# ALEX LO STORTO

#### CONTACT



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Nottingham, UK

# EXPERTISE

## Leadership

After successfully leading a drama group and understanding the fundamentals of effective project management, I am confident in handling the responsibilities of leading, ensuring that projects are completed efficiently and all parties are satisfied.

# Programming/IT

With experience in using JavaScript and Python, I have been able to code my own portfolio websites, explore data visualisation and create Chrome Extensions (one of which I have distributed to help students learn more efficiently).

## **Business Acumen**

With experience in marketing and networking with prospective clients, I am passionate about building trustworthy relationships of a professional standard.

# **Graphic Design**

With a background in product design and hand-made cards, I have consequently had an innate artistic ability and thoroughly enjoy expressing my creativity wherever I can.

# **Public Speaking**

I was chosen as Young Speaker of The Year (for ESB) among 10,000+ students. I have done several speeches among my year group (150+ students) as well as doing a public speech in Liverpool. A disciplined and highly-motivated student with experience in the marketing and technological sectors. With a strong foundation in programming and analytical skills, I am committed to taking on new challenges and dedicated to the ultimate satisfaction of a client.

#### WORK EXPERIENCE

# **Marketing Agency**

RizkMcCayTribe

July 2022

- Worked with each team member and analysed their role to understand the intricacies of constructing a reputable brand from an initial client brief.
- Learned the fundamentals of branding, UX design, website infrastructure, copywriting, business-client relationships and project management.
- Developed an understanding of traditional and digital marketing strategies and how to effectively organize a marketing campaign.
- Attended meetings with high-profile clients where the entire team is present.
- Had an insight into many previous/current client projects from animal charities
  to aerospace, and analysed each project to fully understand how the client's
  needs are satisfied within a specific timeframe and budget.
- Spoke to an account manager and learned about customer management as well as how to organize deadlines, responsibilities and complaints.

#### AWARDS

- Mimo Certificates Python, SQL, Web development (2023)
- UKMT Intermediate Maths Challenge 2x Gold (2022-2023)
- UKMT Pink Kangaroo 2x Certificate of Merit (2022-2023)
- UKMT Junior Maths Challenge 2x Gold, 1x Silver (2019-2021)
- Young Speaker of The Year (2019)
- Karate Medals 1x Silver, 1x Bronze (2022)
- School Sports Medals 3x Gold, 3x Silver, 2x Bronze (2018-2022)
- Poem Published in 'Monster Anthology' (2018)

## EXPERIENCE

- Taught English in Indonesian Schools (2022)
- Starred in School Play (2022)
- Scholars Programme The Brilliant Club (2022)
- Student Ambassador (2021-2022)
- School Podcast Presenter (2021)
- Performed in School Concert Piano solo (2021)
- Student Council (2019-2020)
- Created a Chrome Extension To help students learn more efficiently and increase engagement (2022)

## INTERESTS

- Programming
- Networking
- Photography/Videography
- Tennis
- Karate

## GRADES

**English Literature** Grade 9 **English Language** Grade 9 Mathematics Grade 9 Combined Science Grade 9 9 Grade 8+ Psychology Spanish Grade 9 **Statistics** Grade 9 Product Design Grade D2\*

GCSE Equivalent to all A\*