

Amelia Munsey
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Experience:

Mar 14 – Present Account Manager GoCardless

Fourth member of the sales team at one of the UK's fastest growing startups. Helped build sales processes from scratch, in particular inbound qualification which resulted in me finding and developing a £2 million deal for the company.

Jul 12 - Mar 14 Recruitment Consultant (Tech) Client Server

Consistently exceeded targets billing 40% more than any of my peers each month and billing over £180k in my first full year (target was £100k), because of this I was awarded 'Rookie of the Year'.

Education:

Southampton University (2009-12)

2.1 Bachelors Degree (BA) Geography

Headington School (2007-9)

A-levels: Geography (A), Psychology (A), Maths (B)

Interests:

Elite Rower

Winning and setting the course record at Women's Henley Regatta
Consistently winning gold at BUCS events in the Champ category

Tech

I enjoy reading books about business and tech, my most recent read was 'Delivering Happiness' by Tony Hsieh, CEO of Zappos. I spend my free time teaching myself Python and HTML, and am looking forward to going on the Steer Ruby course.

Excellent references available on request