SAAD GULZAR

CONTACT INFORMATION	Department of Political Science, Stanford University, 616 Serra Mall, Room 100, Stanford CA 94305 gulzar@stanford.edu, +1(650)497-9362, www.saadgulzar.com

APPOINTMENTS **Stanford University**, Assistant Professor, Department of Political Science, June 2017-

EDUCATION **New York University**, Ph.D. in Political Science, 2012-17
Columbia University, Masters in Public Administration, 2009-10
National University of Singapore, Masters in Public Policy, 2008-09
Lahore University of Management Sciences, Pakistan, B.Sc. (Honors) in Economics, 2004-08

FIELDS Political Economy of Development, Comparative Politics, Experimental Methods, South Asia

PUBLICATIONS "Can Political Alignment be Costly?" (forthcoming) ***Journal of Politics***, with Michael Callen & Arman Rezaee

"Politicians, Bureaucrats, and Development: Evidence from India." (2017) ***American Political Science Review***, 111(1), pp. 162-183, with Benjamin J. Pasquale

WORKING PAPERS "Political Identity: Experimental Evidence on Anti-Americanism in Pakistan" (2018), with Leonardo Bursztyn (UChicago), Michael Callen (UCSD), Bruno Ferman (FGV), Ali Hasnain (LUMS), and Noam Yuchtman (Berkeley) *Revise and Resubmit.* ***Journal of the European Economic Association***

"Motivating Political Candidacy and Performance: Experimental Evidence from Pakistan" (2018), with Muhammad Yasir Khan (Berkeley) *Under Review.*

"Data and Policy Decisions: Experimental Evidence from Pakistan", with Michael Callen (UCSD), Ali Hasanain (LUMS), Muhammad Yasir Khan (Berkeley), & Arman Rezaee (UC Davis) *Under Review.* Supersedes two working papers:
- "The Political Economy of Public Sector Absenteeism" (2017), NBER Working Paper 22340
- "Personalities and Public Sector Performance" (2017), NBER Working Paper 21180

"Choosing Ungoverned Space: Pakistan's Frontier Crimes Regulation", with Michael Callen (UCSD), Arman Rezaee (UC Davis), and Jacob Shapiro (Princeton) *Under Review.*

"Representation and Development Across Groups: Evidence from a Large-Scale Government Program in India", with Nicholas Haas (NYU) & Benjamin Pasquale (Indep Researcher) *Under Review.*

"Public Opinion, Candidate Selection, and Electoral Performance: Experimental Evidence from Nepal", with Zuhad Hai (Stanford), and Binod Kumar Paudel (Communication University of China) *Under Review.*

"Ballot Order Effects and Party Responses: Evidence from Lotteries in Colombia" (2018), with Nelson A. Ruiz (LSE) *Under Review.*

"Barriers to Political Entry: Experimental Evidence from Local Government Elections in Pakistan" (2016), with Muhammad Yasir Khan (Berkeley)

"Official Attendance Data for Politically Connected Bureaucrats Are Less Accurate?" (2016), with Michael Callen (UCSD), Ali Hasanain (LUMS), and Muhammad Yasir Khan (Berkeley)

MANUSCRIPTS IN PROGRESS	"Who Runs for Office and Why?" (2019) *Annual Review of Political Science*, Vol 23
	"A Field Experiment on Engaging Women Voters in India" with Anirvan Chowdhry (Berkeley) and Durgesh Pathak (AAP)
	"Does Revolution Work? Post-revolutionary evolution of Nepal's political classes" with Bishma Bhusal (Govt of Nepal), Michael Callen (UCSD), Rohini Pande (Harvard), Soledad Prillaman (Oxford), and Deepak Singhania (EPOD)
	"Who becomes a party worker?" with Durgesh Pathak (AA), Sarah Thompson (Stanford), and Aliz Toth (Stanford)
	"Improving Political Communication: A Field Experiment in Pakistan" with Miriam Golden (UCLA) and Luke Sonnet (UCLA)
	"Kickbacks and Limits on Campaign Donations" with Miguel R. Rueda (Emory) and Nelson A. Ruiz (Oxford)
WORK IN PROGRESS	"A Field Experiment on Training First-Time Village Politicians" with Yasir Khan (Berkeley)
	"Monitoring Public Works with Smartphones: A Field Experiment with the Sindh Government, Pakistan" with Imran Rasul (UCL), and Dan Rogger (World Bank)
	"Social Spillovers and the Gender Gap in Political Participation in Pakistan" with Muhammad Yasir Khan (Berkeley) and Luke Sonnet (UCLA)
BOOK CHAPTERS	"Studying Sensitive Topics in Fragile Contexts" with Mohammad R Isaqzadeh, and Jacob N. Shapiro. In *Data Collection in Fragile Situations: Innovations from Africa and Beyond*. Johannes Hoogeveen and Utz Pape, eds. World Bank. *Under Review*
POLICY REPORTS	"A Different Approach to Education Data: Teacher Attendance in Gujranwala and Narowal." (2016) *Alif Ailaan*. with Arqam Lodhi and Sameea Sheikh.
	"Improving Public Health Delivery in Punjab, Pakistan: Issues and Opportunities." (2013) *The Lahore Journal of Economics* (18: SE): 249-69. with Michael Callen, Ali Hasanain, Abdul Rehman Khan, Yasir Khan, Muhammad Zia Mehmood.
	"Baseline Report on the Punjab Economic Opportunities Program." (2012) with Imran Rasul, Adnan Qadir Khan, Shaiza Qayyum, David Hollywood, Sahaab Sheikh, Hafsa Iqbal, Sameem Siddiqui, Arqam A Lodhi
	"Political Violence in Pakistan 1988-2010: Myths vs Realities" (2011) with Jacob Shapiro
	"Pakistan's Trade Policies: Future Directions" (2011) *IGC Working Paper*. with Ashraf Khan and Garry Purcell.
AFFILIATIONS	Center for Effective Global Action (CEGA), 2019-
	Evidence in Governance and Politics (EGAP), 2018-
	Association for Analytic Learning about Islam & Muslim Societies (AALIMS), 2018-
	Board of Trustees, American Institute of Pakistan Studies, 2017-
	Stanford Center on Global Poverty and Development, 2017-
	Stanford Center for South Asia, 2017-
	The Abbasi Program in Islamic Studies at Stanford, 2017-
	Center for Economic Research Pakistan (CERP), 2016-
	Consortium for Development Policy Research (CDPR), 2016-

