Glimpses of Management in Indian Literature

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Objectives



1. State Correlations

Today's Management and our Literature

2. Appreciate Language Beauty

- Poet's Imagination/Analogies/Upamaa/Roopaka/etc.
- Poetic Expression Prosody/Metre

3. < Wait till Slide 19 >

Disclaimer 1: Speaker: only a re-teller.

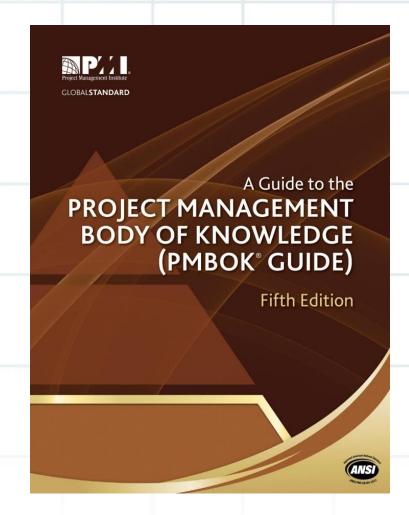
Disclaimer 2: Diversity of thought: +1, -1

Expert



Agenda

- Change
- Learning
- Quality, Leadership
- Wealth
- Health
- Human Nature
- Maxims Nyayas
- In Closing





Space

-5000 -4000 -3000 -2000 -1000 **0**

. . .

- Prose / Gadya

- Poetry / Padya / Kaavya

- Plays / Naataka

- Folklore / Laavani / Jaanapada

- Journalism

- Film literature

- Blogs

- ...

Constraints

- Management

- # languages known

- Per language, how

much?

- Time Limit

Search-able | Not search-able

शाह है। का पाय ३ विया भाग कळाळात्रक بالنزه دويب पांच रुपया पांच रुपये पाँच रुपियाँ धाञ्च हिन्हा यम व्यष्ट पञ्चरुपकाणि இந்து ரூபாய் லைம் முக்ஸ்லை இந்து சூபாய்



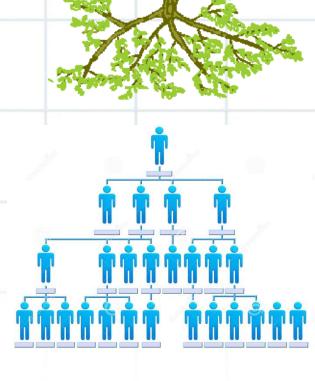
Change

ऊर्ध्वमूलं अधःशाखं अश्वत्थं प्राहुरव्ययम्।

Oordhwa-moolam adhah shaakham ashwaththam praahuh avyayam |

Roots upward, branches downward Ever changing Non-diminishing

One branch blossoming, another withering ...



B.G. 15.1 (~2500 years)



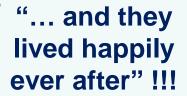
Change (Ashwaththa) - Consequences

"What worked yesterday won't work today"

Methodology: Waterfall, Agile Technology: IC605, Maya Bazar

Business Strategies

Rate of Change of Change ...





Learning

ಕೆಲವಂ ಬಲ್ಲವರಿಂದ ಕಲ್ತು ಕೆಲವಂ ಶಾಸ್ತ್ರಂಗಳಂ ಕೇಳುತಂ | ಕೆಲವಂ ಮಾಳ್ಪವರಿಂದ ಕಂಡು ಕೆಲವಮ್ ಸುಜ್ಞಾನದಿಂ ನೋಡುತಂ || ಕೆಲವಂ ಸಜ್ಜನಸಂಗದಿಂದಲರಿಯಲ್ ಸರ್ವಜ್ಞನಪ್ಪಂ ನರಂ | ಪಲವುಂ ಪಳ್ಳ ಸಮುದ್ರವೈ ಹರಹರಾ ಶ್ರೀ ಚೆನ್ನ ಸೋಮೇಶ್ವರ ||

Kelavam ballavarinda kaltu, kelavam shaastrangalam kelutam, Kelavam maalpavarinda kandu, kelavam sujnaanadin nodutam. Kelavam sajjana sangadindalariyal sarvajnanappam naram, Palavum palla samudravai Hara Hara Sri Channa-someshwara.

Five Modes of Learning

- From people who know
- From books
- By seeing people do
- Self discovery
- Good company



- Ocean
 - Many rivers flow in
 - Never overflows



Someshwara Shataka Verse 1 (~ 800 years)



Quality, Leadership

School Parents Teachers Meet: "Do what I say." "Don't do what I do." ???

ಎನ್ನ ನಡೆಯೊಂದು ಪರಿ, ಎನ್ನ ನುಡಿಯೊಂದು ಪರಿ | ಎನ್ನೊಳಗೇನೂ ಶುಧ್ಧವಿಲ್ಲ ನೋಡಯ್ಯಾ || ನುಡಿಗೆ ತಕ್ಕ ನಡೆಯ ಕಂಡಡೆ | ಕೂಡಲಸಂಗಮದೇವನೊಳಗಿಪ್ಪನಯ್ಯಾ ||

Enna nadeyondu pari, enna nudiyondu pari, Ennolagenoo shuddhavilla nodayya. Nudige takka nadeya kandade, Koodala-sangama-devanolagippanayya.





