JABATAN PERANGKAAN MALAYSIA DEPARTMENT OF STATISTICS, MALAYSIA www.dosm.gov.my

## **EJEN HARTANAH** REAL ESTATE AGENTS

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# SURVEI PERKHIDMATAN SUKU TAHUNAN

**QUARTERLY SURVEY OF SERVICES** 

# SUKU TAHUN KEEMPAT 2018 FOURTH QUARTER 2018

| If th                                 |  | mat di bawah tidak tepat, sila pinda<br>elow is incorrect, please amend accordingly  |  | an kembalikan kepada:<br>te and return to:   |
|---------------------------------------|--|--|--|--|
|                                       |  |  |  | g pertanyaan, sila hubungi :<br>please contact :   |
|                                       |  | n pertubuhan ini dalam semua surat-menyurat<br>umber of this establishment in all correspondence   |  |  |
| RESPON F2                             | Sebelum<br>Before                                    |  |  |  |
| F000                                  | 2  |  |  |  |
| Objektif / Object                     | tive   |  |  |  |
| Maklumat yang                         | dikumpul akan d                                      |  | an indikator ekonomi                             | pelbagai industri sektor perkhidmatan di Malaysia.<br>seperti Keluaran Dalam Negeri Kasar (KDNK).<br>an membuat keputusan.   |
| extensively in the                    | production of a rang                                 |  |  | es in services sector. The information collected is used tistics help the government and other organisations as  |
| Kuasa Perunda                         | ingan / Legal Autho                                  | prity  |  |  |
| mana-mana pertu<br>soal selidik pertu | buhan yang berope<br>ubuhan / individu               | rasi di Malaysia untuk memberikan maklumat s<br>yang diterima adalah SULIT dan tidak boleh d   | ebenar atau anggaran te<br>dihebahkan kepada ses | 989). Seksyen 5 di bawah Akta ini menghendaki<br>rbaik kepada Jabatan. Mengikut Akta ini, kandungan<br>japa atau mana-mana institusi di luar Jabatan ini.<br>sekiranya gagal memberi maklumat yang diperlukan. |
| provide actual info                   | rmation or best estim<br>person or institution       | provisions of the Statistics Act 1965 (Revised - 1989<br>lates to the Department. The Act stipulates that the<br>outside this Department. Meanwhile, Section 7 of th | contents of the establishm                       | ent / individual returns are CONFIDENTIAL and will not   |
| a.                                    | _  |  |  |  |
|                                       | OHD UZIR MAHIDIN<br>KAWAN MALAYSIA<br>SIAN, MALAYSIA |  |  |  |
|                                       |  | Pengakuan / De   | eclaration                                       |  |
|                                       |  | Penyata ini adalah lengkap dan betul sepanjan<br>This return is complete and correct to the  |  |  |
| <b>Tandatangan</b><br>Signature       |  |  | E-mel<br>Email                                   |  |
|                                       |  |  | <b>Telefon</b><br>Telephone                      |  |
| Nama<br>Name                          |  |  | Laman web<br>Website                             |  |
| Jawatan<br>Designation                |  |  | <b>Tarikh</b> Date                               |  |

