

# Common Abbreviations

ASAP	As Soon As Possible
CC	Carbon Copy
EOD	End of Day
EOW	End of Week
FYI	For Your Information
IIRC	If I Recall Correctly
IMO	In My Opinion
NRN	No Reply Necessary
OOO	Out of Office
PM	Project Manager
PTAL	Please Take a Look
R&D	Research and Development
RTFM	Read the F***ing Manual
TBA	To Be Announced
TBD	To Be Determined
TIA	Thanks in Advance
TL;DR	Too Long; Didn't Read
WIP	Work in Progress
YMMV	Your Mileage May Vary



# Abbreviations used by Developers

DEV	Development Environment
SIT	System Integration Testing
UAT	User Acceptance Testing
QA	Quality Assurance
STAGING	Staging Environment
PROD	Production Environment
CI	Continuous Integration
CD	Continuous Deployment
SCM	Source Control Management
DB	Database
API	Application Programming Interface
UI	User Interface
UX	User Experience
SDK	Software Development Kit
IDE	Integrated Development Environment
VCS	Version Control System
FQDN	Fully Qualified Domain Name
JVM	Java Virtual Machine
OS	Operating System
OOP	Object Oriented Programming.

# Abbreviations used by DevOps

<b>AWS</b>	Amazon Web Services
<b>AZ</b>	Availability Zone
<b>CF</b>	CloudFormation
<b>CD</b>	Continuous Deployment
<b>CI</b>	Continuous Integration
<b>DNS</b>	Domain Name System
<b>ELB</b>	Elastic Load Balancer
<b>IAM</b>	Identity and Access Management
<b>IaC</b>	Infrastructure as Code
<b>K8s</b>	Kubernetes
<b>LB</b>	Load Balancer
<b>PaaS</b>	Platform as a Service
<b>S3</b>	Simple Storage Service
<b>SG</b>	Security Group
<b>VPC</b>	Virtual Private Cloud
<b>YAML</b>	YAML Ain't Markup Language
<b>SLA</b>	Service Level Agreement
<b>RBAC</b>	Role-Based Access Control
<b>PII</b>	Personally Identifiable Information
<b>RBAC</b>	Role-Based Access Control

# Abbreviations used by QA

TC	Test Case
TP	Test Plan
TS	Test Suite
TD	Test Data
TR	Test Result
BA	Business Analyst
PM	Project Manager
SME	Subject Matter Expert
DB	Database
API	Application Programming Interface
UAT	User Acceptance Testing
ISTQB	International Software Testing Qualifications Board
STLC	Software Testing Life Cycle
SDET	Software Development Engineer in Test
CI	Continuous Integration
CD	Continuous Deployment
CI/CD	Continuous Integration and Continuous Deployment
BDD	Behavior Driven Development
TDD	Test Driven Development
FTR	First Time Right

# Abbreviations used by PM

<b>PM</b>	<b>Project Manager or Program Manager</b>
<b>PMO</b>	<b>Project Management Office</b>
<b>PMP</b>	<b>Project Management Professional</b>
<b>PMI</b>	<b>Project Management Institute</b>
<b>SOW</b>	<b>Statement of Work</b>
<b>ROI</b>	<b>Return on Investment</b>
<b>KPI</b>	<b>Key Performance Indicator</b>
<b>SLA</b>	<b>Service Level Agreement</b>
<b>RACI</b>	<b>Responsible, Accountable, Consulted, Informed</b>
<b>RAID</b>	<b>Risks, Assumptions, Issues, Dependencies</b>
<b>EAC</b>	<b>Estimate At Completion</b>
<b>ETC</b>	<b>Estimate To Complete</b>
<b>CPI</b>	<b>Cost Performance Index</b>
<b>SPI</b>	<b>Schedule Performance Index</b>
<b>CCB</b>	<b>Change Control Board</b>
<b>WBS</b>	<b>Work Breakdown Structure</b>
<b>MS</b>	<b>Milestone</b>
<b>PMBOK</b>	<b>Project Management Body of Knowledge</b>
<b>PERT</b>	<b>Program Evaluation and Review Technique</b>
<b>Gantt</b>	<b>Gantt Chart</b>

# Abbreviations used by Startups

<b>MVP</b>	Minimum Viable Product
<b>CAC</b>	Customer Acquisition Cost
<b>LTV</b>	Lifetime Value
<b>CPA</b>	Cost Per Acquisition
<b>CTR</b>	Click Through Rate
<b>FOMO</b>	Fear Of Missing Out
<b>SDK</b>	Software Development Kit
<b>NPS</b>	Net Promoter Score
<b>ARPU</b>	Average Revenue Per User
<b>ARPA</b>	Average Revenue Per Account
<b>CR</b>	Conversion Rate
<b>MRR</b>	Monthly Recurring Revenue
<b>ARR</b>	Annual Recurring Revenue
<b>churn rate</b>	Rate at which customers leave a product over time
<b>runway</b>	Amount of time a startup has before it runs out of money
<b>burn rate</b>	Rate at which a startup is spending money
<b>seed round</b>	First round of funding for a startup
<b>series</b>	Subsequent rounds of funding
<b>pivot</b>	Significant change in a startup's business model

# Abbreviations used by Influencers

DM	Direct Message
UGC	User Generated Content
CTA	Call to Action
ETA	Estimated Time of Arrival
TBT	Throwback Thursday
OOTD	Outfit Of The Day
FOMO	Fear Of Missing Out
TGIF	Thank God It's Friday
IIRC	If I Recall Correctly
IMHO	In My Humble Opinion
TBH	To Be Honest
FWIW	For What It's Worth
ICYMI	In Case You Missed It
SMH	Shaking My Head
BRB	Be Right Back
BTS	Behind The Scenes
OOTN	Outfit Of The Night
LOL	Laugh Out Loud
OMG	Oh My God
WIP	Work In Progress



**Thanks for reading it  
till the end!**

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with your friends**

