

Aman Prasad

Sales Associate

Profile

Dynamic Sales Representative with over three years of experience in delivering exceptional customer service and driving sales growth. Expertise in identifying customer needs and crafting tailored solutions, ensuring a high level of satisfaction and loyalty. Proficient in both sales techniques and cash handling, consistently meeting performance targets in competitive environments. A quick learner committed to fostering positive customer relationships and contributing to team success. Seeking to leverage skills in a Sales Associate role to further enhance customer engagement and drive sales results.

Employment History

Sales Representative at Nordia, Toronto

June 2023-January 2025

- Responded to inbound customer calls, addressing requests for TV, Internet, and cell phone products and services
- Built trust with customers through empathy, assertiveness, and mastery of sales techniques
- Identified customer needs and sales opportunities, developing tailored solutions to drive sales growth
- Contributed to team success in a fast-paced, competitive environment, consistently meeting or exceeding sales targets

Chashier at Walmart, Scarborough

January 2021-April 2023

- Provided exceptional customer service during checkout, driving customer loyalty and satisfaction
- Processed purchase transactions efficiently and accurately, including handling cash, credit transactions, and promotions
- Promoted company-sponsored programs, including Walmart Credit Card, product protection, and charity Initiatives
- Assisted customers with bagging and loading merchandise, ensuring a seamless shopping experience

Education

Diploma in Global Business Management, Georgian Collage, Barrie

May 2019-September 2020

Details

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Skills

- Sales and Customer service
- Communication Skill
- Cash handling
- Quick learner