# Gremener Case Study

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## Problem Statement

- The goal of this case study is to identify the driver variables behind loan default.
- To identify the driving factors that can possibly identify the risky loan applicants

## Data Preparation

- The input data is in .zip format
- The data is unzipped and the .csv file is being used for the analysis
- The data has 111 variables.
- First step is to identify the variables that do not contain any info.

## Assumptions

- Pre Closure of loan is very much possible
- Exact parameters of grading is not known. But can see trends such as Public Derogatory Records, Public Record bankruptcies contributing towards it.
- Grading is done before a customer is onboarded / incepted.
- Number of Open Credit Lines are Credit Lines of the customer may or may not be available with the same institution
- Attributes : Interest Rate & Grade have causal relationship
- There is no known basis of Investors and LC distribution for Funded Amount
- Term Revolving Credit balance means channelizing available credit line for loan repayment
- inq\_last\_6mths: these enquiries were made while a customer was already onboarded and could be associated
  with the institution for any duration until the loan in settled.
- acc open past 24mths: The accounts opened could be in same or different institution

# Data cleaning – Removing variables

- Variables that contain only one value and/or NA can be removed from our analysis. 63 such variables in the input data are removed from our analysis.
  - LoanStatNew, acc\_now\_deling, acc\_open\_past\_24mths, all\_util, annual\_inc\_joint, application type, avg cur bal, be open to buy, be util, chargeoff within 12 mths, collections\_12\_mths\_ex\_med, delinq\_amnt, dti\_joint, il\_util, initial\_list\_status, ing fi, ing last 12m, max bal bc, mo sin old il acct, mo sin old rev tl op, mo sin rcnt rev tl op, mo sin rcnt tl, mort acc, mths since last major derog, mths\_since\_rcnt\_il, mths\_since\_recent\_bc, mths\_since\_recent\_bc\_dlq, mths\_since\_recent\_ing, mths\_since\_recent\_revol\_deling, num\_accts\_ever\_120\_pd, num actv bc tl, num actv rev tl, num bc sats, num bc tl, num il tl, num op rev tl, num rev accts, num rev tl bal gt 0, num sats, num\_tl\_120dpd\_2m, num\_tl\_30dpd, num\_tl\_90g\_dpd\_24m, num\_tl\_op\_past\_12m, open\_acc\_6m, open\_il\_12m, open\_il\_24m, open\_il\_6m, open\_rv\_12m, open\_rv\_24m, pct\_tl\_nvr\_dlq, percent\_bc\_gt\_75, policy\_code, pymnt\_plan, tax\_liens, tot\_coll\_amt, tot\_cur\_bal, tot\_hi\_cred\_lim, total\_bal\_ex\_mort, total bal il, total bc limit, total cu tl, total il high credit limit, total rev hi lim, url, verified status joint

# Data cleaning – Removing Categorical variables

LoanStatNew	Description	Is needed for analysis	Comments
	The state provided by the borrower in the loan	ununysis	There are more loans with addr_state such as CA, NY, TX, FL, NJ and so on. Accordingly, the charged off loans are proportionately high in such states. Cannot make anything for the anallysis.
addr_state	application	No	
desc	Loan description provided by the borrower	No	Date when comment is added by the borrower and the comment on the purpose of taking the loan. There is a separate column for purpose. Also purpose is a crisp form of the description and can be used for the analysis
emp_title	The job title supplied by the Borrower when applying for the loan.*	No	Unable to make out anything from this column. Some kind of text processing is needed to categorize the employers based on the title for the analysis. Ignoring in the current analysis
id	A unique LC assigned ID for the loan listing.	No	Not needed for the analysis
member_id	A unique LC assigned Id for the borrower member.	No	One to one with the loan id for the given data and not needed for the analysis
_			
url	URL for the LC page with listing data.	No	Redundant information - Has Loan Id which is same as id
zip_code	The first 3 numbers of the zip code provided by the b+B4orrower in the loan application.	No	Same as addr_state. Cannot make out anything from this zip_code data

## Cleaning up the variables

- Checked for duplicate rows and no duplicate rows are found
- Date variables issue\_d, last\_pymnt\_d, next\_pymnt\_d, earliest\_cr\_line and last\_credit\_pull\_d are in month-day format
- To convert the date variables to Date format, a dummy date "01" is added and used use\_PosixCT to convert the date variables to Date format.
- "term" column has "months" suffix, which is removed to convert it to integer data type
- "int\_rate" and "revo\_util" has %, which is removed to convert them to numeric values.

