

# JOSHUA DAVID KERTZER

Paul Sack Associate Professor of Political Economy  
Department of Government, Harvard University  
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🌐 <http://people.fas.harvard.edu/~jkertzer/>

## RESEARCH INTERESTS

International security, foreign policy, political psychology, experimental methods, international relations theory, and public opinion.

## APPOINTMENTS

### *Harvard University*

- Paul Sack Associate Professor of Political Economy (untenured), Department of Government (July 2018 - )
  - Co-Director, Weatherhead Research Cluster on International Security (July 2018-)
  - Faculty Associate, Weatherhead Center for International Affairs
  - Faculty Associate, Institute for Quantitative Social Science
  - Faculty Affiliate, Harvard Working Group in Political Psychology and Behavior (WoGPoP)
- Assistant Professor, Department of Government (July 2014 - June 2018)

### *Princeton University*

- Visiting Associate Research Scholar, Niehaus Center for Globalization and Governance, Woodrow Wilson School of Public and International Affairs (September 2016 - June 2017)

### *Dartmouth College*

- Dartmouth Fellow in US Foreign Policy and International Security, Dickey Center for International Understanding (September 2013 - June 2014)

## EDUCATION

*The Ohio State University*. Ph.D., Political Science. August 2013.

- Dissertation: *Resolve in International Politics*
  - Winner of the 2014 CGS/ProQuest Distinguished Dissertation Award for the best dissertation in the social sciences in the past two years, Council of Graduate Schools
  - Winner of the 2014 Helen Dwight Reid Award for the best dissertation in international relations, law, and politics, American Political Science Association
  - Winner of the 2014 Kenneth N. Waltz Award for the best dissertation in the field of international security and arms control, American Political Science Association
  - Winner of the 2014 Walter Isard Award for the best dissertation in peace science, Peace Science Society (International)
  - Winner of the 2013 Henry R. Spencer Award for Best Dissertation, Department of Political Science, The Ohio State University
  - Honorable Mention, International Society of Political Psychology (ISPP) Best Dissertation Award 2014
- Committee: Rick Herrmann (Chair), Bear Braumoeller, Chris Gelpi, Kathleen McGraw

*The Ohio State University*. M.A., Political Science. 2009.

*University of Toronto*. M.A., Political Science (Collaborative M.A. in International Relations). 2007.

*Queen's University*. B.A.(HONS) with distinction (top 3% of class), Political Studies. 2006.

*The Hebrew University of Jerusalem*. Visiting graduate student, December 2006.

## PUBLICATIONS

### Book

Joshua D. Kertzer, *Resolve in International Politics*. Princeton University Press, 2016.

- Winner of the 2017 Alexander L George Award for the best book in the field of political psychology published in the previous year, International Society of Political Psychology (ISPP).

### Journal articles (peer-reviewed)

Joshua D. Kertzer, Brian C. Rathbun, and Nina Srinivasan Rathbun, "The Price of Peace: Motivated Reasoning and Costly Signaling in International Relations." *International Organization*, Forthcoming.

Joshua D. Kertzer, Jonathan Renshon, and Keren Yarhi-Milo. "How Do Observers Assess Resolve?" *British Journal of Political Science*, Forthcoming.

Keren Yarhi-Milo, Joshua D. Kertzer and Jonathan Renshon, "Tying Hands, Sinking Costs, and Leader Attributes." *Journal of Conflict Resolution*, 62:10 (November 2018), 2150-2179.

- Winner of the 2017 Best Paper Award by the American Political Science Association's Foreign Policy Section.

Ryan Brutger and Joshua D. Kertzer, "A Dispositional Theory of Reputation Costs." *International Organization*, 72:3 (Summer 2018), 693-724.

Joshua D. Kertzer and Dustin Tingley, "Political Psychology in International Relations: Beyond The Paradigms." *Annual Review of Political Science*, 21 (2018), 319-339.

Connor Huff and Joshua D. Kertzer, "How the Public Defines Terrorism." *American Journal of Political Science*, 62:1 (January 2018), 55-71.

