

## Manipal-City & Guilds Skills Training Pvt Ltd(MCG)

## **Proposal Summary**

Proposing Organization	Manipal-City & Guilds Skills Training Pvt Ltd(MCG)
Implementing Agency	Manipal-City & Guilds Skills Training Pvt Ltd(MCG)
No. of Trainees in 10 years	63, 635
No. of Centres	-
Location(s)	Construction – 50+ sites; Maharashtra, Orissa, AP, Gujarat, Haryana, Punjab (pan India) – on site programs Retail – pan-India; primarily Tier 1 & 2 metros and State capitals Hospitality – Focus on Northeastern states (Assam, Nagaland, Sikkim, Meghalaya, Tripura and others), Orissa and Bangalore
Sectors Targeted	Retail, Hospitality, Construction
Project Cost	Rs. 1.33 Cr.
Business Model	Revenue from training Fee (Training fees revenue from Centres and Training fees revenue from trainings at 'Client locations'), Revenue from new centre (VTC/ISP) signup fee
Operating Model	<ul> <li>To support training in 3 sectors i.e. retail, hospitality and construction as a distinct subset of MCG's overall training business to help learners get a head start in their career and partner companies get access to trained, 'work-ready' staff with 'first day, first hour' productivity.</li> </ul>