



PRODUCTS & SERVICES PRICING

Effective March 1, 2015

TITLE SET-UP FEES | All Markets (US, UK, EU, AU) charged in US Dollars by Lightning Source, Inc.

Format	Price	Notes
Combined Print and E-book Title Set-up: Upload of metadata and print and eBook formats of the same title submitted at the same time into the publisher's IngramSpark account. <i>This is the best title set-up value.</i>	\$49.00	This "Combined Print and E-book Title Set-up" fee shall only apply when one print format (for example, hardcover or paperback) and one electronic format (Epub) of the same title are submitted at the same time. This is considered a single "set up instance". The setup fee is charged at the time both sets of the metadata and files are uploaded and validated within the IngramSpark website. Files must meet the specifications outlined in the <i>IngramSpark File Creation Guide</i> found on the publisher's dashboard on the "HELP" tab.
Print Only Title Set-up	\$49.00	Set-up of a print file format of a title. If a different print format of the same title is added at a later date, it will be considered a new set-up instance and is charged an additional print set-up fee.
eBook Only	\$25.00	Set-up of the eBook file of a title performed separately from the set up instance for a print file. This will be considered a distinct set up instance.

Refund of Title Set-Up Fee: A credit in the amount of \$49 shall be applied as a credit to your account when a "Drop Ship" print order of 50 or more units is shipped, provided this order is shipped within 60 days of the title first being validated by LSI. The print order must be of a single title shipped to one address.

ADDITIONAL FEES | All Markets (US, UK, EU, AU) charged in US Dollars by Lightning Source, Inc.

Charge Description	Price	Notes
Market Access Fee* This fee provides access to Ingram's print and E-Book distribution channels. Charged annually per title setup instance. <i>This fee was been waived for IngramSpark.</i>	\$0.00	This fee is charged at the time the metadata and files are first uploaded and validated within the IngramSpark website for EACH title set up instance. Thereafter, the market access fee is charged each subsequent twelve month period as determined by the anniversary date of EACH title set-up instance and the LS accounting month
Revisions to Completed Titles This fee is charged when the publisher wishes to upload revised digital files for their print and e-Book titles	\$25.00	Revision Fee is \$25 per book part or \$25 per file upload; this fee also applies when publisher changes their cover lamination choice on completed titles.

*Example #1--A publisher sets up a print and e-book title at the same time by uploading metadata and digital files for both formats. This would be a single title set up instance and the publisher would be charged the \$49 title set-up.

Example #2--A publisher only sets up an e-book file format for a title. The publisher is charged \$25 title set-up fee .

Example #3--A publisher sets up a print-only file for a title and is charged \$49 for title-set-up. A week later the publisher sets up the ebook file for the same title. The publisher would then be charged \$25 for title set-up.

US--Black & White Interior *with Color Cover*

To determine the unit cost use this formula: $\text{cost/unit} + (\text{cost/page} \times \# \text{ pages})$

Drop Ship Orders: Orders placed by you, the publisher, and shipped directly to your warehouse, distributor or customer. You place orders from your dashboard within the IngramSpark website. Publisher pays the Print Pricing, handling (\$1.50/order) and the cost of shipping.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--25%; 500-999 units--35%; 1,000-1,499 units--40%; 1,500-1,999 units--45%; 2000+ units--50%

Channel Orders: When retailers and wholesalers order your book from us, we print and ship the order directly to them at a trade discount of 55% of the list price as provided by you at time of order is received. The compensation you receive on these orders is as follows: (List Price less trade discount of 55%) - Channel Order Pricing. On these orders, you do not pay shipping.