Thiruvalluvar

Basavanna



If I do not walk the talk, I am impure.
The moment I walk the talk, it is as though God is in me.

Basaveshwara Vachana (~ 800 years)



Advice to Leadership

एकया द्वे विनिस्चित्य त्रींश्चतुर्भिर्वशो क्र । पंच जित्वा विदित्वा षट् सप्त हित्वा सुखी भव ॥

Ekayaa dve vinischitya treen chaturbhih vasho kuru | Pancha jitvaa viditvaa shat sapta hitvaa sukhee bhava ||

(A king should) Use 1 to determine 2. Control 3 using 4. Conquer 5. Know 6. Avoid 7, and be happy.

<u>1 – Unbiased Intellect (Buddhi)</u>

2 - Right and Wrong

- 3 Friend, Foe, Indifferent (Mitra, Shatru, Udaaseena)
- 4 Conciliation, Gift, Divide, Punish (Sama, Dana, Bheda, Danda)
- 5 Senses 6 Six relationships between kingdoms
- **7 Advance**, gambling, hunting, harsh words, intoxication, severe punishment, wasting money

Mahabharata Vidura Neeti (~ 2500 years?)



Wealth – To get it, Avoid these Three

अति दाक्षिण्ययुक्तानां शंकितानां पदे पदे । परापवाद भीतानां दूरतो यांति संपदः ॥

Ati daakshinya yuktaanaam shankitaanaam pade pade | Para apavaada bheetaanaam doorato yaanti sampadah ||

Wealth (also with Success) goes away from one who has:

- Too much of shyness (Not saying 'No')

- Doubt at each step
- Fear of other's criticism

"A man would do nothing if he wanted to do it so well he wanted to do it so well that no one would find fault that no one would find e."
with what he has done."



Unknown



Health

"The health of a company is the combined health of all its employees, and their immediate families, put together."

"Disease-free body.

Stress-free mind.

Sorrow-free heart, soul."

Health (Food)

Healthy and Tasty?





<u>Food – Three</u> <u>Aspects</u>

Food = Foundation to (good) health

<u>Hita-bhuk</u> – Right food (good, healthy)

Mita-bhuk – Right quantity

Rutu-bhuk – Right time, season

Ruchi-bhuk – Tasty food ⊗ ⊗ ⊗

Health (Food)

Mita-bhuk – Right quantity

जठरं पूरयेदधं तदधं तु जलेन च । वायो: संचरणाधं तु भागमेकं विसर्जयेत्॥

Jatharam poorayet ardham, tat ardham tu jalena cha, Vaayoh sancharana-ardham tu, bhaagam ekam visarjayet./

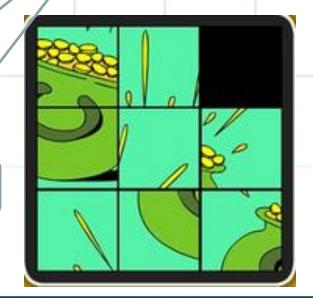
Food – one half of the stomach volume Water – one quarter of the stomach volume Nothing (air) – the remaining quarter

Over-eating > # Starvation

Unknown



Thatt antha heLi
Dr. Na Someswara
Limca Record Holder
Search for "Limca record
Someswara"





To get diseases – Do these Six things!

आनंबुपानात् विषमाशनात् च दिवा च निद्रा निशि जागरा च । संरोधनात् मूत्र पुरीषयश्च षड्भिर्विधानै: प्रभवन्त रोगा: ॥

Anambupaanaat visham-aashanaat cha divaa cha nidraa nishi jaagaraa cha | Samrodhanaat mutra pureeshayah cha shadbhi: vidhaanai: prabhavanta rogaah ||

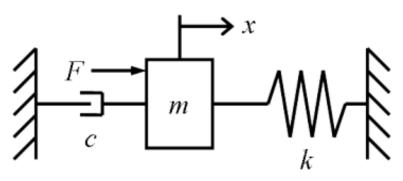
Six ways to get diseases:

- Insufficient water intake
- Poisonous food intake
- Sleeping during daytime
- Waking during night-time
- Withholding (a) liquid and (b) solid waste within the body.





Dynamic(al) Systems



 $F = m\ddot{x} + c\dot{x} + kx$

SMD System – Spring (k), Mass (m), Damper (c) External Stimulus = Forcing Function F(t) What is the response of the system x(t)?

Analogous Electrical Systems – RLC Circuits

Models many real-life scenarios – vehicle dynamics, earthquake response, etc.

