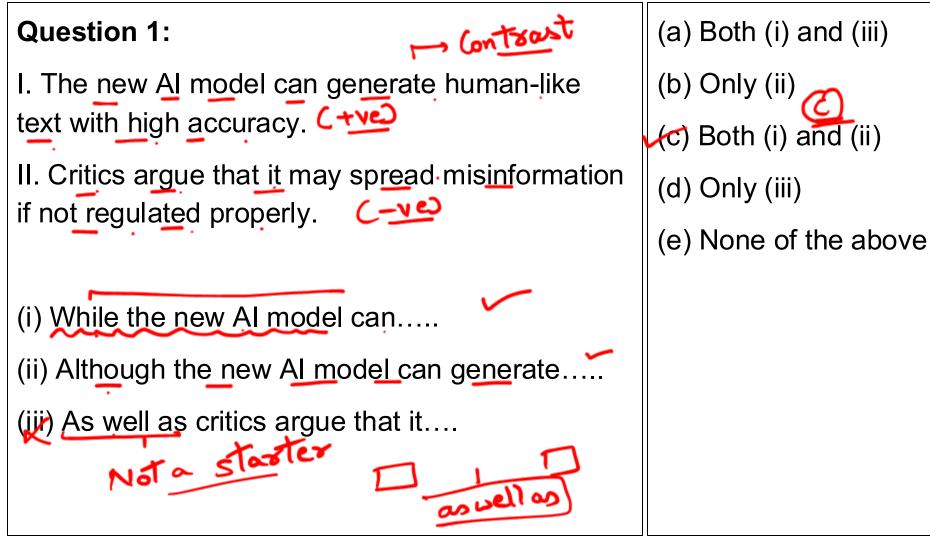
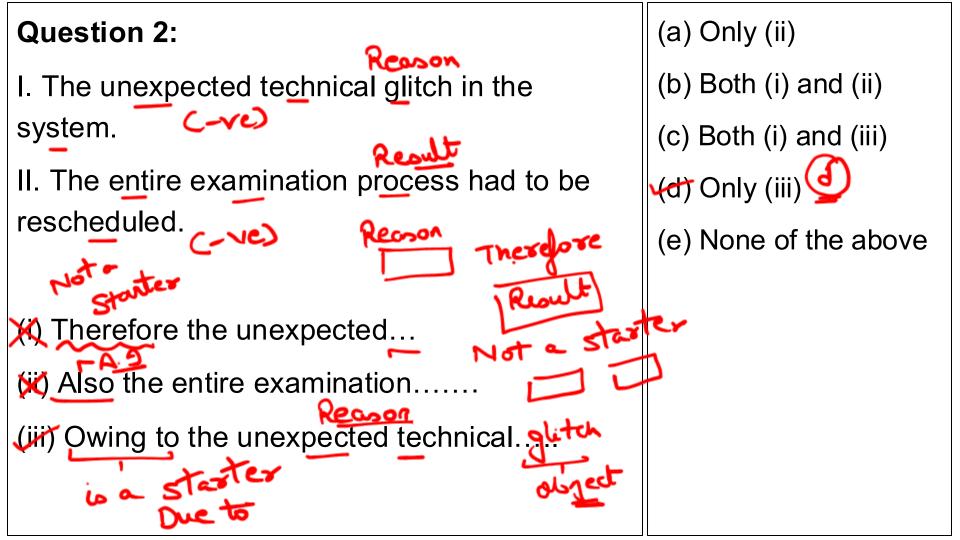
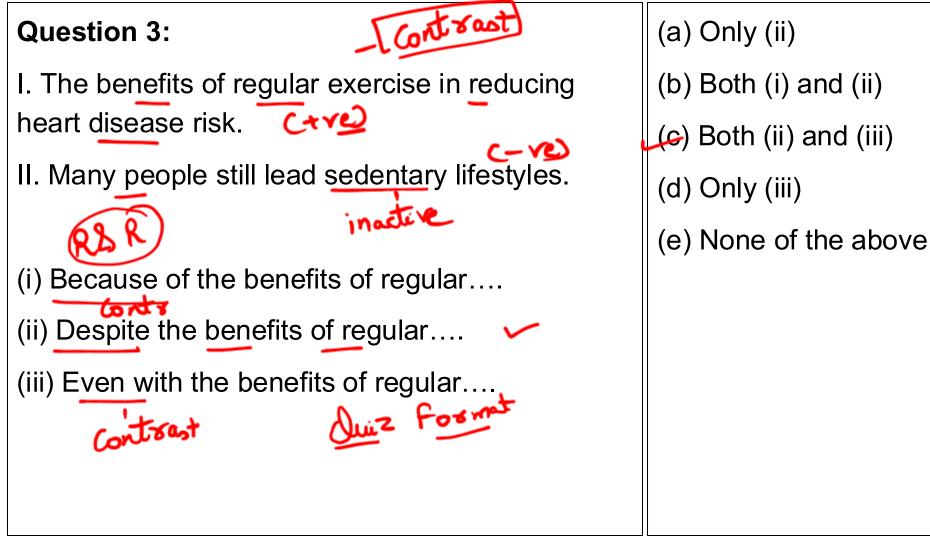
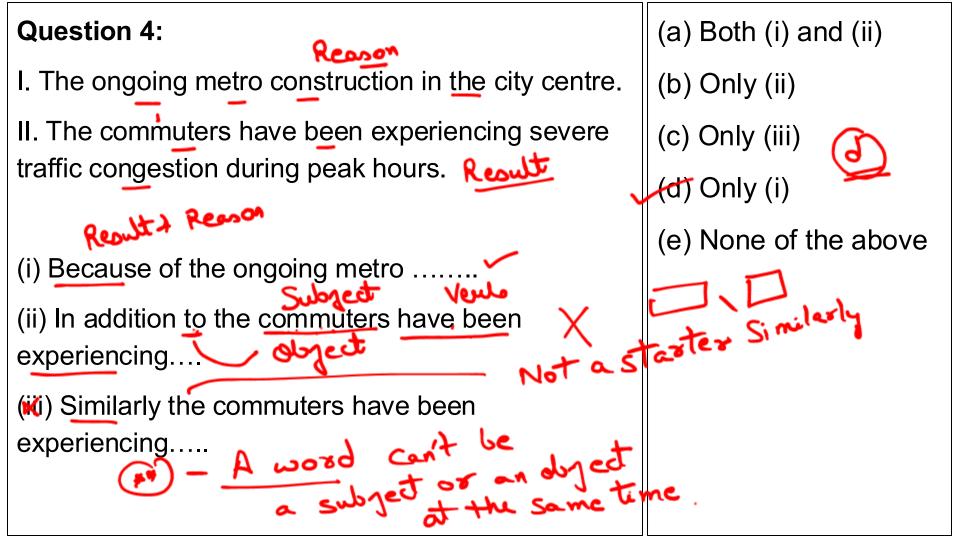
1) He is ill. 2) He can't	go to	school.	Because he is ill, he con't
Connector  L Thus  Therefore  So	L (F	de ill	Since he can't go to school Therefore he can't go to School As he is ill the can't go to school
Hence	14	_	

