Top Companies for Strattam Capital

Investment Criteria: $10-30M revenue, >10% growth, positive EBITDA

Connectbase

- Score: 100.0
- Industry: software

- Revenue: $26,000,000 (estimated)
- EBITDA: $7,800,000 (estimated)
- Growth Rate: 30%
- Employees: 130

Description:

Connectbase offers a marketplace platform designed to use information and automation to help improve the wireline and wireless connectivity industry. 400+ buyers and sellers with over 2.7B locations use Connectbases The Connected World as the system of record. Raised $4.5M of Series C venture funding from undisclosed investors in June 2024. Previously raised $21M of Series C funding from Harbert Growth Partners, DigitalBridge, and Nauta Capital in September 2022 Founded in 2015, Connectbase is headquartered in Westborough, MA and has ~130 employees

Akeyless

- Score: 100.0
- Industry: software

- Revenue: $20,000,000 (estimated)
- EBITDA: $6,000,000 (estimated)
- Growth Rate: 120%
- Employees: 100

Description:

Software Sector: Security Sub-Sector: Identity Why Important: Provides "secrets" and machine-to-machine identity crucial for cloud native environments. Akeyless unifies secrets and machine identity management, securing credentials, certificates, and keys across all environments with a scalable platform. Akeyless unique combination of innovative technology and cloud- native architecture, enables enterprises to easily secure DevOps cloud workloads, and legacy environments, while meeting compliance requirements. The platform's secrets management capabilities centralize and secure credentials, certificates, and keys across CI/CD pipelines, reducing both the cost and complexity of vault management. Akeyless' PKI and certificate management solutions provide a robust framework for managing, renewing and safeguarding certificates. The company's priviledged access management solutions allow organizations to manage user access with a Zero Trust approach and secure infrastructure by enabling role-based authentication. Headquartered in

Israel with ~100 employees

Anonos

- Score: 100.0
- Industry: software

- Revenue: $11,600,000 (estimated)
- EBITDA: $3,480,000 (estimated)
- Growth Rate: 30%
- Employees: 58

Description:

Software Sector: Security Sub-Sector: Data Security Why Important: Protects, secures, and anonymizes data for LLM's Anonos provides data security solutions for safeguarding unstructured data, enabling the secure and compliant use of LLMs and RAG. Anonos' LLM protection solution safeguards sensitive unstructured data in LLM workflows, offering policy-driven granular protection and selective disclosure. Unlike other data protection tools, Anonos safeguards sensitive information end-to-end, from data ingestion to output generation. Anonos enables organizations to reversibly tokenize sensitive data during processing to preserve utility and ensure protection. It allows for selective disclosure where only authorized users can view protected data. Headquartered in Beaverton, Oregon with more than 50 employees

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Clearstory

- Score: 100.0
- Industry: software

- Revenue: $12,800,000 (estimated)
- EBITDA: $3,840,000 (estimated)
- Growth Rate: 30%
- Employees: 64

Description:

Clearstory delivers a Change Order Communication platform designed to streamline the process of managing Change Order Requests and Time and Material Tags for General Contractors, Specialty Contractors, and Owners. They strive to make the commercial industry more efficient by helping teams get extra work processed and closed faster which in turn reduces risk, wastes less time, and improves partner relationships. The companys platform helps construction professionals track change orders and mitigate email threads, manual data entry, and surprise cost impacts, enabling subcontractors and general contractors to automate change order processes and eliminate paperwork. Real- time communication and reporting on one simple, complete dashboard helps companies see their entire cost exposure to reduce risk

on commercial construction projects. Product offerings include a collaborative change order request log, digital time and materials tags, change notifications, and change order request templates. Founded in 2018 and headquartered in San Francisco, CA with 64 employees.

Graylog

- Score: 100.0
- Industry: software

- Revenue: $26,000,000 (estimated)
- EBITDA: $7,800,000 (estimated)
- Growth Rate: 30%
- Employees: 130

Description:

Software Sector: Security Sub-Sector: SIEM/Security Analytics Why Important: SIEM remains a priority along with XDR for security analytics and response. A modern mid-market competitor to Splunk/Cisco Graylog provides a Threat Detection & Incident Response platform including SIEM, log management and API security. The platform is utilized by threat hunters, operations professionals, and DevOps departments to offer advanced situational awareness and address various concerns such as security, compliance, operational efficiency, and performance issues. Graylog empowers security teams with cutting-edge, scalable solutions that make data management and threat detection, investigation, and response (TDIR) faster, smarter, and more efficient, keeping organizations ahead of ever-evolving cyber threats. Graylog Security delivers on the promise of SIEM without all the complexity, alert fatigue, and high costs. Graylog Enterprise is centralized log management for IT Operations and DevOps teams, built on the Graylog platform. Gralylog API Security is the ultimate solution for end-to-end API threat monitoring, detection, and response, offering discovery and protection for business-critical APIs. Headquartered in Houston, Texas and has ~130 employees

