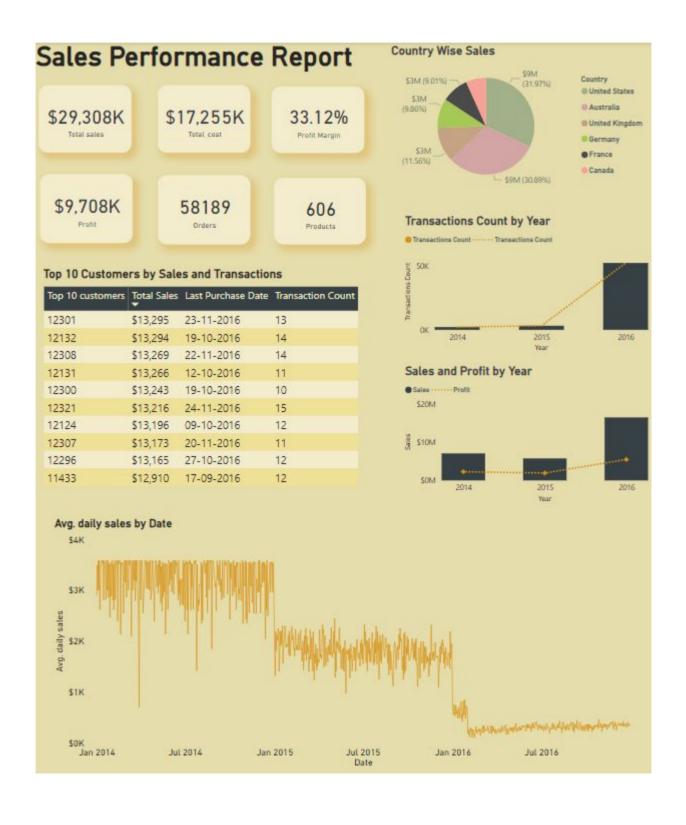
# **WIREFRAME DOCUMENT**

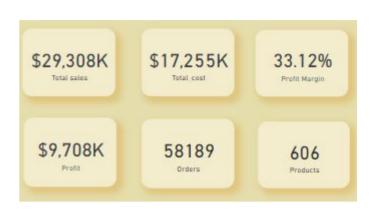
BUDGET SALES ANALYSIS MANISHA RAJ A.

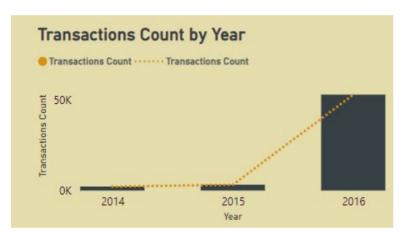
#### I. DASHBOARD OVERVIEW

The Sales and Growth Analysis dashboard is designed to provide a comprehensive view of sales performance, customer insights, country-wise analysis, and growth trends across different years, categories, and seasons. It features multiple sections that allow users to filter data, analyze trends, and drill down into details across multiple visuals.



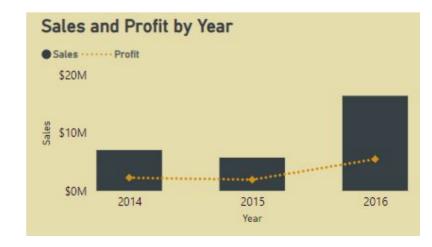
Key performance indicators.





Transaction Growth Over the Year

Annual Sales and Profit Performance



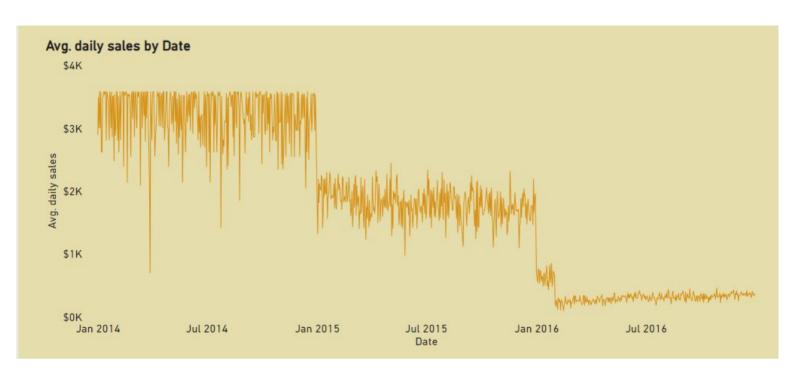


Sales Distribution by Country

# Top Customers by Total Sales and Purchase Frequency

Top 10 customers	Total Sales ▼	Last Purchase Date	Transaction Count
11767	\$8,320	13-07-2016	7
11112	\$8,295	05-09-2016	6
11766	\$8,280	11-07-2016	11
12338	\$8,265	18-08-2016	8
11101	\$8,263	30-06-2016	7
11900	\$8,257	12-07-2016	7
12003	\$8,257	11-08-2016	8
11451	\$8,249	07-06-2016	9
11995	\$8,249	12-12-2016	7
11000	\$8,249	04-05-2016	8