Usually one dominates – S, M, D

Spring – Dynamic nature

<u>Damper</u> – Shockabsorbing capacity

Mass – Inertia

<u>Stimulus</u> – External World



Three Types of Human Temperament

S – (Shock-absorbing capacity – predominant)

Tranquility, Serenity, Knowledge, Intelligence, Calmness, Poise,
Gentleness, Creativity, Equanimity, Contemplation, ...

Thinker, Trainer, Advisor, ...

R – (Dynamism – predominant)

R – (Dynamism – predominant)
Action, Passion, Power, Status, Fame, Wealth, Recognition,
High Energy, Bubbling, Result-oriented, Desire, Active, ...
... CEO, Business Leader, Growth, Marketing, ...

T – (Inertia – predominant)
Sloth, Indolence, Inactivity, Sleep, Dullness, ...
... Following instructions, ...



B.G. Ch 14 (~ 2500 years)



सिंहावलोकन न्याय Simha-avalokana nyaya Big Picture (Lion's glance) हंसक्षीर न्याय Hamsa-ksheera nyaya Grain from chaff (Swan)

बीजवृक्ष न्याय Beeja-vruksha nyaya Seed/tree? Chicken/egg? स्थली पुलाक न्याय Sthali-pulaaka nyaya Sampling (Cooking of rice)

अरण्यरोदन न्याय Aranya-rodana nyaya Crying in the wilderness कूपमंडूक न्याय Koopa-mandooka nyaya Frog in the well



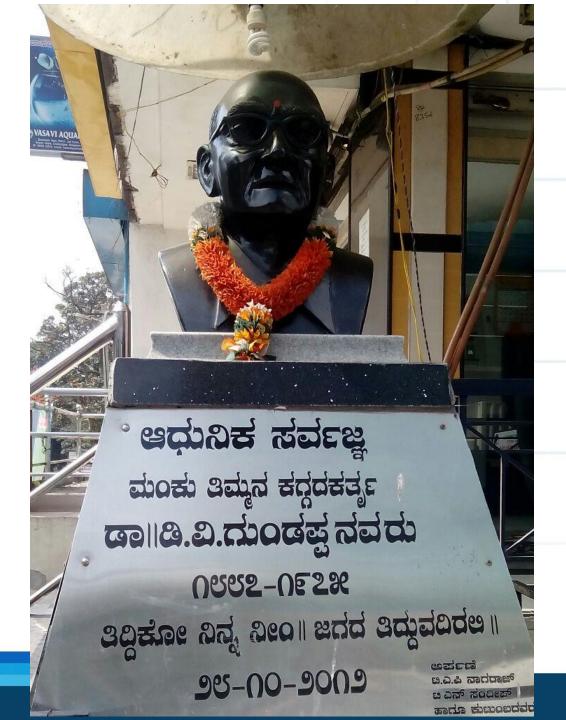
ಕೋಪಮಂಡೂಕ ನ್ಯಾಯ (Kopa-mandooka nyaya Angry frog (in the well)

Simhaavalokana – Big Picture

- Change Fly-by-Wire, Gesture
- Learning Receptacle
- Quality, Leadership Walk the Talk, Administration
- Wealth, Focus Shyness, Doubt, Criticism
- Health Food; Six things to avoid
- Human Nature Three temperaments
- Maxims, Nyayas Big Picture, Sampling, Angry frog in well, etc.

Objective 3: Explore your language (literature) – all life long





Chamarajapet junction, Bengaluru

Dr. D V Gundappa (1887 – 1975)

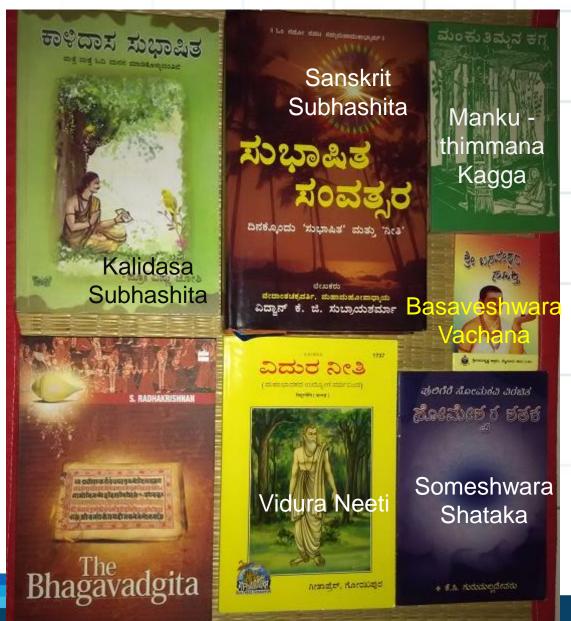
ತಿದ್ದಿಕೊಳೊ ನಿನ್ನ ನೀಂ; ಜಗವ ತಿದ್ದುವುದಿರಲಿ | (292)

Tiddikolo ninna neen; jagava tidduvudirali

(First) correct yourself.

Correcting the world – let it remain.

Some Attributions



Some images from Internet



Glimpses of Management in Indian Literature

'The End'

<u>Thanks to</u> The Organizers All of you



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