# AMIR TOHIDI KALORAZI

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### **EDUCATION**

University of Pennsylvania, Philadelphia, PA

2023-Present

Computational Social Science Lab

Postdoctoral Researcher

Advisor: Professor Duncan Watts

Massachusetts Institute of Technology, Cambridge, MA

2017-2023

Institute for Data, Systems, and Society (IDSS)

Ph.D. jointly in Social & Engineering Systems (SES), and Statistics (IDPS)

GPA: 5.0/5.0

Advisors: Professor Ali Jadbabaie, Professor Dean Eckles Thesis Committee members: Adam Berinsky, Drazen Prelec

Sharif University of Technology, Tehran, Iran

2012-2017

GPA: 18.90/20

B.Sc. in Electrical Engineering

B.Sc. in Physics

Thesis Advisor: Professor Emad Fatemizadeh

#### RESEARCH INTERESTS

• Computational Social Science

• Survey & Experimental Design

• Information Systems and Media Analysis

• Causal Inference & Machine Learning

# **PUBLICATIONS**

- Babak Fotouhi, Amir Tohidi, Rouzbeh Touserkani, Brad Bushman
   Violence in Movies: Trends of Violence in Movies During the Past Half Century, JAMA Pediatrics
- Amir Tohidi, Stefano Balietti, Sam Fraiberger, Anca Balietti
  Divergence between predicted and actual perception of climate information, PNAS Nexus
- Jenny Wang, Samar Haider, **Amir Tohidi**, Anushkaa Gupta, Yuxuan Zhang, Chris Callison-Burch, David Rothschild, and Duncan Watts

  Designing and Implementing a Tool for Real-Time Selection and Framing Bias Analysis in News Coverage, Forthcoming in **ACM Conference on Human Factors in Computing Systems**
- Amir Tohidi, Dean Eckles, Ali Jadbabaie
  Habits in consumer purchases: Evidence from store closures, Under review in Journal of Consumer Research
- Amir Tohidi, Manon Revel, Dean Eckles, Adam Berinsky, Ali Jadbabaie Native ads and the credibility of online publishers, Revise and Resubmit from Journal of Interactive Marketing

#### CONFERENCES AND SEMINARS

# • Investigating the impact of Bias News on readers opinions

- Conference on Digital Experimentation at MIT, Boston, Oct 2024
- International Conference on Computational Social Science, Philadelphia, July 2024

## • Native ads and the credibility of online publishers

- Conference of the Society for Political Methodology, June 2019
- International Conference on Computational Social Science, July 2020
- Marketing Seminar, MIT, Sep 2020

# • Habits in consumer purchases: Evidence from store closures

- Marketing Colloquia, Wharton School, Nov 2022
- INFORMS Annual Meeting, Indiana, Oct 2022
- Behavioral Research Lab Seminar, MIT, April 2021
- Social Analytics Lab, MIT, April 2021
- Marketing Seminar, MIT, Feb 2022

# An experimental study to increase consensus on polarizing topics.

- International Conference on Computational Social Science, July 2021
- Behavioral Research Lab Seminar, MIT, Feb 2022
- Social Analytics Lab, MIT, Feb 2022

## • Using entropy estimator to measure social media habits.

- INFORMS Annual Meeting, Phoenix, Oct 2023

## WORKING PAPERS

# • Investigating the Impact of Media Bias on News Readers

Collaborators: Samar Haider, Dr. Duncan Watts

- We utilize Large Language Models (LLMs) to generate variations of news articles, paying careful attention to the degree of positive or negative bias concerning a subject. Following this, we conducted a randomized survey experiment to assess the influence of these biased articles on the perceptions of daily news readers.
- Impact of customer diversity on restaurants' foot-traffic recovery after Covid-19. Collaborator: Dr. Mohsen Bahrami, Dr. Alex Pentland
  - We track customers' mobility patterns using Safe Graph data before and after Covid, and evaluate how various measures of customer diversity such as entropy of locations and income diversity affect the foot-traffic recovery of restaurants. We also use Yelp data to control for numerous restaurant features, including anti-Covid measures.

#### **TEACHING & ADVISING**

- MIT Sloan School of Management
  - Teaching Assistant for Marketing Analytics, Evaluations: 5.9/7, Spring 2022
- MIT COVID-19 Datathon challenge
  - Mentoring teams in the misinformation track, Summer 2020
- Sharif University of Technology
  - Teaching Assistant for Engineering Probability and Statistics, Fall 2015.
  - Teaching Assistant for Engineering Mathematics, Fall 2015.
- Physics Olympiad Instructor, 2012 2015

Preparing high school students for participation in the National Physics Olympiad. Taught intermediate Single/Multivariate Calculus, Differential Equations, Classical Mechanics, Electrodynamics, and Statistical Physics.

## HONORS AND AWARDS

- Gold Medal, 25<sup>th</sup> Iranian National Physics Olympiad, Iran, 2011.
- Ranked 1<sup>st</sup> in Cumulative GPA among all entrants of 2012, Physics Department, Sharif University of Technology.
- Ranked 2<sup>nd</sup> in Cumulative GPA among all entrants of 2012, Electrical Engineering Department, Sharif University of Technology.

## PEER REVIEW ACTIVITIES

- Journals: Management Science, Scientific Reports, PLOS One
- Conferences: International Conference on Network Science, International Conference on Computational Social Science, International World Wide Web Conference, IEEE Control Society, American Control Conference

### WORK EXPERIENCE

- Summer Internship at the World Bank, Jun 2021 Aug 2021 Development Data Science Team
- Young Scholars Club experimental Physics committee, 2014 2015
  The committee qualifies students' experimental skills for participation in the International Physics
  Olympiad (IPhO) Team.

## SELECTED COURSES

- Quantitative: Statistics, Optimization, Networks

  Mathematical Statistics, Statistical Methods in Economics, Econometrics, Stochastic Processes,
  Causal Inference and Machine Learning, Network Science, Mathematical Programming
- Social Science: Economics, Psychology Experiment Design and Analysis, Microeconomic Theory, Game Theory, Psychology and Economic Theory, Field Experiments in Psychology and Economics

#### LEADERSHIP ROLES AND ACTIVITIES

- Committee Member of the International Conference on Network Science 2024
- Organizer of the  $25^{th}$  LIDS Student Conference.
- Publicity Chair in Ashdown House Graduate Community, 2018-2019.
- Social Chair of Persian Students Association at MIT, 2017-2018.
- Advisory Board Member of Persian Students Association at MIT, 2018-2019.

## SKILLS AND INTERESTS

- Programming: R, Python, Stan, MATLAB, Mathematica, LATEX
- Languages: Farsi (native), English (fluent)
- Personal: Soccer, Tennis, Hiking, Philosophy and Theology

#### REFERENCES

### • Duncan Watts

Department of Computer and Information Science, Annenberg School of Communication, and Wharton School of Business

University of Pennsylvania

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#### • Ali Jadbabaie

Department of Civil and Environmental Engineering, Institute for Data, Systems and Society Massachusetts Institute of Technology, Building 1-290

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# • Dean Eckles

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## • Adam Berinsky

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## • Sam Fraiberger

Data Scientist, Development Economics VP, World Bank

Visiting Scholar, Computer Science, NYU

Fellow, Connection Science, MIT

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