| S.<br>No. | Particulars  | 3 months<br>ended 31st<br>March 2018<br>(refer note<br>11) | 3 months<br>ended 31st<br>Dec 2017 | 3 months<br>ended<br>31st<br>March<br>2017<br>(refer<br>note 11) | Year<br>ended<br>31st<br>March<br>2018 | Year ended<br>31st March<br>2017 |
|-----------|--|--|------------------------------------|--|--|----------------------------------|
|           |  | Audited  | Unaudited                          | Audited  | Audited                                | Audited                          |
| 1         | INCOME   |  |                                    |  |  |                                  |
|           | a Revenue from operations  | 6323.13  | 6740.03                            | 5980.18  | 26363.18                               | 24972.41                         |
|           | b Other income   | 137.08   | 107.30                             | 121.71   | 508.44                                 | 466.46                           |
|           | Total Income   | 6460.21  | 6847.33                            | 6101.89  | 26871.62                               | 25438.87                         |
| 2         | Expenses   |  |                                    |  |  |                                  |
|           | a Cost of raw material and components consumed   | 589.10   | 676.45                             | 650.38   | 2695.23                                | 2914.18                          |
|           | b Purchase of traded goods   | 2640.50  | 2027.73                            | 2462.54  | 9842.28                                | 8878.15                          |
| _         | c (Increase)/ decrease in inventories of finished goods,                                   |  |                                    |  |  |                                  |
|           | work-in-progress and traded goods  | (440.56)   | 323.47                             | (398.89)   | (578.95)                               | (263.53)                         |
|           | d Excise duty on sale of goods   |  |                                    | 65.91  | 70.47                                  | 300.80                           |
|           | e Employee benefits expense  | 808.85   | 694.04                             | 717.79   | 2953.78                                | 2726.95                          |
|           | f Finance costs  | 20.39  | 4.95                               | 15.59  | 41.98                                  | 40.34                            |
|           | g Depreciation and amortisation expense  | 168.55   | 154.21                             | 166.46   | 604.21                                 | 650.05                           |
|           | h Rent   | 896.19   | 896.53                             | 940.67   | 3622.30                                | 3563.73                          |
|           | i Other expenses   | 1006.02  | 1007.01                            | 974.64   | 4220.18                                | 4075.76                          |
|           | Total Expenses   | 5689.04  | 5784.39                            | 5595.09  | 23471.48                               | 22886.43                         |
| 3         | Profit before exceptional items and tax  | 771.17   | 1062.94                            | 506.80   | 3400.14                                | 2552.44                          |
| Į.        | Exceptional items expense  |  |                                    |  |  | 216.69                           |
| 5         | Profit before tax  | 771.17   | 1062.94                            | 506.80   | 3400.14                                | 2335.75                          |
| 5         | Tax expense  |  |                                    |  |  |                                  |
|           | - Current tax  | 250.09   | 395.94                             | 246.88   | 1213.95                                | 924.70                           |
|           | - Tax for earlier years  |  |                                    | (62.83)  |  | (62.83)                          |
|           | Defermed to a Constitution   | 0.05   | (4.4.70)                           |  | (40.50)                                |                                  |
| 7         | - Deferred tax (credit) Profit for the year  | 0.25<br>520.84   | (14.73)<br>681.73                  | 359.39   | (49.59)<br>2235.78                     | (113.60)<br>1587.48              |
|           | Other comprehensive income   | J20.04   | 001.73                             | 333.33   | 4433.70                                | 1307.40                          |
| 8         | Other comprehensive income not to be reclassified to profit or loss in subsequent periods: |  |                                    |  |  |                                  |
|           | a Re-measurement (losses)/gains on defined benefit plans                                   | (54.60)  | 35.00                              | 49.68  | (244.73)                               | (21.56)                          |
|           | b Income tax effect  | 18.89  | IIMII                              | (17.19)  | 84.70                                  | 7.46                             |
|           | Other comprehensive income, net of tax   | (35.71)  | 22.89                              | 32.49  | (160.03)                               | (14.10)                          |
|           | Total comprehensive income, net of tax   | 485.13   | 704.62                             | 391.88   | 2075.75                                | 1573.38                          |
|           | Earnings per equity share of Rs. 5 each  |  |                                    |  |  |                                  |

| Basic   | 4.05 | 5.30 | 2.80 | 17.40 | 12.35 |  |
|---------|------|------|------|-------|-------|--|
| Diluted | 4.05 | 5.30 | 2.80 | 17.40 | 12.35 |  |