





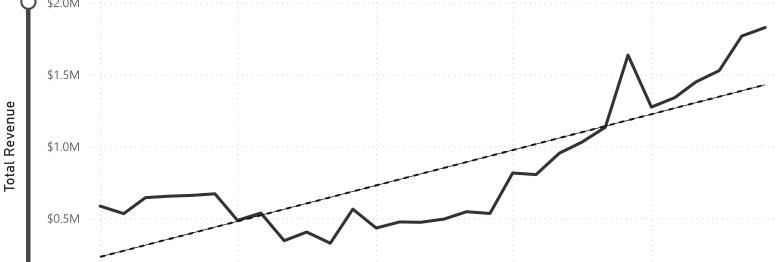
**ORDERS** 



2.1% **RETURN %** 

Monthly Revenue \$2.0M

Jul 2020



Start of Month

Jul 2021







### Monthly Revenue

Jan 2020

\$0.0M

Prev Month Rev: \$1.77M

(+3.31%)

**Monthly Orders** 

Jan 2021

Prev Month Orders: 2165

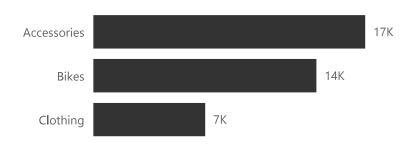
(-0.88%)

Monthly Returns

Jan 2022

Prev Month Returns: 169 (-1.78%)

