

Parameters	Unit	Mar 31, 2018	Dec 31, 2017	Q-on-Q Growth	Mar 31, 2017	Y-on-Y Growth
Customer Base	000's	89,262	84,130	6.1%	76,726	16.3%
VLR	%	83.7%	82.1%		80.5%	
Net Additions	000's	5,133	5,388	-4.7%	(199)	2682.0%
Re-Raid (as % of total Customer Base)	%	98.8%	99.1%		99.1%	
Monthly Churn	%	4.1%	4.1%		5.1%	
Average Revenue Fter User (ARPU)	US\$	3.0	3.2	-5.6%	3.1	-1.8%
Revenue per site per month	us\$	13,565	13,704	-1.0%	12,536	8.2%
<i>Voice</i>						
Minutes on the network	Mn	44,688	41,928	6.6%	32,638	36.9%
Voice Usage per customer	min	172	172	-0.4%	141	21.5%
<i>Data</i>						
Bata Customer Base	000's	24,941	23,324	6.9%	16,851	48.0%
<i>/Is % of Customer Base</i>	%	27.9%	27.7%		22.0%	
Total MBs on the network	Mn MBs	69,705	65,544	6.3%	37,034	88.2%
Data Usage per customer	MBs	963	997	-3.4%	740	30.1%