Jonathan Renshon

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ACADEMIC
Appointments

University of Wisconsin-Madison, Department of Political Science

Associate Professor & Trice Faculty Scholar

Assistant Professor & Trice Faculty Scholar

2017 – 2013 – 2017

Naval Postgraduate School, Department of Defense Analysis

Post-doctoral Fellow 2012-13

EDUCATION

Harvard University

Ph.D., Government 2012

- Harvard's 2012 Edward M. Chase Dissertation Prize
- 2013 Best Dissertation Award, International Society of Political Psychology

London School of Economics & Political Science

M.S.c., International Relations 2005

Wesleyan University

B.A. (High Honors), Government 2004

PUBLICATIONS

Books

- 1. Fighting for Status: Hierarchy and Conflict in World Politics, Princeton University Press, (2017).
 - winner of the 2018 Lepgold Prize for best book in International Relations (Georgetown University, Mortara Center)
 - winner of the 2019 Best Book Award from the International Studies Association
 - reviewed in: Political Science Quarterly, Political Psychology and subject of an H-DIPLO/ISSF roundtable
- 2. Why Leaders Choose War: The Psychology of Prevention [Foreword by Alexander L. George] (2006), Westport, Connecticut: Praeger Security International. Adapted from undergraduate/MSc theses.
 - reviewed in: Political Psychology, Political Science Quarterly, International Studies Review
 & Journal of Strategic Studies

Peer-Reviewed Articles

1. How Do Observers Assess Resolve?

(in press at British Journal of Political Science) [Josh Kertzer, Jonathan Renshon & Keren Yarhi-Milo]

2. Tying Hands, Sinking Costs and Leader Attributes (2018), Journal of Conflict Resolution 62/10: 2150-2179.

[Keren Yarhi-Milo, Josh Kertzer & ${\bf Jonathan~Renshon}]$

- recipient of 2017 Best Paper Award, Foreign Policy Section of APSA
- 3. Leader Influence and Reputation Formation in International Politics (2018), American Journal of Political Science 62/2: 325-339.

[Jonathan Renshon, Allan Dafoe & Paul Huth]

4. Emotions and the Micro-Foundations of Commitment Problems in International Politics (2017), International Organization 71/S1: 189-218.

[Jonathan Renshon, Julia J. Lee & Dustin Tingley]

- 5. Status Deficits and War (2016), International Organization 70/3: 513-550.
 - recipient of 2011 Alexander George Graduate Student Paper Award (ISA)
- 6. The Interaction of Testosterone and Cortisol is Associated with Attained Status in Male Executives (2016), Journal of Personality and Social Psychology 110/6: 921-929.

[Gary D. Sherman, Jennifer S. Lerner, Robert A. Josephs, Jonathan Renshon & James J. Gross]

- Physiological Arousal and Political Beliefs (2015), Political Psychology 36/5: 569-585.
 [Jonathan Renshon, Julia J. Lee & Dustin Tingley]
- 8. Losing Face and Sinking Costs: Experimental Evidence on the Judgment of Political and Military Leaders (2015), *International Organization* 69/3: 659-695.
 - recipient of IO's Robert O. Keohane award for best research article published by an untenured scholar
- 9. Perceiving Others' Feelings: The Importance of Personality and Social Structure (2015), Social Psychological and Personality Science 6/5: 559-569.

[Gary D. Sherman, Jennifer S. Lerner, Jonathan Renshon, Christine Ma-Kellams, & Samantha Joel]

10. Modeling "Effectiveness" in International Relations (2015), Journal of Conflict Resolution 59/2: 207-238.

 $[\mathbf{Jonathan}\ \mathbf{Renshon}\ \&\ \mathrm{Arthur}\ \mathrm{Spirling}]$

11. Reputation and Status as Motives for War (2014), Annual Review of Political Science 17: 371-393.

[Allan Dafoe, Jonathan Renshon & Paul Huth]

12. Leadership and Stress: Leadership is Associated with Lower Levels of Stress (2012), Proceedings of the National Academy of Sciences 109/44: 17903-17907.

[Gary Sherman, Julia J. Lee, Amy Cuddy, Jonathan Renshon, Chris Oveis, James Gross & Jennifer Lerner]

13. When Public Statements Reveal Private Beliefs: Assessing Operational Codes at a Distance (2009), *Political Psychology* 30/4: 649-661.

