules including lunch and tea breaks
- Cashier
- Assisting customers with general enquiries
- Visual merchandising
- Stock replenishment

**MAY 2002-MARCH 2006    Supervisor (Full Time)**

**Gap**

**Cheapside, London**

[www.gap.co.uk](http://www.gap.co.uk)

- Accurate Cash handling & end of day reconciliation
- Assisting with stock control
- Visual merchandising in the store
- Training new employees
- Organising staff schedules
- Assisting with managerial cover in other branches

**JUNE 2000-APRIL 2002    Sales Advisor (Full Time)**

**Debenhams**

**Oxford Street, London**

**www.Debenhams.com**

- Assisting customers with general enquiries
- Stock Replenishment
- Cashier

## **EDUCATION & TRAINING**

**SEPT'2004-JULY 2005**

**Lewisham College**

**London**

**Diploma in travel and tourism**

## **PROFESSIONAL DEVELOPMENT**

## **Full Stack Web Developer**

### **The learning people**

#### **CORE SKILLS**

IT Skills: Microsoft Office: Word, Excel, PowerPoint, Outlook and Explorer, analytical and numerical ability. Good knowledge in CSS and HTML5.

I am a certified First Aider

#### **INTERESTS**

All aspects of Music; reading; cinema; sports.

References available on request