## **Exercise: Churn Prediction**

This lesson gives an exercise on churn prediction using logistic regression in python.

## WE'LL COVER THE FOLLOWING ^

- Churn prediction
  - Prediction challenge

## Churn prediction #

In this lesson, you are required to make a predictive model using logistic regression that predicts churn. The dataset given to you is from a telecom operator for August and September 2015. It has the following variables:

```
# Telecom Churn
# network_age : The time passed since the subscriber started using the services of the carrie
# Aggregate_Total_Rev : The overall monthly revenue earned by the carrier in the months Augus
# Aggregate_SMS_Rev : The revenue earned through the SMS service used by the subscriber.
# Aggregate_Data_Rev : The revenue earned through the Data service used by the subscriber
# Aggregate_Data_Vol : The volume of the data service used by the subscriber.
# Aggregate_Calls : The number of calls made by the subscriber
# Aggregate_ONNET_REV : The revenue earned by the calls etc. made to the on-network (on the set)
# Aggregate_OFFNET_REV : The revenue earned by the calls etc. made to the off-network (not the set)
# Aggregate_complaint_count : The number of complaints made by the subscribers.
# aug_user_type : This detail helps in knowing if the user is subscribed to a 2G or 3G service
# Sep_user_type : This detail helps in knowing if the user is subscribed to a 2G or 3G service
# Class : Churned/Active (1/0)
```

You will be writing the function <a href="mailto:churn\_prediction\_acc">churn\_prediction\_acc</a>. You will be given four dataframes:

- X: It has all the inputs that you will need to fit your model.
- Y: It has the target variable, i.e., the Class for every input in X.
- test\_inputs: Input dataframe on which to make predictions.
- test\_outputs: The target variable, i.e., the Class for every input in test\_inputs.

Steps you are required to do are:

- 1. Fit a logistic regression model using x and y.
- 2. Obtain predictions on test\_inputs.
- 3. Find the accuracy of the model on the predictions obtained in step 2 and return the accuracy.

## Prediction challenge #



If you feel stuck, feel free to check out the solution review in the next lesson. Good luck!