

US Global Product Specification and Trim Sizes

B&W Paperback						
Size	Cover (gloss or matte)	Trim Sizes (in)	Trim Sizes (mm)	Paper	Page Count	
					Min	Max
Small	4-color	4.72x7.48, 5x7, 5x8, 5.25x8, 5.5x8.5, 6x9, 5.83x8.27, 6.14x9.21, 5.5 x 8.25	178x127, 190x120, 203x127, 216x140, 210x148, 229x152, 203x133, 234x156, 210x140	Crème 50lb./ 80 gsm	18	1050
		4.37x7, 4.72x7.48, 5x7, 5x8, 5.06x7.81, 5.25x8, 5.5x8.5, 5.83x8.27, 6x8, 8.5x8.5, 8.5x9, 6x9, 6.14x9.21, 6.69x9.61, 7.5x9.25, 7.44x9.69, 5.5x8.25	178x111, 190x120, 178x127, 198x129, 203x127, 216x140, 203x203, 210x148, 216x216, 229x152, 229x216, 234x156, 235x191, 244x170, 246x189, 203x133 210x140	White 50lb./ 75gsm	18	1200
Large		6.625x10.25, 7x10, 8x10, 8x10.88, 8.25x11, 8.268x11.693 (A4), 8.5x11, 5.5 x8.25	260x168, 280x210, 297x210, 276x203, 254x178, 254x203, 280x216, 210x140	White 50lb./ 75gsm	18	1200

B&W Hardcover						
Size	Cover (gloss or matte)	Trim Sizes (in)	Trim Sizes (mm)	Paper	Page Count	
					Min	Max
Small	4-color Case Laminate w/o Jacket	5x8, 5.5x8.5, 6x9, 6.14x9.21, 5.5 x 8.25	203x127, 216x140, 229x152, 234x156, 210 x 140	Crème 50lb./ 80gsm	18	1050
	4-color Case Laminate w/o Jacket	5x8, 5.5x8.5, 6x9, 6.14x9.21, 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25, 5.5 x 8.25	203x127, 203x203, 216x216, 216x140, 229x152, 234x156, 244x170, 235x191, 210 x 140	White 50 lb./ 75gsm	18	1200
	Cloth with or w/o jacket	5.5x8.5, 6x9, 6.14x9.21, 5.5 x 8.25	216x140, 229x152, 234x156, 210 x 140	Crème 50lb./ 80gsm	18	1050
	Cloth with or w/o jacket	5x8, 5.5x8.5, 6x9, 6.14x9.21, 5.5 x 8.25	203x127, 216x140, 229x152, 234x156, 210 x 140	White 50lb./ 75gsm	18	1200
Large	4-color Case Laminate w/o Jacket	7x10, 8x10.88, 8.5x11, 5.5 x 8.25	254x178, 276x203, 280x216, 210 x 140	White 50lb./ 75gsm	18	1200

Standard Color Paperback						
Size	Cover (gloss or matte)	Trim Sizes (in)	Trim Sizes (mm)	Paper	Page Count	
					Min	Max
Small	4 Color	4.37x7, 4.72x7.48, 5x7, 5x8, 5.06x7.81, 5.25x8, 5.5x8.5, 5.83x8.27, 6x9, 6.14x9.21, 6.69x9.61, 7.5x9.25, 7.44x9.69, 8.5x8.5, 8.5x9, 8x8, 5.5 x 8.25	178x111, 190x120, 178x127, 198x129, 203x127, 216x140, 210x148, 229x152, 234x156, 235x191, 244x170, 246x189, 203x133, 203x203, 216x216, 229x216, 210 x 140	White 50lb./ 75gsm	18	1200
				White Matte 45lb./ 66gsm		
				White 70lb./ 105gsm	18	900
Large		6.625x10.25, 7x10, 8x10, 8x10.88, 8.25x11, 8.268x11.693 (A4), 8.5x11, 5.5 x 8.25	260x168, 280x210, 297x210, 276x203, 254x178, 254x203, 280x216, 210 x 140	White 50lb./ 75gsm	18	1200
				White Matte 45lb./ 66gsm		
				White 70lb./ 105gsm	18	900

