Allan Maxwell Blair

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WORK

J.P. Morgan, *New York, NY* — February 2013 – September 2015

Investment Banking Analyst, **Corporate Finance Advisory**

- General responsibilities:
  - Advise clients on how to unlock value through structuring, capital structure optimization and distribution policy
  - Modeling experience includes discounted cash flow valuation, Monte Carlo simulations, multivariate regression, sum-of-the-parts, three statement models, comparables, and other complex analysis
  - Appointed Philanthropy Chair on the Analyst and Associate Council – a body of 18 analyst and associates that liaises with senior management to develop initiatives to improve efficiency, lifestyle and development of 700 analyst and associates across the investment bank

- Selected transaction experience:
  - Completed – Advised a ~$60bn data services company on strategic alternatives due to activist involvement
    - Conducted analysis of capital return scenarios with an emphasis on share repurchase firepower and EPS accretion/dilution
    - Performed sum-of-the-parts analysis in the context of a spin off and explored the potential earnings accretion of a split-off
    - Handled due diligence on tracking stock work stream including research on precedents and associated discount
  - Completed – Advised a ~$40bn oil field services client in a debt financed $3.3bn tender offer of the firm's common stock and a $3.0bn investment grade capital raise
    - Conducted several valuation techniques including DCF, EVA and comparable analysis with in a football field to support the premium range of the Dutch Auction
    - Analyzed the client's capital structure in order to calculate expected ratings outcome pro forma the debt transaction resulting in both credit ratings staying flat after the execution of the bond
    - Assessed trading liquidity in order to assure sufficient flow in the stock to support a tender offer of this size
  - Completed – Advised a ~$15bn technology firm on a ~$4bn divestiture
    - Evaluated use of capital scenarios including ASR, tender, special dividend and increased common dividend
    - Created rating agency presentation centering around lower volatility cash flows pro forma and management communicating credit as necessity for an effective operating platform
    - Modeled pro forma credit scenarios for term loans, revolver upsizing and off balance sheet liabilities

J.P. Morgan, *New York, NY* — June 2012 – August 2012

Investment Banking Summer Analyst, **Corporate Finance Advisory**

- Executed and presented a pitch on MGM's capital structure, imminent debt maturity schedule and liquidity
- Constructed a multivariate regression to show the relation of projected growth and volatility to dividend yields in Master Limited Partnerships
- Aided in creating a dynamic OCI volatility model that estimates the "available for sale" asset's portfolio volatility by using SNLxl and a live data stream

Kota Global Securities, *New York, NY* — July 2011 – August 2011

Summer Analyst

- Compiled company analyses and comparisons pertaining to the three financial statements; enabling the sales team to accurately direct their pitches to clients

EDUCATION

Rensselaer Polytechnic Institute, *Troy, NY* — September 2009 – December 2012

B.S. Industrial and Management Engineering, GPA: 3.58, Cum Laude

Honors/Awards

Dean's List 2009-12, Rensselaer Leadership Award, All Liberty League Honorable Mention and Liberty League All-Academic Team

Rensselaer Polytechnic Institute Varsity Men's Lacrosse — September 2009 – May 2012

Long Stick Midfielder

SKILLS & INTERESTS

Computer: *Programs*: Bloomberg, FactSet, ThomsonOne, Excel, Word, PowerPoint

Interests: Lacrosse, League of Legends and Cooking