

| Sr.<br>No. | Particulars       | Q4FY18<br>(In Rs. Cr.) | Q3FY18<br>(In Rs. Cr.) | %<br>QoQ | Q4FY17<br>(In Rs. Cr.) | %<br>YoY |
|------------|-------------------|------------------------|------------------------|----------|------------------------|----------|
| 1          | Total Income      | 1,432                  | 1,342                  | 7%       | 1,656                  | (14%)    |
| 2          | Profit before tax | 384                    | 318                    | 21%      | 298                    | 29%      |
| 3          | Net Profit        | 240                    | 207                    | 16%      | 207                    | 16%      |