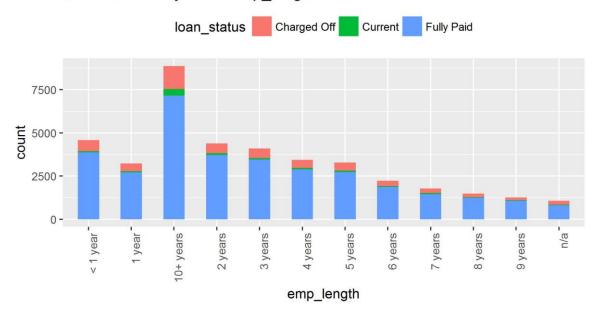
*Note* Outliers are handled in the box plots.

## Derived variables

 The difference between the issue\_d and the last\_pymnt\_d is computed in terms of number of months and stored as act\_pymnt\_term.

# Univariate Analysis of Categorical Variables

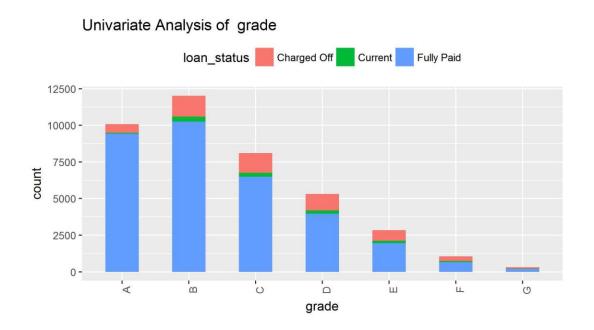
## Univariate Analysis of emp\_length



#### Inference:

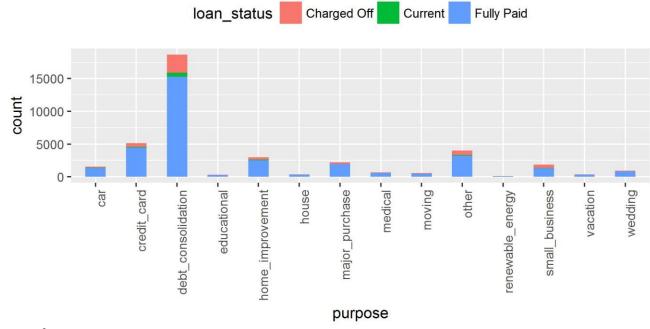
More number of loans are given to applicants with 10+ Yrs of experience and more is the number of defaulters in this bracket

Number of defaulters are in increasing proportionally from Grade A to G



# Univariate Analysis of Categorical Variables

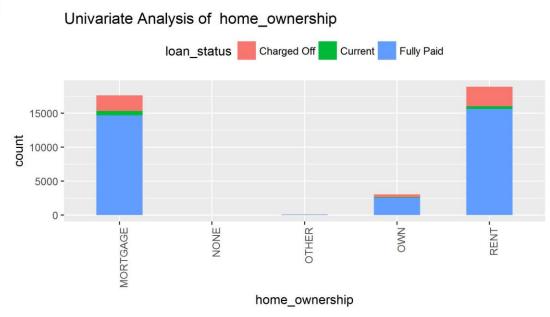
## Univariate Analysis of purpose



## Inference:

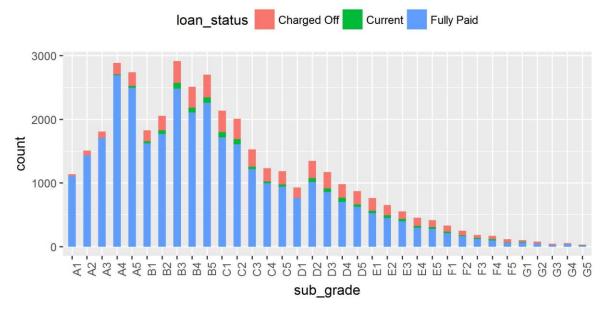
Maximum number of loans taken in bracket Debt Consolidation and accordingly number of defaulters is alsi high

Defaulters are proportionally high for applicants who have accommodation on Rent



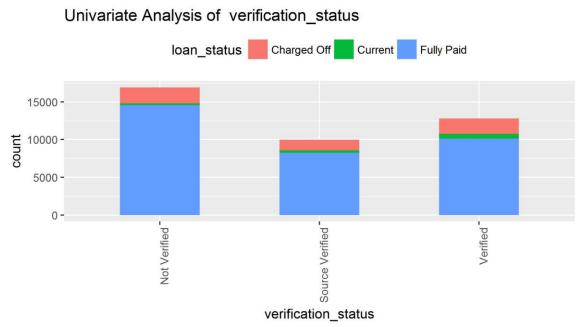
# Univariate Analysis of Categorical Variables