Joshua D. Kertzer and Thomas Zeitzoff, "A Bottom-Up Theory of Public Opinion about Foreign Policy." *American Journal of Political Science*, 61:3 (July 2017), 543-558.

Joshua D. Kertzer, "Resolve, Time, and Risk." *International Organization*, 71:S1 (April 2017), S109-S136.

Brian C. Rathbun, Joshua D. Kertzer, and Mark Paradis. "Homo Diplomaticus: Mixed-Method Evidence of Variation in Strategic Rationality." *International Organization*, 71:S1 (April 2017), S33-S60.

Joshua D. Kertzer, "Microfoundations in International Relations." *Conflict Management and Peace Science*, 34:1 (January 2017), 81-97.

Brian C. Rathbun, Joshua D. Kertzer, Jason Reifler, Paul Goren, and Thomas J. Scotto, "Taking Foreign Policy Personally: Personal Values and Foreign Policy Attitudes." *International Studies Quarterly*, 60:1 (March 2016), 124-137.

Joshua D. Kertzer and Ryan Brutger, "Decomposing Audience Costs: Bringing the Audience Back into Audience Cost Theory." *American Journal of Political Science*, 60:1 (January 2016), 234-249.

Joshua D. Kertzer and Brian C. Rathbun, "Fair is Fair: Social Preferences and Reciprocity in International Politics." *World Politics*, 67:4 (October 2015), 613-655 (Lead article).

Daipayan Guha, George M. Ibrahim, Joshua D. Kertzer, and R. Loch Macdonald, "National Socioeconomic Indicators are Associated with Outcomes After Aneurysmal Subarachnoid Hemorrhage: A Hierarchical Mixed-Effects Analysis," *Journal of Neurosurgery*, 121:5 (November 2014), 1039-1047.

Joshua D. Kertzer, Kathleen E. Powers, Brian C. Rathbun and Ravi Iyer, "Moral Support: How Moral Values Shape Foreign Policy Attitudes," *Journal of Politics*, 76:3 (July 2014), 825-840.

Joshua D. Kertzer, "Making Sense of Isolationism: Foreign Policy Mood as a Multilevel Phenomenon," *Journal of Politics* 75:1 (January 2013), 225-240.

Joshua D. Kertzer and Kathleen M. McGraw, "Folk Realism: Testing the Microfoundations of Realism in Ordinary Citizens," *International Studies Quarterly* 56:2 (June 2012), 245-258.

David G. Haglund and Joshua D. Kertzer, "From Geo to Neo: A Speculative Inquiry into the Unusual 'Geo-Ethnic' Roots of Neoconservatism in U.S. Foreign Policy," *Geopolitics* 13:3 (2008), 519-544.

Joshua D. Kertzer, "Seriousness, grand strategy, and paradigm shifts in the 'war on terror'", *International Journal* 62:4 (Autumn 2007), 961-979.

- Winner of the 2008 Marvin Gelber Award for best article by an emerging scholar published in *International Journal*.

### **Working papers and projects**

"Strategic Empathy and the Security Dilemma: Cross-National Experimental Evidence from China and the United States." With Ryan Brutger and Kai Quek.

"Are Red Lines Red Herrings?" With Jonathan Renshon and Keren Yarhi-Milo.

"Re-assessing Elite-Public Gaps in Political Behavior."

"Do Partisan Types Stop at the Water's Edge?" With Stephen G. Brooks and Deborah Jordan Brooks.

"Armies and Influence: Public Deference to Foreign Policy Elites" With Tyler Jost.

"Trade Attitudes in the Wild: Information, Interests, and the Origins of Individual-Level Trade Preferences." With Pablo Barberá, Andy Guess, Simon Munzert, JungHwan Yang, and Andi Zhou.

"Do Cyberattacks Corrode? Cyberattacks and Domestic Politics." With Harry Oppenheimer and Thomas Zeitzoff.

"Democratic Leaders, Crises, and War." With Jonathan Renshon and Keren Yarhi-Milo.

"Democratic Peace and Covert Military Force: An Experimental Test." With Allison Carnegie and Keren Yarhi-Milo.

