

%	Q1 FY 18	Q4 FY 17	Q3 FY 17	Q2 FY 17	Q1 FY 17
I Billable Personnel (IT + BPS Services)					
Onsite	19.0%	19.7%	19.9%	20.9%	20.9%
Offshore	73.3%	72.5%	72.1%	71.2%	71.0%
Total	92.3%	92.2%	92.0%	92.1%	91.9%
Marketing (Incl. Sales Support)	3.2%	3.3%	3.3%	3.3%	3.2%
Others (Incl. Tech. Support)	4.5%	4.5%	4.7%	4.6%	4.9%
Grand Total	100.0%	100.0%	100.0%	100.0%	100.0%