## Univariate Analysis of sub\_grade



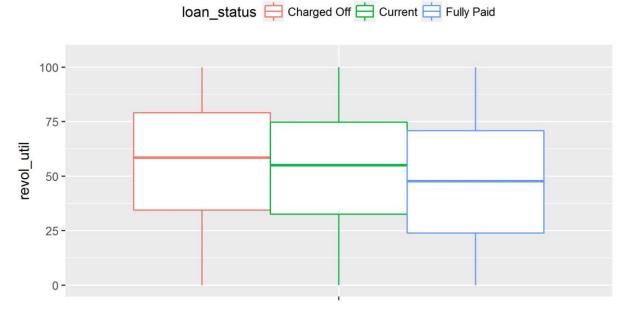
## Inference:

Count of loans given decreases from Grade A to G Equal proportion defaulter to fully paid was found with respect to Verification Status



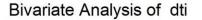
## Bivariate analysis of variables with loan\_status

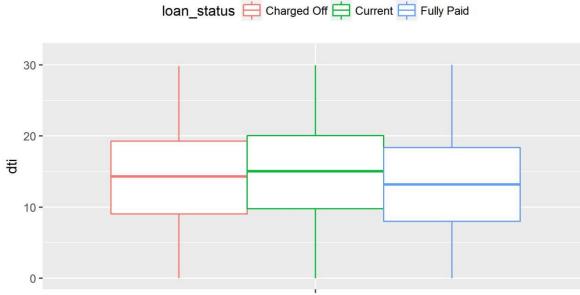
## Bivariate Analysis of revol\_util



### Inference:

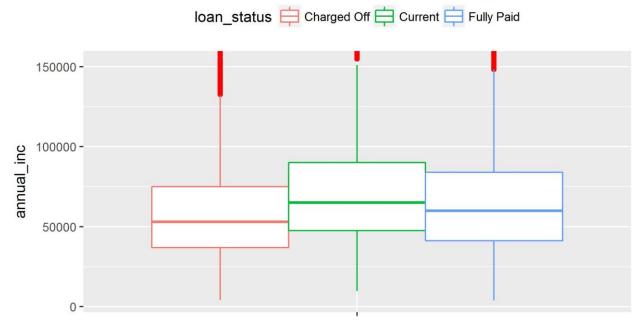
Median for Revolving Utilization Rate is higher for Charged Off loans Median for DTI is slightly higher for Charged off loans





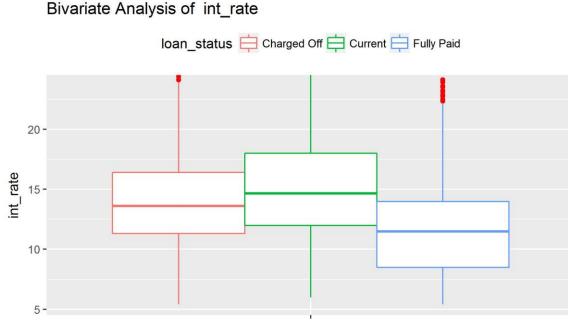
## Bivariate analysis of variables with loan\_status

Bivariate Analysis of annual\_inc



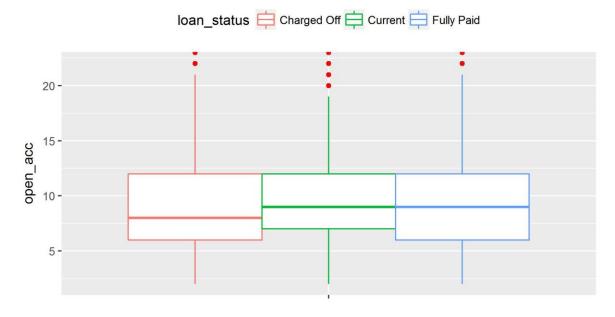
#### Inference:

Median for Average Annual Income is lower for Charged Off loans Median for Interest Rate is higher for Charged off loans



## Bivariate analysis of variables with loan\_status

Bivariate Analysis of open\_acc



### Inference:

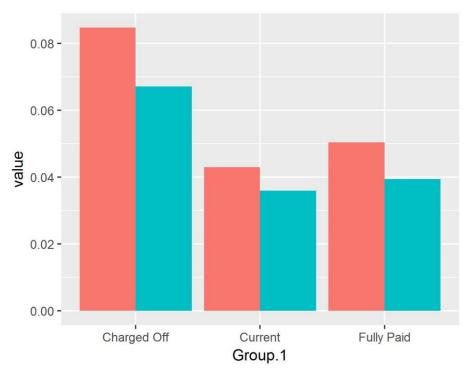
Median for Average Number of Open Account is less for Charged Off Loans

