# Amanullah Manssur

## IT SOLUTIONS CONSULTANT | WEB - SAAS - AUTOMATION

#### **ABOUT ME**

I help organizations modernize through web, SaaS, and automation solutions. My experience spans supporting enterprise SaaS platforms, building web solutions, and automating workflows — all with a background in client communication and consulting. My goal is to bridge client needs with technical systems and deliver scalable, human-friendly solutions.

#### PERSONAL DETAILS

- Cologne, Germany
- amanssur.com
- in in/amanssur
- amanssur-tech

## CORE SKILLS

Web & Automation

SaaS & CRM Support

Solution Design

ITSM (Jira, Confluence)

**Client Consulting** 

## **LANGUAGES**

English - Full Professional (C1)

German - Native/Bilingual

Persian – Native/Bilingual

#### **EXPERIENCE**

#### Manssur Media

## WEB CONSULTANT

Remote · Apr 2023 - Present

- Designed and delivered websites with Astro/Next.js and WordPress tailored to clients needs
- Automated workflows, linking sites with CRMs, email tools & third-party APIs
- Managed hosting, configs & branding assets, guiding clients from start to finish
- Advised SMEs on digital transformation and process optimization

### Vorwerk Group

#### SALES CONSULTANT

Cologne (Field) - Nov 2023 - Apr 2025

- Delivered consultative demos & solution design for high-value home systems
- Managed full sales cycle with Vorwerk's CRM: prospecting, scheduling & contracts
- Closed B2C sales via relationship consulting, financing advice & tailored care

## Scale AI

#### AI/NLP EVALUATOR

Remote - Sep 2023 - Oct 2023

- Evaluated AI/ML outputs for accuracy, clarity & cultural fit; optimized prompts & responses
- Produced multilingual content (EN/FA) to improve NLP, gaining hands-on AI workflow skills

#### Tivian

#### SAAS SUPPORT CONSULTANT

Cologne (Hybrid) - Jan 2023 - Mar 2023

- Supported B2B clients on cloud-based EFS, troubleshooting & optimizing workflows
- Resolved Jira Tickets, wrote Confluence docs and coordinated with global teams
- Advised on technical settings & features, building SaaS & agile skills

## **EDUCATION**

## University of Cologne

## **B.SC. IN BUSINESS INFORMATICS**

Expected graduation: Mar 2026

**Focus**: Information Systems, Project Management, Systems Analysis, and Database Systems.

## **CERTIFICATES**

Linux	CLI / Bash	Networking
Looker Studio	Pre Security (THM)	

## TOOLS & TECH

Web Development & CMS	SaaS Platforms	Automation & APIs
SQL	CRM Tools	