Honors and Awards	Best Dissertation Award, American Political Science Assoc., Experimental Research Section, 2018
	Best Paper Award, Quality of Government Institute, Gothenburg University, 2017
	Global Research Initiatives Fellowship, New York University London, 2016
	Best Paper Award, UCLA Graduate Conference in Comparative Politics, 2015
	Best Paper Award, George Mason Advances in Public Policy Conference, 2014
	Best Paper Award, NYU Alexander Hamilton Center Conference, 2013
	MacCraken Fellowship, New York University, 2012-17
	Double Degree Merit Scholarship and Lee Kuan Yew Graduate Scholarship, National University of Singapore/ Columbia University, 2008-10
Grants	2019: Stanford Center for Global Poverty & Development, with Michael Callen, Rohini Pande, Soledad Prillaman, & Deepak Singhania. $50k
	2019: Stanford Conflict and Polarization Initiative, with Michael Callen, Rohini Pande, Soledad Prillaman, & Deepak Singhania. $2.5k
	2018: JPAL, Governance Initiative, with Miriam Golden, and Luke Sonnet. $140k
	2018: JPAL, Governance Initiative, with Yasir Khan, & Luke Sonnet. $95k
	2018: Stanford UPS Endowment Fund, with Miriam Golden, and Luke Sonnet. $62k
	2018: Stanford Center for Global Poverty & Development, w Miriam Golden, & Luke Sonnet. $40k
	2018: Development Bank of Latin America, with Miguel Rueda, & Nelson A. Ruiz. $10k
	2018: Stanford Center for Latin American Studies. $2k
	2018: International Growth Center (IGC), with Yasir Khan, & Luke Sonnet. $18k
	2018: Stanford Center for Global Poverty and Development. $10k
	2018: Stanford Clayman Institute. $7.5k
	2017: IPA Peace and Recovery Program, with Michael Callen, Rohini Pande, & Soledad Prillaman. $50k
	2017: IGC, with Michael Callen, Rohini Pande, Soledad Prillaman, & Deepak Singhania. $13k
	2017: JPAL, Governance Initiative, with Miriam Golden, and Luke Sonnet. $200k
	2016: IGC, with Miriam Golden, and Luke Sonnet. $25k
	2016: JPAL, Governance Initiative, with Yasir Khan. $50k
	2016: World Bank i2i Grant, with Imran Rasul and Dan Rogger. $150k
	2016: American Institute of Pakistan Studies, Travel Grant $\times$ 2
	2016: New York University, George Downs Prize
	2015: World Bank i2i Pilot Grant, with Imran Rasul and Dan Rogger. $25k
	2015: IGC, with Yasir Khan. $100k
	2015: New York University, Dean's Travel Grant $\times$ 2
	2015: JPAL, Governance Initiative, with Yasir Khan. $3k
	2015: JPAL, Governance Initiative, with Yasir Khan. $50k
	2015: IGC, with Yasir Khan. $15k
	2015: JPAL, Governance Initiative, with Yasir Khan. $5k
	2014: American Institute of Pakistan Studies, Summer Research Grant
	2014: IGC, with Syeda Shahbano Ijaz and Cyrus Samii. $82k
	2014: Association for the Study of the Middle East and Africa, Travel Award (declined)
	2014: New York University, Center for Social and Political Behavior Travel Award
	2014: IGC, with Joshua Blummenstock & Sriganesh Lokanathan. $60k
	2013: IFPRI and the Planning Commission of Pakistan, with Michael Callen, Ali Hasanain, & Yasir Khan. $20k (declined)
	2013: IGC, with Michael Callen, Ali Hasanain, & Yasir Khan. $16k
	2012: IGC, with Michael Callen, Ali Hasanain, & Yasir Khan. $16k
	2011: IGC, with Michael Callen, Ali Hasanain, & Yasir Khan, $75k