Order Handling Fee <i>Applies on "Drop Ship" orders only</i>		\$1.50/order	Per ship to address & per ship method		
Shipping Fee <i>Applies on "Drop Ship" orders only</i>		Published rates	Publisher selects at time of placing order		
Book Type/Trim Size (in) <i>White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish</i>	Page Count	Drop Ship Order Print Pricing		Channel Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 4.37x7, 5.06x7.81, 5x7, 5x8, 5.250x8, 5.5x8.25, 5.5x8.5, 6x9, 5.83x8.27, 6.14x9.21, 6.69x9.61, 7.5x9.25, 7.44x9.69, 8x8, 8.5x8.5, 8.5x9	18-46	\$1.56	n/a	\$1.48	n/a
	48-106	\$2.52	n/a	\$2.30	n/a
	108+	\$0.90	\$0.015	\$0.90	\$0.013
Large Paperback 6.625 x 10.25 (comic standard), 7x10, 8x10, 8x10.88, 8.25x11, 8.268x11.693 (A4), 8.5x11	18-46	\$2.18	n/a	\$2.09	n/a
	48-106	\$3.46	n/a	\$3.24	n/a
	108+	\$1.30	\$0.020	\$1.30	\$0.018
Small Hardcover, case/cloth w/o jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21, 6.69x9.61, 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25	18+	\$6.00	\$0.015	\$6.00	\$0.013
	18+	\$7.55	\$0.015	\$7.55	\$0.013
Small Hardcover, case with Jacket 5.5x8.5, 6x9, 6.14x9.21	18+	\$7.55	\$0.015	\$7.55	\$0.013
Large Hardcover, case w/o jacket 7x10, 8x10, 8x10.88, 8.5x11	18+	\$6.00	\$0.020	\$6.00	\$0.018

US--Standard Color Interior <i>with Color Cover</i>				Compare Print Costs	
Pricing below is the same for both <u>Drop Ship</u> and <u>Channel Orders</u> . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities:: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500-1,999 units--35%; 2000+--40%				Compare what it costs to print the same book in different formats. Also, please use our interactive print calculators located on your dashboard by clicking "My Tools."	
Book Type/Trim Size (in) Paper is 70lb White Choice of gloss or matte cover finish	Page Count	Cost/Unit	Cost/Page	Black and White Interior <i>Small Paperback</i>	
Small Paperback 4.37x7, 5x7, 5x8, 5.06x7.81, 5.250x8, 5.5x8.25, 5.5x8.5, 5.83x8.27, 6x9, 6.14x9.21, 6.69x9.61, 7.5x9.25, 7.44x9.69, 8.5x8.5, 8.5x9, 8x8	18-46	\$2.15	n/a	\$0.90 per unit:	\$0.90
	48+	\$0.90	\$0.027	200 pages x \$0.015	\$3.00
Large Paperback 6.625 x 10.25 (graphic novel) 7x10, 8x10, 8x10.88, 8.25x11, 8.268x11.693 (A4), 8.5x11	18-46	\$2.69	n/a	Total per unit:	\$3.90
	48+	\$1.30	\$0.032	Black and White Interior <i>Large Paperback</i>	
Small Hardcover, case laminate w/o Jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21, 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25	18+	\$6.00	\$0.027	\$1.30 per unit:	\$1.30
Small Hardcover with or w/o jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21	18+	\$7.55	\$0.027	200 pages x\$0.02	\$4.00
Large Hardcover, case laminate 7x10, 8x10, 8x10.88, 8.5x11	18+	\$6.00	\$0.032	Total per unit:	\$5.30
US--Premium Color Interior <i>with Color Cover</i>				Standard Color Interior <i>Small Paperback</i>	
Pricing below is the same for both <u>Drop Ship</u> and <u>Channel Orders</u> . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%				\$0.90 per unit: \$0.90	
Book Type/Trim Size (in) Paper choice is 70lb White Choice of gloss or matte cover finish	Page Count	Cost/Unit	Cost/Page	200 pages x \$0.027	\$5.40
Small Paperback 5x8, 5.5x8.25, 5.5x8.5	4-22	\$2.00	n/a	Total per unit:	\$6.30
	24-900	\$1.00	\$0.050	Premium Color Interior <i>Small Paperback</i>	
Medium Paperback 6x9, 6.14x 9.21, 8.5x8.5, 8.5x9, 8x8, 7.5x9.25	4-22	\$2.50	n/a		
	24-900	\$1.00	\$0.090	\$1.00 per unit:	\$1.00
Large Paperback 6.625 x 10.25 (graphic novel), 7x10, 8x10, 8x10.88, 8.5x11	4-22	\$2.50	n/a	200 pages x \$0.05	\$10.00
	24-900	\$1.50	\$0.100		
Small Hardcover 5x8, 5.5x8.5	24-840	\$6.00	\$0.050	Total per unit:	\$11.00
Small Hardcover w/Jacket 5x8, 5.5x8.5	24-840	\$7.55	\$0.050		
Medium Hardcover 6x9, 6.14x9.21, 8x8, 8.5x8.5, 7.5x9.25	24-840	\$6.00	\$0.090		
Medium Hardcover w/Jacket 6x9, 6.14x9.21	24-840	\$7.55	\$0.090		
Large Hardcover 7x10, 8x10, 8x10.88, 8.5x11	24-840	\$6.00	\$0.100	www.ingramspark.com	