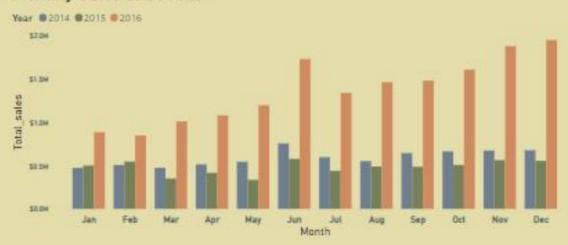
# Daily Sales Variability from 2014 to 2016



# Sales Analysis

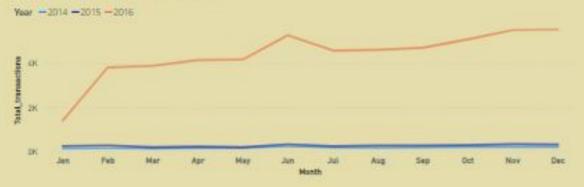
#### Year 2014 \$5,497K \$16,474K 2015 Year wise. 2016

#### Monthly Sales and Profit



Year Was

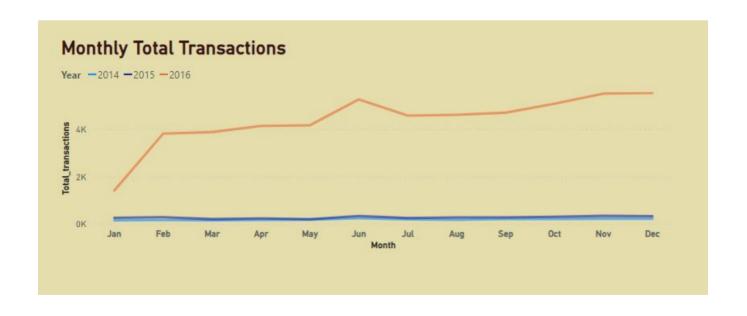
