

Parameters	1 l^A-	Mar 31,	Dec 31,	Q-on-Q	Mar 31,	Y-on-Y
	unit	2018	2017	Growth	2017	Growth
Total Employees	Nos	17,263	17,482	(219)	18,683	(1,420)
Number of Customers per employee	Nos	18,670	17,616	1,053	15,540	3,130
Ffersonnel cost per employee per month	Rs	116,094	112,201	3.5%	108,121	7.4%
Gross Revenue per employee per month	Rs	2,856,890	2,916,176	-2.0%	3,039,413	-6.0%