UK and EU PRINT PRICING | manufactured by LSI-UK and charged in GBP and EURO
prices below shown exclusive of VAT

UK and EU--Black & White Interior *with Color Cover*

To determine the unit cost use this formula: **cost/unit + (cost/page x # pages)**

Pricing below is the same for both **Drop Ship** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities:: 1-99 units--10%; 100-249 units--15%; 250-499 units--25%; 500-999 units--35%; 1,000-1,499 units--40%; 1,500-1,999 units--45%; 2000+ units--50%

Order Handling Fee	GBP £1.25/order EURO €1.50/order		Per ship to address & per ship method		
Shipping Fee	Published rates		Publisher selects at time of placing order		
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 178x111, 178x127, 198x129, 203x127, 203x203, 210 x140, 216x140, 216x216, 210x148, 229x152, 229x216, 234x156, 235x191, 244x170, 246x189, 203x133	18-46	£1.14	n/a	€ 1.29	n/a
	48-106	£1.78	n/a	€ 1.99	n/a
	108+	£0.70	£0.010	€ 0.80	€ 0.011
Large Paperback 260x168 (graphic novel), 280x210, 297x210, 276x203, 254x178, 254x203, 280x216	18-46	£1.66	n/a	€ 1.90	n/a
	48-106	£2.62	n/a	€ 2.99	n/a
	108+	£1.00	£0.015	€ 1.15	€ 0.017
Small Hardcover, case/cloth w/o Jacket 203x127, 203x203, 216x216, 234x156, 235x191, 216x140, 229x152, 234x156, 244x170	18+	£4.00	£0.010	€ 4.60	€ 0.011
Small Hardcover, case with Jacket 216x140, 229x152, 234x156	18+	£5.00	£0.010	€ 5.75	€ 0.011
Large Hardcover, case w/o Jacket 254x178, 254x203, 276x203, 280x216	18+	£4.00	£0.015	€ 4.60	€ 0.017

UK and EU--Standard Colour Interior *with Colour Cover*

Pricing below is the same for both **Drop Ship** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities::1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500-1,999 units--35%; 2000+--40%

Book Type/Trim Size (mm) White-105gsm/70lb paper used. Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 178x111, 178x127, 198x129, 203x127, 210 x 140, 216x140, 210x148, 229x152, 234x156, 235x191,244x170, 246x189, 203x133, 203x203, 216x216, 229x216	18-46	£1.58	n/a	€ 1.76	n/a
	48+	£0.70	£0.018	€ 0.80	€ 0.019
Large Paperback 260 x 168 (graphic novel), 280x210, 297x210, 254x178, 254x203, 276x203, 280x216	18-46	£2.19	n/a	€ 2.33	n/a
	48+	£1.00	£0.025	€ 1.15	€ 0.028
Small Hardcover, case laminate w/o Jacket 203x127, 216x140, 229x152, 234x156, 244x170, 203x203, 216x216, 235x191	18+	£4.00	£0.018	€ 4.60	€ 0.019
Small Hardcover with Jacket 203x127, 216x 140, 229x152, 234x156	18+	£5.00	£0.018	€ 5.75	€ 0.019
Large Hardcover, case laminate 254x178, 254x203, 276x203, 280x216	18+	£4.00	£0.025	€ 4.60	€ 0.028

UK and EU--Premium Colour Interior *with Colour Cover*

Pricing below is the same for both **Drop Ship** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%

Book Type/Trim Size (mm) White paper (105gsm) choice on all sizes Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 203x127, 210 x140, 216x140	4-22	£1.40	n/a	€ 1.60	n/a
	24-900	£0.70	£0.035	€ 0.80	€ 0.040
Medium Paperback 203x203, 235x191, 229x216, 216x216, 229x152, 234x156	4-22	£1.80	n/a	€ 2.10	n/a
	24-900	£0.70	£0.060	€ 0.80	€ 0.070
Large Paperback 260x168 (graphic novel), 254x178, 254x203, 276x203, 280x216	4-22	£1.80	n/a	€ 2.10	n/a
	24-900	£1.00	£0.070	€ 1.15	€ 0.080
Small Hardcover 216x140	24-840	£4.00	£0.035	€ 4.60	€ 0.040
Small Hardcover w/Jacket 203x127, 216x140	24-840	£5.00	£0.035	€ 5.75	€ 0.040
Medium Hardcover 229x152, 234x156, 203x203, 216x216, 235x191	24-840	£4.00	£0.060	€ 4.60	€ 0.070
Medium Hardcover w/Jacket 229x152, 234x156	24-840	£5.00	£0.060	€ 5.75	€ 0.070
Large Hardcover w/o Jacket 254x178, 254x203, 276x203, 280x216	24-840	£4.00	£0.070	€ 4.60	€ 0.080

