

Particular	FY18	FY17	bps change (Y-o-Y)
Material Cost	66.9%	67.0%	• (6)
Manpower Cost	8.6%	9.4%	• (77)
Other Expenses	12.9%	14.1%	• (114)
EBIDTA	11.1%	7.8%	# 334
Other Income	1.2%	1.0%	• 14
EBIT Before Exceptional	10.8%	7.0%	• 388
PBT	10.1%	5.2%	• 497
PAT	6.9%	3.8%	• 307