

**WORK ORDER**

| <b>Reference No.:</b>   | ED- 4490 | <b>Date:</b>     | June 13, 2017 |
|---|----------|------------------|---------------|
| Package Details   |          | Package Price    |               |
| <b>Title:</b><br>Chief Administrative Officer, Facilities, Manufacturing, Engineering/Technical, General Manager, Chief Executive Officer, Executive Vice President, Senior Vice President, Administration Executive, Operations Executive, Executive Officer, Manufacturing Executive, Operations, Site Manager, Regional Manager<br><b>Industry:</b> Energy Sector<br><b>Annual Revenue:</b> Over 1 Billion<br><b>Geography:</b> United States<br><b>No of Contacts:</b> 4,102 Contacts (3 Contacts per company)<br><b>No of Companies :</b> 1380 Companies |          | <b>USD 1,400</b> |               |

**SERVICES & CONFIDENTIALITY AGREEMENT**

This agreement dated on 13th day of June, 2017, by and between **ESALESDATA LLC** (Vendor) and **Parsable, Inc.** (the "Client"):

- 1. DELIVERY OF THE RECORDS:** Delivery of these records within 4 business days from the receipt of the payment.
- 2. VALIDITY GUARANTEE.** Vendor guarantees a replacement for any undeliverable emails (hard bounces) if returned within 30 days from the date of delivery of the data file. Incase vendor doesn't have records to replace; Client shall expand the target criteria and get replacements.
- 3. Data Usage:** Data will be for unlimited usage. **With 85% Data Accuracy Guarantee.**
- 4. FEES:** Client will pay to Vendor based on the work order. Prior to Vendor conducting Email/Data Services, Client will make a down payment of the total estimated fees based on the work order. The remaining balance if any is payable to Vendor prior to completion. At anytime during this project, Client can pay the remaining balance and take the delivery of the remaining database if any.

**5. ENTIRE AGREEMENT:** This is the entire agreement between the parties for duration of three months from the date of approval and hereby supersedes all other agreements, negotiations, discussions or advertising material related to the subject matter here of

**6. Dispute Resolution**

6.1: In case of any disputes, controversy, claims or breach arising out of or in relation to this Agreement including disputes regarding interpretation, construction, existence and validity thereof, between the parties (hereinafter collectively referred to as Disputes), the parties shall first attempt to resolve the Dispute through mutual discussions.

6.2 In case the parties fail to resolve the Dispute through the aforementioned manner within a period of fifteen days of such meeting of the parties then such Disputes, shall be referred to Arbitration by a prior written notice by either of the parties issuing the same to other. A sole Arbitrator shall be mutually appointed by parties to resolve such dispute and the seat of Arbitration shall be Irving, TX, USA. All Arbitration proceedings for the disputes between the parties shall be in accordance with the provision of The Arbitration and Conciliation Act, TX. The Award passed by the Arbitrator shall be final and binding on the parties.

**Signature:**

DocuSigned by:

Ken Pulverman



### Payment Details

**Payment:**

\_\_\_\_\_ Check payment details \_\_\_\_\_


**Wire:**

Account no: 4670094184  
 Account Name: ESALESDATA LLC  
 Bank: Capital One  
 Routing Number (bank code for checks and ACH):  
 111901014  
 SWIFT Code (bank code for international wires): HIBKUS44  
 Bank address: 13601 Midway Rd, Farmers Branch, TX 75244

### Business communication

|                      |  |                      |  |
|----------------------|--|----------------------|--|
| <b>Contact Name:</b> | Sam Johnson  | <b>Contact Name:</b> | Ken Pulverman  |
| <b>Title:</b>        | Sales Manager  | <b>Title:</b>        | Chief Marketing Officer                                |
| <b>Address:</b>      | 38350 FREMONT BLVD STE 203,<br>FREMONT, CA – 94536             | <b>Address:</b>      | 425 2nd Street   San Francisco, CA 94107               |
| <b>Phone</b>         | 1-214-396-5612   | <b>Phone</b>         | 1- <a href="tel:8886812119">888 681 2119</a>           |
| <b>Email</b>         | <a href="mailto:SAM.J@ESALESData.COM">SAM.J@ESALESData.COM</a> | <b>Email</b>         | <a href="mailto:ken@parsable.com">ken@parsable.com</a> |

### Client Signature

|                       |  |
|-----------------------|--|
| <b>Signature</b>      | DocuSigned by:<br><br>A0A7313CEFB8478... |
| <b>Name and title</b> | Ken Pulverman / CMO  |
| <b>Date</b>           | 06-13-2017   |