Directions (1-10): Select the STARTERS CONNECTORS from the given options which can be used to form a single sentence from the two sentences given below, implying the same meaning as expressed in the statement sentences. Connector Starter



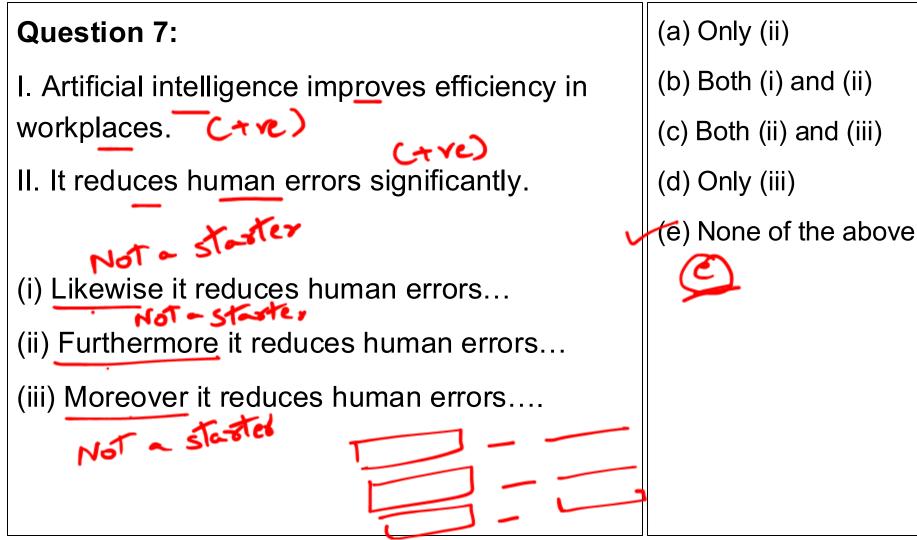


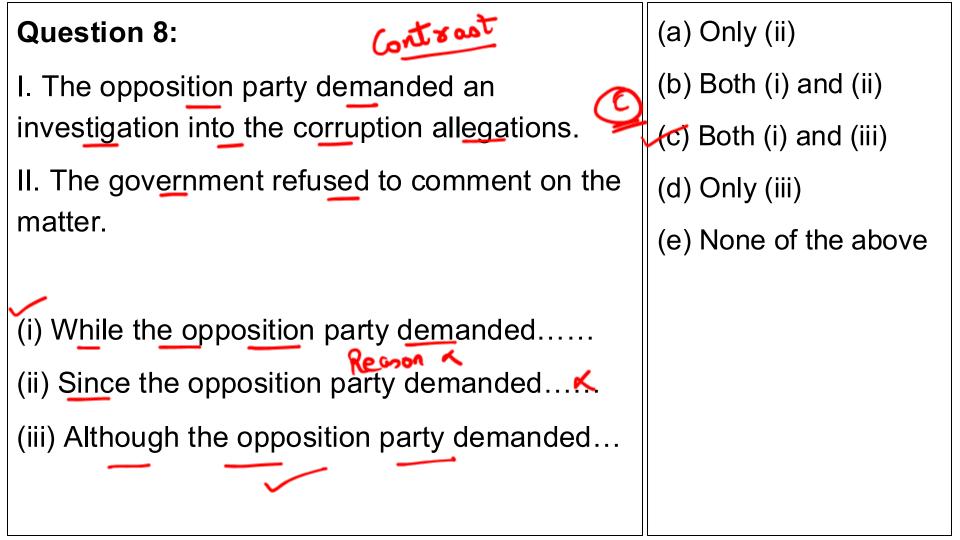


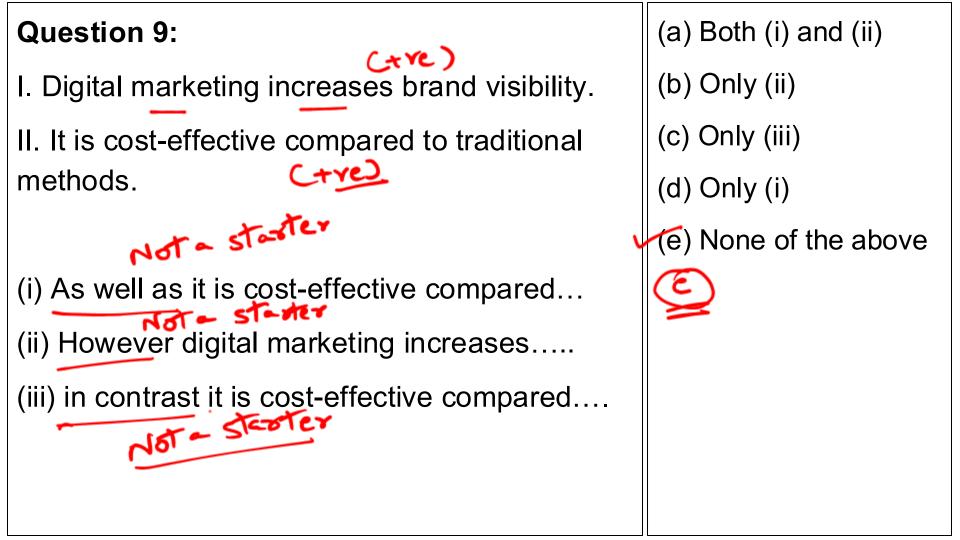


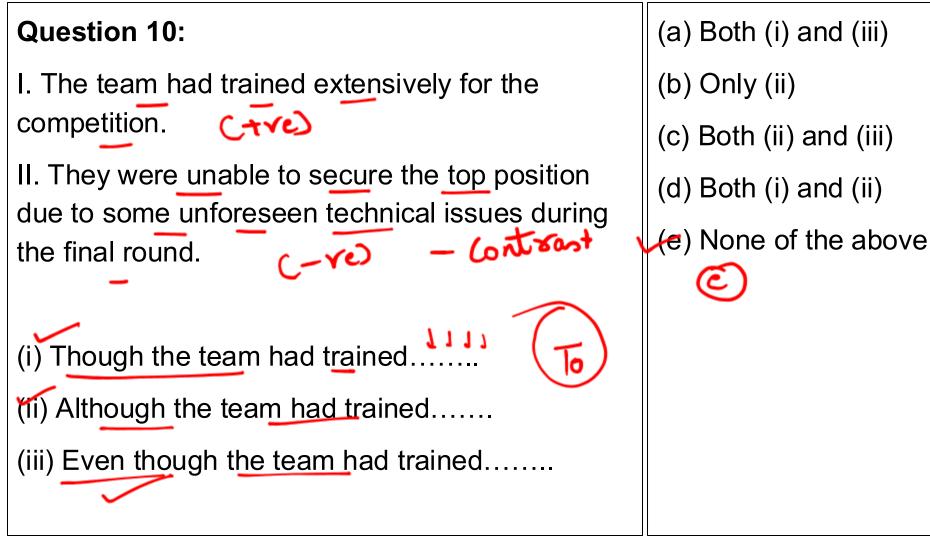
**Question 5:** (a) Both (i) and (iii) (+ve) , Reason I. The candidate demonstrated exceptional (b) Only (ii) communication skills during the interview. (c) Only (iii) II. The panel unanimously agreed to offer her the (d) Only (i) position without delay. (>10) (e) None of the above reser Not a starter (v) Therefore, the panel unanimously...... (ii) Since the candidate demonstrated..... (iii) As the candidate demonstrated.....

Question 6:	(Reason)	(a) Both (i) and (iii)
I. The city plans to ex	xpand its metro network.	(b) Only (ii)
II. Residents compla	in about construction	(c) Both (i) and (ii)
disruptions - · L Realt '		(d) Only (iii)
~ not a starter		(e) None of the above
(i) Also the city plans	to expand	
(ii) As the city plans t	o_expand	
(iii) Moreover resider	nts complain	









Connectors cohich Directions (11-15): In the question given our not starters below, three columns are given. Columns 1 and 3 contain different independent sentences, and Column 2 contains three connectors that may or may not join the given sentences in the other two columns. Mark the option which provides the correct sequence of joined sentences as your As wellos wer.
Subsequently
consequently
Similarly
similarly
Like is se answer. OZIA Hence [In addition]

Column 1	Column 2	Column 3	Question 11:
A) The company failed to	1) as a result	D) it boosted their (+1)	, , , , , , , , , , , , , , , , , , , ,
