## 3M INDIA LIMITED

## REGD OFFICE: 48-51, ELECTRONICS CITY, HOSUR ROAD, BANGALORE 560 100 STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2018

Rs. in Lakhs (except In respect of item 12)

|    |  | 3 months          | 3 months            | 3 months          | 12 months        | Year             |
|----|--|-------------------|---------------------|-------------------|------------------|------------------|
| SI | Particulars  | ended             | ended               | ended             | ended            | ended            |
| νo |  | 31 March<br>2018  | 31 December<br>2017 | 31 March<br>2017  | 31 March<br>2018 | 31 March<br>2017 |
|    |  | (Refer note<br>2) | (Unaudited)         | (Refer note<br>2) | (Audited)        | (Audited)        |
| l  | Income   |                   |                     |                   |                  |                  |
|    | (a) Revenue from operations  | 67,866.96         | 64,577.23           | 64,829.45         | 258,039.60       | 245,784.93       |
|    | (b) Other income   | 790.91            | 2,466.10            | 1,559.05          | 4,361.54         | 4,946.63         |
|    | Total income   | 68,657.87         | 67,043.33           | 66,388.50         | 262,401.14       | 250,731.5        |
| 2  | Expenses   |                   |                     |                   |                  |                  |
|    | (a) Cost of materials consumed   | 27,526.48         | 20.441.06           | 19,861.86         | 81,163.29        | 68,120.20        |
|    | (b) Excise duty  | -                 | -                   | 2,436.83          | 2,425.88         | 9,487.28         |
|    | (c) Purchases of stock-in-trade  | 10,207.35         | 11,221.77           | 17,899.93         | 53,970.94        | 64,543.12        |
|    | (d) Changes in inventories of finished goods, stock-<br>in-trade and work- | (3,278.69)        | 1.351.42            | (4,775.36)        | (1,999.10)       | (872.37)         |
|    | in-progress  |                   |                     |                   |                  |                  |
|    | (e) Employee benefits expense  | 7,396.51          | 8,692.11            | 6,019.14          | 32,407.88        | 28,003.04        |
|    | (f) Finance costs  | 131.48            | 21.34               | 131.46            | 194.07           | 227.19           |
|    | (g) Depreciation and amortisation expense                                  | 1,033.11          | 1,030.40            | 1,146.03          | 4,180.32         | 4,674.74         |
|    | (h) Other expenses   | 11,038.48         | 10.215.79           | 9,822.67          | 42,089.56        | 39,626.40        |
|    | Total expenses   | 54,054.72         | 52,973.89           | 52,544.56         | 214,432.84       | 213,609.6        |
| 3  | Profit from ordinary activities before exceptional items (1-2)             | 14,603.15         | 14,069.44           | 13,843.94         | 47,968.30        | 36,921.96        |
| _  | Exceptional items  | -                 | -                   | -                 | -                | -                |
| _  | Profit from ordinary activities before tax (3+4)                           | 14,603.15         | 14,069.44           | 13,843.94         | 47,968.30        | 36,921.96        |
| 6  | Tax expense:   |                   |                     |                   |                  |                  |
|    | (a) Current tax  | 5,338.65          | 5,007.32            | 4,406.45          | 17,256.13        | 12,788.65        |
|    | (b) Deferred tax   | (40.91)           | (108.33)            | 398.14            | (341.39)         | 57.57            |
|    | Total  | 5,297.74          | 4,898.99            | 4,804.59          | 16,914.74        | 12,846.22        |
| 7  | Net profit for the period (5-6)  | 9,305.41          | 9,170.45            | 9,039.35          | 31,053.56        | 24,075.74        |
| 8  | Other comprehensive income (net of tax)                                    |                   |                     |                   |                  |                  |
|    | Items that will not be reclassified subsequently to profit or loss         |                   |                     |                   |                  |                  |
|    | (a) Remeasurements of net defined benefit liability/<br>asset              | 239.98            | (93.37)             | (305.15)          | (40.13)          | (373.49)         |
|    | (b) Income tax relating to items not to be reclassified subsequently to    | (83.06)           | 32.32               | 105.47            | 13.88            | 129.26           |
|    | profit or loss   |                   |                     |                   |                  |                  |