Reprinted:

- A Political Psychology special virtual issue, "The Psychology of Political Leadership"
- 14. Mirroring Risk: The Cuban Missile Estimation (2009), Intelligence & National Security 24/3: 315-338.
- 15. Assessing Capabilities in International Politics: Biased Overestimation and the Case of the Imaginary "Missile Gap" (2009), *Journal of Strategic Studies* 32/1: 115-147.
- 16. Stability and Change in Belief Systems: The Operational Code of George W. Bush from Governor to Second Term President (2008), *Journal of Conflict Resolution* 52/8: 820-849.

Reprinted:

- Rethinking Foreign Policy Analysis: States, Leaders and the Microfoundations of Behavioral International Relations (2010), Stephen G. Walker, Akan Malici and Mark Schafer, eds. (New York: Routledge Press), 169-188.
- 17. The Theory and Practice of Foreign Policy Decision Making (2008), *Political Psychology* 29/4: 509-536.

[Jonathan Renshon & Stanley Renshon]

Policy and Opinion

1. Why don't Newt Gingrich and Rick Santorum Just Quit? (It's hard to say goodbye) (April 8, 2012), Washington Post: B3.

[Jonathan Renshon, Jennifer S. Lerner & Philip E. Tetlock]

2. The FP Debate: Should Hawks Win? Kahneman and Renshon Weigh In (January 9, 2007), ForeignPolicy.com.

[Daniel Kahneman & Jonathan Renshon]

3. Why Hawks Win (2007), Foreign Policy 158: 34-38.

[Daniel Kahneman & Jonathan Renshon]

Reprinted:

- Conflict After the Cold War: Arguments on the Causes of War and Peace, 3rd and 4th eds. (2007 & 2012), Richard K. Betts, ed. (UK: Longman/Pearson Press).
- The Best American Political Writing (2007), Royce Flippin, ed. (New York: PublicAffairs Press), 258-266.
- as Hawkish Biases (2009) in Trevor Thrall and Jane Cramer (eds.) American Foreign Policy and The Politics of Fear: Threat Inflation Since 9/11 (New York: Routledge Press), 79-96 [this is a longer and slightly modified version of original article].
- as Hawkish Biases and the Interdisciplinary Study of Conflict (2017) in Steve Yetiv and Patrick James (eds.) American Foreign Advancing Interdisciplinary Approaches to International Relations (New York: Palgrave Macmillan), 51-81 [this is a longer and slightly modified version of original article].

Chapters

1. Immigration and Foreign Policy. Forthcoming in Patrick Haney, Sebastian Harnish, Juliet Kaarbo, Kai Oppermann and Atsushi Tago (eds.) Oxford Handbook of Foreign Policy Analysis.

[Anna Oltman & Jonathan Renshon]

- The Role of Emotions in Foreign Policy Decision Making (2012) in Daniel J. Christie and Cristina Montiel (eds.) Encyclopedia of Peace Psychology (NJ: Wiley-Blackwell Press), 313-317.
 [Jonathan Renshon & Jennifer S. Lerner]
- 3. Psychological Dimensions of Foreign Policy Decision Making (2012) in Daniel J. Christie and Cristina Montiel (eds.) *Encyclopedia of Peace Psychology* (NJ: Wiley-Blackwell Press), 308-312.

4. The Psychological Origins of Preventive War (2007) in Stanley A. Renshon and Peter Suedfeld (eds.) *Understanding the Bush Doctrine: Psychology and Strategy in an Age of Terrorism* (New York: Routledge Press), 201-230.

Working Papers and Projects

- Democratic Leaders, Crises and War
 [Jonathan Renshon, Keren Yarhi-Milo & Josh Kertzer]
- 2. Putting Things in Perspective: Mental Simulation in Experimental Political Science [Josh Kertzer & Jonathan Renshon]
- 3. Are Red Lines Red Herrings?