AU Print Pricing | manufactured by LSI-Australia and charged in AUD exclusive of GST

AU--Black & White Interior *with Colour Cover*

To determine the unit cost use this formula: $\text{cost/unit} + (\text{cost/page} \times \# \text{ pages})$

Pricing below is the same for both **Drop Ship** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+ units--35%; 1500+ units--35%

Order Handling Fee	\$2.00/order	Per ship to address & per ship method	
Shipping Fee	Published rates	Publisher selects at time of placing order	
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 178x111, 178x127, 198x129, 203x127, 216x140, 203x203, 210x140, 210x148, 216x216, 229x152, 229x216, 234x156, 235x191, 244x170, 246x189, 203x133	18-46	\$2.32	n/a
	48-106	\$3.50	n/a
	108+	\$1.45	\$0.019
Large Paperback 260x168 (graphic novel), 280x210, 297x210, 276x203, 254x178, 254x203, 280x216	18-46	\$3.19	n/a
	48-106	\$4.87	n/a
	108+	\$1.95	\$0.027
Small Hardcover, case/cloth w/o Jacket 203x127, 203x203, 216x140, 216x216, 229x152, 234x156, 244x170, 235x191	18+	\$7.95	\$0.019
Small Hardcover, case with or w/o Jacket 216x140, 229x152, 234x156	18+	\$9.95	\$0.019
Large Hardcover, case w/o Jacket 254x178, 254x203, 276x203, 280x216	18+	\$7.95	\$0.027

AU--Standard Colour Interior *with Colour Cover*

Pricing below is the same for both Drop Ship and Channel Orders.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500+ units--35%;

Book Type/Trim Size (mm) White-105gsm/70lb paper used. Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 178x111, 178x127, 198x129, 203x127, 216x140, 210x148, 229x152, 234x156, 235x191, 244x170, 246x189, 203x133, 203x203, 216x216, 229x216	18-46	\$3.13	n/a
	48+	\$1.45	\$0.034
Large Paperback 280x210, 297x210, 254x178, 254x203, 276x203, 280x216	18-46	\$4.10	n/a
	48+	\$1.95	\$0.044
Small Hardcover, case laminate w/o Jacket 203x127, 216x140, 229x152, 234x156, 244x170, 203x203, 216x216, 235x191	18+	\$7.95	\$0.034
Small Hardcover with or w/o Jacket 203x127, 216x 140, 229x152, 234x156	18+	\$9.95	\$0.034
Large Hardcover, case laminate 254x178, 254x203, 276x203, 280x216	18+	\$7.95	\$0.044

AU--Premium Colour Interior *with Colour Cover*

Pricing below is the same for both Drop Ship and Channel Orders.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%

Book Type/Trim Size (mm) White paper (105gsm) choice on all sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 203x127, 216x140	4-22	\$2.80	n/a
	24-900	\$1.40	\$0.070
Medium Paperback 203x203, 216x216, 229x152, 229x216, 234x156, 235x191	4-22	\$3.80	n/a
	24-900	\$1.40	\$0.120
Large Paperback 254x178, 254x203, 276x203, 280x216	4-22	\$4.80	n/a
	24-900	\$2.00	\$0.140
Small Hardcover 216x140	24-840	\$7.95	\$0.070
Small Hardcover w/Jacket 203x127, 216x140	24-840	\$9.95	\$0.070
Medium Hardcover 229x152, 234x156, 203x203, 216x216, 235x191	24-840	\$7.95	\$0.120
Medium Hardcover w/Jacket 229x152, 234x156	24-840	\$9.95	\$0.120
Large Hardcover w/o Jacket 254x178, 254x203, 276x203, 280x216	24-840	\$7.95	\$0.140