

Amit Dubey

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Salesforce Developer

Highly skilled and results-driven **Salesforce Developer** with **2+ years of experience** in designing, developing, and maintaining **Salesforce applications** across Sales Cloud and Service Cloud. Expert in utilizing **Apex**, **Lightning Web Components (LWC)**, and **Salesforce Flows** (including Validation Rules) to deliver **scalable and efficient solutions**. Proven ability to translate complex **Business Requirements** into technical designs, handle **integration patterns** using **REST/SOAP APIs**, perform **metadata** and **Data Migration** via **Salesforce CLI** and **ANT Migration Tool** (ANT), and maintain platform **security** (Profiles, Permission Sets, Sharing Rules). Dedicated to technical excellence, **maintaining Technical Documentation**, adhering to **best practices** in **Salesforce** development, and ensuring quality through **Unit Testing** and code review. Possesses **strong problem-solving skills** and effective **communication skills** to collaborate with both technical and non-technical stakeholders, demonstrating the **ability to work independently** and as a team member.

WORK EXPERIENCE

Teqfocus	12/2024 - Present
Salesforce Developer • Full-time	Ranchi - Jharkhand
<ul style="list-style-type: none">Designed, developed, and implemented custom Apex and LWC solutions that improved business efficiency by 20%, automating manual processes across Sales Cloud and Service Cloud.Streamlined deployment by 50% across multiple sandbox and production environments utilizing Change Sets and Opsera (CI/CD exposure).Built custom objects, fields, and complex relationships, and implemented granular security (Profiles, Permission Sets) and sharing rules in alignment with business requirements and data model best practices.Developed and maintained high-volume Batch Apex processes for data cleansing, and implemented unit testing to ensure code coverage and reliability.Engineered an AI-driven healthcare chatbot (Einstein Bot), leveraging complex Flows and conversational flows to streamline customer interactions, leading to an estimated 15% reduction in support ticket volume.	
Dohrinii Technologies Pvt. Ltd.	03/2024 - 11/2024
Salesforce Developer • Full-time	Dahod - Gujarat
<ul style="list-style-type: none">Designed and implemented complex Flows and Process Builder automations for Sales Cloud and Service Cloud, and established Validation Rules to enforce data integrity, resulting in a 99% reduction in data entry errors for key opportunity fields.Developed high-performance Lightning Web Components (LWC) for user-friendly interfaces, enhancing the user experience and improving application performance.Created and optimized Batch Apex classes and comprehensive test classes to handle large data volumes, processing over 100,000 records daily and improving data management efficiency and scalability.Actively involved in integration projects, leveraging knowledge of REST/SOAP APIs and Connected Apps to prepare data structures for integration with third-party applications.Routinely troubleshoot, debug, and optimize existing Apex and declarative solutions for performance.	
Applikon IT Solutions	11/2023 - 02/2024
Salesforce Developer • Full-time	Pune - Maharashtra
<ul style="list-style-type: none">Contributed to a 50% reduction in manual processes by developing custom LWC components and automating key business workflows using declarative tools.Refined Apex Triggers for real-time data processing and implemented the appropriate use of SOQL and SOSL for efficient data retrieval.Developed a comprehensive Recruitment Management System on Salesforce, demonstrating strong understanding of the Salesforce data model and schema design, and implementing granular security controls.	

SKILLS

- **Salesforce Core:** Apex Programming, Lightning Web Components (LWC), Flows, Triggers, Salesforce Admin, Batch Apex, Asynchronous Apex, Code Review, Unit Testing
- **Integration:** REST API, Connected Apps, Data Loader
- **Data & Architecture:** SOQL, SOSL, Schema Design, Data Modeling, Custom Objects, Roll-Up Summaries, Validation Rules, Relationships
- **Languages:** Java, JavaScript, HTML, CSS
- **Deployment & Tools:** Git, Opsera, Data Loader, Workbench, JIRA (implied by collaboration/project experience), VS Code, Salesforce CLI (SFDX), Ant Migration Tool, Change Sets, Postman
- **Security & Access:** Field-Level Security, Permission Sets, Profiles, Role Hierarchies, Sharing Rules

EDUCATION

Master's in Computer Applications

Sikkim Manipal University • GPA: Pursuing

Online • 07/2024 - 07/2026

Bachelor's in Computer Applications

Marwari College, Ranchi • GPA: 8.8

Ranchi • 07/2019 - 06/2022

CERTIFICATIONS

Salesforce Platform Administrator

Salesforce

05/2024 - Present

PROJECTS

Lightning Community Migration (Client: Workday)

Teqfocus

02/2025 - Present

- Led the migration of legacy Visualforce-based community pages to **Lightning Experience (Experience Cloud)**, ensuring seamless functionality and improved UI.
- Developed custom **Lightning Web Components (LWCs)** to enhance user engagement, including forms, dashboards, and record management features.
- Optimized performance and responsiveness of community pages for desktop and mobile, resulting in improved load times and user satisfaction.

Salesforce Metadata and Data Migration (Client: Pathways)

Dohrinii Technologies

08/2024 - 11/2025

- **Participated in Salesforce metadata and data migration activities** by utilizing **Salesforce CLI (SFDX)** and **Ant Migration Tool** to extract, deploy, and validate metadata components (including Apex classes, Triggers, and Profiles).
- **Executed post-deployment testing** and validation, including regression testing, to ensure all functionalities worked as expected in the target org.

Opportunity Insights Widget (Client: Legrand AV)

Dohrinii Technologies

05/2024 - 08/2024

- Created a custom **LWC** widget that dynamically fetched and displayed Salesforce Opportunity-related data using **SOQL**, enhancing user access to relevant business information.
- Developed a **batch class** to handle bulk record updates and optimized it for performance, improving overall system efficiency.

Recruitment Management System

Applikon IT Solutions

12/2023 - 01/2024

- Developed a comprehensive system on Salesforce for streamlining the recruitment process, integrating approval workflows, and granular security controls.
- Built custom Lightning components using the Aura Framework for enhanced user experience and efficiency.