

# Mall Movement Tracking

## Machine Learning Project Report

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ML-powered analytics for customer movement patterns in shopping malls

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## 1. Executive Summary

This report presents the results of a comprehensive machine learning project for tracking and predicting customer movement patterns in shopping malls. The project includes classification models for predicting next zone visits, clustering models for customer segmentation, and forecasting models for traffic prediction.

### *Key Achievements*

| Metric                    | Model   | Performance |
|---------------------------|---------|-------------|
| Classification Best Model | XGBOOST | 99.65%      |
| Clustering Best Model     | KMEANS  | 0.2575      |

## 2. Project Overview

**Objective:** Develop machine learning models to analyze and predict customer movement patterns in shopping malls.

**Approach:**

- Feature Engineering: Created 30+ new features from raw data
- Classification: Predict next zone visit (4 models)
- Clustering: Customer segmentation (2 models)
- Forecasting: Traffic prediction (2 models)

### 3. Data Overview

The dataset contains customer movement tracking data with temporal, spatial, and behavioral features. After feature engineering, the dataset includes 110 features derived from the original 80 columns.

#### *Dataset Statistics*

| Metric                            | Value  |
|-----------------------------------|--------|
| Total Records                     | 15,839 |
| Original Features                 | 80     |
| Engineered Features               | 110    |
| New Features Created              | 30     |
| Missing Values (After Processing) | 0      |

## 4. Classification Models

Classification models predict the next zone a customer will visit based on their current location and movement history.

### *Model Performance*

| Model         | Accuracy | ROC-AUC |
|---------------|----------|---------|
| Random Forest | 98.77%   | nan     |
| Decision Tree | 99.37%   | N/A     |
| Xgboost       | 99.65%   | nan     |
| Svm           | 1.10%    | nan     |

**Best Model:** Xgboost (99.65% accuracy)

## 5. Clustering Models

Clustering models group customers with similar movement patterns to identify behavioral segments.

### *Model Performance*

| Model  | Silhouette Score | Clusters | Noise Points |
|--------|------------------|----------|--------------|
| KMEANS | 0.2575           | 5        | 0            |
| DBSCAN | 0.1744           | 396      | 7157         |

## 6. Forecasting Models

Forecasting models predict future traffic patterns and customer movement trends.

### *Model Performance*

| Model   | RMSE     | MAE      |
|---------|----------|----------|
| PROPHET | 2.24e+12 | 1.94e+12 |

## 7. Model Comparison

Summary of all models trained and their performance metrics.

| Model Type     | Best Model | Key Metric       | Value    |
|----------------|------------|------------------|----------|
| Classification | Xgboost    | Accuracy         | 99.65%   |
| Clustering     | KMEANS     | Silhouette Score | 0.2575   |
| Forecasting    | PROPHET    | RMSE             | 2.24e+12 |

## 8. Conclusions & Recommendations

### **Key Findings:**

- Classification models achieved high accuracy (>99%)
- XGBoost performed best for classification tasks
- K-Means identified 5 distinct customer segments

### **Recommendations:**

- Deploy XGBoost model for production predictions
- Use K-Means clusters for targeted marketing campaigns
- Continue monitoring model performance with new data
- Consider hyperparameter tuning for further improvements

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