

Alf Marcelissen

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Career Objective: To use my experience in obtaining a position that will challenge my abilities.

Education: 1967- Grade 13, Salfleet & District High School, Stoney Creek Ontario.
Ontario Security Guard and Private Investigator License # 153067, expires July 19 2020.
Completed ISO 9001 – 2000 Lead Auditor Course September 2007 Completed C# Unity Developer 2D: Learn to Code Making Games, April 16, 2020.

Skills:

- Self-starter, able to work well independently or as a member of a team - Excellent communication skills, a good listener - Excellent organizational skills. - Working with all Microsoft Office products (Word, Excel, PowerPoint, Project, and Publisher) since their conception. - Able to develop and write detailed reports. - Able to participate in meetings and take meeting minutes. - Enjoy helping people and making sure they are taken care of. - Use and maintenance of 3D printers.

Work Experience: October 2016 to present, Product Development, 3D printing and product design, 2D games development

February 2014 to December 31, 2019, G4S Security, Kitchener, Ontario

- Full time security guard at University of Waterloo, Stratford Campus

November 2010 to January 2014: Guardsmark Canada, Waterloo, Ontario,

- Security Guard Blackberry Canada, Waterloo

October 2010 to November 2010: CIS, London, Ontario

- Private Investigator

February 2010 to October 2010: AFI International Group, Milton, Ontario

- Private Investigator

February 2009 to February 2010: G4S Security, Kitchener Ontario,

- Security Guard at Stratford General Hospital

September 2008 - February 2009: Dominion Lending First Capital, Stratford, Ontario

- Mortgage Agent, Submit and follow up of all developed mortgage applications, Developed client contacts.

June 2001 – January 2008: Grimsby Custom Tooling Limited, Cambridge, Ontario

- Vice President Business Development - Responsible for Business Development and Customer Support - A member of the Executive Management Team that made all decisions for the company. - Developed the Business Plan - Quarterly detailed review of Business Plan, P&L Statement and Balance Sheet - Responsible for all pricing of projects - Team Leader for the installation and Chief Auditor for ISO 9001-2000 Quality Management System - Managed sales force. - Developed strong relationships with all major customers, GM, Ford & Nemak as well as numerous smaller companies.

December 1999 - June 2001: Cambridge Custom Tooling Limited, Cambridge, Ontario

- Production Manager - Responsible for the production of all tooling for the foundry industry - Responsible for the requisition of all raw materials. - Instituted new procedures for scheduling and production control.

May 1993 – December 1999: Precise Castings Inc., Stratford, Ontario

- General Manager - Responsible to the owner for "Bottom Line" of the company. - Developed detailed Budgets and P&L Statements including sales forecasts and break even points. - Responsible for all purchasing - 1997 to 1998 designed and built a new 42,000 sq. ft. plant. - Developed workforce from 4 employees to 55 employees - Instituted ISO 9002 quality system

January 1983 - May 1993: Magalloy Ltd., Stratford, Ontario

- Manager of Marketing and Sales - Responsible for all sales efforts both domestic and export. - Instrumental in introducing Magalloy to the US market. Increased export sales from 0% to 60% of total sales.

June 1978 - December 1982: Ashland Chemicals, Mississauga, Ontario

- Technical Sales Representative - Responsible for sales territory of South Western Ontario. Sold and technically supported chemical sales to the foundry industry.

September 1974 - June 1978: Grimsby Custom Tooling Limited, Stoney Creek, Ontario.

- Office Manager/Sales - Duties included all accounting functions (payroll, invoicing, and receivables), purchasing and sales.

June 1967 - September 1974: Royal Bank of Canada,

- Worked in the following branches: Stoney Creek, Cambridge, Hamilton, Bradford, Port Perry, Toronto and Mississauga. - Held the following positions: Bank Teller, Assistant Accountant, Accountant, Loans Officer, and Assistant Branch Manager. - Obtained experience in Personal finance, loans and people skills