Instructions (Page 1 of 3)

- **Rounds and Matchings**: The experiment consists of a number of **rounds**. Note: In each round, you will be matched with another person selected at random from the other participants. There will be a new random matching each round.
- **Interdependence:** Your earnings are determined by the decisions that you and the other person make.
- **Roles:** In each pair of people, one person will be designated as the "row" player and the other will be the "column" player. You will be a **column player** (or) **row player** in all rounds.

Continue with Instructions

Vecon Lab - January 14, 2015

Instructions (Page 2 of 3)

• The column player will press either the **Left** or the **Right** button. The row player will choose **Top** or **Bottom**. These choices determine which part of the matrix is relevant (Top Left, Top Right, Bottom Left, Bottom Right). In each cell, the row player's payoff is shown in blue and the column player's payoff is shown in red.

Payoff Matrix (Row, Column)

Left Right

Top \$20.00, \$20.00 \$0.00, \$10.00

Bottom \$10.00, \$0.00 \$3.00, \$3.00

 If you are a row player, your decision buttons will be on the left side of the payoff table, and if you are a column player, your decision buttons will be above the table.

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Vecon Lab - January 14, 2015

Instructions Summary

- **Matchings:** At the beginning of each round, there will be a new random pairing of all participants, so the person who you are matched with in one round may not be the same person you will be matched with in the subsequent round. Matchings are random, and you are no more likely to be matched with one person than with another.
- **Earnings:** Your earnings are determined by the choices that you and the other person make in the round. You begin with a fixed payment of **\$0.00**, and earnings will be added to this amount (losses, if the game has negative payoffs, will be subtracted). Your total earnings will be displayed in a cumulative earnings column on the page that follows.
- **Rounds:** There will be **5 rounds** in this part of the experiment, with random rematchings at the beginning of each.

Finished with Instructions

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