## Multivariate analysis of variables with loan\_status

variable

pub\_rec

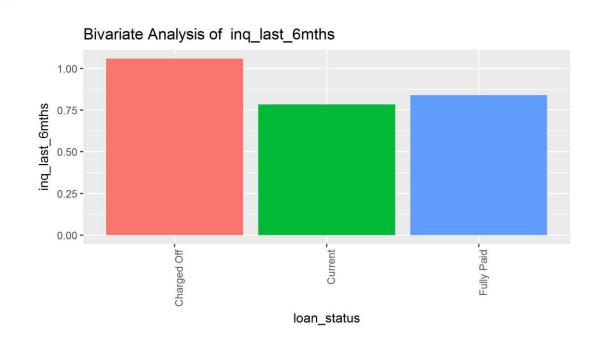
pub rec bankruptcies



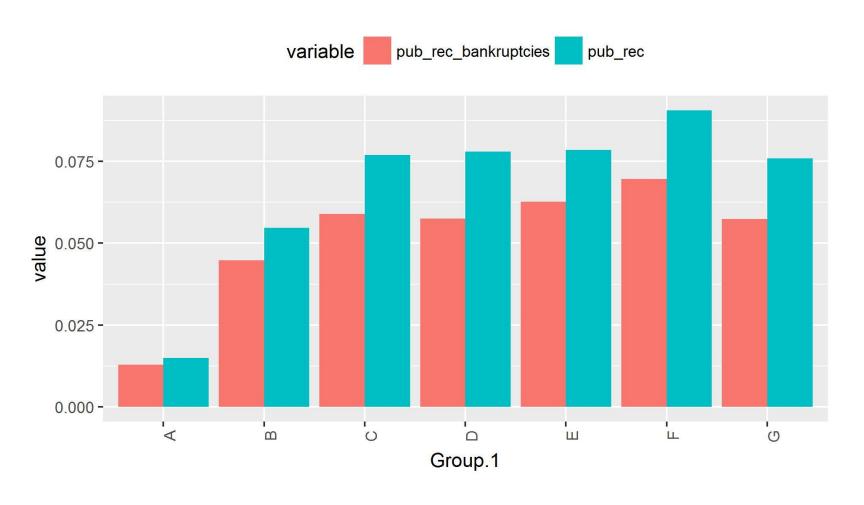
## Inference:

Public Records & Number of Public Bankruptcies are Charged Off Loans

Inquiries made in last 6 months are higher for Charged Off Loans



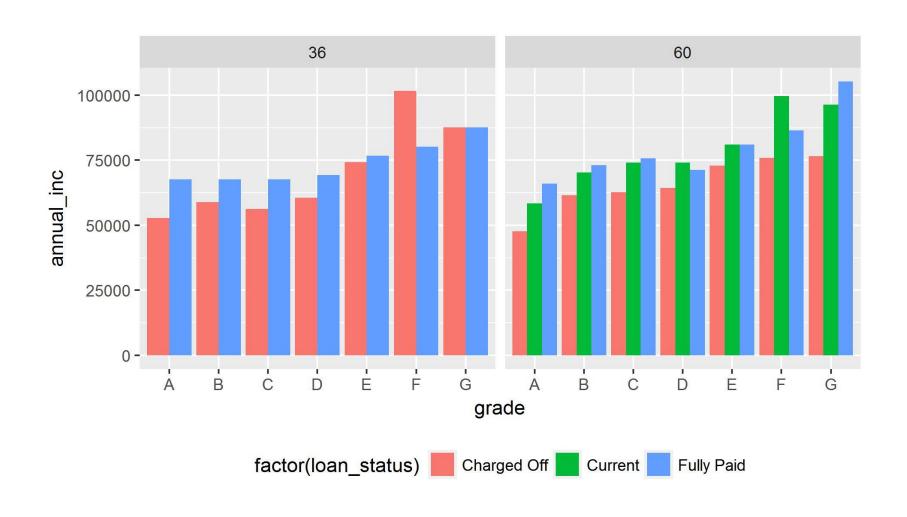
# Multivariate analysis of public records and public record bankruptcies for different grades



# Inference: Number of Public Derogatory records and Public Bankruptci

records and Public Bankruptcies are in descending order of Grade from G to A

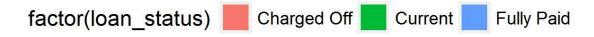
# Multivariate analysis of annual income with loan\_status for grades and different terms