|  |  |                                | AKTIVITI UTAM<br>MAIN ACTIVIT                   |                           |                               |  |                |  |  |  |  |  |
|--|--|--------------------------------|---|---------------------------|-------------------------------|--|----------------|--|--|--|--|--|
| Please tick (X) the one<br>F1201                                   | tu aktiviti utama bagi pertubuhai<br>n main actitivity of your establishme<br>Aktiviti agen dan broker hartana<br>Activities of real estate agents and | ent<br>ah untuk pembelian, pen | jualan dan penyewaan                            | hartanah atas dasar b     | nayaran atau kontrak<br>hasis |  |                |  |  |  |  |  |
| 68202  | Penilaian dan pengurusan harta   | anah atas dasar bayaran        | atau kontrak                                    | ic on a loc or contract i | 5455                          |  |                |  |  |  |  |  |
| 68203  | Valuation and management of rea<br>Perkhidmatan pentaksir hartana  | ah atas dasar bayaran at       |   |                           |                               |  |                |  |  |  |  |  |
|  | Appraisal services for real estate on a fee or contract basis  |                                |   |                           |                               |  |                |  |  |  |  |  |
|  | Real estate activities on a fee or c   |                                |   |                           |                               |  |                |  |  |  |  |  |
|  |  |                                | AGIAN A: HASIL (Tidak<br>RT A: REVENUE (Exclu   |                           |                               |  |                |  |  |  |  |  |
| 2. HASIL   |  | SUKU TAHUN<br>1 Ju             | (ST3 2018) / QUARTER<br>Ilai - 31 September 201 | ? (Q3 2018)<br><b>3</b>   |                               | SUKU TAHUN (ST4 2018) / QUARTER (Q4 2018)<br>1 Julai - 31 September 2018 |                |  |  |  |  |  |
| REVENUE  | datas (1 das   | Jul 2018                       | Ogos 2018                                       | Sep 2018<br>RM            | Okt 2018                      | Nov 2018   | Dis 2018<br>RM |  |  |  |  |  |
| 2.1 Hasil kendalian / Pero<br>Operating revenue / Tu               |  |                                |   |                           |                               |  |                |  |  |  |  |  |
|  |  | F0007a                         | F0007b  | F0007c                    | F0008a                        | F0008b   | F0008c         |  |  |  |  |  |
| 2.2 Hasil lain<br>Other income                                     |  |                                |   |                           |                               |  |                |  |  |  |  |  |
|  |  | F0009a                         | F0009b  | F0009c                    | F0010a                        | F0010b   | F0010c         |  |  |  |  |  |
| 2.3 Jumlah hasil bulanan<br>Total monthly revenue                  |  |                                |   |                           |                               |  |                |  |  |  |  |  |
|  |  | F0011a                         | F0011b  | F0011c                    | F0012a                        | F0012b   | F0012c         |  |  |  |  |  |
| 2.4 Jumlah hasil suku tal<br>Total quarterly revenue               |  |                                |   |                           |                               |  |                |  |  |  |  |  |
| 2.5 Jika jumlah hasil ur<br>meningkat atau n<br>kurangnya 30% berb | ntuk suku tahun ini<br>nenurun sekurang-   |                                |   | F0011d                    |                               |  | F0012d         |  |  |  |  |  |
| sebelumnya, sila nya   | takan sebab.   |                                |   |                           |                               |  |                |  |  |  |  |  |
| decreased at least 30<br>quarter, please provide                   |  |                                |   |                           |                               |  |                |  |  |  |  |  |
|  |  |                                |   |                           |                               |  |                |  |  |  |  |  |
|  |  |                                | B: PERBELANJAAN (T                              |                           |                               |  |                |  |  |  |  |  |
|  |  | SUKU TAHUN                     | (ST3 2018) / QUARTER                            | ? (Q3 2018)               |                               | N (ST3 2018) / QUARTE  |                |  |  |  |  |  |
| 3 PERBELANJAAN<br>EXPENDITURE                                      |  | Jul 2018                       | ılai - 31 September 201<br>Ogos 2018            | Sep 2018                  | Okt 2018                      | Julai - 31 September 20 <sup>.</sup><br>Nov 2018                         | Dis 2018       |  |  |  |  |  |
| 3.1 Perbelanjaan kendali<br>Operating expenditure                  |  |                                |   | RM                        |                               |  | RM             |  |  |  |  |  |
|  |  | F0013a                         | F0013b  | F0013c                    | F0014a                        | F0014b   | F0014c         |  |  |  |  |  |
| 3.2 Perbelanjaan lain<br>Other expenditure                         |  |                                |   |                           |                               |  |                |  |  |  |  |  |
| , ,  |  | F0015a                         | F0015b  | F0015c                    | F0016a                        | F0016b   | F0016c         |  |  |  |  |  |
| 3.3 Jumlah Gaji & Upah<br>Total Salaries & Wage                    |  |                                |   |                           |                               |  |                |  |  |  |  |  |
| Total Salaries & Wage  | 3  | F0017a                         | F0017b  | F0017c                    | F0018a                        | F0018b   | F0018c         |  |  |  |  |  |
| 3.4 Jumlah perbelanjaan  | bulanan  |                                |   |                           |                               |  |                |  |  |  |  |  |
| [3.1 + 3.2 + 3.3]<br>Total monthly expendit<br>[3.1 + 3.2 + 3.3]   |  |                                |   |                           |                               | F0020b   | F0020c         |  |  |  |  |  |
| 3.5 Jumlah perbelanjaan  | ture   | F0019a                         | F0019b  | F0019c                    | F0020a                        |  |                |  |  |  |  |  |
| [3.4 (a+b+c)] Total quarterly expend                               |  | F0019a                         | F0019b  | F0019c                    | F0020a                        | Γ  |                |  |  |  |  |  |
|  | suku tahun   | F0019a                         | F0019b  |                           | F0020a                        |  |                |  |  |  |  |  |
| 3.6 Jika jumlah perbel   | suku tahun<br>liture [3.4 (a+b+c)]<br>anjaan untuk suku  | F0019a                         | F0019b  | F0019c                    | F0020a                        |  | F0020d         |  |  |  |  |  |
| tahun ini meningl<br>sekurang-kurangnya<br>suku tahun sebelun      | suku tahun<br>liture [3.4 (a+b+c)]<br>anjaan untuk suku<br>kat atau menurun<br>30% berbanding  | F0019a                         | F0019b  |                           | F0020a                        |  | F0020d         |  |  |  |  |  |
| tahun ini meningl<br>sekurang-kurangnya                            | suku tahun  iiture [3.4 (a+b+c)]  anjaan untuk suku kat atau menurun 30% berbanding nnya, sila nyatakan  this quarter increased                        | F0019a                         | F0019b  |                           | F0020a                        |  | F0020d         |  |  |  |  |  |

