

Rs. million	Year ended March 2018	% of Revenue	Year ended March 2017	% of Revenue	% change Y-o-Y
Cost of goods St services	24,877	53.7	14,479	48.0	71.8
Personnel cost	2,096	4.5	1,461	4.8	43.5
Other expenses (includings&d exp.)	6,208	13.4	4,524	15.0	37.2
Total expenses	33,181	71.6	20,464	67.9	62.1