



**DeWight Dopslauf, C.P.M., CPPO  
Harris County Purchasing Agent**

November 02, 2020

Commissioners Court  
Harris County, Texas

**RE: Job No. 200047**

Members of Commissioners Court:

	YES.	NO	ABSTAIN
Judge Lina Hidalgo	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Rodney Ellis	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Adrian Garcia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Steve Radack	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. R. Jack Cagle	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please approve the award on the basis of best proposal meeting requirements and the attached Order(s) authorizing the County Judge to execute the attached Agreement(s) for the following:

**Description:** Identity Management Consulting Services for Harris County Universal Services - Technology

**Proposal(s) Received:** Two (2) on March 16, 2020 (see attached)

**Vendor(s):** Novacoast, Inc.

**Term:** ~~November 10, 2020--November 09, 2021~~ with four (4) one-year renewal options

**Amount:** See confidential attachment

**Evaluated By:** • Evaluation Committee • Harris County Purchasing

Purchase order(s) will be issued upon Commissioners Court approval.

Sincerely,

DeWight Dopslauf  
Purchasing Agent

**SCANNED**  
DEC 07 2020

JG  
Attachment(s)  
cc: Vendor(s) w/o attachment(s)

Presented to Commissioners Court

November 10, 2020

Approve: E/G

**FOR INCLUSION ON COMMISSIONERS COURT AGENDA NOVEMBER 10, 2020**

**CONFIDENTIAL UNTIL APPROVED BY COMMISSIONERS COURT**

**Request for Proposal for  
Identity Management Consulting Services for Harris County Universal Services - Technology**

Two (2) proposals were received as follows:

<b><u>Vendor</u></b>	<b><u>Total Price</u></b>
1. Novacoast, Inc.	\$261,360*
2. All About IT Inc.	\$987,800

\* Best and Final Offer

**Evaluation Information**

The Evaluation Committee consisted of representatives from Universal Services – Technology and a representative from the Office of the Harris County Purchasing Agent. Upon careful evaluation of the proposals, a vendor presentation and best and final offer, the Evaluation Committee selected Novacoast, Inc. on the basis of best proposal meeting requirements and needs of Harris County.

Novacoast, Inc. received the highest overall evaluation score based on their detailed methodology and previous experience with projects of similar size and scope.

All About IT Inc. was eliminated as their proposal did not specifically address the project requirements, which indicated a limited understanding of the scope of the RFP. Their proposal and presentation lacked enough detail to indicate how deliverables and vision for the project would be executed.

**Amount**  
\$261,360

**This project was developed and issued as a Request for Proposal and, as such, it is requested that the evaluation and cost information remain confidential until Commissioners Court approves the award and an Agreement is executed. At that time, all responses may become available for public review under the “Public Information Act”.**