"Who Fights for Face? Evidence from Cross-National Survey Experiments." With Keren Yarhi-Milo.

"Overcommitted to Commitment Problems? Situational and Dispositional Explanations for Civil War Duration." With Benjamin T. Jones.

"Putting Things in Perspective: Mental Simulation in Experimental Political Science". With Jonathan Renshon.

"Does Anti-Americanism Exist? Experimental Evidence from France" With Rick Herrmann.

"Geographic Knowledge and Support for War." With Kyle Dropp and Thomas Zeitzoff.

Selected media coverage: *BBC, Business Insider, Chelsea Lately, Chicago Sun-Times, Christian Science Monitor, The Colbert Report, International Business Times, La Presse, Mother Jones, National Post, NPR, Real Time with Bill Maher, RFI, Time, Voice of America, Vox, The Washington Post.*

### **Book chapters, reviews, and other commentary**

Review of Marcus Holmes' "Face-To-Face Diplomacy: Social Neuroscience and International

- Relations”, *H-Diplo*, Forthcoming.
- Joshua D. Kertzer and Kathleen E. Powers, “Foreign Policy Attitudes as Networks.” In the *Oxford Handbook of Behavioral Political Science*. Ed. Alex Mintz and Lesley Terris. New York: Oxford University Press, Forthcoming.
- Joshua D. Kertzer, “북한주민 인식 결정요인 분석: 이미지, 비인간화, 그리고 한국인들의 통일에 대한 태도” (Analysis of Perceptions of North Koreans: Images, Dehumanization, and South Koreans’ Attitudes towards Unification). In *KINU 통일외식조사 2018: 남북평화 시대의 통일외식*. Ed. Sang Sin Lee. Seoul: Korea Institute for National Unification, 2019.
- “Little Bismarcks: A Laboratory Experiment on Variation in Rational Thinking and Rational Behavior.” with Brian C. Rathbun in *Reasoning of State: Rationality, Realism and Romanticism in International Relations*, Cambridge University Press, 2018.
- Joshua D. Kertzer, “Public Opinion and Foreign Policy.” In *Oxford Bibliographies in International Relations*. Ed. Patrick James. New York: Oxford University Press, 2018.
- Review of Roseanne McManus’ “Statements of Resolve: Achieving Coercive Credibility in International Conflict”, *Perspectives on Politics* 16:2 (2018), 467-469.
- Mark S. Bell and Joshua D. Kertzer, “Trump, Psychology, and the Future of U.S. Alliances.” In *Assessing the U.S. Commitment to Allies in Asia and Beyond*, German Marshall Fund of the United States Asia Program (2018), No. 11.
- “Microfoundations: Evidence from Cross National Survey Experiments” with Keren Yarhi-Milo in *Who Fights for Reputation in International Politics? Leaders, Resolve, and the Use of Force*, Princeton University Press, 2018.
- Joshua D. Kertzer, Review of Elizabeth Saunders’ “War and the Inner Circle”, *H-Diplo* Article Review 628, July 8, 2016.
- Joshua Kertzer, “[Sunday Dialogue: How We Decide When to Go to War.](#)” *The New York Times*, April 1, 2012, p. SR2.
- Joshua Kertzer and Jonathan Naymark, “Toronto not so divided after all,” *The National Post*, October 30, 2010, p. A17.
- Joshua D. Kertzer, “ISAF in Afghanistan, or Learning to Love Counterinsurgency,” *Policy Options* (September 2008), 14-20.