#### Monthly Total Transactions



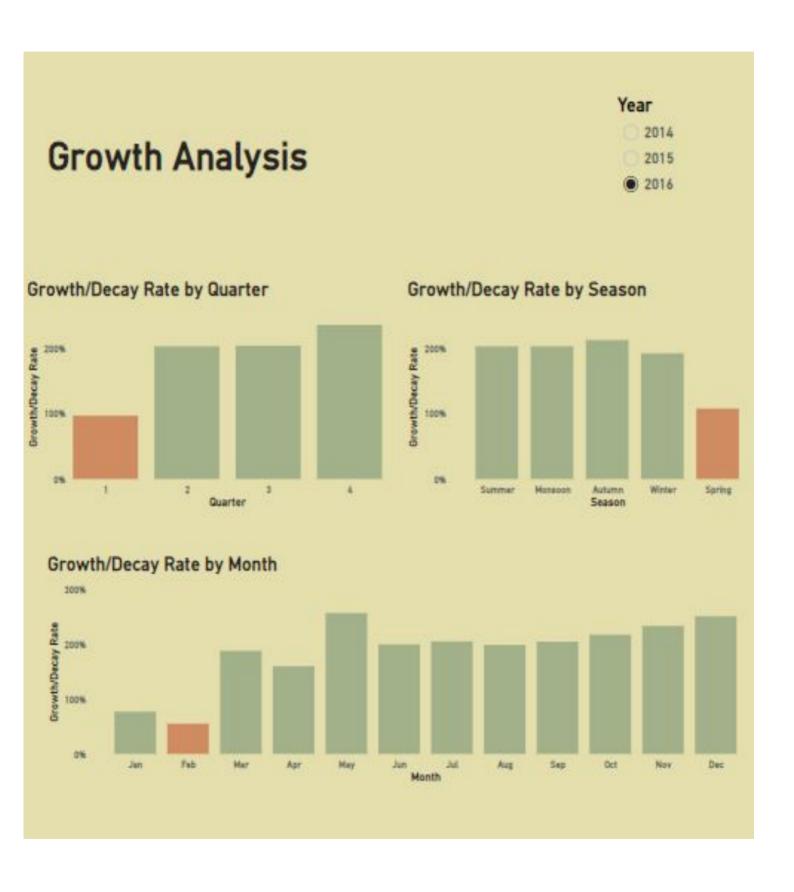
# Monthly Financial Overview: 2014-2016



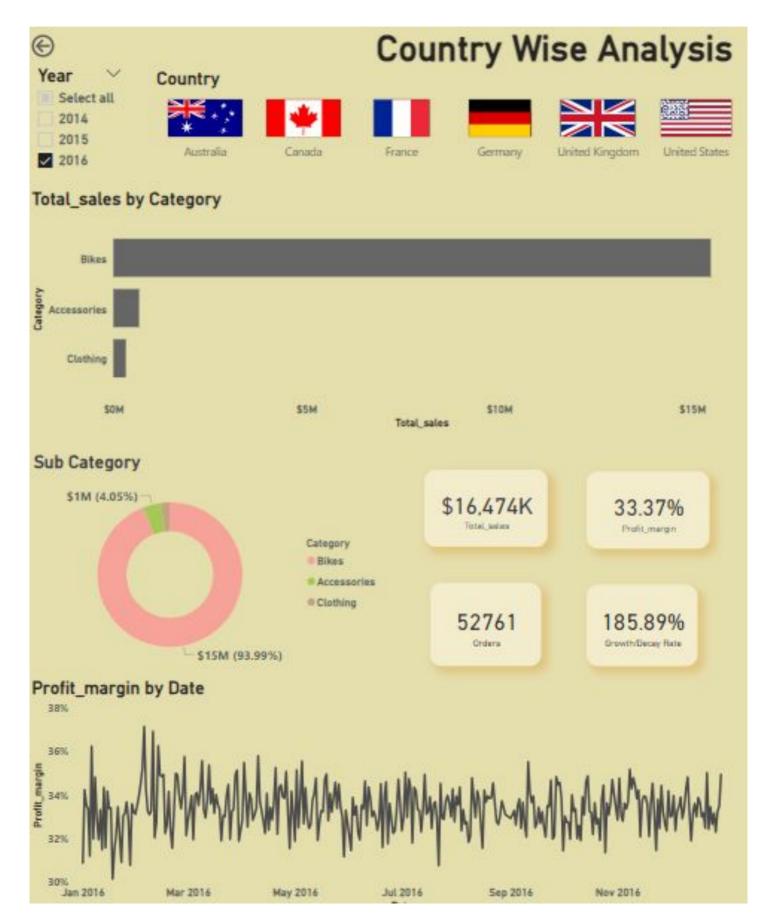
# Monthly Total Transactions



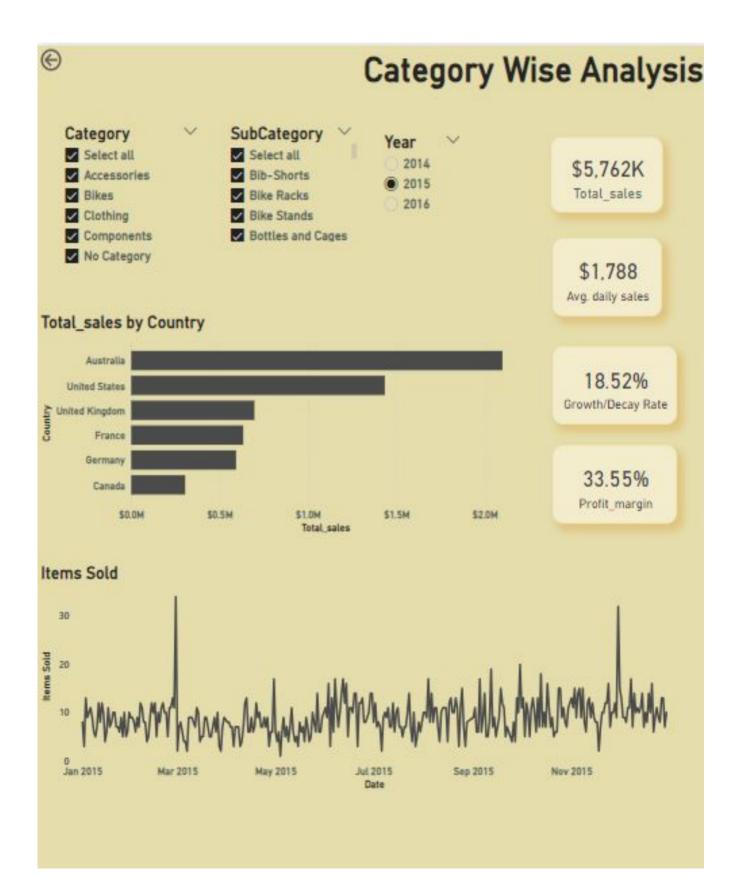
# Quarterly and Seasonal Growth Analysis



## Country Wise Analysis.



### category Wise Analysis



#### **Customer Details**

