



Course Outline 2017
BUSADMIN 784: MANAGERS AND THE LAW (15 points)
Quarter 1 (1172)

Course Prescription

Impact of the law on management of the enterprise. Legal requirements, issues and mechanisms critical to achieving the strategic objectives and managing the risk/reward profile of the firm. Identification of sources of potential legal problems. Law and the international business environment.

Programme and Course Advice

Prerequisite: BUSADMIN 768 or 778

Restriction: MAORIDEV 721

Goals of the Course

The focus of the course is on developing students' knowledge and skills in:

- Identifying legal issues relevant to business to assist in making better informed managerial decisions;
- Appreciating the legal and ethical implications of their decisions; and
- Formulating and justifying recommendations when faced with legal issues in a commercial context; and
- Problem solving.

Learning Outcomes

By the end of this course it is expected that the student will be able to:

1. understand how the New Zealand legal system works;
2. understand how and why law is a core business discipline and apply legal principles to common business problems;
3. understand how law, particularly important statutory rules contained in legislation, defines the rules of doing business and appreciate how this is different to the ethics of business;
4. appreciate how law can facilitate commerce and the creation and preservation of wealth; and
5. apply basic legal reasoning skills to problems as they arise in various commercial situations.

Content Outline

- Introduction to the NZ legal system
- Concepts of contract law
- An analysis of relevant business laws, legal institutions and legal processes

- A selection of legal issues relevant to wealth creation and preservation and business development.

Learning and Teaching

The anticipated class size should not exceed 30 students. Class time will be used for a combination of lectures and applied discussions of cases studies and legal problems. In addition to attending classes, students should be prepared to spend substantial additional time on activities related to this course. These activities include carrying out the required readings and preparing for in course tests, assignments and the final assessment

Teaching Staff

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Additional support from other staff in the Commercial Law Department.

Learning Resources

Prescribed Text

The prescribed text for this course is Chetwin, *An Introduction to the Law of Contract in New Zealand*, 5th ed, Thomson Reuters, Wellington, 2012. All students must purchase or have access to a copy of this text.

Handouts

Handouts for this course may include a coursebook, the lecturer's slides, case studies and statutory materials. The handouts will contain information on assessment and important dates. Further readings may also be made available to you and in addition you may be directed to websites and legal databases for access to commentary, articles, decided cases and statutes.

Electronic Resources

Any required readings not from the prescribed text and links to relevant databases can be accessed electronically from Canvas, Reading List.

Assessment

Assessment consists of on course tests and assignments plus a final assessment during examination week that is two hours in length.

On course assessment	50%
Final Assessment (a minimum mark may be required for an overall pass)	50%
Total	<hr/> 100%

Further details of these assessments will be provided during class and on CANVAS.

The broad relationship between these assessments and the core learning outcomes is as follows:

Learning Outcome	On course assessment	Final Assessment
1	X	X
2	X	X
3	X	X

4	X	X
5	X	X

CHEATING AND PLAGIARISM

The University of Auckland regards cheating as a serious academic offence.

Plagiarism is a form of cheating. In coursework assignments submitted for marking, plagiarism can occur if you use the work and ideas of others without explicit acknowledgment. Work can be plagiarised from many sources, including books, journal articles, the internet, and other students' assignments. A student's assessed work may be reviewed against electronic source material using computerised detection mechanisms. Upon reasonable request, students may be required to provide an electronic version of their work for computerised review.

The way of avoiding plagiarism is to reference your work properly. If you are in doubt about how to reference properly, ask someone – your lecturers, tutors and the Student Learning Centre are good places to start. Please refer to the following website for further information about academic referencing: www.cite.auckland.ac.nz/

The document *Guidelines: Conduct of Coursework* provides further advice on how to avoid plagiarism. It can be found at: www.business.auckland.ac.nz/conductcoursework

The penalties for plagiarism can be severe, including losing some or all of the marks for the assignment. Major offences can be sent to the University's Discipline Committee, where further penalties can be imposed.