		Quarter ende	ed	Year ended		
- 1	Particulars	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017
No.		(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
	Revenue from operations					
1	a) Net sales / income from operations	24,494	24,873	22,860	92,468	95,868
	b) License fees and service income	272	140	174	558	413
	c) Other operating income	157	217	567	567	917
	Total revenue from operations	24,923	25,230	23,601	93,593	97,198
2	Other income	731	All	595	2,040	5,912
	Total income (1 + 2)	25,654	25,707	24,196	95,633	103,110
	Expenses					
3	a) Cost of materials consumed	5,740	4,968	3,830	20,110	18,176
	b) Purchase of stock-in-trade					
	c) Changes in inventories of finished goods, work-in-	2,146	1,686	1,686	6,716	6,715
	progress					
	and stock-in-trade	(389)	(185)	1,691	(516)	19
	d) Employee benefits expense	4,633	4,767	3,723	18,430	18,033
	e) Depreciation and amortisation expense	1,900	1,983	1.896	7,741	7,351
	f) Finance costs	140	133	158	628	572
	g) Selling and other expenses	9,529	8,639	9,578	35,554	36,799
	Total expenses	23,699	21,991	22,562	88,663	87,665
4	Profit / (loss) before tax (1+2-3)	1,955	3,716	1,634	6,970	15,445
c	Tax expense					
3	a) Current tax	457	598	(774)	1,381	1,826
	b) Deferred tax	(269)	149	178	(80)	(222)
6	Net profit / (loss) for the period / year (4 - 5)	1,767	2,969	2,230	5,669	13,841
	Other comprehensive income					
7	a) (i) Items that will not be reclassified to profit or loss	41	7	(38)	43	(31)
_	(ii) Income tax relating to items that will not be					
- 1	reclassified				(1.0)	
	to profit or loss	(16)		15	(16)	15
	b) (i) Items that will be reclassified to profit or loss	(209)	108	717	(133)	475
	(ii) Income tax relating to items that will be reclassified to					
- 1	profit or loss	72	(37)	(47)	46	(51)
	Total other comprehensive income	(112)	78	647	(60)	408
_	Total comprehensive income (6 + 7)	1,655	3,047	2,877	5,609	14,249
_	Paid-up equity share capital (face value Rs 5/- each)	830	829	829	830	829
10	Other equity				117,248	115,177
	Earnings per equity share (face value Rs. 5/- each)					
	Basic	10 65	17 90	13 46	34.19	83 05
	Diluted	10 63	17.87	13 44	34 12	82 88

(Not	(Not	(Not	
annualised)	annualised)	annualised)	