




Aman Kumar Sharma

ANALYST

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Education

(July 2022)

Bachelor Of Business Administration (Finance),
Amity University, Patna
8.94 CGPA

(March 2019)

Higher Secondary Education 12th (Commerce),
85%

(March 2017)

Senior Secondary Education 10th (Commerce),
9.4CGPA

Key Skills

Microsoft Excel

SQL

Python

PowerBI

Tableau

Google Data Studio

Machine Learning

Summary

Business Analyst with an experience of around 1 year in a product based and ecommerce company. Currently working with a SAAS based company, developing ETL models, product usage analytics, creating databases and developing reports for the data driven decision making. Parallely also working on my Data Analysis App that lets you do the analysis of your data at a glance. Here is the link for the app. ([EDA APP](#))

Professional Experience

Business Analyst (October Onwards)
Legistify Services

- Analyzing the SAAS based products of the company (Product Usage Analytics)
- Developing dashboards for the stakeholders in accordance with their needs.
- Further maintaining the dashboards and drawing useful insights to further take data driven decisions.
- Developed an activity dashboard to help the sales department to track the performances of the individual and the team.

Corporate Alliance Executive (July 2022- Sep 2022)
Legistify Services

- Contacting Legal heads, CFOs and other potential clients.
- Presenting clients with a whole walkthrough of our product and services.
- Maintaining the report sheet and presenting the upper management with the same.

INTERNSHIPS

Business Analyst Internship (Feb 2022-April 2022)
Lavero Infrastructures

- Analysing the revenue, expense and profits of the company.
- Transformation of data from unstructured to structured.
- Developing a dashboard for their present financials as well as a dashboard that stated their growth.

Awards & Certification

SQL Intermediate (HackerRank)
Python (Almabetter)
Microsoft Excel (Almabetter)
Tableau (Almabetter)

Business Plan Competition
(1st Runner Up, Amity University)

Sangathan 2021 Chess
(1st, Amity University)

Interschool Chess Competition
(8th in Patna)

Hobbies

Reading Books

Playing Chess

Dancing

E-commerce Operations Internship (Dec 2021-Jan 2021)

BrainQuest Consulting

- Developed a structured report of the products that the company is having.
- Researching on the products from the angle of price, availability and competition.
- Listing the products on Amazon.
- Developing a structured pipeline of sales.

Pricing and Finance Internship (May 2021-Aug 2021)

Natureship Foods

- Defined and analysed the cost of their products and accordingly helped the company to set a better margin for retailers as well as direct consumers.
- Analysed the sources of their revenue and provided them with the insights for which one to continue.
- Listed products on Amazon, Flipkart & Qtrove and maintained their sales pipeline.

Projects

1. Credit card default prediction (Risk management), Classification, Machine Learning. Used Logistic Regression and Decision tree.
https://colab.research.google.com/drive/1jlo3tkHQ0W9GvoaOZ3tBZHOU634WxF3#scrollTo=eGd_cN0a3yBQ
2. Rossman sales prediction (Machine learning supervised): Libraries like Numpy, Pandas, Seaborn, Matplotlib and Facebook prophet in Python are used to analysis and prediction of the data with the help of additive regression method (Using FB prophet).
<https://colab.research.google.com/drive/12R24UfAGKGTv89eFBjhzghaMryv5-FZU?usp=sharing>
3. Rossman sales dashboard on Google data studio:
<https://datastudio.google.com/u/0/reporting/4677a679-8676-4009-bac4-10ebd26fa50f/page/6Xr2C>
4. Exploratory data analysis of hotel bookings data:
https://colab.research.google.com/drive/1LEO4t5ewlxe61t6sEZRI6MPaaNv5qgQ_?usp=sharing
5. Projected revenue growth dashboard on PowerBi:
<https://onedrive.live.com/view.aspx?resid=F4C044E01DB860E8!9643&ithint=file%2cpptx&authkey=!ANrhBbITSHsR7d8>