Standard Color Hardcover						
Size	Cover (gloss or matte)	Trim Sizes (in)	Trim Sizes (mm)	Paper	Page Count	
					Min	Max
Small	4-color Case Laminate w/o Jacket	5x8, 5.5x8.5, 6x9, 6.14x9.21, 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25, 5.5 x 8.25	203x127, 216x140, 229x152, 234x156, 244x170, 203x203, 216x216, 235x191, 210 x 140	White 50lb/75gsm	18	1200
				White Matte 45lb/66gsm		
				White 70lb./ 105gsm	18	840
	Cloth with or w/o jacket	5x8, 5.5x8.5, 6x9, 6.14x9.21, 5.5 x 8.25	203x127, 216x 140, 229x152, 234x156, 210 x 140	White 50lb/75gsm	18	1200
				White Matte 45lb/66gsm		
				White 70lb./ 105gsm	18	840
Large	4-color Case Laminate w/o Jacket	7x10, 8x10, 8x10.88, 8.5x11, 5.5 x 8.25	254x178, 254x203, 276x203, 280x216, 210 x 140	White 50lb/75gsm	18	1200
				White Matte 45lb/66gsm		
				White 70lb./ 105gsm	18	840

Premium Color Paperback							
Size	Cover (gloss or matte)	Binding	Trim Sizes (in) WxH	Trim Sizes (mm) HxW	Paper	Page Count	
						Min	Max
Small	4-color	Saddle Stitch	5.5x8.5, 5.5 x 8.25	216x140, 210 x 140	White 70lb./ 105gsm	4	48
		Perfect Bind	5x8, 5.5x8.5, 5.5 x 8.25	203x127, 216x140, 210 x 140		24	900
Medium	4-color	Saddle Stitch	6x9, 6.14x9.21, 8x8, 8.5x8.5, 7.5x9.25, 5.5 x 8.25	203x203, 216x216, 229x152, 234x156, 235x191, 210 x 140		4	48
		Perfect Bind	6x9, 6.14x9.21, 8x8, 8.5x8.5, 8.5x9, 7.5x9.25, 5.5 x 8.25	203x203, 216x216, 229x152, 234x156, 235x191, 229x216, 210 x 140		24	900
Large	4-color	Saddle Stitch	7x10, 8x10, 8.5x11, 5.5 x 8.25	254x178, 254x203, 280x216, 210 x 140		4	48
		Perfect Bind	6.625x10.25, 7x10, 8x10, 8x10.88, 8.5x11, 5.5 x 8.25	260x168, 254x178, 254x203, 276x203, 280x216, 210 x 140		24	900

Premium Color Hardcover							
Size	Cover (gloss or matte)	Binding	Trim Sizes (in) WxH	Trim Sizes (mm) HxW	Paper	Page Count	
						Min	Max
Small	4-color	Case, Cloth, Jacketed	5x8, 5.5x8.5, 5.5 x 8.25	203x127, 216x140, 210 x 140	White 70lb./ 105gsm	24	840
Medium	4-color	Case, Cloth, Jacketed	6x9, 6.14x9.21, 5.5 x 8.25	229x152, 234x156, 210 x 140		24	840
Medium	4-color	Case w/o Jacket	6x9, 6.14x9.21, 8x8, 8.5x8.5, 7.5x9.25, 5.5 x 8.25	229x152, 234x156, 203x203, 216x216, 235x191, 210 x 140		24	840
Large	4-color	Case w/o Jacket	7x10, 8x10, 8x10.88, 8.5x11, 5.5 x 8.25	254x178, 254x203, 276x203, 280x216, 210 x 140		24	840