|   |   |   |        |  |   |              | E <mark>RJA / GAJI &amp; UPAI</mark><br>AGED / SALARY & I |      | S                  |                                 |                                      |                  |  |
|---|---|---|--------|--|---|--------------|---|------|--------------------|---------------------------------|--------------------------------------|------------------|--|
| 4.  |   | ERJA DAN GAJI & UPAH<br>ER OF PERSONS ENGAGED<br>S & WAGES  |        | SUKU TAHU<br>1                                       | N (ST3 2018) / QUA<br>Julai - 31 Septembe | RTI<br>er 20 | ER (Q3 2018)<br>118                                       |      |                    | SUKU TAHUN<br>1 J               | l (ST3 2018) / Q<br>ulai - 31 Septen | UARTE<br>1ber 20 | R (Q3 2018)<br><b>18</b>                 |
| 4   | .1 Jumlah   | oekerja   |        | Jul 2018   | Ogos 2018                                 |              | Sep 2018  |      | Okt                | 2018                            | Nov 2018                             |                  | Dis 2018                                 |
|   | Total nui   | nber of persons engaged   |        | F0021  | F0  | 021          | For   | 021  |                    | F0022                           |                                      | F0022            | F0022                                    |
|   |   |   |        | F0021  | FU  | 021          | FUI   | 021  |                    | F0022                           | '                                    | -0022            | F0022                                    |
| 4   | Total nur   | pekerja (pada akhir suku tahun)<br>nber of persons engaged  |        |  |   |              |   |      |                    |                                 |                                      |                  |  |
|   | (as at en   | d quarter)  |        |  |   |              | F00   | )21d |                    |                                 |                                      | L                | F0022d                                   |
| 4   | meningl<br>kurangn<br>sebelum<br>If total n<br>quarter in<br>from the | mlah pekerja suku tahun ini<br>iat atau menurun sekurang-<br>ya 30% berbanding suku tahun<br>nya, sila nyatakan sebab.<br>umber of persons engaged for this<br>ncreased or decreased at least 30%<br>previous quarter, please provide |        |  |   |              |   |      |                    |                                 |                                      |                  |  |
|   | reason.   |   |        |  |   |              |   |      |                    |                                 |                                      |                  |  |
| 4   | (pada al<br>Total nur<br>salaries e                                   | pekerja dan gaji & upah<br>hir suku tahun)<br>nber of persons engaged and<br>& wages<br>d quarter)  |        |  | ja / Gaji & upah<br>s / Salaries & wages  |              | <b>Lelaki</b><br><i>Mal</i> e                             |      | erempuan<br>Female | <b>Jumlal</b><br><i>Total</i>   | 1                                    |                  | n Gaji & upah<br>alaries & wages<br>(RM) |
|   |   |   | (a     | a) Pemilik yang beke                                 | rja dan pekerja                           |              | 16  |      | 17                 | 18                              |                                      |                  | 19                                       |
|   |   |   |        | keluarga tidak ber<br>Working proprietors<br>workers |   | 01           |   |      |                    |                                 |                                      |                  |  |
|   |   |   | (b     | Pekerja bergaji (se<br>Paid employees (fu            | epenuh masa)<br>II-time)                  | 02           |   |      |                    |                                 |                                      |                  |  |
|   |   |   | (0     | Pekerja bergaji (sa<br>Paid employees (pa            | ambilan)<br>art-time)                     | 03           |   |      |                    |                                 |                                      |                  |  |
|   |   |   | (c     | d) Jumlah (a+b+c)  Total (a+b+c)                     |   | 99           |   |      |                    |                                 |                                      |                  |  |
|   |   |   |        | 7 5 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7              |   |              |   |      |                    |                                 |                                      |                  |  |
|   |   |   |        |  | AHAGIAN D: MAKL<br>PART D: ADDITIONA      |              |   |      |                    |                                 |                                      |                  |  |
|   |   |   |        |  |   |              |   |      | SUKU TAHI          | UN (ST3 2018)<br>Julai - 31 Sep | / QUARTER (Qotember 2018             | 3 2018)          | )  |
| 5.  |   | n peratusan hasil kendalian / peroleh<br>de a percentage of operating revenue/ tu   |        |  |   |              |   |      |                    |                                 |                                      |                  |  |
|   | 5.1   | Komisen   | move   | r / sales earried from                               |   |              |   |      |                    |                                 | %                                    |                  |  |
|   |   | Commission 5.1.1 Sila nyatakan pecahan perat  | usan   | komisen darinada:-                                   |   |              |   |      |                    |                                 | F1202                                |                  |  |
|   |   | Please provide a percentage b   | reakd  | down of commissions t                                | rom:-                                     |              |   |      |                    |                                 |                                      |                  |  |
|   |   | 5.1.1.1 Penjualan / penyewa<br>Sales / rental-resident  |        |  |   |              |   |      |                    | F1203                           |                                      |                  |  |
|   |   | 5.1.1.2 Penjualan / penyewa<br>Sales / rental-non-resi  |        |  | nman                                      |              |   |      |                    | %<br>F1204                      |                                      |                  |  |
|   |   | 5.1.1.3 Penjualan / penyewa<br>Sales / rental-land  | an-tai | nah  |   |              |   |      |                    | %<br>F1205                      |                                      |                  |  |
|   |   |   |        |  |   |              |   |      |                    | 100 %                           |                                      |                  |  |
|   | 5.2   | Yuran pengurusan<br>Management fee  |        |  |   |              |   |      |                    |                                 | %<br>F1206                           |                  |  |
| 5.3 Aktiviti penilaian dan penaksiran hartanah<br>Valuation and appraisal activities of real estate |   |   |        |  |   | %<br>F1207   |   |      |                    |                                 |                                      |                  |  |
| 5.4 Lain-lain (nyatakan): Others (specify):   |   |   |        |  |   |              |   |      | %                  |                                 |                                      |                  |  |
|   |   |   |        |  |   |              |   |      |                    | 100                             | F1208                                |                  |  |
| 5.  |   | n peratus perubahan berbanding suk<br>de a percentage of changed compared p   |        |  |   |              |   |      |                    |                                 |                                      |                  |  |
|   | 5.1   | Komisen<br>Commission   |        |  |   |              |   |      |                    |                                 | <mark>%</mark><br>F1209              |                  |  |
|   | 5.2   | Yuran pengurusan<br>Management fee  |        |  |   |              |   |      |                    |                                 | %<br>F1210                           |                  |  |
|   | 5.3   | Aktiviti penilaian, penaksiran hartan<br>Valuation, appraisal and other activities  |        |  |   |              |   |      |                    |                                 | %<br>F1211                           |                  |  |

