Amit Dubey

he/him • Ranchi, Jharkhand • +918709261966 • amitdubey19990808@gmail.com • linkedin.com/in/amitdubey88

Salesforce Developer

Highly skilled and results-driven **Salesforce Developer** with **2+ years of experience** specializing in designing, developing, and deploying **scalable solutions** across Sales Cloud and Service Cloud. Expertise in core development tools, including **Apex, Lightning Web Components (LWC), and complex Flows**, complemented by strong knowledge of **Salesforce security** and data models. Proven ability to integrate Salesforce with external systems using **REST/SOAP APIs** and streamline the CI/CD pipeline by leveraging tools like **Salesforce CLI** and Change Sets, resulting in significant business efficiency improvements. Dedicated to delivering high-performance, maintainable code and collaborating effectively with stakeholders.

WORK EXPERIENCE

Teqfocus • Ranchi - Jharkhand   12/2024 - Present
Salesforce Developer • Full-time

- Delivered custom **Apex and LWC solutions** that improved business efficiency by **20%**, automating manual processes across Sales Cloud and Service Cloud.
- Streamlined the deployment process by **50%** by adeptly deploying Salesforce components across multiple sandbox and production environments using **Opsera and Change Sets**.
- Designed and implemented custom objects, relationships, and granular **security settings (profiles, permission sets)** to meet complex client data governance and access requirements.
- Developed and maintained **Batch Apex** processes for large-scale data cleansing and optimization tasks, ensuring data integrity and system performance.
- Engineered an AI-driven healthcare chatbot (**Agentforce**) that provides instant patient responses, assists in appointment scheduling, and delivers personalized information using complex **conversational flows**.

Dohrinii Technologies Pvt. Ltd. • Dahod - Gujarat   03/2024 - 11/2024
Salesforce Developer • Full-time

- Designed and implemented **complex Flows** and Process Builders to automate various business processes in Sales Cloud and Service Cloud, enhancing operational speed and accuracy.
- Developed high-performance **Lightning Web Components (LWC)** for user-friendly, efficient interfaces, improving the overall user experience and application performance.
- Created **Batch Apex** classes, adhering to Salesforce best practices, and developed comprehensive test classes to handle large volumes of data, significantly improving data management efficiency.
- Built and deployed Einstein Bots to streamline and automate customer support interactions, reducing administrative load.
- Leveraged knowledge of **REST/SOAP APIs** and **Connected Apps** to prepare data structures and integration patterns for future third-party application integration projects.

Applikon IT Solutions • Pune - Maharashtra   11/2023 - 02/2024
Salesforce Developer • Full-time

- Contributed to a **50% reduction in manual processes** by developing custom **LWC components** and automating key business workflows using declarative tools.
- Developed **Lightning Aura Components** and refined **Apex Triggers** for real-time data processing and business logic execution.
- Developed a comprehensive Recruitment Management System on Salesforce, integrating approval processes and implementing granular **security controls (sharing rules)**, demonstrating strong data model understanding.

SKILLS

- **Salesforce:** Apex Programming, Asynchronous Apex, Batch Apex, Flows, Lightning Web Components (LWC), Salesforce Admin, Triggers
- **Integration:** Connected Apps, REST API
- **Databases:** Data Modeling, Schema Design, SOQL, SOSL
- **Languages:** CSS, HTML, Java, JavaScript
- **Tools:** Data Loader, Git, Opsera, Salesforce CLI, Workbench

EDUCATION

Master's in Computer Applications
Sikkim Manipal University • Online • GPA: Pursuing   07/2024 - 07/2026

Bachelor's in Computer Applications
Marwari College, Ranchi • Ranchi • GPA: 8.8   07/2019 - 06/2022

CERTIFICATIONS

Salesforce Platform Administrator   05/2024 - Present
Salesforce

PROJECTS

Lightning Community Migration (Client: Workday)   02/2025 - Present
Teqfocus

- Led the migration of legacy Visualforce-based community pages to **Lightning Experience (Experience Cloud)**, ensuring seamless functionality and improved UI.
- Developed custom **Lightning Web Components (LWCs)** to enhance user engagement, including forms, dashboards, and record management features.
- Optimized performance and responsiveness of community pages for desktop and mobile, resulting in improved load times and user satisfaction.

Salesforce Metadata and Data Migration (Client: Pathways)   08/2024 - 11/2025
Dohrinii Technologies

- Successfully utilized **Salesforce CLI (SFDX)** and **Ant Migration Tool** to extract, deploy, and validate complex metadata components (including Apex classes, Triggers, and Profiles) across environments.
- Conducted comprehensive analysis of source org metadata and developed deployment scripts to ensure zero-downtime migrations.
- Executed thorough **post-deployment testing and validation**, including regression testing, to ensure all functionalities were operational in the target org.

Opportunity Insights Widget (Client: Legrand AV)   05/2024 - 08/2024
Dohrinii Technologies

- Created a custom **LWC** widget that dynamically fetched and displayed Salesforce Opportunity-related data using **SOQL**, enhancing user access to relevant business information.
- Developed a **batch class** to handle bulk record updates and optimized it for performance, improving overall system efficiency.

Recruitment Management System   12/2023 - 01/2024
Applikon IT Solutions

• Developed a comprehensive system on Salesforce for streamlining the recruitment process, integrating approval workflows, and granular security controls.
• Built custom Lightning components using the Aura Framework for enhanced user experience and efficiency.