|    | Total other comprehensive income (net of tax)   | 156.92   | (61.05)             | (199.68)         | (26.25)            | (244.23)         |  |  |  |  |
|----|---|--|---------------------|------------------|--------------------|------------------|--|--|--|--|
| 9  | Total comprehensive income (7+8)  | 9,462.33   | 9,109.40            | 8,839.67         | 31,027.31          | 23,831.51        |  |  |  |  |
| 10 | Paid up equity share capital (face value of Rs.10 each)   | 1,126,51   | 1,126,51            | 1,126.51         | 1,126.51           | 1,126.51         |  |  |  |  |
| 11 | Total reserves  |  |                     |                  | 152,540.21         | 121,512.90       |  |  |  |  |
| 12 | Earnings per share  |  |                     |                  |                    |                  |  |  |  |  |
|    | (face value of Rs. 10 each) (not annualised)  |  |                     |                  |                    |                  |  |  |  |  |
|    | (a) Basic   | 82.60  | 81.41               | 80.24            | 275.66             | 213.72           |  |  |  |  |
|    | (b) Diluted   | 82.60  | 81.41               | 80,24            | 275.66             | 213.72           |  |  |  |  |
|    |   |  |                     |                  |                    |                  |  |  |  |  |
| No | tes:  |  |                     |                  |                    |                  |  |  |  |  |
| 1  | The above financial results and this release have been reviewed by the Audit Committee of the Board and approved<br>by the Board of Directors on 30 May 2018.                           |  |                     |                  |                    |                  |  |  |  |  |
| 2  | The annual results of the Company have been audited by the statutory auditors and they have issued an unqualifi<br>audit report on the same. The audit report of the Statutory          |  |                     |                  |                    |                  |  |  |  |  |
|    | nuditors is being fifed with the National Slock Exchange of India Limited ('NSE') and BSE Limited ('BSE') and is also evailable on the Company's website. The figures for the quarter   |  |                     |                  |                    |                  |  |  |  |  |
|    | ended 31 March 2018 and 31 March 2017 are the balancing figures between the audited figures in respect of the financial years and the published unaudited year to date figures          |  |                     |                  |                    |                  |  |  |  |  |
|    | up to the third quarter of the respective financial years. Also the figures upto the end of the third quarter were only reviewed and not subjected to audit.                            |  |                     |                  |                    |                  |  |  |  |  |
| 3  | The financial results of the Company have been prepared in accordance with Indian Accounting Standards (Ind A as notified by (he Ministry of Corporate Affairs pursuant to              |  |                     |                  |                    |                  |  |  |  |  |
|    | Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standard) Rules 201<br>Companies (Indian Accounting Standard) Amendment Rules               |  |                     |                  |                    |                  |  |  |  |  |
|    | 2016 and in terms of Regulation 33 of the SEBI (List Requirements) Regulations, 2015.   | ing Obligatio  | ns and Disclosu     | re               |                    |                  |  |  |  |  |
| 4  | Segment Reporting in the financial results: Based on the "management approach" as defined in ind AS 108 -<br>Operating segments, the Chief Operating Decision Maker evaluates           |  |                     |                  |                    |                  |  |  |  |  |
|    | the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented              |  |                     |                  |                    |                  |  |  |  |  |
|    | along these business segments. The accounting principles used in the preparation of these financial results are<br>consistently applied to record revenue and expenditure in individual |  |                     |                  |                    |                  |  |  |  |  |
|    | segments.   |  |                     |                  |                    |                  |  |  |  |  |
| 5  | Comparative figures have been regrouped/ reclassified wherever necessary to conform to current period's presentation.   |  |                     |                  |                    |                  |  |  |  |  |
|    |   | Revenue from operations for the periods upto 30 June 2017 includes excise duty on goods sold. With the |                     |                  |                    |                  |  |  |  |  |
| 6  | implementation of Goods and Service Tax (GST) in India, w.e.f. 1 July   |  |                     |                  |                    |                  |  |  |  |  |
|    | 2017, excise duty has subsumed into GST and hence, revenue from operations for the period from 1 July 2017 does not include excise duty,  |  |                     |                  |                    |                  |  |  |  |  |
|    | Particulars   | 3 months ended   | 3 months<br>ended   | 3 months ended   | 12 months<br>ended | Year<br>ended    |  |  |  |  |
|    |   | 31 March<br>2018   | 31 December<br>2017 | 31 March<br>2017 | 31 March<br>2018   | 31 March<br>2017 |  |  |  |  |
|    |   | (Audited)  | (Unaudited)         | (Audited)        | (Audited)          | (Audited)        |  |  |  |  |
|    | Revenue from operations as reported   | 67,866.96  | 64,577.23           | 64,829.45        | 258,039.60         | 245,784.93       |  |  |  |  |
|    | Less: Excise Duty   | -  | -                   | 2,438.83         | 2,425.88           | 9,487.28         |  |  |  |  |
|    | Revenue from operations (net of excise duty)  | 67,866.96  | 64,577.23           | 62,390.62        | 255,613.72         | 236,297.65       |  |  |  |  |