

Amit Dubey

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Salesforce Developer

Highly skilled and results-driven **Salesforce Developer** with **2+ years of experience** in designing, developing, and maintaining **Salesforce applications** across Sales Cloud and Service Cloud. Expert in utilizing **Apex**, **Lightning Web Components (LWC)**, and **Salesforce Flows** (including Validation Rules) to deliver **scalable and efficient solutions**. Proven ability to translate complex **Business Requirements** into technical designs, handle **integration patterns** using **REST/SOAP APIs**, perform **metadata** and **Data Migration** via **Salesforce CLI** and **ANT Migration Tool (ANT)**, and maintain platform **security** (Profiles, Permission Sets, Sharing Rules). Dedicated to technical excellence, **maintaining Technical Documentation**, adhering to **best practices** in **Salesforce** development, and ensuring quality through **Unit Testing** and code review. Possesses **strong problem-solving skills** and effective **communication skills** to collaborate with both technical and non-technical stakeholders, demonstrating the **ability to work independently** and as a team member.

WORK EXPERIENCE

Teqfocus

12/2024 – Present

Salesforce Developer • Full-time

Ranchi – Jharkhand

- Designed, developed, and implemented custom **Apex and LWC solutions** that improved business efficiency by **20%**, automating manual processes across Sales Cloud and Service Cloud.
- Streamlined deployment** by **50%** across multiple sandbox and production environments utilizing **Change Sets** and Opsera (CI/CD exposure).
- Built custom objects, fields, and complex relationships, and implemented granular **security** (Profiles, Permission Sets) and **sharing rules** in alignment with business requirements and data model best practices.
- Developed and maintained high-volume **Batch Apex** processes for data cleansing, and implemented **unit testing** to ensure code coverage and reliability.
- Engineered an AI-driven healthcare chatbot (Einstein Bot), leveraging complex **Flows** and **conversational flows** to streamline customer interactions, leading to an **estimated 15% reduction in support ticket volume**.

Dohrinii Technologies Pvt. Ltd.

03/2024 – 11/2024

Salesforce Developer • Full-time

Dahod – Gujarat

- Designed and implemented **complex Flows** and **Process Builder** automations for Sales Cloud and Service Cloud, and established **Validation Rules** to enforce data integrity, resulting in a **99% reduction in data entry errors** for key opportunity fields.
- Developed high-performance **Lightning Web Components (LWC)** for user-friendly interfaces, enhancing the user experience and improving application performance.
- Created and optimized **Batch Apex** classes and comprehensive test classes to handle large data volumes, **processing over 100,000 records daily** and improving data management efficiency and **scalability**.
- Actively involved in integration projects, leveraging knowledge of **REST/SOAP APIs** and **Connected Apps** to prepare data structures for integration with third-party applications.
- Routinely **troubleshoot, debug, and optimize** existing Apex and declarative solutions for performance.

Applikon IT Solutions

11/2023 – 02/2024

Salesforce Developer • Full-time

Pune – Maharashtra

- Contributed to a **50% reduction in manual processes** by developing custom **LWC components** and automating key business workflows using declarative tools.
- Refined **Apex Triggers** for real-time data processing and implemented the appropriate use of **SOQL** and **SOSL** for efficient data retrieval.
- Developed a comprehensive Recruitment Management System on Salesforce, demonstrating strong understanding of the **Salesforce data model** and schema design, and implementing granular security controls.

SKILLS

- **Salesforce Core:** Apex Programming, Lightning Web Components (LWC), Flows, Triggers, Salesforce Admin, Batch Apex, Asynchronous Apex, Code Review, Unit Testing
- **Integration:** REST API, Connected Apps, Data Loader
- **Data & Architecture:** SOQL, SOSL, Schema Design, Data Modeling, Custom Objects, Roll-Up Summaries, Validation Rules, Relationships
- **Languages:** Java, JavaScript, HTML, CSS
- **Deployment & Tools:** Git, Opsera, Data Loader, Workbench, JIRA (implied by collaboration/project experience), VS Code, Salesforce CLI (SFDX), Ant Migration Tool, Change Sets, Postman
- **Security & Access:** Field-Level Security, Permission Sets, Profiles, Role Hierarchies, Sharing Rules

EDUCATION

Master's in Computer Applications

Sikkim Manipal University • GPA: Pursuing

Online • 07/2024 - 07/2026

Bachelor's in Computer Applications

Marwari College, Ranchi • GPA: 8.8

Ranchi • 07/2019 - 06/2022

CERTIFICATIONS

Salesforce Platform Administrator

Salesforce

05/2024 - Present

PROJECTS

Lightning Community Migration (Client: Workday)

02/2025 - Present

Teqfocus

- Led the migration of legacy Visualforce-based community pages to **Lightning Experience (Experience Cloud)**, ensuring seamless functionality and improved UI.
- Developed custom **Lightning Web Components (LWCs)** to enhance user engagement, including forms, dashboards, and record management features.
- Optimized performance and responsiveness of community pages for desktop and mobile, resulting in improved load times and user satisfaction.

Salesforce Metadata and Data Migration (Client: Pathways)

08/2024 - 11/2025

Dohrinii Technologies

- **Participated in Salesforce metadata and data migration activities** by utilizing **Salesforce CLI (SFDX)** and **Ant Migration Tool** to extract, deploy, and validate metadata components (including Apex classes, Triggers, and Profiles).
- **Executed post-deployment testing** and validation, including regression testing, to ensure all functionalities worked as expected in the target org.

Opportunity Insights Widget (Client: Legrand AV)

05/2024 - 08/2024

Dohrinii Technologies

- Created a custom **LWC** widget that dynamically fetched and displayed Salesforce Opportunity-related data using **SOQL**, enhancing user access to relevant business information.
- Developed a **batch class** to handle bulk record updates and optimized it for performance, improving overall system efficiency.

Recruitment Management System

12/2023 - 01/2024

Applikon IT Solutions

- Developed a comprehensive system on Salesforce for streamlining the recruitment process, integrating approval workflows, and granular security controls.
- Built custom Lightning components using the Aura Framework for enhanced user experience and efficiency.