Froylan Valencia

(209) 298-8877 | <u>frvalenc@ucsc.edu</u> | linkedin.com/in/froyvalencia | github.com/froyvalencia Pursuing a position in software engineering upon graduation in December of 2017; I am excited to learn new programing languages, frameworks and API's. Interest of mine include artificial intelligence, natural language processing, sentiment analysis, and web/mobile development. Most of all I love to code! Letter of recommendation from previous Software Engineering internship program director available upon request.

EDUCATION GPA: 3.40

University of California, Santa Cruz

B.S. Computer Science Expected Dec 2017

Cabrillo College, GPA: 3.63/4.0 CS GPA: 4.0/4.0

Aptos, CA

A.S. Computer Science

Aug 2015-May 2016

WORK & INTERNSHIP EXPERIENCE

Zuora HQ - Professional Services Group

INCOMING 2017 Summer Software Engineering Intern

San Mateo, CA

Santa Cruz, CA

June 2017-Aug 2017

Zuora - Global Services Group

2016 Summer Software Engineering Intern

Atlanta, GA

- June 2016-Aug 2016
- Converted tech spec into a complex program using APEX and Visualforce on the Salesforce platform
- Developed the framework for an unmanaged package to support automated event based submission.
- Finished project in 50% of expected timeline, was able to add functionality beyond initial requirements.
- Developed scalable code, participated in code reviews in the agile development process and developed technical development report outlining the engineering process.

Cabrillo College Santa Cruz, CA

(1) S.A. Level 4, Tutor/Supplemental instruction Computer Science

(2) S.A. Level 3, Tutor/Supplemental instruction, Mathematics

Jan 2017-present

Jan 2016-June 2016

- (1) Hold midterm and final review sessions for Data Structures and Algorithms class.
- (1) Tutor Algorithms, Discrete Math, Assembly and Computer Organization, Intro to C++/Java.
- (2) Tutor remedial mathematics up through calculus series, differential equations and linear algebra.
- (2) Held weekly review sessions for students through the colleges supplemental instruction program.

Intel Corporation Sacramento CA

2014 Summer Intern for Intel Ultimate Engineering Experience

June 2014-July 2014

- Problem solving current issues in the community, created web application to encourage healthy eating.
- Programmed 4 motor Quadcopter using Arduino FPGA microcontroller.

Funkey Inc,

San Francisco Bay Area, CA

Inside Software Sales Rep.

Aug 2015-Jan 2016

- Gathered customer requirements so as to recommend best possible products according to needs.
- Responsible for lead generation for the greater SF region down through Monterey County and Hawaii region.
- Held demos to showcase CRM, billing and diagnostics software features.

Venice Whaler (Los Angeles)

Venice.

 $\mathbf{C}\mathbf{A}$

High Volume Sales Server

May 2015 – Aug 2015

- Work in fast paced high volume tourist restaurant.
- Average daily sales: \$2500-3200, Average daily tips: \$200-500
- Generated over \$100,000 in revenue over peak summer season. (9 weeks)

WEB and APP DEVELOPMENT

NewsRank (in progress Fake News detector)

Django Web Development application.

Estimated completion Summer 2017.

- News Reliability ranking website to detect bias, general population perception, accuracy and factual reliability.
- Tools being used include natural language processing, sentiment analysis and reinforcement learning.

Cloud Closet Android app

Java Android Software Development

- Virtual closet management application.
- Implemented computer vision algorithm to filter background to improve accuracy of item classification.
- Used Google vision API's to classify clothing i.e., shirt, pants, shorts.

Water Conservation Android App

Java Android Software Development

- Encouraged conservation of water through use barcode scanner which scanned food and rated according to water usage.
- Developed algorithm to rank water waste.
- Used Facebook's SDK and API's to allow user to login to set up account and post to page.

Daily Fantasy football application.

C++ Software Development

- Lineup optimization when given a csv file containing the player data from DraftKings.com.
- Ran 20 tests 10 with application and 10 without. Application outperformed vs human 4 to 2 wins.

AWARDS & Links

- Mary B. Ratcliff Engineering Scholarship recipient \$1000
- Intel Hackathon, Awarded 1st place in the company's programing competition for interns.
- Sierra Nevada Brewing Competition Received an award for most alcohol sales amongst servers.
- GitHub: github.com/froyvalencia contains Algorithm and data structures implementations as well as games and apps.

SKILLS

Computer: C++, Python, C, Java, SQL, SQL, APEX, Visualforce, REST and SOAP API's, HTML, CSS, JavaScript.

Computer tools: MacOs, Linux, Unix, Windows, Git, Github, Salesforce platform, G suite.

Language: Fluent in Spanish.