#### BAHAGIAN E: PERKHIDMATAN ATAS TALIAN DAN e-DAGANG PART E: ONLINE SERVICES AND e-COMMERCE PERKHIDMATAN ATAS TALIAN DAN e-DAGANG ONLINE SERVICES AND e-COMMERCE 6.1 Adakah pertubuhan tuan melakukan transaksi (jualan / pembelian) atas talian? Did your establishment conduct online transactions (sales / purchase)? YA / YES F1502 TIDAK / NO Jika YA, sila ke soalan 2 / If YES, please go to Question 2 Jika TIDAK, TAMAT di sini. / If NO, END here 6.2 Sila nyatakan jenis platform yang digunakan oleh pertubuhan tuan untuk transaksi (jualan / pembelian) atas talian. (Boleh pilih lebih daripada satu) Please indicate the type pf platform on that your establishment use for online transactions (sales / purchase). (May choose more than one) Media sosial (cth.: Facebook, Instagram dan blogs) Social media (e.g.: Facebook, Instagram and blogs) F1504 Laman web kepunyaan sendiri Website owned by your establishment Pasaran e-Dagang atas talian (cth.: Lazada, Zalora, Jom makan, Foodpanda) Online e-Commerce marketplace (e.g.: Lazada, Zalora, Jom makan, Foodpanda) F1505 F1506 Rangkaian persendirian yang ditetapkan (cth.: extranet, EDI) Designated private network (e.g.: extranet, EDI) Aplikasi mudah alih (cth.: Uber app, Lazada mobile app, Dah Makan app ) F1507 Mobile app (e.g.: Uber app, Lazada mobile app, Dah Makan app ) Perkhidmatan pembayaran elektronik (cth.: (Perbankan internet (Maybank2u, Interbank GIRO), Kad Kredit, Kad Debit, Pembayaran atas talian (iPay88, Mol Pay, Paypal, etc.)) Payment gateway (e.g.: Internet banking (Maybank2u, Interbank GIRO), Credit Card, Debit Card, Online payment (iPay88, Mol Pay, Paypal, etc.)) F1508 SUKU TAHUN (ST4 2017) / QUARTER (Q4 2017) 1 Oktober - 31 Disember 2017 SUKU TAHUN (ST1 2018) / QUARTER (Q1 2018) 1 Januari - 31 Mac 2018 Okt 2017 Nov 2017 Dis 2017 Jan 2018 Feb 2018 Mac 2018 RM RM 6.3 Jumlah hasil yang diperoleh melalui transaksi e-Dagang Total revenue earned from the e-Commerce F1509a F1509b F1509c F1510a F1510b F1510c Jumlah hasil transaksi e-Dagang suku tahun [6.3 (a+b+c)] Total quarterly e-Commerce revenue [6.3 (a+b+c)] F1509d F1510d RM RM 6.5 Jumlah perbelanjaan melalui transaksi e-Dagang Total expenditure through e-Commerce transaction F1511a F1511b F1512a F1512h F1511c F1512c RM RM 6.6 Jumlah perbelanjaan transaksi e-Dagang suku tahun [6.5 (a+b+c)] Total quarterly e-Commerce expenditure [6.5 (a+b+c)] F1511d F1512d

