AMAR MEENA

Winston-Salem, NC (Willing to relocate)

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PROFILE

- Technical Product Manager
- Data Science Expert
- Entrepreneurial
- Team Player
- Analytical

- Python
- Tableau | SQL Server
- JIRA | GitHub
- UX Design | Adobe XD
- Web-frameworks

EXPERIENCE

Inmar Intelligence   Winston-Salem, NC

PRODUCT MANAGER   *Feb 2019 – Present*

Product Lifecycle:	Managed entire life cycles for 3 big data Healthcare Analytics (SaaS) products in an agile startup setting.
Execution:	Coordinated product launches and onboarded top US pharmacies to generate over $2million in revenue, beating the first-year revenue target by 900%.
User-Experience:	Wireframed several product prototypes, introduced scalable technologies, and improved data warehouse designs to deliver 75x faster and more user-friendly experience.
Product Roadmap:	Gathered customer feedback to translate business-to-technical requirements, prioritized product backlog, and led daily standups to improve product velocity, quality, and happier customers.
Cross-functionality:	Influenced stakeholders, data scientists, and engineers to align goals, address roadblocks, and streamline product development.

SENIOR ANALYST   *Apr 2017 – Feb 2019 (1yr 11mths)*

Promotion:	Repeatedly recognized for top performance through fast-track promotion and selection for high-priority initiatives by executives.
Data ETL:	Built automated workflows scheduled to extract, transform and load (ETL) logistics' data into SQL databases.
Sales Analysis:	Explored Salesforce data to track sales performance and the velocity of the opportunities, and recommended actions to the executives to redirect resources to high-yield or strategic targets.
Data Visualization:	Spearheaded the use of Tableau Server within finance and operation's team and built KPI dashboards to track financial and operational performance across multiple lines of business.
Automation/Scripting:	Automated mine and my team's routine reports and tasks, using Python, SQL, VBA macros, and the data visualization tools, allowing to exceed expectations in other complex ad-hoc tasks.

ANALYST   *Aug 2016 – Apr 2017 (9mths)*

Statistical Modeling:	Created financial-models to compare clients' profitability across 11 lines of business helping to renegotiate contracts or cut costs where needed.
FTE Tracking:	Built statistical models to track and forecast seasonal supply-chain changes.

EDUCATION

WAKE FOREST UNIVERSITY SCHOOL OF BUSINESS   Winston-Salem, NC
Master of Science in Management   *Jul 2015 – May 2016*

MALAVIYA NATIONAL INSTITUTE OF TECHNOLOGY (NIT, Jaipur)   Jaipur, India
Bachelor of Technology (Engineering)   *Jul 2010 – May 2014*

ADDITIONAL SKILLS

Certifications:	Python for Data Science and Machine Learning Bootcamp, MySQL for Data Analytics and BI (Udemy), Data Analysis Fundamentals with Tableau (Pluralsight License 4127), Certified Six Sigma Yellow Belt (2016)
Language:	English (Native), Spanish (Beginner), Hindi (Native), Marwari (Native)