adapt to the rapidly	• •	confidence and fostered a	(a) A1F, B3D and C2E
changing market		stronger sense of	(b) A3D, B1E and C2F
demands (		teamwork across different	
		departments.	(c) A2F, B3D and C1E
B) In urban areas,	2) whereas	E) it suffered significant	(d) A1E, B2F and C3D
people often have easy	<u> </u>	financial losses, forcing it	(a) Tite, Ber and Gob
access to public	Canticat	to lay off a large portion of	(e) None of the above
transportation,	(en	its workforce and	(0.05)
healthcare facilities, and		restructure its business	ATE
entertainment options		model entirely.	
C) The new training	3) moreover	F) residents of rural	
program significantly		communities may struggle	
improved employees'		with limited infrastructure	
technical skills, enabling		and fewer educational	
them to handle complex		opportunities.	
tasks more efficiently			

Column 1	Column 2	Column 3	Question 12:
A) The project was	1) because of	D) the severe weather warnings	
progressing (x4)	_	issued by the meteorological	(a) A1D, B3F and C2E
smoothly during		department, prioritizing the	(b) A3D, B1E and C2F
the initial stages		safety of students and staff	(b) 105, 512 and 021
		above all else.	(c) A2E, B3F and C1D
B) The city	2) but	E) unforeseen technical (~~)	(d) 445 DOD 1 005
expanded its	Costsort	challenges and communication	(d) A1E, B2D and C3F
public (x/6)		breakdowns among the team	(e) None of the above
transportation		members eventually led to	
network to include		significant delays.	
new bus routes			
and cycling lanes			
C) The school had	3) additionally	F) it introduced environmentally	
to cancel all		friendly initiatives such as	
outdoor activities	799	electric buses and urban green	
for the week		spaces to enhance the quality	
		of life for residents.	

