

## AMIRIL MUSLIMIN, PMP

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### SUMMARY

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A results-driven Operations and Program Manager with over 15 years of experience in managing complex operations, product launches, and team leadership across multiple regions. Adept at building high-performing teams and driving operational efficiency for large-scale projects in startup and enterprise environments. Known for delivering operational excellence, scaling businesses, and partnering with C-level executives to achieve strategic goals. Expertise in project management, and business operations, with a track record of driving growth and innovation across APAC and global markets

### EXPERIENCE

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#### SEEK Asia

07/2022-Present

##### **Technical Program Manager, Report to CTO**

- Led the development and launch of SeekMAX, a video learning and community mobile app, leading 15 cross-functional teams across APAC. Successfully rolled out the app in Indonesia, Singapore, Malaysia, and The Philippines, achieving over 1 million MAUs within the first three months.
- Led 5 cross-functional teams in Indonesia, Malaysia, and Singapore to build and launch the CRM Lite app, automating Hirer Acquisition and Post-Acquisition processes. Improved the productivity of 400+ field agents by 70%.
- Partnered closely with the CEO, Chief Growth Officer and CTO to align product strategy with companywide OKR and drive operational success in fast-paced, dynamic environments.

#### Amazon Web Services

02/2021-07/2022

##### **Technical Program Manager, Report to VP Data Centre Planning and Delivery**

- Led 9 global teams in building infrastructure for the AWS Region launch in Indonesia, constructing 3 Data Centres and expanding the capacity of 3 existing sites.
- Drove country operational growth for regional expansion, managing the end-to-end process from capacity planning, site selection, acquisition, to operational handover.
- Managed cloud capacity for the AWS Region in Indonesia, establish baselines, simulate workloads, and forecast short- and long-term needs, translating these into multi-year New Build and Capacity Expansion programs.
- Delivered operational excellence by increasing data centre capacity by 20% through a space optimization program, resulting in a \$90 million cost avoidance.
- Award: AWS Services Award (2021)

#### DigiServe by Telkom Indonesia

05/2017-02/2021

##### **Launch Project Manager, Report to Chief of Product**

- Managed end-to-end product operations for 9 product offerings across the Managed Cloud, Security, and SD-WAN portfolios, overseeing all stages from product initiation, design, build, OSS integration, testing, GTM, rollout, and life-cycle management.
- Delivered operational excellence by integrating CRM, ITSM tools, and the billing system, which reduced unbilled accounts by 90%, significantly improving the company's cash position and financial stability
- Achieved Rp 150 million in annual savings on product operations costs by leveraging strategic partnerships with hardware vendors, enhanced product's profitability

#### IBM Indonesia

01/2008-04/2017

##### **Advisory IT Specialist, Report to IBM Regional Manager**

- Led a multi-year IT Transformation Program at Indosat Ooredoo, modernizing over 120 systems, resulting in a 300% improvement in IT utilization.
  - Led Business Continuity/Disaster Recovery (BC/DR) engagement for Axis Telekom, developing a DR Program Technology Roadmap and Budget that was approved by the CTO, reducing Critical Systems' RTO from 4 months to 2 hours.
  - Awards: IBM Manager's Choice, IBM Team Awards, IBM Top Performer (2008-2017)
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## EDUCATION

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### Bachelor of Computer Engineering (2002-2006)

Institut Teknologi Sepuluh Nopember, Indonesia

- GPA 3.41 out of 4.00
- 4th Finalist at Microsoft Imagine Cup Software Design Indonesia (2006)
- Led Oracle Business Intelligence workshop attended by 15 IT professionals across East Java

## CERTIFICATIONS

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| • PMP: Project Management Professional | • Fortinet Network Security Associate NSE-2  |
| • PSM-I: Professional Scrum Master     | • Palo Alto Cybersecurity Associate          |
| • PSPO-I: Professional Product Owner   | • Associate Business Continuity Professional |
| • SPS: Scaled Professional Scrum       | • AWS Certified Solution Architect Associate |

## SKILLS

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| • <b>Project Skills:</b> Project Management using Agile/Scrum/Waterfall, PMO Management   | • <b>Product:</b> Product Development processes, Growth Experiments, Go-To-Market for B2B and B2C products, Performance Marketing, Product Analytics |
| • <b>Project Tools:</b> Microsoft Project, Jira Advanced Roadmap  | • <b>Analytics Tools:</b> Tableau, Amplitude   |
| • <b>Business:</b> Capital Budgeting, Business Case, CRM Acquisition & Post Acquisition processes, OKR setup & tracking, Project Cost Control | • <b>Data Center:</b> Construction, Fit Out, Operations, Migration   |
|   | • <b>Managed Services:</b> Hybrid Cloud, Security Services   |

## VOLUNTEERING

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- Guest Speaker at Universitas Paramadina's half day seminar on "Careers in Tech" (2024).
- Taught a 2-hours Cybersecurity workshop for a school alumni association with 20+ participants (2023)
- Established IBM Toastmasters Club, securing full tuition for 20 participants (2016)
- Secured Rp 40 million donation from PE firm for two "Books for Hope" community libraries (2014)
- Led a 3-days social tourism program in Cilincing with 12 participants from KPMG Singapore, raising Rp 100 million for Books for Hope to build 20 community libraries across Indonesia (2013).