|          | nexurc -1 : Segment Revenue, Result    | s and Capital l           | Employed             |                   |                   |                      |
|----------|--|---------------------------|----------------------|-------------------|-------------------|----------------------|
| (Rs      | . in Millions)                         |                           |                      |                   |                   |                      |
|          |  | Quarter ended             |                      |                   | Year ended        |                      |
| SI<br>No | Particulars                            | March 31,<br>2018         | December 31,<br>2017 | March 31,<br>2017 | March 31,<br>2018 | March 31<br>2017     |
| •        |  | Audited<br>(Refer Note 7) | Unaudited            | Unaudited         | Audited           | Audited              |
|          | Segment Revenue                        |                           |                      |                   |                   |                      |
| 1        | a) Air Compressors                     | 4.09956                   | 3,660.92             | 3,429.57          | 14.357.11         | 12,694.90            |
|          | b) Automotive equipments               | 522.96                    | 494.26               | 483.15            | 1,867.10          | 1,687.50             |
|          |  | 4.622.52                  | 4,155-18             | 3,912.72          | 16,224.21         | 14,382.40            |
|          | Less: Inter segment revenue            | 0.41                      | 1.03                 | 0.59              | 1.82              | 1.90                 |
|          | Revenue from operations                | 4.622.11                  | 4,154.15             | 3,91213           | 16,222.39         | 14,380.50            |
|          | Segment Results                        |                           |                      |                   |                   |                      |
|          | (Profit before tax)                    |                           |                      |                   |                   |                      |
| 2        | a) Air Compressors                     | 379-35                    | 326.77               | 284.91            | 1,216.00          | 897.81               |
|          | b) Automotive equipments               | _4371                     | 42.84                | 11.94             | 133-95            | 91.02                |
|          |  | 423.06                    | 369.61               | 296.85            | 1,349.95          | 988.83               |
|          | Segment Assets                         |                           |                      |                   |                   |                      |
| 3        | a) Air Compressors                     | 11,492.60                 | 11,004.42            | 10,116.23         | 11,492.60         | 10,116.23            |
|          | b) Automotive equipments               | _LA5L36                   | 1,082.89             | 1,04638           | 1.151.36          | 1,046.38             |
|          |  | 12,643-96                 | 12,087-31            | 11,162.61         | 12,643-96         | 11,162.61            |
|          | Segment Liabilities                    |                           |                      |                   |                   |                      |
|          | a) Air Compressors                     | 5,360.25                  | 5,144-48             | 4,79370           | 5,360.25          | 4,79370              |
|          | b) Automotive equipments               | 39423                     | 357.24               | 299.92            | 39423             | _229 <sub>:</sub> 92 |
|          |  | 5,754-48                  | 5,501.72             | 5,09362           | 5,754.48          | 5.093.62             |
| 5        | Capital Employed                       |                           |                      |                   |                   |                      |
|          | [Segment Assets - Segment Liabilities] |                           |                      |                   |                   |                      |
|          | a) Air Compressors                     | 6.132.35                  | 5,85994              | 5,322.53          | 6,132.35          | 5,322.53             |
|          | b) Automotive equipments               | 757.13                    | 725.65               | 746.46            | 757-13            | 746.46               |
|          |  | 6,889.48                  | 6,585-59             | 6,068.99          | 6,889.48          | 6,068.99             |
|          |  |                           |                      |                   |                   |                      |