



## Harris County, Texas

1001 Preston St., 1st Floor  
Houston, Texas 77002

### Commissioners Court

#### Request for Court Action

File #: 24-6803

Agenda Date: 10/29/2024

Agenda #: 326.

**Department:** Purchasing

**Department Head/Elected Official:** Paige McInnis

**Regular or Supplemental RCA:** Regular RCA

**Type of Request:** Financial Authorization

**Project ID** (if applicable): N/A

**Vendor/Entity Legal Name** (if applicable): Electronic Transaction Consultants, LLC

**MWDBE Contracted Goal** (if applicable): N/A

**MWDBE Current Participation** (if applicable): N/A

**Justification for 0% MWDBE Participation Goal:** Exempt - Sole Source

	YES	NO	ABSTAIN
Judge Lina Hidalgo	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Rodney Ellis	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Adrian Garcia	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Tom S. Ramsey	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Comm. Lesley Briones	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

#### Request Summary (Agenda Caption):

Request for approval of a sole source exemption from the competitive bid requirements and a renewal option with Electronic Transaction Consultants, LLC in the amount of \$19,000,000 for Back Office Enhancement & Augmentation Toll Collection System (BEATS) for the Toll Road Authority through August 31, 2025, Justification for 0% MWDBE Participation Goal: Exempt - Sole Source.

#### Background and Discussion:

Electronic Transaction Consultants (ETCC) will be responsible for providing certain services to support Harris County Toll Road Authority on Back Office Solution Toll Collection System (BEATS) project with the Enhancements and Augmentation to the Toll System that generate a large portion of HCTRA's main source of revenue (Inhouse Image Review)

#### Expected Impact:

Not having these services in place would risk impacting the revenue stream.

#### Alternative Options:

As these are proprietary systems, this vendor is the only one who can efficiently provide these services. No other solutions are recommended for this identified need.

#### Alignment with Goal(s):

- ☐ Justice and Safety
- ☐ Economic Opportunity
- ☐ Housing
- ☐ Public Health
- ☒ Transportation
- ☐ Flooding
- ☐ Environment
- ☐ Governance and Customer Service

Presented to Commissioners Court

October 29, 2024

Approve: G/E

**Prior Court Action (if any):**

Date	Agenda Item #	Action Taken
10/23/2018	21.d.15	Award approved
02/11/2020	21.d.11.b	First Amendment
06/03/2020	Pg 19-12b	Second Amendment
08/24/2021	21-4452	Third Amendment
08/23/2022	22-4786	Fourth Amendment
08/08/202	23-4517	Fifth Amendment

**Location: Toll Road Authority**

Address (if applicable): N/A

Precinct(s): Countywide

**Fiscal and Personnel Summary**

Service Name	Tolling Solutions. The team delivers tolling roadway infrastructure and back-office projects that provide innovative and sustainable solutions to increase safety, mobility, and operational efficiency for all stakeholders			
	Current Fiscal Year Cost			Annual Fiscal Cost
	Labor	Non-Labor	Total	Recurring Expe
<b>Funding Sources</b>				
<b>Existing Budget</b>				
Choose an item.	\$	\$7,152,000	\$7,152,000	\$
Choose an item.	\$	\$	\$	\$
Choose an item.	\$	\$	\$	\$
Total Current Budget	\$	\$	\$	\$
<b>Additional Budget Request</b> ( <i>Requires Fiscal Review Request Form</i> )				
Choose an item.	\$	\$	\$	\$
Choose an item.	\$	\$	\$	\$
Choose an item.	\$	\$	\$	\$
Total Additional Budget Request	\$	\$	\$	\$
<b>Total Funding Request</b>	<b>\$</b>	<b>\$7,152,000</b>	<b>\$7,152,000</b>	<b>\$</b>
<b>Personnel</b> (Fill out section only if requesting new PCNs)				
Current Position Count for Servic	-	-	-	-
Additional Positions Request	-	-	-	-
<b>Total Personnel</b>	-	-	-	-

**Anticipated Court Date:** 10/29/2024

**Anticipated Implementation Date (if different from Court date):**

**Emergency/Disaster Recovery Note:** Not an emergency, disaster, or COVID-19 related item

**Contact(s) name, title, department:** David Patterson, Assistant Director, Tolling Solutions; Branndon Parker, Buyer, Purchasing

**Attachments** (if applicable): Letter



**Paige McInnis**  
**Harris County Purchasing Agent**

October 17, 2024

Commissioners Court  
Harris County, Texas

**RE: Sole Source Exemption - Local Government Code § 262.204 (a)(7)**

Members of Commissioners Court:

Please approve a sole source exemption from the competitive bid requirements and the seventh of ten (10) renewal option(s) for the following:

**Description:** Back Office Enhancement & Augmentation Toll Collection System (BEATS) for the Harris County Toll Road Authority.

**Vendor(s):** Electronic Transaction Consultants, LLC

**Term:** through August 31, 2025

**Amount:** \$19,000,000

**Reviewed By:** • Harris County Purchasing • Toll Road Authority

Projected expenditure for renewal term \$7,152,000. Purchase order(s) will be issued upon Commissioners Court approval

Sincerely,

Paige McInnis  
Purchasing Agent

BP  
cc: Vendor(s)

**FOR INCLUSION ON COMMISSIONERS COURT AGENDA OCTOBER 29, 2024**