US Market Print Services

Title Set Up		Price		Notes						
Digital Exterior Cover File		\$37.50		Paperback or Hardcover						
Digital Interior Book Block File		\$37.50								
Exterior Cover Scan		\$75.00		Paperback or Hardcover						
Interior Book Block Scan		\$0.25 per page		Includes blank pages. First 20 images or halftones are included in this cost.						
Stamped Cover (Scan or Digital) (hardcover cloth spine only)		\$25.00		100% cotton fabric cover w/gold foil stamping. 42 characters maximum.						
Additional Halftone Scan Charges		\$80.00 per additional block of 20 images		For scanned books only - beyond the initial 20 images/halftones.						
Additional Services Description		Price		Notes						
B&W Proof Copies	\$30.00 paperbacks			Includes express shipping						
	\$35.00 hardcovers									
Standard Color Proof Copies	\$15.00 + \$.025 per page paperbacks			Includes express shipping						
	\$20.00 + \$.025 per page hardcovers									
Premium Color Proof Copies	\$15.00 + \$.09 per page paperbacks			Includes express shipping						
	\$20.00 + \$.09 per page hardcovers									
Market Access Fee	\$12.00 per ISBN per year			Access through Ingram Book Group to their worldwide and retail distribution channels, including Lightning Source's Global Connect program. Does not apply to Pub Direct Titles.						
Revisions	\$40.00 per part- cover or text file			Publisher revises & uploads file revisions.						
Laminate Revisions	\$40.00 per title			Switching from gloss to matte or matte to gloss.						
File Copies	Administrative Fee: \$20.00 per CD/FTP Pickup, \$5.00 per title & shipping cost or per file delivery. Cost Recovery Fee: standard cost of scan or conversion per file.			Administrative fee is for delivery of all files back to the publisher. Additional Cost Recovery fee may be charged for titles converted by LSI at no charge as part of a promotion of special pricing.						
Ingram Advance Advertising Catalog	\$60.00 for one month			Lists your titles in the Ingram Advance Catalog distributed to retailers and libraries. See Operations Manual for details. Does not apply to Pub Direct Titles.						
	\$35.00 each additional catalog options									
Multi-Volume Sets	\$25.00 set up fee			Per parent ISBN. Charges will be incurred when titles are submitted.						
	\$0.55 MVS Package fee									
Paperback Print Pricing		List Price		Publisher Direct						
Publisher Direct B&W	Page Count	Cost Per Unit	Cost Per Page	POD Volume Discount		High Volume Pricing				
Small Paperback	18-46	\$1.56		Qty	Economy	Express	Pricing for volumes greater than 2,000 units using digital and offset printing is available at www.lightningsource.com/shippingcalc.aspx			
	48-106	\$2.52		1-99	10%	0%				
	108+	\$0.90		\$0.015	100-249	15%		5%		
Large Paperback	18-46	\$2.18		250-499	25%	15%				
	48-106	\$3.46		500-999	35%	25%				
				1,000-1,499	40%	30%				
				1,500-1,999	45%	35%				
				2,000+	50%	40%				
108+	\$1.30	\$0.020								
Channel Distribution B&W										
Small Paperback	18-46	\$1.48								
	48-106	\$2.30								
	108+	\$0.90		\$0.013						
Large Paperback	18-46	\$2.09								
	48-106	\$3.24								
	108+	\$1.30		\$0.018						
Standard Color (Channel & Publisher Direct)										
Small Paperback	18-46	\$2.00		Qty	Economy	Express		Pricing for volumes greater than 2,000 units using digital and offset printing is available at www.lightningsource.com/shippingcalc.aspx		
	48+	\$0.90		\$0.025	1-99	10%			0%	
					100-249	15%			5%	
Large Paperback	18-46	\$2.50		250-499	20%	10%				
	48+	\$1.30		\$0.030	500-999	25%	15%			
					1,000-1,499	30%	20%			
					1,500-1,999	35%	25%			
2,000+	40%	30%								
Standard Select Matte Paper 5% surcharge on above per unit and per page rates. Standard Color 70/105 paper 7.5% surcharge on above per unit and per page rates.										
Premium Color (Channel & Publisher Direct)										
Small Paperback	4-16	\$2.00		Qty	Economy	Express	Pricing for volumes greater than 2,000 units using digital and offset printing is available at www.lightningsource.com/shippingcalc.aspx			
	20-900	\$1.00		\$0.050	1-99	10%		0%		
	4-16	\$2.50			100-249	15%		5%		
Medium Paperback	20-900	\$1.00	\$0.090		250-499	20%		10%		
	4-16	\$2.50			500-999	25%		15%		
Large Paperback	20-900	\$1.50		\$0.100	1,000-1,499	30%		20%		
					1,500+	35%		25%		

