

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED						(RS. IN CRORE)	
	STANDALONE					CONSOLIDATED	
	THREE MONTHS ENDED			TWELVE MONTH ENDED		TWELVE MONTH ENDED	
	31/03/2018	31/12/2017	31/03/2017	31/03/2018	31/03/2017	31/03/2018	31/03/2017
	(AUDITED)	(UNAUDITED ¹ ,	(AUDITED)	(AUDITED)	(AUDITED)	(AUDITED)	(AUDITED)
1.SEGMENT REVENUE							
EXIM	1,260.49	1,319.21	1,279.35	4,852.74	4,518.21	5,264.06	4,856.79
DOMESTIC	380.10	320.34	326.98	1,314.38	1,087.92	1,352.93	1,117.86
UN-ALLOCABLE						5.48	5.08
TOTAL	1,640.59	1,639.55	1,606.33	6,167.12	5,606.13	6,622.47	5,979.73
LESS: INTER SEGMENT REVENUE							
NET SALES/INCOME FROM OPERATIONS	1,640.59	1,639.55	1,606.33	6,167.12	5,606.13	6,622.47	5,979.73
2-SEGMENT RESULTS							
PROFIT BEFORE TAX AND INTEREST FROM:							
EXIM	317.55	366.15	409.71	1,099.41	971.35	1,114.93	978.76
DOMESTIC	47.55	0.90	17.39	92.18	28.61	92.63	29.33
UN-ALLOCABLE						(27.46)	(24.90)
TOTAL	365.10	367.05	427.10	1,191.59	999.96	1,180.10	983.19
LESS:							
(I) INTEREST EXPENDITURE			3.22	0.09	3.66	5.55	3.66
(II) OTHER UN-ALLOCABLE EXPENDITURE	0.02	0.02					
NET OFF UNALLOCABLE INCOME	(3.24)	(51.70)	(39.43)	(201.15)	(184.31)	(240.13)	(204.04)
TOTAL PROFIT BEFORE TAX	368.32	418.73	463.31	1,392.65	1,180.61	1,414.68	1,183.57
3.CAPITAL EMPLOYED							
(SEGMENT ASSETS-SEGMENT LIABILITIES)							
EXIM	3,674.56	3,620.86	3,406.96	3,674.56	3,406.96	3,695.88	3,430.95
DOMESTIC	1,041.08	893.31	765.92	1,041.08	765.92	1,085.96	806.40
CAPITAL EMPLOYED IN SEGMENTS	4,715.64	4,814.17	4,172.88	4,715.64	4,172.88	4,781.84	4,237.35
ADD:							
UNALLOCABLE CORPORATE ASSETS LESS CORPORATE LIABILITIE	3,484.16	3,583.15	3,539.77	3,484.16	3,539.77	3,743.62	3,803.12
TOTAL	8,199.80	8,097.32	7,712.65	8,199.80	7,712.65	8,525.46	8,040.47
4. SEGMENT ASSETS							
EXIM	4,300.51	4,215.86	3,750.18	4,300.51	3,750.18	4,475.31	3,924.82
DOMESTIC	1,193.72	1,051.15	914.41	1,193.72	914.41	1,249.59	965.89
UNALLOCABLE	3,764.60	3,767.44	3,902.30	3,764.60	3,902.30	4,008.32	4,154.76
TOTAL SEGMENT ASSETS /	9,258.83	9,034.45	8,566.89	9,258.83	8,566.89	9,733.22	9,045.47
5.SEGMENT LIABILITIES							
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EXIM	.625.95	595.00	343.22	625.95	343.22	779.43	493.87
DOMESTIC - A	/r,'/152.64	157.84	148.49	■ 152.64	148.49	163.63	159.49
UNALLOCABLE _x ^ A V-W.:'	■ Cy 280.44	184.29	362.53	280.44	362.53	264.70	351.64
TOTAL SEGMENT LIABILITIES '	1,059.03	937.13	854.24	1,059.03	854.24	1,207.76	1,005.00