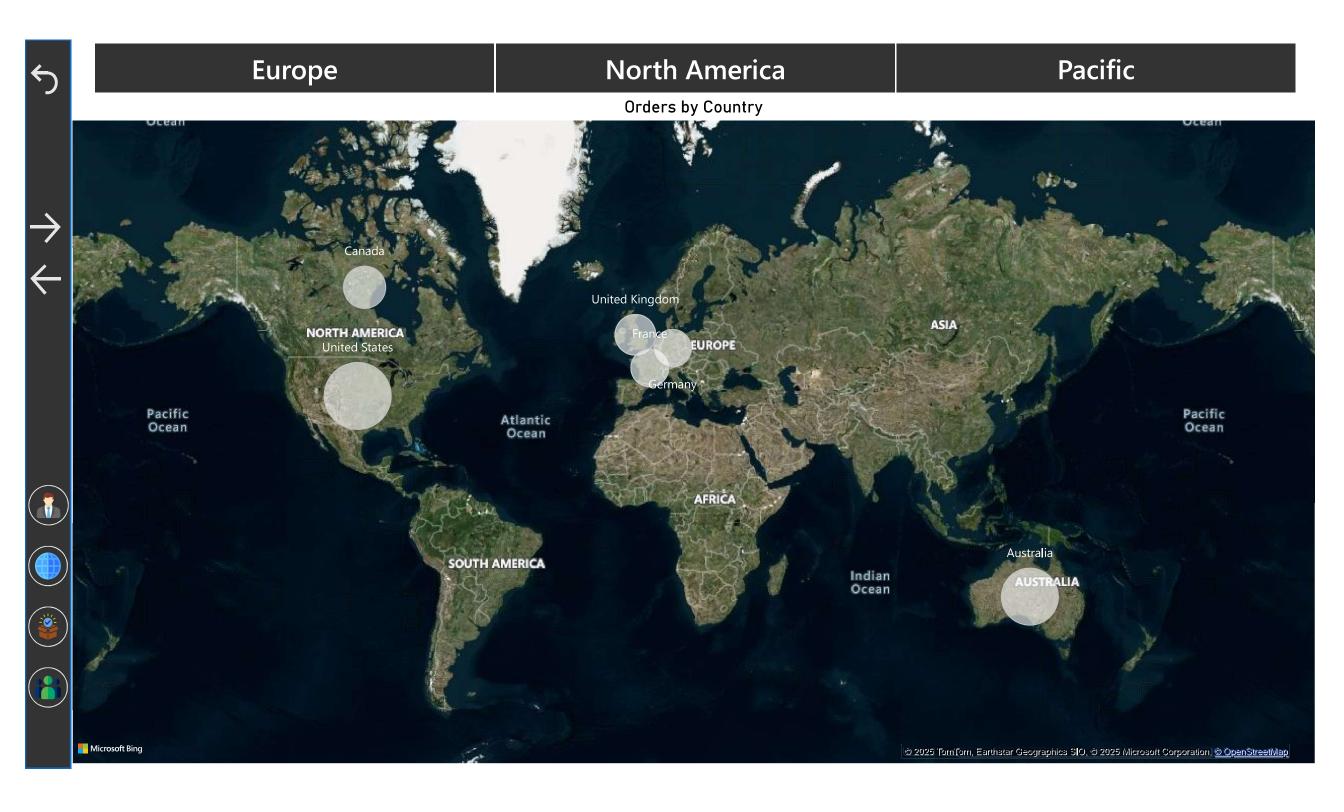
#### Order by Category



ProductName	Total Revenue	Total Orders	Total Profit ▼
Fender Set - Mountain	\$87,041	1975	\$54,488
Sport-100 Helmet, Red	\$73,444	2099	\$45,976
Sport-100 Helmet, Blue	\$67,120	1995	\$43,125
Sport-100 Helmet, Black	<b>\$65,</b> 270	1940	\$41,936
Water Bottle - 30 oz.	\$39,755	3983	\$24,887
Mountain Bottle Cage	\$38,062	1896	\$23,827
Mountain Tire Tube	\$28,333	2846	\$17,736
AWC Logo Cap	\$35,882	2062	\$12,200
Road Tire Tube	\$17,265	2173	\$10,808
Patch Kit/8 Patches	\$13,506	2952	\$8,455

