**RESUME**

**Deepak Kumar Sen** Contact:- +91-7566449536

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**Objective**:

Seeking a position to utilize my skills and abilities in the software field, that offers professional growth while being resourceful and flexible.

**Academic Qualification**:

1. **Graduation:-** I have done Bachelor of Engineering in Information Technology from Swami Vivekananda Institute Of Technology Sagar (M.P.) in 2012 With 74.65%.
2. **Schooling**:- I have done my schooling from Excellence Govt. Boys Higher Secondary School Shahgarh, Sagar (M.P.).

**Work Experience**:

1. Intern in Anta Soft Technologies Indore for 2 months.
2. Business Development Executive at Votive Technology Indore from 01-03-2012 to 30-11-2013.
3. Business Development Executive at Opus InfoTech Indore from 01-12-2013 to 30-11-2014.
4. Business Development Manager and Web Developer at DIASTARK Indore from 01-12-2014 to 30-03-2015.

**Duties**:

1. Promote the company brand to key buyers, ensuring their knowledge is current and appropriate.
2. Generating new business both in face to face meetings and over the phone.
3. Writing up concise, value-based sales proposals.
4. Replying to all customer enquiries in a timely and accurate manner.
5. Completing all documentation and administrative records, fully and accurately.
6. Developing and maintaining a database of all contacts.

**Business Analyst**:

1. Develop business architecture using requirements such as scope, processes, alternatives, and risks.
2. Analyze client’s business requirements and processes through document analysis, interviews, workshops, and workflow analysis.
3. Conduct 5+ levels of testing including functional, regression, user acceptance, integration and performance to verify the client’s needs are met.
4. Communicate client’s business requirements by constructing easy-to-understand data and process models.
5. Provide input into developing and modifying systems to meet client needs and develop business specifications to support these modifications.
6. Liaise between business and technical personnel to ensure a mutual understanding of processes and applications.

**Extra Qualities:-**

1. I Have Experience of word press Theme Integration and customization.

2. I Have Experience of joomla Theme integration and customization.

3. Basic Knowledge of core PHP, HTML, CSS, BOOTSTRAP, MEDIA QUERY etc.

**Current Work**:

I am currently working as a Business Development Manager in Desired soft Indore.

**Training**:

1. Training from HCL on C++ and Java Core.

2. Industrial Training from New Horizon Indore in Java(Advance).

**Technical skills**:

Operating system : Windows (98, XP, win 7)

Programming Languages : C, C++, Java (core), PHP

Other Skills : CSS , HTML , JAVASCRIPT , JQUERY

CMS : Joomla and Word press Theme Integration and

Customization

**Personal details**:

Father’s Name : Mr. Bhagwan Das Sen

Date of Birth : 10th Feb. 1990

Marital Status : Bachelor

Language Known : English & Hindi

Permanent Address : Civil Line Ward-03 Shahgarh, Sagar(M.P.)

Local Address : 2 Ganesh Dham NX-A Bangali Square

**Declaration**:

I hereby declare that all the information given is true to the best of my belief and knowledge.

**Date**: **Deepak Kumar Sen**

**Place**: Indore