## AWARDS AND HONORS

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| 2017    | Alexander L George Award for the best book in the field of political psychology published in the previous year, International Society of Political Psychology (ISPP). |
| 2017    | Best Paper Award, the American Political Science Association’s Foreign Policy Section   |
| 2016-17 | Visiting Associate Research Scholar, Niehaus Center for Globalization and Governance, Woodrow Wilson School of Public and International Affairs, Princeton University |
| 2014    | CGS/ProQuest Distinguished Dissertation award for the best dissertation in the social sciences defended between July 2012 and June 2014, Council of Graduate Schools  |
| 2014    | Walter Isard Award for Best Dissertation in Peace Science, 2012-2014, the Peace Science Society (International)   |
| 2014    | Helen Dwight Reid Award for the best dissertation in the field of international relations, law, and politics, the American Political Science Association              |
| 2014    | Kenneth N. Waltz Dissertation Award, the American Political Science Association’s International Security and Arms Control section                                     |
| 2014    | Honorable Mention, International Society of Political Psychology (ISPP) Best Dissertation Award   |

- 2013-14 Postdoctoral Fellowship in US Foreign Policy and International Security, Dickey Center for International Understanding, Dartmouth College
- 2013 Henry R. Spencer Award for Best Dissertation, Department of Political Science, The Ohio State University
- 2012-13 Distinguished University Fellowship, The Ohio State University
- 2012 Francis R. Aumann Award for Best Conference Paper, Department of Political Science, The Ohio State University (with Ben Jones)
- 2010-12 Social Sciences and Humanities Research Council (SSHRC) Doctoral Fellowship
- 2009 Candidacy exams passed with distinction, The Ohio State University
- 2009 College of Social and Behavioral Sciences Fellowship, The Ohio State University
- 2008 Marvin Gelber Award, *International Journal*
- 2007 Derby Scholarship, School of Graduate Studies, The Ohio State University
- 2007-8 Distinguished University Fellowship, The Ohio State University
- 2007 Mackenzie King Traveling Scholarship (Declined)
- 2006-7 Social Sciences and Humanities Research Council (SSHRC) Canada Graduate Scholarship
- 2005 Rhodes Scholar Finalist, Prairie Region
- 2002-6 Dean's Honor List with Distinction (top 3% of class), Queen's University
- 2004-5 Dean's Special Award, Queen's University
- 2002-4 Principal's Scholarship, Queen's University
- 2003 John Stark Gillies Philosophy Book Prize, Queen's University
- 2002 Alberta Heritage Scholarship, Government of Alberta
- 2002 Valedictorian, Sir Winston Churchill High School, Calgary AB

## GRANTS

- 2019 U.S. Defense Advanced Research Projects Agency (DARPA): "Aggregation in Foreign Policy Decision-Making" (#W911NF1920162), \$374,039.00
- 2018 Research Cluster on International Security, Weatherhead Center for International Affairs, Harvard University (with Iain Johnston and Steve Rosen), \$180,000.00
- 2017 Medium Grant for Faculty Conferences, Weatherhead Center for International Affairs, Harvard University, \$18,295.00
- 2015, 18 Undergraduate Research Scholars Program Grant, Institute for Quantitative Social Science, Harvard University
- 2014 Small Grant for Faculty Research, Weatherhead Center for International Affairs, Harvard University, \$10,000.00
- 2012 National Science Foundation (NSF): Time-Sharing Experiments for the Social Sciences (TESS): "Disaggregating the Costs of War: Explaining Resolve in Military Interventions."
- 2012 Small Research Grant, Behavioral Decision Making Initiative, The Ohio State University (with Katy Powers)

## PROFESSIONAL PRESENTATIONS AND INVITED TALKS

- 2019 Yale University; University of California, San Diego; US Strategic Command; Duke University; TISS Twentieth Anniversary Conference; University of Haifa
- 2018 University of Minnesota; Emory University; Dartmouth College; Yale University: Brady-Johnson ISS Research Workshop; University of Virginia: "Experiments and Conflict" workshop; Peace Science Society workshop on "The Scientific Study of Diplomacy" at the University of Texas at Austin; Université Laval
- 2017 University of California, Los Angeles; University of California, Berkeley; University of California, Merced; Stanford University; Cornell University; Rutgers University; Temple University; Princeton University; University of Strathclyde; University of Maryland; University of Southern California; Koç University

