

		India			Consolidated	
	FY17	FY18	Y/Y	FY17	FY18	Y/Y
Sales*	4,771	5,256	10%	9,341	9,862	6%
Gross Profit	2,626	2,984	14%	5,110	5,494	8%
Gross Margin % *	55.0%	56.8%	170 bps	54.7%	55.7%	100 bps
EBITDA	1,073	1,303	21%	1,913	2,096	10%
EBITDA Margin %*	22.5%	24.8%	230 bps	20.5%	21.3%	80 bps
Net Profit	848	1,000	18%	1,304	1,634	25%
Net Profit Margin % *	17.8%	19.0%	120 bps	14.0%	16.6%	260 bps
EPS (?)	12.44	14.68	18%	19.14	23.99	25%