

## **HELIOS MEDICAL MARKETING**

TARGETED DIGITAL MARKETING FOR THE HEALTH CARE INDUSTRY

- MEDICAL BIG DATA
- **▶ RESIDENTIAL AND COMMERCIAL GEO FENCING**
- ► RETARGETING AND FACEBOOK

The audience you develop must be accurate. When it comes to the medical industry our process and programs for display digital advertising is the top in the industry.

TARGET MILLIONS OF NATIONWIDE SURVEYED AND MEDICALLY PROFILED PATIENTS AND CONSUMERS.



## **HELIOS MEDICAL MARKETING**

WILL TAKE YOUR MARKETING CAMPAIGNS TO OUR UNIQUE MEDICAL BIG DATA AUDIENCE RIGHT ON THEIR SMART PHONES, MOBILE DEVICES AND DESKTOPS.

#### MOBILE MARKETING IS THE LARGEST DIGITAL MARKETPLACE GLOBALLY

- The average smartphone user spends 5 hours a day on there phone
- > 77% of American's own a smartphone
- Over 230 million U.S. consumers own smartphones
- > Around 100 million U.S. consumers own tablets
- > 79% of smartphone users have made a purchase online using their mobile device in the last 6 months
- ▶ Almost 40% of all eCommerce purchases during the 2018 holiday season were made on a smartphone.

- eCommerce dollars now comprise 10% of ALL retail revenue
- 80% of shoppers used a mobile phone inside of a physical store to either look up product reviews, compare prices or find alternative store locations
- An estimated 10 billion mobile connected devices are currently in use





## **OUR AUDIENCE DEVELOPMENT STRATEGIES**

## WE USE A COMBINATION OF TARGETED BIG DATA TO BE EXTREMELY SPECIFIC ABOUT WHO WE ARE MARKETING TO IN THE FIRST PLACE.

- ▶ Once we have the exact audience, we then utilize GEO Fence targeting to their residential homes in order to display advertising on their smart phone and mobile devices.
- Once we have picked up the new potential client on a display or a click through, we move into less expensive retargeting inventory to capture them all over the desktop and mobile web.
- Through the addition of handset IDs and tracking code on your capture pages we can micro-target the audience even more down to those that act. Once we have done this, we can then also target this audience in Facebook.
- > We work with you to either directly manage all of your campaigns, asset design, funnel pages and landing pages or we can work directly with your agency or inhouse creative departments.
- ▶ We will develop unique advertising that we are able to A/B test and calibrate to give you the absolute best conversions for the spend possible.



- Dur medically surveyed patient data is one of the largest in the industry. We have access to email, phone, mobile number, physical address and 78% match on their primary care physician.
- ▶ Besides the ailment data we have a lot more medical Big Data available. We also have some of the largest counts for all taxonomies of physicians, imaging center directors, hospital directors, laboratory owners and more. All the ailment data and medical industry network with access to their home addresses for GEO targeting and our other services.

## HELIOS MEDICAL MARKETING AILMENT PATIENT SURVEYED BIG DATA

#### Ailment/Condition

Acute Coronary Syndrom - 12,500,409

ADHD - Men - 9,514,782

ADHD - Women - 5,104,665

Allergies - Allergic Rhinitis - 30,112,990

Allergies - Atopic Eczema - **25,104,793** 

Allegies - Food Allergies - 18,201,119

Allergies - Nasal - 35,501,765

Alzheimers - 2,256,709

Angina - **8,135,688** 

Arthritis - **37,340,769** 

Bipolar Depressive Disorder - 2,202,484

Bladder Control - 18,300,771

Bronchitis - 9,119,764

Cancer - 13,506,548

Cancer - Recently Diagnosed - 1,442,677

Cancer - Metastic Breast - 752,860

COPD - Age 18+ - 9,223,540

COPD - Age 55+ - 125,671

Chohns Disease - 503,445

Diabetes Type II - **12,320,553** 

Diabetes Type I - **2,601,476** 

Emphysema - 2,541,709

Epilepsy - Men - **1,450,743** 

Epilepsy - Women - **61,308,788** 

Erectile Dysfunction - 5,107,532

Gastritis - 45,287,449

Glaucoma - 5,289,554

Gum Problems - 50,009

Hearing Difficulty - 101,875

Heart Disease - 40,118,714

Heartburn - GERD - 20,366,870

High Blood Pressure - 10,409,599

High Cholestrol - Women Age 45+ - 1,358,644

Hyperthyroidism - Men - 9,125,009

Hyperthyroidism - Women - 30,007,611

IBS - 195,833

Insomnia - Men - 35,788,427

Insomnia - Women - 45,674,499

Lupus - 4,931,031

Major Depressive Disorder - 8,105,614

Migraines - 30,007,611

MS - 195,866

Obesity - Men - 35,788,427

Obesity - Women - 45,674,499

Osteoarthritis - Woman Age 50+ - 4,931,031

Osteoporosis - 8,105,614

Parkinsons Disease - 3,203,340

Ulcerative Colitis - 201,499

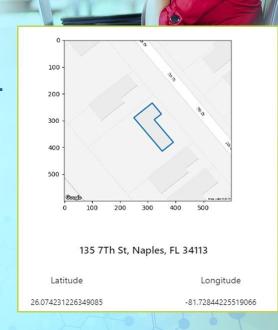


## WE START EVERY MODEL BY

GEO FENCING FIRST BEFORE ANY OTHER MARKETING METHODOLOGY IS APPLIED. THE RESPONSE RATE WE GET WILL DETERMINE THE REST OF THE DIGITAL MARKETING PLAN.