- 2016 Texas A&M University; Dartmouth College; College of William & Mary; Princeton University: “International Law, International Norms, and Public Opinion” workshop; George Washington University
- 2015 University of California, Los Angeles; Yale University; Columbia University; University of Virginia; University of Texas at Arlington; Princeton University; Yale University: “Reconsidering Regime Type in International Relations” workshop; Université de Montréal; University of Chicago; Georgetown University; University of Wisconsin-Madison; Peace Science Society workshop on “Leaders and War” at the University of Mississippi; National Research University Higher School of Economics, Moscow: Working Group on the Future of U.S.-Russia Relations
- 2014 University of California, San Diego: “Behavioral Revolution in International Relations” workshop; University of Arizona; George Washington University: “Innovations in International Relations” workshop; Massachusetts Institute of Technology: Political Experiments Research Lab workshop
- 2013 University of Southern California
- 2012 University of South Carolina; Binghamton University (SUNY); Dartmouth College; University of Kansas; University of Illinois at Urbana-Champaign; Harvard University; McGill University; University of California, Santa Barbara

## **SELECTED CONFERENCE PARTICIPATION**

### **Presentations**

American Political Science Association (APSA) Annual Meeting: 2009-2010, 2012-2014, 2016-2018  
 Midwestern Political Science Association (MPSA) Annual Conference: 2013-2014, 2016  
 International Society of Political Psychology (ISPP) Annual Meeting: 2016-2017  
 International Studies Association (ISA) International Meeting: 2011, 2013-2016, 2018-2019  
 Peace Science Society Annual Meeting: 2011-2012, 2014-2016, 2018  
 NYU-CESS Experimental Political Science Conference (Posters): 2012-2013  
 New Faces in International Security, Triangle Institute for Security Studies: 2012  
 Princeton University Conference on Psychology and Policymaking: 2012  
 Transatlantic Studies Association Conference: 2007

### **Panel Chair/Discussant**

American Political Science Association Annual Meeting: 2013 (C), 2014 (D), 2016 (D)  
 International Studies Association International Meeting: 2014 (C/D), 2015 (D), 2016 (D), 2018 (D)  
 Harvard Experimental Political Science Graduate Student Conference: 2016 (D), 2018 (D)  
 Harvard-MIT-Yale Political Violence Conference: 2016 (D), 2018 (D)  
 Assessment Power in World Politics Workshop, Harvard University: 2016 (D)  
 Yale Brady-Johnson International Security Studies Research Workshop: 2018 (D)

### **Panels/Workshops Organized**

Weatherhead Research Cluster on International Security Workshop: Collective Decision-Making in Foreign Policy, November 2018  
 Harvard International Security Conference, October 2017  
 “Survey Experiments in International Security” Workshop for Peace Science 2016  
 “The Psychology of Cooperation and Conflict” for ISA 2015  
 “Survey Experiments in Peace Science” Workshop for Peace Science 2014  
 “Psychology and Rationality in International Security” for ISA 2014

“New Directions in Experiments in International Relations” for APSA 2013

### **Other professional training**

Bridging the Gap, International Policy Summer Institute (American University): 2018  
National Bureau of Asian Research Next Generation Leaders Program (Seoul, Republic of Korea): 2017  
German Marshall Fund of the United States’ Young Strategist Forum (Tokyo, Japan): 2017  
Academic Exchange, Israel: 2015

## **TEACHING EXPERIENCE**

### **Harvard University**

GOV 1790: American Foreign Policy (SP 2015, SP 2016, AU 2017, AU 2018)  
GOV 2710: International Relations Field Seminar (Graduate) (AU 2014, AU 2015, AU 2017, AU 2018)  
GOV 2749: Political Psychology and International Relations (Graduate) (SP 2018)  
GOV 3005: Research Workshop in International Relations (Graduate) (AY 2014-15, AY 2015-16, AY 2018-19)

### **The Ohio State University**

PS 245: US in World Politics (WI 2010, SU 2010, AU 2010)  
PS 593: Independent Study (AY 2011)

### **Teaching assistant**

PS 552: Security Policy During and After the Cold War, John Mueller (SP 2010)  
PS 559: International Environmental Politics, Alex Thompson (SP 2009)  
PS 305: Introduction to the Public Policy Process, Craig Volden (WI 2009)  
PS 545: Foreign Policy Decision-making Process, Rick Herrmann (AU 2008, AU 2009)

## **SERVICE**

### **External**

Editorial boards: *American Journal of Political Science*, 2019-. *Journal of Politics*, 2019-.