TEACHING	Undergraduate lecture: Causal Inference for Social Science (POLISCI 150C), Spring '18, '19
	PhD Seminar on Field Experiments in Political Economy (POLISCI 446E), Spring '18, '19

INVITED TALKS	**2020** Oxford (scheduled)
	2019 Harvard, Frontiers of Clientelism Conference (scheduled); UCSD Replication class (scheduled)
	2018 UChicago Harris Political Economy Seminar; Lahore University of Management Sciences; Lahore School of Economics; Uppsala University; Gothenburg, Quality of Government Institute; New Economic School Political Economy and Development Conference; Martin Chautari Nepal Long-term Development Conference; OSU, Bureaucratic Politics in the Developing World Workshop
	2017 Berkeley Haas, Political Economy Seminar; Princeton, Political Economy Workshop; Brown, South Asian Politics Seminar; UCSD; UCLA; Chief Minister's Special Monitoring Unit, Punjab, Pakistan
	2016 Stanford; Harvard; Emory; Georgetown; Vanderbilt; Yale; UC Merced; World Bank, DIME
	2015 American University
	2014 Ryerson, Department of Politics
	2013 Lahore University of Management Sciences, Technology for People Initiative, Pakistan

PRESENTATIONS	**2019** MPSA (scheduled); Stanford Conference on Behavioral Economics and Development
	2018 Stanford Clayman Institute; EGAP, Amsterdam; APSA; NYU Alumni Conference
	2017 World Bank Public Management and Public Finance in Developing Countries; MIT GOVLAB Political Behavior of Development Conference; Annual Conf on South Asia; APSA; MPSA; Harvard Experimental Political Science Graduate Conference; NYU CESS Experimental Political Science Conference
	2016 AIPS, Junior Scholars Conference on Pakistan; NYU Comparative Field Lunch; NEWEPS; Yale Experiments Workshop; APSA; POLMETH (poster); Konstanz, Traditional Governance Conference; Princeton, ESOC; Essex; LSE, PSPE Doctoral Workshop; World Bank, Inside Government Conference (discussant); Princeton, ICT and Governance Workshop; Chief Minister of Punjab, Pakistan
	2015 NEUDC; NYU Florence, WESSI Workshop; APSA; Oxford, AALIMS Workshop; Princeton, NEWEPS; MPSA; Yale Experiments Workshop
	2014 Toronto Political Behavior Workshop; NEUDC; Duke, Behavioral Models of Politics Conference; APSA; NUST, Pakistan; NYU, Alexander Hamilton Center Conference on Political Economy; UCLA Graduate Conference in Comparative Politics; UPenn, NEWEPS; CAPERS (discussant); MPSA; George Mason, Advances in Public Policy Conference; NYU, CESS Experiments Conference (poster); Columbia, Political Economy Breakfast
	2013 CAPERS (discussant); Data Gotham Conference New York; APSA; NYU, Alexander Hamilton Center Conference on Political Economy; Stanford, Electoral Integrity, Violence and Vote-Buying Conference; George Mason Graduate Conference

ACADEMIC SERVICE	**Reviewer for:** *American Journal of Political Science; American Political Science Review; British Journal of Political Science; Comparative Political Studies; Journal of Conflict Resolution; Journal of Development Economics; Journal of the European Economic Association; Quarterly Journal of Political Science; Review of Economics and Statistics*
	Grant reviewer for: JPAL, Governance Initiative; National Science Foundation
	Conferences
	Co-Convener, South Asian Politics Conference, World Bank, 2019
	Convener, Quality of Governance Conference at Stanford, 2018 (World Bank's Summary)
	Founding Co-Convener, California Workshop in Empirical Political Science (CaliWEPS), 2018-
	Founding Co-Convener, Northeast Workshop in Empirical Political Science (NEWEPS), 2013-17
	Stanford University
	Co-Convener, Comparative Politics Workshop, 2017-19

Academic Board Member, Center for South Asia, 2018-19
Graduate Admissions Committee, 2017-18
University Faculty Search Committee, 2017-18

WORK EXPERIENCE	**International Growth Center**, Pakistan Economist, 2010-12
LANGUAGES	English (proficient), Urdu (native), Punjabi (proficient), Hindi (spoken)