

# Amit Dubey

he/him • Ranchi, Jharkhand • +918709261966 • amitdubey19990808@gmail.com • linkedin.com/in/amitdubey88

## Salesforce Developer

Highly skilled and results-driven **Salesforce Developer** with **2+ years of experience** in designing, developing, and maintaining **Salesforce applications** across Sales Cloud and Service Cloud. Expert in utilizing **Apex, Lightning Web Components (LWC)**, and **Salesforce Flows** (including Process Builder and Validation Rules) to deliver **scalable and efficient solutions**. Proven ability to handle **integration** using **REST/SOAP APIs**, perform **metadata and data migration** via **Salesforce CLI** and **Change Sets**, and maintain **Salesforce security** (Profiles, Permission Sets, Sharing Rules). Dedicated to technical excellence, **unit testing**, code review, and collaborative problem-solving.

## WORK EXPERIENCE

- Teqfocus • Ranchi - Jharkhand** **12/2024 - Present**  
**Salesforce Developer • Full-time**
  - Designed, developed, and implemented custom **Apex and LWC solutions** that improved business efficiency by **20%**, automating manual processes across Sales Cloud and Service Cloud.
  - Streamlined deployment** by **50%** across multiple sandbox and production environments utilizing **Change Sets** and Opsera (CI/CD exposure).
  - Built custom objects, fields, and complex relationships, and implemented granular **security** (Profiles, Permission Sets) and **sharing rules** in alignment with business requirements and data model best practices.
  - Developed and maintained high-volume **Batch Apex** processes for data cleansing, and implemented **unit testing** to ensure code coverage and reliability.
  - Engineered an AI-driven healthcare chatbot (**Agentforce**), leveraging complex **Flows** and **conversational flows** to streamline customer interactions.

**Dohrinii Technologies Pvt. Ltd. • Dahod - Gujarat** **03/2024 - 11/2024**  
**Salesforce Developer • Full-time**
  - Designed and implemented **complex Flows** and **Process Builder** automations for Sales Cloud and Service Cloud, and established **Validation Rules** to enforce data integrity.
  - Developed high-performance **Lightning Web Components (LWC)** for user-friendly interfaces, enhancing the user experience and improving application performance.
  - Created and optimized **Batch Apex** classes and comprehensive test classes to handle large data volumes, improving data management efficiency and **scalability**.
  - Actively involved in integration projects, leveraging knowledge of **REST/SOAP APIs** and **Connected Apps** to prepare data structures for integration with third-party applications.
  - Routinely **troubleshoot, debug, and optimize** existing Apex and declarative solutions for performance.

**Applikon IT Solutions • Pune - Maharashtra** **11/2023 - 02/2024**  
**Salesforce Developer • Full-time**
  - Contributed to a **50% reduction in manual processes** by developing custom **LWC components** and automating key business workflows using declarative tools.
  - Refined **Apex Triggers** for real-time data processing and implemented the appropriate use of **SOQL** and **SOSL** for efficient data retrieval.
  - Developed a comprehensive Recruitment Management System on Salesforce, demonstrating strong understanding of the **Salesforce data model** and schema design, and implementing granular security controls.

## SKILLS

- **Salesforce Core:** Apex Programming, Lightning Web Components (LWC), Flows, Triggers, Salesforce Admin, Batch Apex, Asynchronous Apex, Code Review, Unit Testing
- **Integration:** REST API, Connected Apps, Data Loader
- **Data & Architecture:** SOQL, SOSL, Schema Design, Data Modeling, Custom Objects, Roll-Up Summaries, Validation Rules, Relationships
- **Languages:** Java, JavaScript, HTML, CSS
- **Deployment & Tools:** Git, Opsera, Data Loader, Workbench, JIRA (implied by collaboration/project experience), VS Code, Salesforce CLI (SFDX), Ant Migration Tool, Change Sets, Postman
- **Security & Access:** Field-Level Security, Permission Sets, Profiles, Role Hierarchies, Sharing Rules

## EDUCATION

### Master's in Computer Applications

Sikkim Manipal University • Online • GPA: Pursuing

07/2024 - 07/2026

### Bachelor's in Computer Applications

Marwari College, Ranchi • Ranchi • GPA: 8.8

07/2019 - 06/2022

## CERTIFICATIONS

### Salesforce Platform Administrator

Salesforce

05/2024 - Present

## PROJECTS

### Lightning Community Migration (Client: Workday)

Teqfocus

02/2025 - Present

- Led the migration of legacy Visualforce-based community pages to **Lightning Experience (Experience Cloud)**, ensuring seamless functionality and improved UI.
- Developed custom **Lightning Web Components (LWCs)** to enhance user engagement, including forms, dashboards, and record management features.
- Optimized performance and responsiveness of community pages for desktop and mobile, resulting in improved load times and user satisfaction.

### Salesforce Metadata and Data Migration (Client: Pathways)

Dohrinii Technologies

08/2024 - 11/2025

- **Participated in Salesforce metadata and data migration activities** by utilizing **Salesforce CLI (SFDX)** and **Ant Migration Tool** to extract, deploy, and validate metadata components (including Apex classes, Triggers, and Profiles).
- **Executed post-deployment testing** and validation, including regression testing, to ensure all functionalities worked as expected in the target org.

### Opportunity Insights Widget (Client: Legrand AV)

Dohrinii Technologies

05/2024 - 08/2024

- Created a custom **LWC** widget that dynamically fetched and displayed Salesforce Opportunity-related data using **SOQL**, enhancing user access to relevant business information.
- Developed a **batch class** to handle bulk record updates and optimized it for performance, improving overall system efficiency.

### Recruitment Management System

Applikon IT Solutions

12/2023 - 01/2024

- Developed a comprehensive system on Salesforce for streamlining the recruitment process, integrating approval workflows, and granular security controls.
- Built custom Lightning components using the Aura Framework for enhanced user experience and efficiency.