Column 1	Column 2	Column 3	Question 13:
A) The town	1) nevertheless	D) the heavy rains that	( ) AOF DAD
hosted its annual	l ant	threatened to wash out	(a) A3F, B1D and C2E
festival as planned	Contrast	most of the outdoor	(b) A3D, B1E and C2F
		activities.	(a) A2E B2D and C1E
B) The research	2) furthermore	E) the team persevered	(c) A3F, B2D and C1E
faced multiple		and eventually	(d) A3E, B2F and C1D
delays due to	199	published a	(e) None of the above
equipment failures		groundbreaking study	
and funding		that advanced their	
shortages		field significantly.	
C) The novel	3) despite .	F) its lyrical prose and	
explores themes of	_	intricate narrative	
loss, identity, and		structure make it a	
resilience through		standout work in	
richly developed		contemporary (340)	
characters		literature.	

Column 1	Column 2	Column 3	Question 14:
A) He wanted to accept	1) in the	D) he hesitated, knowing	
the job offer (	same vein	that relocating to a new	(a) A1E, B3D and C2F
immediately because it	7	city would mean leaving	(b) A3D, B1E and C2F
promised exciting		behind his family and	
opportunities for growth		close friends.	(c) A2E, B3F and C1D
B) The company failed	2)	E) it committed to making	(d) A2D, B1E and C3F
to diversify its product	consequently	its packaging fully	( ) Name of the colors
line, relying heavily on	(30)	recyclable by the end of	(e) None of the above
a single market	(RAK)	the year. (AV)	
segment			
C) The company	3) but	F) when demand	
launched a new eco-	Contros	dropped unexpectedly, it	
friendly product line	Contract	experienced significant	
aimed at reducing		financial losses that	
plastic waste		threatened its long-term	
		stability.	

Column 1	Column 2	Column 3	Question 15:
A) The government	1) similarly	D) she had reservations	
introduced stricter		about adjusting to a new	(a) A3F, B1D and C2E
regulations on 👐		culture and living far from	(b) A2D, B1E and C3F
industrial emissions		her family.	
to combat pollution			(c) A2F, B3D and C1E
B) She was excited	2)	E) she urged them to	(d) A1E, B3F and C2D
about the opportunity	moreover	approach problems with an	
to study abroad	D99	open mind and seek	(e) None of the above
(xx)		innovative solutions beyond	$\overline{\mathcal{E}}$
		conventional methods.	
C) The teacher	3) although	F) it launched a nationwide	
emphasized the	(ant-sast	awareness campaign to	
importance of critical	CONT.	educate citizens about	
thinking and 🙌		sustainable living practices	
encouraged students		and environmental	
to question		conservation.	
oventhing			

# **Situation Analysis:**

Situation - dustron

Strengths

Not Neaknesses

Of Oppostunities

Threats

# What is a Situation Analysis?

A Situation Analysis is a structured assessment of a particular problem or scenario within a business, project, or community. It helps in understanding the internal and external factors affecting the situation and provides actionable recommendations.

# **Step 1: Identify the Purpose of the Situation Analysis**

- Before you start writing, clarify:
- What problem or issue are you analyzing?
- Who is the audience for this analysis? (e.g., business owners, policymakers, school administrators)
- What is the expected outcome? (e.g., decision-making, strategy development)

#### **Example:**

Tasty Bakery has seen a 22% drop in sales due to rising ingredient costs and competition from new bakeries. The purpose of this situation analysis is to find ways to regain customers and maintain profitability.

# **Step 2: Write the Executive Summary**

The Executive Summary is a short paragraph that briefly outlines the situation, problem, and impact.

What to Include?

The business, project, or entity involved.

The key problem or challenge.

The consequences of the problem (e.g., financial loss, reduced engagement, operational inefficiency).

Example: Executive Summary

Tasty Bakery, a local business specializing in cakes and pastries, has experienced a 22% decline in sales over the last six months. The primary reasons include increasing competition from two newly opened bakeries and rising ingredient costs. Without strategic changes, the business may continue to lose customers and revenue.

who/Problem/Result

# **Step 3: Describe the Current Situation**

This section provides context by explaining what is currently happening.

What to Include?

The background of the business, project, or problem.

Any relevant trends or events leading to the current issue.

Data, if available, to support the problem statement.

### **Example:**

Tasty Bakery has been serving the local community for five years and has built a loyal customer base. However, in the past six months, two competing bakeries have opened in the same area, offering lower prices and promotional discounts. Additionally, the cost of flour and sugar has increased by 15%, affecting profit margins. As a result, customer footfall has decreased, and revenue has dropped by 22%.