 [Josh Kertzer, Jonathan Renshon & Keren Yarhi-Milo]
- 4. The Complexity of Influence: Power and Status in the Interstate Alliance Network

 [Jonathan Renshon & T. Camber Warren]
- 5. International Status and Presidential Approval [Ryan Powers & Jonathan Renshon]
- 6. Abstraction and Detail in Experimental Design (with Josh Kertzer, Dustin Tingley, Chagai Weiss & Ryan Brutger)
- 7. Perils and Promise in Pre-Registrations (with Justin Grimmer)
- 8. Emotions in International Relations (with Anna Meier)

Fellowships & Awards

- Best Book Award (International Studies Association), 2019
- Lepgold Prize for best book in International Relations (Georgetown University, Mortara Center), 2018.
- Best Paper Award, Foreign Policy Section (American Political Science Association), 2017.
- Stanton Foundation Course Development Grant (for a course on the subject of international and nuclear security), 2017.
- International Organization's Robert O. Keohane award for best research article published by an untenured scholar (for "Losing Face and Sinking Costs"), 2016.
- Graduate Fall Competition (UW-Madison), 2013, 2014.
- Best Dissertation Award, International Society of Political Psychology (ISPP), 2013.
- Edward M. Chase Dissertation Prize, Harvard University (for best dissertation on a subject relating to the promotion of world peace), 2012.
- Research Grant, Lab for Economic Applications and Policy (LEAP) (awarded jointly with Nate Hillger), 2012.
- Conference Travel Grant (IQSS), 2012.
- Eliot Dissertation Completion Fellowship, 2011-2012.
- Research Grant, Institute for Quantitative Social Science (IQSS), 2011.

- National Security Graduate Fellowship (The Tobin Project). 2011.
- Alexander George Graduate Student Paper Award (International Studies Association), 2011.
- Pre-doctoral Fellowship (International Security Program), Belfer Center for Science and International Affairs, Harvard Kennedy School, 2010-2012.
- Jennings Randolph Peace Scholar Fellowship, United States Institute of Peace, 2010-2011.
- Miller Center Fellowship in Politics and History, University of Virginia, 2010-2011.
- World Politics and Statecraft Dissertation Fellowship, Smith Richardson Foundation, 2010.
- Next Generation Grant, Program on Negotiation, Harvard Law School, 2010.
- National Security Studies Program Fellow, Weatherhead Center for International Affairs, Harvard University, 2009-2012.
- Bradley Fellowship, Weatherhead Center for International Affairs, Harvard University, 2008-2010.
- Graduate Student Award, Mind/Brain/Behavior Initiative, Harvard University, 2008.
- Graduate Fellow, American Academy of Political and Social Science, 2008.
- White Fellowship for Excellence in Government, Wesleyan University, 2005.
- High Honors (Undergraduate Thesis), Wesleyan University, 2004.

INVITED LECTURES & WORKSHOPS

Invited Lectures

- Political Economy Workshop, University of Tokyo, December, 2018
- Mortara Center, Georgetown University, October, 2018
- George Washington University, Institute for Security and Conflict Studies, November 2017.
- University of Haifa, School of Political Science, March 2017.
- London School of Economics & Political Science, Department of International Relations, July 2016.
- Oxford University, Department of Politics & International Relations, July 2015.
- Columbia University, Department of Political Science, March 2015.
- Dartmouth College, Department of Government, November 2014.
- University of Virginia, Woodrow Wilson Department of Politics, November 2014.
- Harvard University, Department of Government, September 2014.
- University of Montreal, Cérium Diplomatic and Statecraft Program, June 2014.
- Stanford University, Center for International Security and Arms Control (CISAC), June 2013.
- "Political Psychology of International Relations" workshop, Nordic International Studies Association/Finnish POLITU Graduate School in Political Studies, Helsinki, August 2012.

Workshops

- Academic Exchange Alumni workshop, Ojai, CA, June 2017.
- Teaching, Research & International Policy (TRIP) workshop, College of William & Mary, May 2017.
- Co-organizer of invited full-day workshop, "Survey Experiments in IR," Peace Science Society/University of Notre Dame, October 2016.
- "Leaders and Military Conflict," Peace Science Society/University of Notre Dame, October 2016.
- "Reassessing Strategic Threat Assessment," Tobin Project, Washington, DC, May 2016.

- "Leaders and Military Conflict," Peace Science Society/University of Mississippi, November 2015.
- "Origins of Preferences" hosted by UCLA Political Science, January 2015.
- "Survey Experiments in Peace Science," Peace Science Society/University of Pennsylvania, October 2014.
- "Innovations in International Relations" hosted by GWU Political Science, August 2014.
- "Behavioral Revolution in International Relations II" hosted by UCSD Political Science, June 2014.
- "Behavioral Revolution in International Relations" hosted by UCSD Political Science, January 2014.
- "Emotions and International Relations" hosted by University of Helsinki, August 2012.
- "Beyond American Hegemony: Rising Powers, Status and the World Order" hosted by Dickey Center, Dartmouth College, October 2010 (discussant).

