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EDUCATION

Sep 2014 – Nov 2015

Queen Mary University London, United Kingdom

MSc Banking

Part of QMUL investment fund. Have a Lead Analyst role for equities in financial sector. I was provided training on Bloomberg terminals. As a lead analyst I was managing the group of junior analysts. Together we wrote a financial report analysing one public financial company and the reason for investing in its equity.

Sep 2011 - Jul 2014

University of Westminster, United Kingdom

Business and Management with Economics

WORK EXPERIENCE

GCOMM (IT Industry)

11/01/2016 – Present

Serbia

Commercial/Data Analyst 11/10/2016 – Present

- As a commercial analyst I work closely with the product manager and CFO. The products that I am working on are Livebackup, Disaster recovery, PBX and SIP, Managed IT services, IAAS and WAN
- I was working on costs calculation for these products. Based on that I produced live reports and dashboards that show important ratios and information. This also includes working on a newly acquired Salesforce analytics platform
- I was working on the budget creation for the fiscal 2017-18 and 2018-19 and had some inputs in terms of the sales plan creation
- Worked on the development of the new platform for backup services and its implementation in terms of: pricing, offer creation, cost determination and system development inside Salesforce
- I was working on the new product development for the Endpoint backup. This process was conducted by doing the following: product research, investment analysis, support plans development, creating product bundles and preparing materials for sales teams
- I am also involved in a legal part of the portfolio. Creation and constant improvement of legal agreements with both customers and suppliers
- I produced a complete analysis of the investment into new PBX platform. This included the current summary, financial analysis of the investment, technical pros and cons, financial valuation of the platform implementation, valuation of the migration process etc.
- In correlation with Gartner, I was creating pricing tiers for the PBX product
- I am also responsible for reseller partners that is monitoring commissions, negotiating deals and constantly improving legal contracts
- I am also working on the payable invoice automation together with other departments
 - I also created a couple of automations on my own and these include reading and uploading PDFs and extracting and manipulating data from online sources
 - Gcomm also offers outsourced IT services to companies. Together with the CFO and engineers I conducted a deep analysis of their work and completely restructured the service offering together with the new pricing and costing model
 - Working on ad-hoc data extraction and manipulation tasks by utilising my Python and other technical skills

Finance Junior 11/01/2016 – 10/10/2016

- GCOMM is Australian company that provides Internet and cloud hosting services to its clients. One of the advantages of this position is the fact that all the processes are done in Salesforce and Financialforce. Salesforce is one of the most advanced CRM platforms, and Financialforce is an application for finance that is implemented in Salesforce
- I was involved in process of creating a month end projects. These projects involve competition of billing processes for different services and analysis of costs. In addition to that I am dealing with both customers and suppliers when it comes to financial and often different type of matters

Hemofarm AD 05/08/2013 – 03/09/2013

Serbia

Internship in section for Foreign Markets

- Market analysis, used to analyse the demand for drugs in Middle East region and achieved successful price setting. Department for Foreign Markets deals with market analysis, exports (logistics) and foreign market promotion.
- Communication, successful relation with other employees and clear understanding of my goals and obligations.
- Team work, constantly working with other employees on many different goals regarding new and existing foreign markets. I have also improved my teamwork skills during this internship and realised that it is quite similar to my university experience.

**Knjaz Milos AD 03/06/2013 – 01/07/2013 Internship
in Marketing, HR and Finance department**

Serbia

- Income statement creation, I was actively participating in creation of midterm income statement. I was given a task to create a manufacturing costs part together with beginning and closing inventory. This practical experience was something new and very useful for me. The task was performed in financial sector and it was revised and approved by the financial commission.
- Product development, I was involved in company's unique process of product development. Market research, design, launching and position were all the concerns of the marketing sector.
- Shifts allocation, with the planned capacity and available resources, I was to plan the working hours for the production. I was a part of HR management and all the production goals were met.

ADDITIONAL SKILLS AND ACHIEVEMENTS

IT SKILLS

Python (Pandas, PyPDF, Selenium, Tkinter, Pyrebase, Numpy, Opencv, Tesseract, Django, Django Rest Framework, scikit-learn(Linear Regression)), SQL, Salesforce Admin, MS Office (Excel Advanced Level), Google Firebase, Swift/Xcode (created a couple of simple IOS apps) Eviews, Tableau

Selenium - created a bot for Instagram and WhatsApp and also used it for some automations and web scraping

OpenCV and NumPy - for image manipulation and Tesseract for text recognition

Created a couple of basic IOS apps, where some were using phone features while the others were using Google's Firebase for data structuring and storing

Working on building an Inventory Management Software related to cold storages – Django, MySQL and Webix(JS)

LANGUAGES

Serbian – Native, English – C2, German – A2

INTERESTS AND ACHIEVEMENTS

Constant interest in financial movements around the globe and active small cap investor on NY Stock Exchange

Acquiring Programming skills with the ambition towards machine and deep learning in order to master data driven decision making