## SILA JAWAB SOALAN INI PADA SUKU TAHUN KEEMPAT SAHAJA

PLEASE ANSWER THIS QUESTION AT THE FOURTH QUARTER ONLY

BAHAGIAN F: PERBELANJAAN MODAL DAN NILAI HARTA (RM) (Tidak termasuk CBP)

PART F: CAPITAL EXPENDITURE AND VALUE OF ASSETS (Exclusive of GST)

|      |  |    | Perbelanjaan modal pada<br>Capital expenditure as a                               |   |  |   |  |
|------|--|----|---|---|--|---|--|
|      |  |    | Sapital Superialitire de l  | Belian / Acquisition (RM)                         |  | 11-4 12   |  |
| ltem |  |    | Baru termasuk import<br>(baru & terpakai)<br>New include imported<br>(new & used) | Aset terpakai Malaysia<br>Used Malaysia' s assets | Membuat / Membina sendiri<br>Self-produced / Built | Harta yang dijual /<br>ditamatkan<br>Assets sold / discarde<br>(RM) |  |
|      |  |    | 01  | 02  | 03   | 04  |  |
| (a)  | Tanah<br>Land  | 01 |   |   |  |   |  |
| (b)  | Bangunan dan pembinaan lain Buildings and other construction                     | 02 |   |   |  |   |  |
| (c)  | Pembangunan tanah<br>Land improvement  | 03 |   |   |  |   |  |
| (d)  | Alat pengangkutan Transport equipment  | 04 |   |   |  |   |  |
| (e)  | Komputer (termasuk perkakasan & perisian) Computer (include hardware & software) | 05 |   |   |  |   |  |
| (f)  | Jentera dan kelengkapan<br>Machinery and equipment                               | 06 |   |   |  |   |  |
| (g)  | Perabot dan pemasangan<br>Furniture and fittings                                 | 07 |   |   |  |   |  |
| (h)  | Harta-harta lain / Other asset i. Paten / Patent                                 | 08 |   |   |  |   |  |
|      | ii. Muhibah / Goodwill   | 09 |   |   |  |   |  |
|      | iii. Kerja dalam proses / Work-in progress                                       | 10 |   |   |  |   |  |
|      | Jumlah (a hingga h)  Total (a to h)  | 99 |   |   |  |   |  |

Merujuk kepada perolehan aset baru termasuk harta tetap yang diimport sama ada baru atau terpakai.

Refers to acquisitions of new assets including imports of fixed assets, whether new or used.