

# Amit Dubey

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## Salesforce Developer

Highly skilled and results-driven **Salesforce Developer** with **2+ years of experience** in designing, developing, and maintaining **Salesforce applications** across Sales Cloud and Service Cloud. Expert in utilizing **Apex, Lightning Web Components (LWC)**, and **Salesforce Flows** (including Process Builder and Validation Rules) to deliver **scalable and efficient solutions**. Proven ability to handle **integration** using **REST/SOAP APIs**, perform **metadata and data migration** via **Salesforce CLI** and **Change Sets**, and maintain **Salesforce security** (Profiles, Permission Sets, Sharing Rules). Dedicated to technical excellence, **unit testing**, code review, and collaborative problem-solving.

## WORK EXPERIENCE

Teqfocus • Ranchi – Jharkhand

12/2024 – Present

Salesforce Developer • Full-time

- Designed, developed, and implemented custom **Apex and LWC solutions** that improved business efficiency by **20%**, automating manual processes across Sales Cloud and Service Cloud.
- Streamlined deployment** by **50%** across multiple sandbox and production environments utilizing **Change Sets** and Opsera (CI/CD exposure).
- Built custom objects, fields, and complex relationships, and implemented granular **security** (Profiles, Permission Sets) and **sharing rules** in alignment with business requirements and data model best practices.
- Developed and maintained high-volume **Batch Apex** processes for data cleansing, and implemented **unit testing** to ensure code coverage and reliability.
- Engineered an AI-driven healthcare chatbot (**Agentforce**), leveraging complex **Flows** and **conversational flows** to streamline customer interactions.

Dohrinii Technologies Pvt. Ltd. • Dahod – Gujarat

03/2024 – 11/2024

Salesforce Developer • Full-time

- Designed and implemented **complex Flows** and **Process Builder** automations for Sales Cloud and Service Cloud, and established **Validation Rules** to enforce data integrity.
- Developed high-performance **Lightning Web Components (LWC)** for user-friendly interfaces, enhancing the user experience and improving application performance.
- Created and optimized **Batch Apex** classes and comprehensive test classes to handle large data volumes, improving data management efficiency and **scalability**.
- Actively involved in integration projects, leveraging knowledge of **REST/SOAP APIs** and **Connected Apps** to prepare data structures for integration with third-party applications.
- Routinely **troubleshoot, debug, and optimize** existing Apex and declarative solutions for performance.

Applikon IT Solutions • Pune – Maharashtra

11/2023 – 02/2024

Salesforce Developer • Full-time

- Contributed to a **50% reduction in manual processes** by developing custom **LWC components** and automating key business workflows using declarative tools.
- Refined **Apex Triggers** for real-time data processing and implemented the appropriate use of **SOQL** and **SOSL** for efficient data retrieval.
- Developed a comprehensive Recruitment Management System on Salesforce, demonstrating strong understanding of the **Salesforce data model** and schema design, and implementing granular security controls.

<b>SKILLS</b>		
<ul style="list-style-type: none"> <li>• <b>Salesforce Core:</b> Apex Programming, Lightning Web Components (LWC), Flows, Triggers, Salesforce Admin, Batch Apex, Asynchronous Apex, Code Review, Unit Testing</li> <li>• <b>Integration:</b> REST API, Connected Apps, Data Loader</li> <li>• <b>Data &amp; Architecture:</b> SOQL, SOSL, Schema Design, Data Modeling, Custom Objects, Roll-Up Summaries, Validation Rules, Relationships</li> <li>• <b>Languages:</b> Java, JavaScript, HTML, CSS</li> <li>• <b>Deployment &amp; Tools:</b> Git, Opsera, Data Loader, Workbench, JIRA (implied by collaboration/project experience) , VS Code, Salesforce CLI (SFDX), Ant Migration Tool, Change Sets, Postman</li> <li>• <b>Security &amp; Access:</b> Field-Level Security, Permission Sets, Profiles, Role Hierarchies, Sharing Rules</li> </ul>		
<b>EDUCATION</b>		
<b>Master's in Computer Applications</b>	Sikkim Manipal University • Online • GPA: Pursuing	07/2024 - 07/2026
<b>Bachelor's in Computer Applications</b>	Marwari College, Ranchi • Ranchi • GPA: 8.8	07/2019 - 06/2022
<b>CERTIFICATIONS</b>		
<b>Salesforce Platform Administrator</b>	Salesforce	05/2024 - Present
<b>PROJECTS</b>		
<b>Lightning Community Migration (Client: Workday)</b>	Teqfocus	02/2025 - Present
<ul style="list-style-type: none"> <li>• Led the migration of legacy Visualforce-based community pages to <b>Lightning Experience (Experience Cloud)</b>, ensuring seamless functionality and improved UI.</li> <li>• Developed custom <b>Lightning Web Components (LWCs)</b> to enhance user engagement, including forms, dashboards, and record management features.</li> <li>• Optimized performance and responsiveness of community pages for desktop and mobile, resulting in improved load times and user satisfaction.</li> </ul>		
<b>Salesforce Metadata and Data Migration (Client: Pathways)</b>	Dohrinii Technologies	08/2024 - 11/2025
<ul style="list-style-type: none"> <li>• <b>Participated in Salesforce metadata and data migration activities</b> by utilizing <b>Salesforce CLI (SFDX)</b> and <b>Ant Migration Tool</b> to extract, deploy, and validate metadata components (including Apex classes, Triggers, and Profiles).</li> <li>• <b>Executed post-deployment testing</b> and validation, including regression testing, to ensure all functionalities worked as expected in the target org.</li> </ul>		
<b>Opportunity Insights Widget (Client: Legrand AV)</b>	Dohrinii Technologies	05/2024 - 08/2024
<ul style="list-style-type: none"> <li>• Created a custom <b>LWC</b> widget that dynamically fetched and displayed Salesforce Opportunity-related data using <b>SOQL</b>, enhancing user access to relevant business information.</li> <li>• Developed a <b>batch class</b> to handle bulk record updates and optimized it for performance, improving overall system efficiency.</li> </ul>		
<b>Recruitment Management System</b>	Applikon IT Solutions	12/2023 - 01/2024
<ul style="list-style-type: none"> <li>• Developed a comprehensive system on Salesforce for streamlining the recruitment process, integrating approval workflows, and granular security controls.</li> <li>• Built custom Lightning components using the Aura Framework for enhanced user experience and efficiency.</li> </ul>		