Service Level (Service levels are Business days and are subject to change reflected at order time during peak periods)				Economy 3-5 Business Days Express 2 Business Days Rush* 1 Business Day		10 Business Days	
Hardcover Print Pricing		List Price		Publisher Direct			
Publisher Direct B&W		Page Count	Cost Per Unit	Cost Per Page	POD Volume Discount		High Volume Pricing
Small Hardcover	18+	\$6.00	\$0.015		<u>Qty</u>	<u>Economy</u>	<u>Express</u>
Small Hardcover w/Jacket	18+	\$7.55	\$0.015		1-99	10%	0%
Large Hardcover	18+	\$6.00	\$0.020		100-249	15%	5%
					250-499	25%	15%
					500-999	35%	25%
					1,000-1,499	40%	30%
					1,500-1,999	45%	35%
					2,000+	50%	40%
Channel Distribution B&W							
Small Hardcover	18+	\$6.00	\$0.013				
Small Hardcover w/ Jacket	18+	\$7.55	\$0.013				
Large Hardcover	18+	\$6.00	\$0.018				
Standard Color (Channel & Publisher Direct)					<u>Qty</u>	<u>Economy</u>	<u>Express</u>
Small Hardcover	18+	\$6.00	\$0.025		1-99	10%	0%
Small Hardcover w/Jacket	18+	\$7.55	\$0.025		100-249	15%	5%
Large Hardcover	18+	\$6.00	\$0.030		250-499	20%	10%
Standard Select Matte Paper 5% surcharge on above per page rates.					500-999	25%	15%
Standard Color 70/105 paper 7.5% surcharge on above per page rates.					1,000-1,499	30%	20%
					1,500-1,999	35%	25%
					2,000+	40%	30%
Premium Color (Channel & Publisher Direct)					<u>Qty</u>	<u>Economy</u>	<u>Express</u>
Small Hardcover	24-840	\$6.00	\$0.050		1-99	10%	0%
Small Hardcover w/Jacket	24-840	\$7.55	\$0.050		100-249	15%	5%
Medium Hardcover	24-840	\$6.00	\$0.090		250-499	20%	10%
Medium Hardcover w/Jacket	24-840	\$7.55	\$0.090		500-999	25%	15%
Large Hardcover	24-840	\$6.00	\$0.100		1,000-1,499	30%	20%
					1,500+	35%	25%
Service Level (Service levels are Business days and are subject to change reflected at order time during peak periods)				Economy 7 Business Days Express 4 Business Days Rush* 2 Business Days		15 Business Days	
Publisher Direct Shipping & Handling							
Orders placed by the Publisher using the LSI Web site or automated EDI ordering. Publisher pays for shipping, handling and printing.							
Handling: \$1.50 per order (Per ship to address & per ship method)							
Shipping: Based on quoted shipping rates							
Shipping Volume Discounts							
UPS orders exceeding 250 LBS receive automatic shipping discounts.							
Total Weight of Order				Discount Off Current UPS Daily Pick-Up Published Rates			
250 - 499 lbs				30%			
500+ lbs				50%			
Publisher Direct Print Volume Discounts							
For larger quantity book orders, Lightning Source provides volume print discounts listed above. These discounts apply to the number of units ordered for a single book (order line or ISBN), not an entire order (of several titles). These discounts apply to standard list price and cannot be combined with other discount programs (unless it is specifically stated in a promotion). These volume discounts are automatic.							
* Rush Service pricing is billed at a 20% surcharge to Express pricing. For example a 500 unit order for a paperback book at \$5.00 list price would receive the Express discount of 25% for a price of \$3.75 per book. Making this a Rush order would result in a 20% surcharge to this price or \$4.50 per book. Service levels are selected at the time the order is placed on the web and discounts are automatically calculated.							
High Volume Printing							
Lightning Source offers high volume printing options in the US market using its own digital printing and offset print partners. A price quote can be obtained using the calculator available at www.lightningsource.com/shippingcalc.aspx . High Volume orders can be placed on the web using the same process as POD orders or by EDI (integration update is required). Product specifications must match the standard Lightning Source product specification defined in the LS Operating Manual. Service levels are described above. High Volume orders are subject to potential under shipments common with offset printing. Publishers will be credited for any under shipments. No overshipments will be made. Estimates for non standard High Volume offset and digital production are available. Please contact a sales representative for more information.							
Channel Distribution / Print to Order Services							
Orders are placed by Ingram Book Group and Lightning Source's Global Connect partners directly with Lightning Source. Publisher is compensated for each unit sold through channel distribution.							