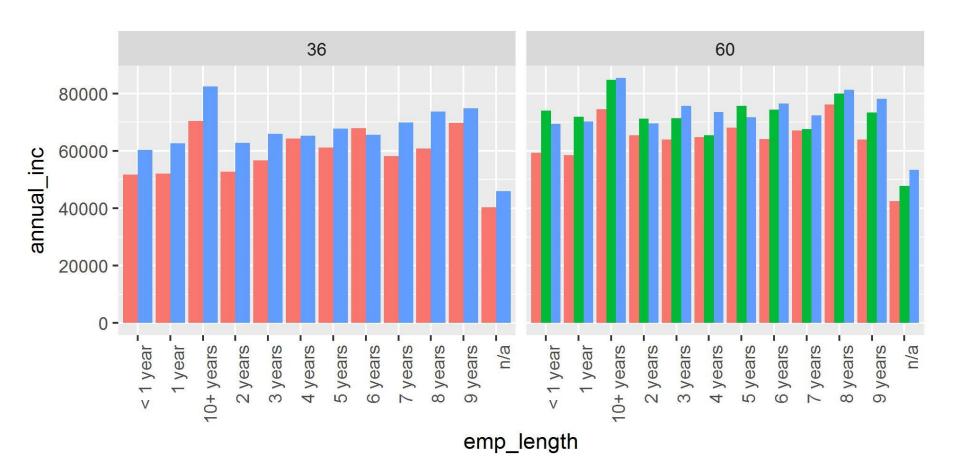


### Inference:

For each tenure – in each Grade - annual income is less for Charged Off loans

# Multivariate analysis of annual income with loan\_status for employment length and terms

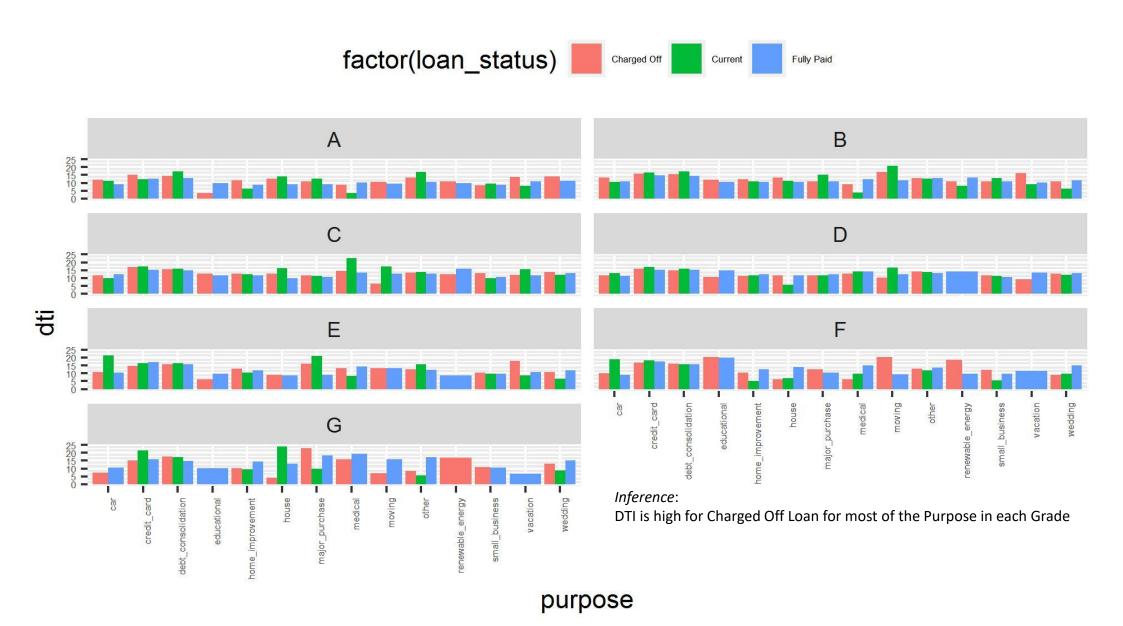




Inference:

For each tenure – in each category of experience - annual income is less for Charged Off loans

## Analysis of dti wrt loan\_status, purpose and grade



## Conclusion

- Key Driving Factors: Number of public derogatory records and number of public rec bankruptcies are clearly an indicator of the Charged off loans.
- They are in the descending order from G to A>
- Next is the annual income. As seen from various plots, the annual income is lower for charged off loans and could be an indicator to defaulting
- Next is the DTI. The Debt to income ratio is higher for charged off loans compared to the fully paid loans and also can be indicator defaulting
- Next is the Purpose of loan. Maximum number of loans are provided for debt consolidation and maximum number of charged off loans are also there for the Debt consolidation. So purpose of the loans should also be considered for risky applicants