**Most Demanding** Tires and Tubes



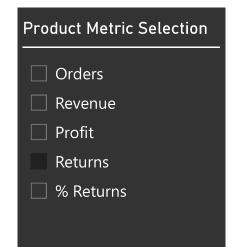






**Selected Product** 

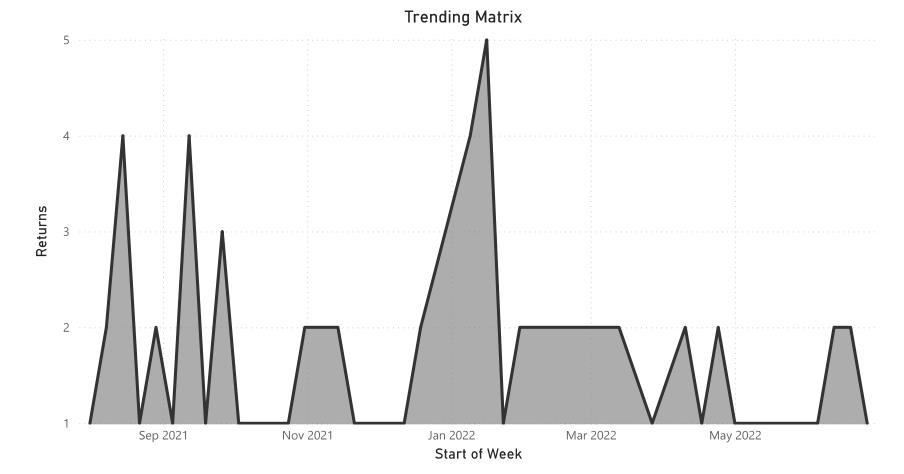
## Road Tire Tube

















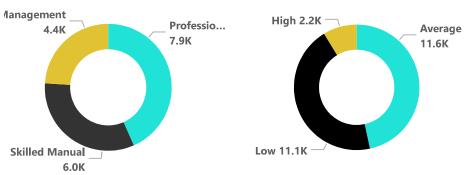
\$1,431
REVENUE PER CUSTOMER

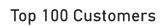
**Total Customers** 

Average Revenue
Per Customer

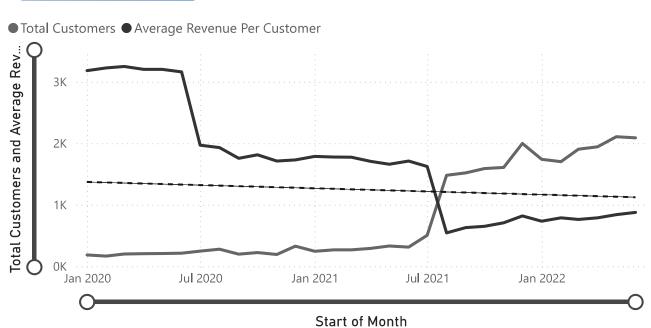








CustomerKey	FullName	Orders	Revenue
11091	Mr. Dalton Perez	26	\$1,513
11223	Mrs. Hailey Patterson	26	\$1,616
11300	Mr. Fernando Barnes	26	\$1,839
11330	Mr. Ryan Thompson	26	\$1,597
11331	Mrs. Samantha Jenkins	26	\$1,740
11185	Mrs. Ashley Henderson	25	\$1,717
11200	Mr. Jason Griffin	25	\$1,614
11176	Mr. Mason Roberts	24	\$1,526
11262	Mrs. Jennifer Simmons	24	\$1,465
11277	Mr. Charles Jackson	24	\$1,777
11287	Mr. Henry Garcia	24	\$1,443
11566	Ms. April Shan	24	\$1,424
11711	Mr. Daniel Davis	24	\$1,404
11276	Mrs. Nancy Chapman	23	\$1,111
11203	Mr. Luis Diaz	17	\$1,002
11215	Mrs. Ana Perry	17	\$1,336
11070	NA- Cina NA-utin	16	¢001



Top Customer (by revenue):

# Mr. Maurice Shan

Revenue:

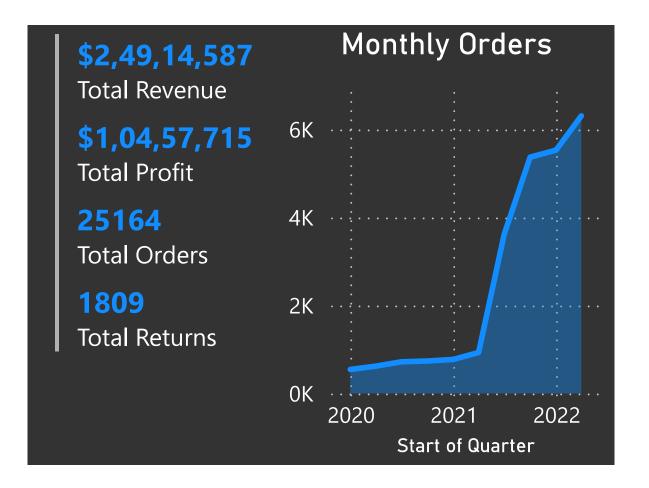
Orders:

\$12,408

6









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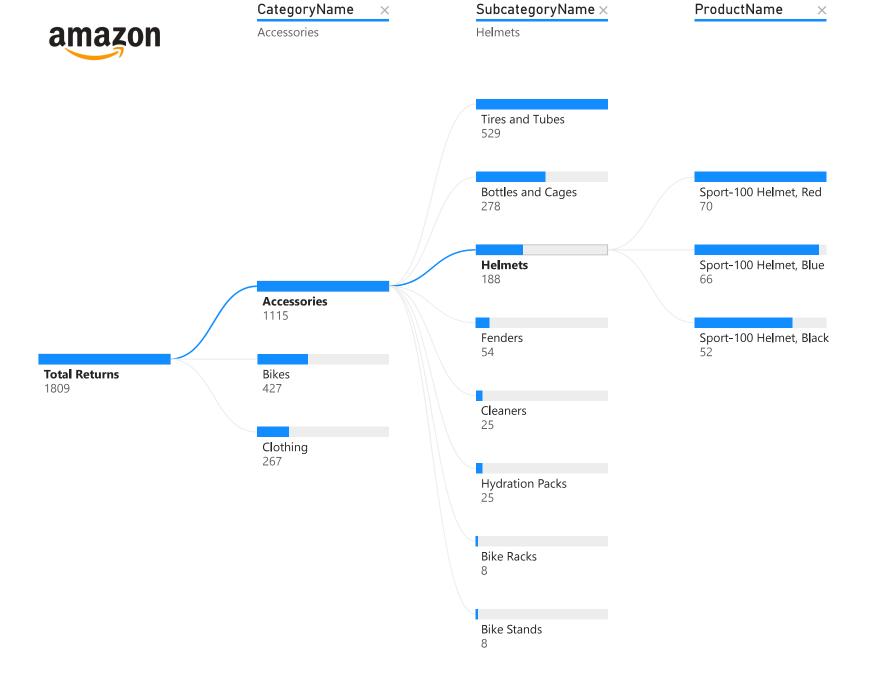
Total Sales in the year 2022

Showing results for Sales in the year 2022

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5689

Bike Sales



### Key influencers Top segments

55

What influences HomeOwner to be Y?

