

STANDALONE			Particulars	STANDALONE		CONSOLIDATED	
Audited Results for the quarter ended 31st March		Unaudited Results for the quarter ended 31st December		Audited Results for the year ended 31st March		Audited Results for the year ended 31st March	
2018	2017	2017		2018	2017	2018	2017
			Segment Revenue (Sales and Other operating income)				
3,102	3,004	2,741	- Home Care	11,629	11,346	11,626	11,346
4,096	4,075	4,090	- Personal Care	16,464	16,304	16,588	16,432
299	295	300	- Foods	1,165	1,124	1,165	1,124
1,409	1,300	1,248	- Refreshments	5,225	4,848	5,214	4,848
191	201	211	- Others (includes Exports, Infant & Feminine Care etc.)	721	819	1,630	1,960
9,097	8,875	8,590	Total Segment Revenue	35,204	34,441	36,223	35,710
			Segment Results (Profit before tax and interest)				
509	389	354	- Home Care	1,694	1,259	1,694	1,260
1,066	984	1,007	- Personal Care	4,100	3,848	4,098	3,852
31	28	11	- Foods	100	85	100	85
256	219	169	- Refreshments	894	755	894	755
2	_ MI	_ (ID	- Others (includes Exports, Infant & Feminine Care etc.)	(21)	(21)	144	200
1,864	1,616	1,530	Total Segment Results	6,767	5,926	6,930	6,152
(4)	(6)	(5)	Less: Finance Costs	(20)	(22)	(26)	(35)
			Add/(Less): Finance Income and Other unallocable income net				
92	9	160	of unallocable expenditure	538	492	402	349
1,952	1,619	1,685	Total Profit Before Tax	7,285	6,396	7,306	6,466
			Segment Assets				
2,100	1,892	2,051	- Home Care	2,100	1,892	2,100	1,892
4,873	4,097	4,710	- Personal Care	4,873	4,097	5,185	4,456
312	300	305	- Foods	312	300	312	300
1,608	1,542	1,507	- Refreshments	1,608	1,542	1,608	1,542
156	164	159	- Others (includes Exports, Infant & Feminine Care etc.)	156	164	662	633
8,100	6,756	7,213	- Unallocable corporate assets	8,100	6,756	7,995	6,883
17,149	14,751	15,945	Total Segment Assets	17,149	14,751	17,862	15,706
			Segment Liabilities				
2,865	2,337	2,908	- Home Care	2,865	2,337	2,865	2,337
4,860	3,815	4,904	- Personal Care	4,860	3,815	4,925	3,851
329	254	350	- Foods	329	254	329	255
989	807	1,011	- Refreshments	989	807	989	807
92	74	106	- Others (includes Exports, Infant & Feminine Care etc.)	92	74	342	300
939	974	933	- Unallocable corporate liabilities	939	974	1,111	1,390
10,074	8,261	10,212	Total Segment Liabilities	10,074	8,261	10,561	8,940