# Step 4: Include a Strategic Question

This is the key addition required by your employer. The strategic question should encourage critical thinking and problem-solving.

How to Write the Question?

It should be open-ended (avoid simple yes/no questions).

It should address the core challenge.

It should encourage strategic decision-making.

#### Example:

Key Question: How can Tasty Bakery differentiate itself from competitors while maintaining profitability despite rising ingredient costs?

# Step 5: Conduct an Internal Analysis (Strengths & Weaknesses)

The internal analysis focuses on factors within the organization that affect the situation.

What to Include?

Strengths What is working well?)

Weaknesses (What needs improvement?)

Example:

Strengths:

Well-established reputation for high-quality baked goods.

Loyal customer base that appreciates the bakery's taste and freshness.

Weaknesses:

Limited online presence, making it harder to attract younger customers.

Outdated marketing strategies, leading to reduced brand awareness.

## **Step 6: Conduct an External Analysis (Opportunities & Threats)**

The external analysis focuses on factors outside the organization that influence the situation.

What to Include?

Opportunities (External factors that could help improve the situation)

Threats (External risks or obstacles)

Example:

Opportunities:

Growing demand for healthier dessert options, including vegan and gluten-free products.

Potential to increase online orders through digital marketing.

Threats:

Competitors offering aggressive discounts and promotions.

Rising ingredient costs making price competition difficult.

# Step 7: Provide Recommendations

The Recommendations section offers actionable solutions to address the identified challenges.

- What to Include?
- 2-4 practical and realistic solutions.
- Each recommendation should be specific, actionable, and result-oriented.

#### Example:

- 1. Introduce Healthier Dessert Options: Offer vegan, gluten-free, and low-sugar desserts to attract health-conscious customers.
- 2. Enhance Online Presence: Use social media marketing and introduce online ordering with exclusive discounts.
- 3. Negotiate Bulk Pricing with Suppliers: Reduce ingredient costs by forming partnerships with wholesale suppliers.
- 4. Implement a Customer Loyalty Program: Provide discounts or free items to returning customers to encourage repeat business.

#### **Final Template for a Situation Analysis**

#### Situation Analysis for [Topic Name]

#### **Executive Summary**

[Briefly describe the situation, problem, and impact in 3-4 sentences.]

#### **Current Situation**

[Explain the background, recent developments, and data supporting the problem.]

#### **Key Question**

[Write a strategic question that challenges the reader to think critically about solutions.]

#### **Internal Analysis**

#### Strengths:

[List 2-3 strengths]

#### Weaknesses:

[List 2-3 weaknesses]

#### **External Analysis**

#### **Opportunities:**

[List 2-3 opportunities]

### **Threats:**

[List 2-3 threats]

### Recommendations

- 1. [First recommendation] [Brief explanation]
- 2. [Second recommendation] [Brief explanation]
- 3. [Third recommendation] [Brief explanation]

#### **Example of a Complete Situation Analysis**

# Situation Analysis for a Local Café Executive Summary

NIrala Coffee Shop is struggling to attract customers despite being in a prime location. The lack of marketing efforts and customer awareness has resulted in low daily sales, making it difficult to sustain operations.

#### **Current Situation**

Although the café serves high-quality coffee, many potential customers are unaware of its presence. The business relies solely on word-of-mouth, lacking an online presence or promotional offers. Competitors in the area are using aggressive social media marketing and loyalty programs, attracting more customers.

## **Key Question**

How can NIrala Coffee Shop improve customer awareness and retention while staying competitive in a crowded market?

# Internal Analysis Strengths:

Premium quality coffee and a cozy ambiance.

Prime location with significant foot traffic.

#### Weaknesses:

Lack of online engagement and brand awareness.

No loyalty programs or promotions to encourage repeat visits.

# **External Analysis Opportunities:**

Collaborating with local businesses for cross-promotions. Expanding digital marketing efforts to attract more customers.

#### **Threats:**

Nearby coffee chains offering attractive loyalty rewards.

Changing consumer preferences towards takeaway rather than dine-in.

#### Recommendations

- 1. Use Social Media Marketing: Promote the café on Instagram and Facebook to reach a broader audience.
- 2. Introduce a Loyalty Program: Offer a free coffee after five purchases to encourage repeat business.
- 3. Collaborate with Local Influencers: Partner with food bloggers and influencers to increase brand visibility.

This step-by-step guide ensures your situation analysis is comprehensive, strategic, and includes the required question.

# Sample Situation Analysis