Conference Presentations (last 5 years)

Are Red Lines Red Herrings? (with Josh Kertzer & Keren Yarhi-Milo)

- APSA 2018, ISA 2019

International Status and Presidential Approval (with Ryan Powers)

- APSA 2016; MPSA 2017

Tying Hands, Sinking Costs and Leader Attributes (with Josh Kertzer & Keren Yarhi-Milo)

- APSA 2016, APSA 2017

Democratic Leaders, Crises and War: Paired Experiments on the Israeli Knesset and Public (with Josh Kertzer & Keren Yarhi-Milo)

MPSA 2016; ISPP 2016; APSA 2016; ISA 2017, APSA 2018

To Whom do Reputations Adhere? Experimental Evidence on Influence-Specific Reputations (with Allan Dafoe and Paul Huth)

- MPSA 2015; APSA 2015

How Do Observers Infer Resolve? (with Josh Kertzer & Keren Yarhi-Milo)

- ISA 2015; APSA 2015

Losing Face and Sinking Costs: Experimental Evidence on the Judgment of Political and Military Leaders

- ISA 2013; MPSA 2014; ISPP 2014

Putting Things in Perspective: Mental Simulation in Experimental Political Science (with Josh Kertzer)

- ISA 2014; MPSA 2014; ISPP 2014

The Complexity of Influence: Power and Status in the Interstate Alliance Network (with Camber Warren)

- ISA 2014

Fool's Gold: The Role of Nuclear Weapons in International Conflict (with Jane Vaynman, Vipin Narang & Arthur Spirling)

- ISA 2014

Status Deficits and War

- ISA 2014

Aversive Arousal and Cognitive Impairment: Micro-Foundations of Commitment Problems in International Politics (with Dustin Tingley and Julia J. Lee)

- MPSA 2013; APSA 2013

Reputation and Status as Motives for War (with Allan Dafoe and Paul Huth)

- ISA 2013; APSA 2013

Physiological Arousal and Political Beliefs (with Dustin Tingley and Julia J. Lee)

- MPSA 2012

Fighting for Status

- Comparative Interdisciplinary Studies Section/ISA 2010; ISPP 2011; ISA 2012

TEACHING

University of Wisconsin-Madison

Research Methods in Political Science (170), Spring 2016, Spring 2017, Spring 2019.

International Relations Colloquium, Fall 2015, Spring 2016.

Experimental Methods (919), Spring 2018.

Eye to Eye: The Cuban Missile Crisis in Perspective (601), Fall 2015.

Decision-making in World Politics (601), Spring 2015.

Introduction to Political Psychology (267/206), Fall 2013, Spring 2015, Fall 2016, Spring 2018.

Co-Organizer, Experimental Politics Workshop, 2014 - present.

Psychological Approaches to International Relations (960), Fall 2013, Spring 2017, Spring 2019.

Naval Postgraduate School

National Security Decision-Making, Department of Defense Analysis, Spring 2013.

Research Design & Methods, Department of Defense Analysis, Winter 2013.

Professional Service

Associate Editor, Conflict Management & Peace Science, 2019-.

Section Chair (Leadership & Political Personality) for 2016 Annual Meeting of International Society of Political Psychology (ISPP).

Chair, Best Dissertation Award Committee, International Society of Political Psychology (ISPP), 2015-16.

Chair, Roberta Sigel Best Paper Award, International Society of Political Psychology (ISPP), 2007-8.

Associate Editor, *The Experimental Political Scientist* (newsletter of APSA's Experimental Section), 2012-2013.

Reviewer: American Journal of Political Science, American Political Science Review, British Journal of Political Science, Conflict Management and Peace Science, Foreign Policy Analysis, Intelligence & National Security, International Organization, International Security, International Studies Quarterly, Journal of Common Market Studies, Journal of Conflict Resolution, Journal of Experimental

Political Science, Journal of Peace Research, Journal of Politics, Journal of Strategic Studies, Political Psychology, Presidential Studies Quarterly, Quarterly Journal of Political Science, Research & Politics, Security Studies, Time-Sharing Experiments for the Social Sciences (TESS, National Science Foundation).