

SaltLake Institute of Engineering and Management Limited ('SLIEM')

Proposal Summary

Proposing Organization	IEM Group
Implementing Agency	SaltLake Institute of Engineering and Management Limited ('SLIEM')
No. of Trainees in 10 years	4,15,060 in 10 years
No. of Centres	38 centers
Location(s)	West Bengal, Rajasthan, Jharkhand, Assam, Odisha, Delhi, Karnataka
Sectors Targeted	BFSI, Building, Construction & Real Estate Services, Leather & Leather products, Auto & auto components and Organized retail
Project Cost	Rs 11.76 Cr
Business Model	Student Fee driven model including registration fees, Share of revenues from franchisee/Channel Partner, Lease rent for facilities provided to franchisee/Channel Partner
Operating Model	<ul style="list-style-type: none"> • IEM Group has imparted training to over 20,000 student over a period of 23 years • As part of its service community based programs it has trained ~ 5,000 students • IEM had been selected by Government of India as one of the institution for its Technical Quality Improvement Programme (TEQIP) funded by the World Bank, wherein it had imparted training to ~ 6,000 students • SLIEM was incorporated in January 2013 and currently has limited experience in imparting training in skill development space (IT/ITes sectors).