Sales Forecasting Problem - 2

You are expected to forecast the sales for the <u>next week</u> for the top 5 fast moving categories of selected departments and stores.

Departments: Grocery, Beverages, Chilled | Stores: Dehiwela, Akuregoda, Union Place

Come up with an approach to identify above criteria.

- 1. Build a pipeline by creating following:
 - Processing Data sources
 - Primary keys (Store | Category | Week)
 - Target variable
 - Sales related features
 - Item related features
 - Time related features
 - Store related features
- 2. Assess the MAPE at following granularity:
 - Store | Department | Week
 - Store | Item Category | Week
- 3. Incorporate model management best practices (Modularized Code, Logger, YAML file for configurations, Model Registry using mlflow, optimally use Delta)
- 4. Comment on the stability of Target variable
- 5. Schedule jobs for pipelines
- 6. Create a solution design document