



Don't Send Your Kids to College: Reality Check for College and Career Planning (Paperback)

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Createspace Independent Publishing Platform, United States, 2014. Paperback. Condition: New. Language: English. Brand new Book. Today, when nearly seventy percent of Americans have attended college and thirty-three percent are college graduates, you would think that our economy would at least rise above the 1950-1970 post-World War II levels. But it hasn't, and as a matter of fact, the number of graduates may have no bearing on general economic prosperity. The fact is that employers are looking for more than just college and technical school diplomas. Some employers are saying that there is a mismatch of both skills and work behaviors in the graduates produced by American schools at all levels. The low-level jobs that employ many graduates of both technical and academic colleges don't seem to justify the expense or the effort. With results like this, why does the college fantasy continue to exert its fascination? The fantasy endures because bad news has a hard time breaking through the shimmering wall of college marketing. Successful marketing has little trouble spinning the truth that college once was a dependable route to social and economic success. The basic principle of sales and marketing is to identify the need and fill it. The...



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