

## Work Order

### Solution provided by Blue Mail Media

#### Custom list building solution

Providing custom list or customer profiling service as per clients' target criteria. The custom list will have company name, contact name, phone number, address, industry/SIC code, NAICS code, revenue/employee size, email address, Linked-In profile (optional). The list will be delivered in excel for access as per Clients' convenience.

#### Criteria

##### List 1:

Application type: Atlassian users  
Job titles: IT Manager and above  
Employee size: 250+  
Geo: USA  
Counts: 2,230

##### List 2:

Company type: Amazon Web Services users  
Job titles: IT Manager and above  
Employee size: 275+  
Geography: USA (Excluding Hawaii, Alaska, South Dakota, North Dakota, Montana, Wyoming, Kansas, Arkansas, Mississippi, Louisiana, Idaho)  
Contacts: 16,500

#### Package details:

Package Details	Amount
Target Criteria 1: Custom list building without Linked-in profiles- Custom list will have company name, Application user, contact name, Job title, email address, mailing address, phone, industry, SIC/NAICS code, revenue/employee size. Total number of contacts:	\$5,000* (Original price: \$5,994)

\*15% commission applied

#### Service Agreement

This agreement dated on 31 day of October, 2016, by and between **ITMethods Inc** having its office at 36 York Mills Road, Suite 110, Toronto, ON M2P 2E9 herein represented by Mr Wendell Ying, hereinafter referred to as the "**Client**" which expression shall unless repugnant to the context or meaning thereof shall include its affiliates, representatives, successors and permitted assigns) of the **ONE PART**

#### And

**Blue Mail media Inc**, having its office at 300, E Royal Ln #127, Irving, TX, 75039 (hereinafter referred as "**Blue Mail Media**" which expression shall unless repugnant to the context or meaning thereof shall include its affiliates, representatives, successors and permitted assigns) of the **OTHER PART**.

The Client and Blue Mail media shall jointly be referred as "**Parties**" and individually as "**Party**", as the context may require.

WHEREAS, Blue Mail Media is a full service Digital Marketing firm offering Marketing database and data enhancement services for clients globally.

WHEREAS, the Client approached Blue Mail Media for the purpose engaging the latter to provide to the Client the services offered by Blue Mail Media and Blue Mail Media has agreed to provide such services to the Client;

AND WHEREAS, the parties are now entering into this Agreement to record the Terms and Conditions of their understanding.

1. FEES: Client will make upfront payment to Blue Mail Media based on the option selected by client on the work order. The remaining balance if any is payable to Client prior to completion. At any time during this service, Client can pay the remaining balance if any and take the delivery of the remaining marketing database.

2. Record accuracy: Given the nature of industry even a perfect verified marketing data could have 20%

inaccurate data. However, Blue Mail Media gives 85% accuracy guarantee and 85% Delivery guarantee on emails. Blue Mail Media guarantees a replacement for any inaccurate data and undeliverable (only hard bounce) emails beyond this limit if returned within 30 days from the date of delivery of the marketing data file. In case Blue Mail Media doesn't have records to replace, Client can expand the criteria and get the replacements.

3. Deployment of campaign (Applicable only for email campaign service): Blue Mail Media needs an approval to run the campaign from Client 5 days in advance

4. Delivery of file/service: Delivery of the file/service within 8 business days from the receipt of the payment. Client can choose the file format (Ex: excel, access etc.)

5. Indemnity: Either party here by agrees to indemnify, defend and hold harmless the other, it's agents, trustees and employees from any and all liability, loss, damage and expenses (Including, but not limited to attorney fees) that either party may suffer as a result of claims, demands, costs or judgments which may be made or instituted against the other or its agents, trustees and employees as a result of other party's negligence, action, failure to act that might give rise to such liabilities.

6. Dispute Resolution

6.1: In case of any disputes, controversy, claims or breach arising out of or in relation to this Agreement including disputes regarding interpretation, construction, existence and validity thereof, between the parties (hereinafter collectively referred to as Disputes), the parties shall first attempt to resolve the Dispute through mutual discussions.


6.2 In case the parties fail to resolve the Dispute through the aforementioned manner within a period of fifteen days of such meeting of the parties then such Disputes, shall be referred to Arbitration by a prior written notice by either of the parties issuing the same to other. A sole Arbitrator shall be mutually appointed by parties to resolve such dispute and the seat of Arbitration shall be Irving, TX, USA. All Arbitration proceedings for the disputes between the parties shall be in accordance with the provision of The Arbitration and Conciliation Act, TX. The Award passed by the Arbitrator shall be final and binding on the parties.

#### Business Communication coordination

All communications between the parties will be carried out through the following designated coordinators:

Business Coordination			
For Blue Mail Media		For Client	
Name	Ricky Read	Name	Aby Alameddin
Title	Account Manager	Title	Co-founder
Address	300, E Royal Ln #127, Irving, TX, 75039	Address	
Phone	214-396-5615	Phone	905-844-0011   221
Fax		Fax	
Email	<a href="mailto:ricky@bluemailmedia.com">ricky@bluemailmedia.com</a>	Email	<a href="mailto:aby@coreonlinemarketing.com">aby@coreonlinemarketing.com</a>

Accepted By:

 <p>Signature</p>	<p>Date: 10/31/2016</p>
<p>Name: Wendell Ying  Title: Senior Vice President  Client: ITMethods Inc.</p>	