

# Dynamic Structural Models

## 3. Dynamic Games

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# Introduction

- Two changes when going from single-agent to multi-agent settings:
  - (i) State transitions depend on **all players'** actions.
  - (ii) Flow payoffs depend on **all players'** actions.
- Example: entry/exit game of market interaction with two state variables
  - Market demand state (evolves exogenously), and
  - Number of firms (evolves endogenously).
- We estimate choice probabilities conditional on the state and integrate over rivals' choices to get "single-agent" versions of utility and state transitions.

# Introduction

- What we observe in the data:
  - Conditional choice probabilities of each firm conditional on the *state*.
  - State transitions conditional on the *action profile* of all firms' choices.
- Use the CCPs to transform the observed state transitions conditional on the action profile into an ex-ante version that depends only on firm  $i$ 's action:

$$f^{(i)}_j(x'|x) = \sum_{\mathbf{a}_{-i} \in A_{-i}} P(a_{-i}|x) F(x'|x, a_{-i}, a_i = j)$$

- That is, we integrate over the distribution of choices by  $i$ 's rivals to estimate state transitions from the perspective of firm  $i$ .
- Once that is done, we can apply the same single-agent estimator.

# Exploiting terminal decisions

- Games with an “exit” decision allow us to exploit finite dependence.
- Representation means that we can express the value function with respect to a chosen decision  $j$ :

$$V(x) = v_j(x) + \Psi_j(p(x))$$

- If the chosen decision is exit, the game ends: no more dynamics to worry about!
- We can use this representation to “force” the game to end in  $t + 1$  for a firm that chooses to continue in period  $t$ .
- Parameterization: linear utility, set exit payoff to zero in all states.

$$u_0(x) = x\theta, \quad , u_1(x) = 0 \quad \forall x$$

# Introduction

- Notation:  $j = 1$  is exit,  $j = 0$  is remain in market.

$$\begin{aligned}v_1(x) &= 0 && \text{(Exit} \Rightarrow \text{no future payoffs)} \\v_0(x) &= x\theta + \beta \sum_{x' \in \mathcal{X}} V(x') f_0(x'|x) \\&= x\theta + \beta \sum_{x' \in \mathcal{X}} [v_1(x') + \gamma - \ln(p_1(x'))] f_0(x'|x) \\&= x\theta + \beta \sum_{x' \in \mathcal{X}} [0 + \gamma - \ln(p_1(x'))] f_0(x'|x)\end{aligned}$$

- Therefore, the difference in the conditional value functions is

$$v_1(x) - v_0(x) = x\theta - \underbrace{\beta \sum_{x' \in \mathcal{X}} [\gamma - \ln(p_1(x'))] f_0(x'|x)}_{\equiv \Upsilon(x)}$$

## Estimation steps

1. Estimate CCPs  $\hat{p}(a_i = j|x)$  and state transitions  $\hat{F}(x'|x, a_i)$ .
2. Calculate “big P”

$$\hat{P}(a_{-i}|x) = \prod_{i' \neq i} \hat{p}(a_{i'} = a_{-i}(i')|x)$$

3. Use  $\hat{P}$  to estimate distribution over next period's state:

$$\hat{f}_j^{(i)}(x'|x) = \sum_{a_{-i} \in A_{-i}} \hat{P}(a_{-i}|x) \hat{F}(x'|x, a_{-i}, a_i = j)$$

4. Calculate expected flow payoffs:

$$u_j^{(i)}(x) = \sum_{a_{-i} \in A_{-i}} \hat{P}(a_{-i}|x) U_j^{(i)}(x|a_{-i})$$

5. Calculate  $\Upsilon(x)$ :

$$\hat{\Upsilon} = \beta \sum_{x' \in \mathcal{X}} [\gamma - \ln(\hat{p}_1(x'))] \hat{f}_0(x'|x)$$

6. Use logit estimator to maximize likelihood of observed decisions:

$$\hat{\theta} = \arg \max_{\theta} \sum_{i=1}^I \sum_{t=1}^T \mathbf{1}\{d_{it} = 0\} (X_t \theta + \hat{\Upsilon}) - \log(1 + \exp(X_t \theta + \hat{\Upsilon}))$$