## WHY IT WORKS

- We perfectly geo-fence around the property line to ensure that we only capture the homeowners that you desire
- Machine learning allows us to, over time, verify that they are the clients that you desire.
- **By starting** with the Medical Big Data selections you have chosen we know we have the most accurate micro-targeting possible. You will not be wasting money on non-buyers like other programs.

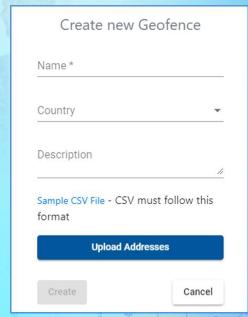






## **HOW IT WORKS**

- It's as simple as loading desired address list setting a budget and you are now sending ads to your perspective clients.
- Our powerful Al system allows to market to clients based upon a combination of big data and where they live.
- Once we capture your clients, we can plug them into the exchanges they love most.



14	Α	В	С	D
1	Address	City	State	Zip Code
	1234 Test		FL	33617
3				
4				



### **OUR SYSTEM WILL ALLOW YOU TO SPLIT TEST ON ANY SIZE CAMPAIGN**

#### **HUMAN OVERSITE**

Dedicated Account managers that will observer your account daily to ensure your marketing dollars are being best used and allocated to the things that matter most.

#### AI OPTIMIZATION

Optimized AB Campaigns Realtime Bidding controls CPM optimization

Click Here







### **BANNER AD FORMATS**

With banner advertising reaching your target demographics became much easier. Apply different ad formats, ad units and banner ad sizes for multiple ad campaigns. Customize the way banner ads are served on sites through programmatic platform. Tune online banner advertising performance and easily reach highest click through rate and engagement. Make online banner ads work for you!





320x50



320x100



250x250



200x200





## WE CAN BUILD YOUR FUNNLES AND CAPTURE PAGES

- Our agency services include the design, development and launching of smart landing pages with tracking codes. We work with you to close the loop on conversions and audience development.
- Our experts have been launching multi-million-dollar funnels and capture websites for over 15 years.







# HERE ARE SOME OF THE POWERFUL FEATURES THAT YOU WILL GET WITH THE GEOFENCEDSP.COM MARKETING PLATFORM



#### Free form plotting

Like other GEO fencing technologies, we have a very flexible map system free form plotting feature that allows you to draw your fence lines.



#### Mulit-address list management

You can add any size of commercial and residential address lists and GEO Fence literally millions of residential addresses at a time. NO ONE can do this like us!



#### Ad delivery flexibility

Users can not only choose what days they want to send ads but also down to the hours of delivery and control their spend.



#### Customized fence reporting

Ability to dive deep into reporting. You can isolate real time reporting down to the individual fence line.



#### Real time reporting

No need to wait days or weeks reporting is available in real time so you can make the changes you need to save precious ad spend.



#### True reporting metrics

Calculate your reporting to the minute on CPM, CPC, and manage tracking code for your landing pages for accurate CPA. You can get this at the ad group,







#### **Automated Alerts**

we will let you know when you are running low on your budget so you can keep up.



#### Machine Learning Optimization

Our system has some of the most specialized optimization technology allowing your spend over time to become much more targeted.



#### Target by device

You can run Ads against each other and our system will begin showing the correct ad more frequently that is getting the higher conversions automatically.



#### A/B Ad Optimization

You can run Ads against each other and our system will begin showing the correct ad more frequently that is getting the higher conversions automatically.



#### Target by operating system

we will let you know when you are running low on your budget so you can keep up.



#### Target by browser type

Our system has some of the most specialized optimization technology allowing your spend over time to become much more targeted.



#### Target by geography

You can run Ads against each other and our system will begin showing the correct ad more frequently that is getting the higher conversions automatically.



#### Micro target by exact address

we will let you know when you are running low on your budget so you can keep up.



## ADDITIONAL DIGITAL MARKETS POST CLICK

- Once we have identified user with our proprietary geo fencing technology, we can plug users into multiple different ad exchanges.
- ➤ As an agency partner, we can work with you on monetizing and running these campaigns as well.
- Because we are more targeted, our system makes spending in other exchanges much more cost effective.





# INDUSTRY BASED MARKETING THAT IS PERFECT FOR THE HELIOS MEDICAL MARKETING SERVICES.

- Pharma brands and medications
- Pharmaceutical supply
- Diabetic supply
- Allergy programs
- Laboratory services
- Specialty practice marketing
- Research companies
- Genomics consumer marketing

- Major hospital specialties
- Counseling services
- Nutra specific products
- Home health care
- Medical based resorts
- Alternative health
- Physician marketing
- Medical facility management

And so many more. Talk to us......