Reviewer: *American Journal of Political Science*, *American Political Science Review*, *British Journal of Politics and International Relations*, *British Journal of Political Science*, *Cambridge Review of International Affairs*, *Canadian Journal of Political Science*, *Comparative Political Studies*, *Conflict Management and Peace Science*, *Electoral Studies*, *European Journal of International Relations*, *Foreign Policy Analysis*, Fulbright Scholar Program, *International Interactions*, *International Organization*, *International Relations*, *International Relations of the Asia-Pacific*, *International Security*, *International*

*Studies Quarterly, International Studies Review, International Theory, Journal of Applied Communication Research, Journal of Conflict Resolution, Journal of Economic Behavior & Organization, Journal of International Relations and Development, Journal of Peace Research, Journal of Politics, Judgment and Decision Making, Oxford University Press, Perspectives on Politics, Political Behavior, Public Opinion Quarterly, Political Research Quarterly, Review of International Political Economy, Science Advances, Security Studies, Time-Sharing Experiments for the Social Sciences (TESS).*

Section chair: Political Psychology, Midwest Political Science Association (MPSA) Annual Conference. 2019.

Committee member: APSA Experimental Research Section Best Paper Award. 2015-16.

### **University**

Weatherhead Center Undergraduate Summer Travel Grants Subcommittee, Harvard University. 2017-18.

Weatherhead Center Canada Program Steering Committee, Harvard University. 2017-.

Hoopers Prize Selection Committee for the Social Sciences, Harvard University. 2015.

Weatherhead Center Student Programs Committee, Harvard University. 2015.

### **Departmental**

Political Violence Workshop Coordinator, Government Department, Harvard University. 2018-.

Faculty Concentration Committee, Government Department, Harvard University. 2017-2018.

Curriculum and Planning Committee, Government Department, Harvard University. 2017-.

IR Field Coordinator, Government Department, Harvard University. 2017-.

IR Search Committee, Government Department, Harvard University. 2017-18.

IR Speaker Series Coordinator, Government Department, Harvard University. 2015-16, 2018-19.

Placement Director, Government Department, Harvard University. 2015-16.

Graduate Policy Committee, Government Department, Harvard University. 2015-16.

Diversity committee, Department of Political Science, The Ohio State University. 2010-11.

Political Science Graduate Student Council, The Ohio State University. 2007-09.

Co-editor, *Political Studies Honors Thesis Compendium*, Department of Political Studies, Queen's University. 2006-07.

Internal Academic Review committee, Department of Jewish Studies, Queen's University. 2006.



## ADVISING

### PhD dissertation committees

Naima Green  
Dana Higgins  
Connor Huff  
Jeehye Kim  
Yoon Jin Lee  
Harry Oppenheimer  
Yon Soo Park

### Undergraduate theses

Perry Abdulkadir  
Michael Chen  
Zander Farrow  
Max Kuhelj Bugaric  
Tuba Sahiti  
Zoe Simon

### Placements of former PhD students

Rush Doshi, Brookings Institute/Yale (Postdoc)  
Tyler Jost, Columbia/Harvard (Postdoc), Brown University  
Matthew Kim, Harvard Law School (Matriculated)  
George Yin, Dartmouth College (Postdoc)

### Master's theses

Monisha Brown  
Eugene Kim

## TECHNICAL SKILLS

### Methods interests

Experimental design, causal mechanisms and causal inference, heterogeneity, multilevel modeling, agent-based modeling and computational methods, time series and event history, statistical visualization.

### Computer skills

C++, HTML/CSS, HyperTalk (*Requiescat in Pace*),  $\text{\LaTeX}$ , R, RePast, SPSS, Stata

### Languages

English, French

## CITIZENSHIP

Canadian; US permanent resident

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Last updated: 05/09/2019