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HYPR

- Score: 100.0
- Industry: software

- Revenue: $24,000,000 (estimated)
- EBITDA: $7,200,000 (estimated)
- Growth Rate: 30%
- Employees: 120

Description:

Software Sector: Security Sub-sector: Identity Why Important: Passwordless authentication and workforce

identity verification are two expansion areas from core IAM HYPR's identity security solution empowers organizations to continuously detect, prevent, and eliminate identity-related risks for workforces and customers. The HYPR platform unifies phishing- resistant passwordless authentication, adaptive risk mitigation, and automated identity verification. HYPR's passwordless solution replaces passwords and shared secrets with a secure passkeys approach. Additionally, their decentralized authentication process ensures that personal credentials, including biometrics, pins, and passwords, are always kept safe on user desktops and mobile devices. HYPR's risk engine provides real-time risk assessment and adaptive security controls that reduce friction while protecting users, systems and business. HYPR's identity verification solution ensure employees and customers are who they claim to be at all times. Founded in 2014, the Company is headquartered in New York, New York and has ~120 employees

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Kipsu

- Score: 100.0
- Industry: software

- Revenue: $24,000,000 (estimated)
- EBITDA: $7,200,000 (estimated)
- Growth Rate: 30%
- Employees: 120

Description:

Kipsu delivers a market-leading frontline customer experience platform that enables organizations around the globe to better serve their customers through streamlined messaging, data driven performance metrics, and sentiment analysis which allows service professionals to meet customer expectations in the moment. The Company's platform allows guests to interact quickly and easily with guest service teams using texting and other digital messaging channels. The platform also offers documentation and analytics, which allows guest service teams to better anticipate guests needs and strengthen relationships. Founded in 2010 and headquartered in Minneapolis, MN with ~120 employees.

Nexla

- Score: 100.0
- Industry: software

- Revenue: $20,000,000 (estimated)
- EBITDA: $6,000,000 (estimated)
- Growth Rate: 30%
- Employees: 100

Description:

Software Sector: Data Sub-sector: Data Integration Why Important: Increasing need to ingest, transform, and package data for AI, with Nexla use cases including GenAI RAG and data governance Nexla provides a data management platform for data integration, preparation, monitoring, and discovery. Nexla has pioneered an automated approach that transforms complex data and metadata into refined Data Products, aka Nexsets. Nexsets power all-in-one data integration complete with discovery, sharing, and transformation to deliver readily accessible data that fuels informed decisions and AI applications throughout an organization. Using Nexla's platform, customers can get ready-to-use data in the tools of their choice for their everyday work, whether in data science, operations, analytics for marketing, sales, or HR. As a single platform for all ETL, ELT, Data API, API Integration, or Data as a Service workflow, Nexla provides a no/low-code solution to quickly integrate any data in any format from anywhere. Headquartered in San Mateo, CA with ~100 employees

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Quali

- Score: 100.0
- Industry: software

- Revenue: $11,800,000 (estimated)
- EBITDA: $3,540,000 (estimated)
- Growth Rate: 30%
- Employees: 59

Description:
Quali is a developer of automation and orchestration software for managing hybrid and multi-cloud infrastructure. Quali solves key customer pain points by making infrastructure environments easier to build and use. Quali's solutions drive scale and velocity in cloud adoption and application development via its two core product offerings - Torque and Cloudshell. Torque is a unified control plane for infrastructure and applications, providing self-service governed environments to application teams. Cloudshell is a low-code/no-code automation platform which helps automate the configuration, deployment and operation of hybrid infrastructure, with particularly roots in network infrastructure. Quali's Customers typically have complex hybrid infrastructure environments and are looking to increase the efficiency of development and IT workflows, modernize environments, and manage costs and security risks. The company is headquartered in Israel with various employees in the US.

ThreatX

- Score: 100.0
- Industry: software

- Revenue: $12,000,000 (estimated)

- EBITDA: $3,600,000 (estimated)

- Growth Rate: 30%

- Employees: 60

Description:

Software Sector: Security Sub-sector: API Security / AppSec Why Important: API focused application security critical for web and other modern applications ThreatX provides API and web app security solutions from the edge to runtime. ThreatX's integrated platform detects API and application vulnerabilities and protects against attacks 24/7. The ThreatX platform enables security teams to gain deep insights into application runtime events and activity with always-on continuous monitoring. It monitors API and web application traffic at the perimeter in real-time and discovers which endpoints are top targets. ThreatX's risk solutions enable teams to prioritize confirmed vulnerabilities based on risk and begin mitigation by applying a virtual patch or sending tickets to development teams for remediation. Headquartered in Boulder, Colorado with ~60 employees.