

LIKHESH SHARMA

EXPERIENCE (INDUSTRY)

- Present
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2021
- **Cytiva**
Product Manager (Cell & Gene Therapy)
 - I am leading the cell and gene therapy business unit in South Asia, involved in business development, technical consultation and management of upcoming cell therapy projects.
- 2021
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2020
- *Product Manager (Cell Analysis)*
 - I was involved in business development, funnel management and growth projections of Microscopy portfolio of Cytiva (Formerly GE Healthcare Life Sciences).
- 2020
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2019
- **GE Healthcare**
Product Manager (Cell Analysis)
 - I was managing the Microscopy portfolio of GE Healthcare Life Sciences. I also provided technical support and training to scientists for the G&CR product line.
- 2019
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2017
- *Sales Application Specialist*
 - I provided technical pre- and post-sale support, including demonstrations and hands-on training on the Biacore, AKTA, Scanners, Imagers and GE Proteomics Platform.
- 2017
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2017
- *Application Specialist*
 - I took care of the Protein Research Portfolio of GE Healthcare. I gave lectures, Demos and did troubleshooting on technologies offered by GE such as Proteomics, SPR and FPLC.

EXPERIENCE (ACADEMIA)

- 2017
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2011
- **Institute of Genomics and Integrative Biology**
Senior Research Fellow
 - Designed and executed experiments related to effect of cysteine mutations on proteins, coordinated with collaborators on various projects such as binding of artificial liposomes to proteins.
- 2011
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2009
- *Junior Research Fellow*
 - Designed and executed experiments related to differential labeling of Maltose Binding Protein.
 - Worked as Teaching Assistant for "Introduction to Biophysical Chemistry(MB201)" course.
- 2009
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2007
- *Integrated PhD fellow*
 - Performed oxidative stress assay and fluorescence-activated cell sorting (FACS) and other immunological and biochemical assays.
 - Did biophysical characterization of Thioredoxin and Maltose Binding Protein.

EDUCATION

- 2016
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2007
- **Indian Institute of Science (IISc)**
PhD, Biological Sciences
- 2007
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2004
- **University of Delhi**
BSc, Microbiology

CONTACT INFO

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MANAGEMENT SKILLS

Kaizen strategy
Funnel management
Business analysis
Market research
Competition analysis

ANALYTICAL SKILLS

R programming
Excel/Google Sheets
Power BI
21 CFR Part 11



PEER-REVIEWED PUBLICATIONS

2013



[Effect of Signal Peptide on Stability and Folding of Escherichia coli Thioredoxin](#)

Singh P, **Sharma L**, Kulothungan SR et al.; PLoS One, 8:e63442

2010



[A hitchhiker's guide to a crowded syconium: how do fig nematodes find the right ride?](#)

Krishnan A, Muralidharan S, **Sharma L** et al.; Funct Ecol, 24:741-49