

| FY18 Highlights       |                     |
|-----------------------|---------------------|
| > f 26.1%             | <b>80,417 units</b> |
| > ^ 35.3%             | <b>4,486 units</b>  |
| >   18.2%             | <b>^ 286.6 Cr.</b>  |
| > 20.4%               | <b>? 5,016 Cr.</b>  |
| , f 72.1%             | <b>^ 557.2 Cr.</b>  |
| +334 bps              | <b>n.1%</b>         |
| , f H4.9%             | <b>? 344.7 cr.</b>  |
| +307 bps              | 6.9%                |
| j <b>FY17 to FY18</b> |                     |