AMIT KUMAR MISHRA

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PROFESSIONAL SUMMARY

I'm a final-year BCA student with a keen interest in data analytics, skilled in SQL, Python, Excel, Power BI, and Snowflake. Strong communication and problem-solving abilities with a passion for turning data into useful insights.

EDUCATION

Harish Chandra P.G. College, Varanasi

Bachelor of Computer Applications (2023-2026)

Related Coursework: Database Systems, Computer Science, Operations Management, Management, and Programming languages (e.g., C, C++, Java, SQL, HTML)

WORK EXPERIENCE

Thomas Cook India Limited

Sales Executive   August 2025 - Oct 2025

- Worked as a Sales Executive, leveraging Excel and Power BI to analyze sales data, extract insights, and implement strategies that contributed to a 40% increase in sales.

PROJECT

1.ANNUAL MOBILES SALES REPORT

- Build an interactive Power BI dashboard to track sales performance across brands, models, and cities, and analyze sales, transactions, customer ratings, and payment methods to extract actionable insights.

2.WEATHER FORECASTING REPORT

- Created an interactive Power BI dashboard that visualizes real-time weather data using a live Weather API. The dashboard provides a 7-day forecast with insights on temperature trends, humidity, air quality index (AQI), wind speed, and rain probability—all updated automatically through API integration.

3.CRM SALES OPPORTUNITIES INSIGHTS USING SQL

- Designed and implemented a relational database system to analyze customer relationship management (CRM) sales data. Created and optimized SQL queries to generate key business insights such as sales performance by agent, product, and region; win/loss analysis; sales trends; and revenue forecasting.

TECHNICAL SKILLS

- Programming & Querying: SQL, Python (Numpy, Pandas)
- Data Visualisation : Power BI, Tableau, Excel
- Database Management: MySQL, PostgreSQL, Microsoft SQL Server Management Studio
- Other Tools: Google Sheets, Jupyter Notebook, Google Colab, MS Office, Snowflake
- Core Skills: Data Cleaning, EDA (Exploratory Data Analysis), Dashboarding, Business Insights, Problem Solving

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CERTIFICATIONS

- Snowflake Hands-On Essentials: Data Warehousing Workshop (Badge 1)
- Snowflake Hands-On Essentials: Collaboration, Marketplace & Cost Estimation Workshop (Badge 2)
- HP LIFE – Data Science & Analytics | HP Foundation | Aug 2025
- Deloitte Data Analytics job Simulation | Aug 2025
- Tata Data Visualization Virtual Experience Program with Forage | Aug 2025
- SQL for Data Analysis course from Simplilearn
- SQL (Intermediate) by HackerRank
- Career Essentials in Data Analysis by Microsoft and LinkedIn